

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
~ Meeting of May 4, 2018

CALL TO ORDER: Chairman Staples called the meeting to order at 8:32 AM at the IDA office, Ernest J. LaBaff Industrial Building, Canton.

ROLL CALL:

Blevins	Present	Hooper	Absent
Hall.....	Absent	LaBaff.....	Absent
McMahon	Present	Staples.....	Present
Morrill	Present		

SLCIDA Chairman Mr. Staples announces there is a quorum.

Others: SLCIDA Staff (Patrick Kelly, Tom Plastino, Kimberly Gilbert, and Lori Sibley)

PUBLIC NOTICE: Public notifications sent April 24, 2018 to, at a minimum: newspapers designated for the publication of local laws and other matters required by law to be published; additional local media sources and websites.

PUBLIC COMMENT: None.

APPROVAL OF MINUTES: Motion to accept the minutes of the March 28, 2018 meeting by Mr. McMahon seconded by Mr. Blevins. Carried unanimously.

FINANCIAL REPORTS: Motion to accept the January, February and March 2018 financials by Mr. Blevins, seconded by Mr. McMahon. Mrs. Gilbert, Chief Financial Officer, reviews the highlights from the various financial reports. She notes that a reimbursement in the amount of \$567,000 was recently received from Empire State Development for the 9th requisition request for the Newton Falls Rail Rehabilitation Project. She adds that at this point there are \$1.48 million in project expenditures submitted to the State pending reimbursement.

COMMITTEE REPORTS: The Nominating Committee, Chaired by Mr. Ernest LaBaff, will report at our next meeting, the Annual Meeting

STAFF REPORT: Mr. Kelly reports the following:

Curran Renewable Energy: The PILOT for the Lot 13 building occupied by Curran Renewable Energy was terminated and notices were sent out to all affected taxing jurisdictions. The IDA is working with Mr. Curran to develop a project with the company to replace the warehouse and potentially incorporate a valued-added production capacity, such as a sawmill.

Newell Manufacturing Building: The City of Ogdensburg received a letter confirming the \$1 million Restore NY grant has been approved for the rehabilitation of the former Newell Manufacturing Building in Ogdensburg. The City and IDA will work together to oversee the construction bidding process as we move forward with the rehabilitation of the building.

Marketing: *Tradeshows and Events* - Staff recently attended Adirondack Day in Albany, EpTech shows in Montreal and Ottawa, the North Country Symposium at St. Lawrence University, and the Women's Business Bootcamp sponsored by the Small Business Development Center at SUNY Canton. In May, staff is scheduled to attend the Montreal Manufacturing Technology Show and the CANSEC show in Ottawa.

RACER Trust: Mr. Kelly mentions that RACER Trust distributed a Request for Proposals to approximately 250 Data Technology Firms to gauge the level of interest in occupying the former General Motors facility in Massena. Shortly prior to the due date of the RFP RACER had received a limited number of inquiries, it is not clear whether the process will result in any active prospects for the property.

New York State Economic Development Council: At the NYSEDC Annual Meeting, scheduled for May 23 – 25th, winners of the various awards competition will be announced and entries will be displayed for all attending economic development organizations to view. As part of the marketing competition, examples of the Canadian Tab Wrap were submitted to demonstrate the effective use of the tab wrap as a marketing tool to attract Canadian companies to expand operations into St. Lawrence County. Additionally, a summary regarding the reopening of the St. Lawrence Zinc Mine in Fowler was submitted for the Program Awards Competition.

OLD BUSINESS: None

NEW BUSINESS:

Resolution IDA-18-05-15: Authorizing the Undertaking of Financial Assistance in the form of a Sales and Use Tax Exemption, Accepting and Adopting Findings with Respect to the Project Pursuant to SEQRA; and Scheduling a Public Hearing: Mr. Kelly reviews the information contained in the public hearing minutes, SEQRA and Agency Compliance Agreement and adds specific information about the project. Mr. Morrill asks about the job numbers at the facility since the initial expansion in 2014 involving the IDA. Mr. Kelly responds that the job numbers have grown from 207 to 249. Mr. Kelly adds that with the IDA assistance, Corning, Inc. will be able to add to their existing facility and allow for improvements that will assist them in sustaining their current operations. Including this latest expansion, Corning has added approximately 60,000 square feet of space to the facility since 2014. Mr. Morrill motions to approve Resolution IDA-18-05-15, seconded by Mr. Blevins. The motion is approved by unanimous vote.

ADJOURNMENT: A motion to adjourn is made by Mr. McMahon, seconded by Mr. Morrill. The meeting adjourns at 8:55 AM by unanimous vote.

(Mr.) Lynn Blevins, Secretary