

St. Lawrence County Industrial Development Agency

Human Services Center
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Raymond H. Fountain
Chief Executive Officer

BENCHMARK

Project: Clifton-Fine Healthcare Corporation

Address: 1014 Oswegatchie Trail
Star Lake NY 13690

Start Date: May 2011

Overview: Clifton-Fine Health Corporation applied for assistance through the St. Lawrence County Industrial Development Agency to help finance a project which involves the replacement of its primary care clinic building. The new clinic will be an addition attached to the existing hospital building, and will replace the hospital's old clinic, which was damaged beyond use from a fire that occurred in October 2008.

The hospital is a small rural Critical Access Hospital which operates 20 beds for acute and long-term care. The hospital provides a 24-hour emergency department. Laboratory, radiology and physical therapy services are also provided. The project consists of a first floor-level addition and a very small addition to the second floor level, and will include a lobby/main entrance, waiting room, reception area, public toilet, exam rooms, physician offices, soiled and clean utility rooms, staff work area, medical records area, new elevator, patient toilet rooms, housekeeping closet, storage area, and a new elevator.

Actions Taken: Greater Massena Economic Development Loan Fund \$150,000
North Country Alliance (IDA sponsorship) \$150,000

Economic Indicators:

- Jobs Maintained and Generated – This project will assist in the retention of 90 St. Lawrence County jobs and will create construction jobs.
- Other Financing Leveraged:
 - DANC \$150,000
 - Rural Health Access Grant..... \$96,735
 - Bank Financing \$1,410,635
 - Cash/Equity \$588,455
- Targeted Business – This facility is designated as a Critical Access Hospital.
- Plant Investment – This project is an expansion of the existing hospital facility.
- Improve Corporate Performance – The project will allow for future growth with additional office and exam room space. The new, modern facility is expected to help increase market share and aid in the recruitment and retention of medical providers to the community.