

**ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
LOCAL DEVELOPMENT CORPORATION
MEETING AGENDA**

Agenda subject to change

October 28, 2022

Ernest J. LaBaff Industrial Building, 19 Commerce Lane, Suite 1, Canton, New York 13617

Call to Order

Roll Call

Public Notice October 21, 2022

Public Comment

Approval of Minutes September 23, 2022 1-3

Financial Report August and September 2022..... 4-19

Reports of Committees

Staff Report Patrick Kelly

Old Business

New Business Resolution: Annual Review: Conflicts of Interest Policy 20-22

Resolution: Annual Review: Procurement Policy 23-25

Resolution: Annual Review: Investment Policy 26-31

Resolution: Annual Review: Harassment Prevention Policy 32-43

Resolution: Annual Review: Assessment of Internal Controls44

Resolution: Adopting the FY2023 Final Budget..... 45-47

Resolution: Authorizing an Allocation of RVRDA CDEIP Funds of up to
\$25,100 to the Village of Massena for the Acquisition of the
Former Massena School of Business 48-49

RVRDA Resolution50

Executive Session

Adjournment

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**ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
LOCAL DEVELOPMENT CORPORATION
Meeting of September 23, 2022 (Meeting 1 of 2)**

CALL TO ORDER: Chairman Staples calls the meeting to order at 12:14 PM in the main conference room at the Ernest J. LaBaff Industrial Building, Canton.

ROLL CALL:

| | | | |
|---------------|---------|---------------|---------|
| Staples..... | Present | McMahon | Present |
| LaBaff..... | Absent | Morrill | Absent |
| Blevins | Present | Reagen..... | Present |
| Hall | Present | | |

A quorum is recognized.

Others: IDA Staff present: Patrick Kelly, Kimberly Gilbert, Bob Ahlfeld, Lori Sibley, and Richard Williams. Also, IDA-LDC Staff: John Pinkerton.

PUBLIC NOTICE: Public notifications sent September 19, 2022 to, at a minimum: newspapers designated for the publication of local laws and other matters required by law to be published; additional local media sources and websites.

PUBLIC COMMENT: None. Andrew Gardner, Reporter for the Watertown Daily Times, is in attendance via Zoom meeting.

APPROVAL OF MINUTES: Motion to accept the minutes of the August 11, 2022 meeting by Mr. McMahon, seconded by Mr. Blevins. Motion carried unanimously.

FINANCIAL REPORTS: Ms. Gilbert reviews the highlights from the June 2022 report noting the RVRDA reimbursement to the IDA for marketing expenses and Community Development and Environmental Improvement Program expenses. For the July 2022 financials, she highlights revenues and an administrative payment from the RVRDA to IDA-LDC. Motion to accept the June and July 2022 financials by Mr. Blevins, seconded by Mr. McMahon. Motion carried unanimously.

COMMITTEE REPORTS: Mr. Kelly mentions that the Governance Committee will meet next month.

STAFF REPORT:

Norther Border Regional Commission (“NBRC”): On August 23rd, the IDA-LDC received \$494,000 from the NBRC to assist with the rail spur serving Dunn Paper and the Town of Gouverneur Owl Road site in Gouverneur. The IDA-LDC has been working to obtain financing assistance for this project for more than eight years now. Staff is working with NBRC to fulfill the funding requirements and is very appreciative to have received this award for this important project. Chairman Staples notes there is potential for future economic activity by rehabilitating the railroad. Dunn Paper currently employs 100 people.

OLD BUSINESS: None

NEW BUSINESS:

Resolution LDC-22-09-15: Accepting FY2023 Tentative Budget. Mr. Kelly states that a review of last year’s budget, year-to-date financials, and potential projects requiring funding were all considerations when establishing the draft FY2023 budget. He adds that this is the first step in preparing a final budget. Mr. McMahon motions to approved Resolution LDC-22-09-15, seconded by Mr. Hall. Motion carried unanimously.

Resolution LDC-22-09-16: Authorizing a Loan of up to \$20,000 for M&M Heating & AC of Gouverneur, LLC. The funding will be provided through the LDC's Microloan Program. A current employee is seeking ownership of the business. The Town of Gouverneur loan fund carries an equal co-proportional position. The Company agrees to retain its 5 full-time equivalent jobs. Motion to accept Resolution LDC-22-09-16 by Mr. Blevins, seconded by Mr. Hall. Motion carries unanimously.

Resolution LDC-22-09-17: Authorizing a Loan of up to \$260,000 to Canexsys Networks, Inc. Mr. Kelly mentions that the IDA approved a project for the Company. The IDA-LDC has been working on a financing package that has been approved by a handful of local and regional partners, including a loan by the St. Lawrence River Valley Redevelopment Agency that was approved this week. The Company currently has 14 full-time equivalent jobs. They plan to create up to 12 full-time equivalent jobs over the next three years. The loan relationship with Canexsys Networks, Inc. has been stellar since its inception in 2017 with all payments made on time. Mr. Reagen motions to approve the resolution, seconded by Mr. McMahan. Motion carries unanimously.

Resolution LDC-22-09-18: Authorizing a Loan of up to \$450,000 for the 941 ACCO Way Acquisition: There are three business partners who are forming an entity to acquire the ACCO Distribution Center in Ogdensburg. The IDA-LDC is partnering with the North Country Regional Economic Development Fund ("NCREDF") administered by the Development Authority of the North Country, the Ogdensburg Growth Fund, and will provide this \$450,000 loan with funding from the St. Lawrence River Valley Redevelopment Agency funds and the IDA-LDC loan fund. The new entity plans to create 14 full-time equivalent jobs at the facility. They will lease back a portion of the facility to ACCO. Additionally, one of the partners from Canada plans to use a section of the building as a distribution center for his business, and the other portion of the building will remain available for new business prospects. This project will preserve ACCO's presence in Ogdensburg, while continuing cross-border activity opportunities and new business potential. Chairman Staples states the building will remain on the tax rolls for Ogdensburg. Mr. McMahan mentions asks about the lending amount available from the Ogdensburg Growth Fund, Mr. Kelly confirms that \$150,000 is the maximum funding allowable for bigger projects through the Growth Fund. Mr. Reagen adds that a lot of people have been concerned about ACCO closing, particularly with the For Sale sign in front of the building. ACCO is still operating in that building and this package ensures that they will remain in that building, while allowing for more business to occupy vacant space. The new owners will not only utilize space but seek out and bring in more activity at the facility. By reducing their overhead costs, this will position ACCO to better preserve jobs in Ogdensburg and continue to use the building as a distribution center. Mr. Blevins motions to accept Resolution LDC-22-09-18, seconded by Mr. McMahan. Motion carried unanimously.

EXECUTIVE SESSION: None

ADJOURNMENT: A motion to adjourn is made by Mr. McMahan, seconded by Mr. Hall. The meeting adjourns at 12:29 PM by unanimous vote.

Lynn Blevins, Secretary

**ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
LOCAL DEVELOPMENT CORPORATION
Meeting of September 23, 2022 (Meeting 2 of 2)**

CALL TO ORDER: Chairman Staples calls the meeting to order at 12:37 PM in the main conference room at the Ernest J. LaBaff Industrial Building, Canton.

ROLL CALL:

| | | | |
|---------------|---------|---------------|---------|
| Staples..... | Present | McMahon | Present |
| LaBaff..... | Absent | Morrill | Absent |
| Blevins | Present | Reagen..... | Present |
| Hall | Present | | |

A quorum is recognized.

Others: IDA Staff present: Patrick Kelly, Kimberly Gilbert, Bob Ahlfeld, Lori Sibley, and Richard Williams. Also, IDA-LDC Staff: John Pinkerton.

PUBLIC NOTICE: Public notifications sent September 19, 2022 to, at a minimum: newspapers designated for the publication of local laws and other matters required by law to be published; additional local media sources and websites.

PUBLIC COMMENT: None. Andrew Gardner, Reporter for the Watertown Daily Times, is in attendance via Zoom meeting.

APPROVAL OF MINUTES:

FINANCIAL REPORTS:

COMMITTEE REPORTS:

STAFF REPORT:

OLD BUSINESS:

NEW BUSINESS:

Amending Resolution No. LDC-22-05-11. Mr. Kelly states that per a request from the Northern Border Regional Commission a sentence needs to be added to Resolution No. LDC-22-05-11 acknowledging that Patrick Kelly, Chief Executive Officer, will be the Authorized Official to sign Project Documents as they relate to the Application for Grant Funds through the Northern Border Regional Commission. Mr. Hall motions to add this language to the initial resolution that will authorize the Chief Executive Officer to sign project documents that are relevant to this project, seconded by Mr. Reagen. Motion carried unanimously.

EXECUTIVE SESSION: None

ADJOURNMENT: A motion to adjourn is made by Mr. Hall, seconded by Mr. Reagen. The meeting adjourns at 12:39 PM by unanimous vote.

Lynn Blevins, Secretary

**St. Lawrence County Industrial Development Agency
Local Development Corporation
Highlights for
August 2022**

Revenue

| | | |
|--|------------------|-------------|
| - Late Fee Revenues | 15.00 | |
| - Building Revenues | 2,557.50 | |
| - Gain/Loss on Investments (adjusts every month to market value) | 255.97 | |
| - Interest Income | <u>11,762.51</u> | |
| | | \$14,590.98 |

Expenses

| | | |
|--|-----------------|--------------|
| - Building Expenses | 353.46 | |
| - Legal Expenses (3rd qtr retainers) | 1,875.00 | |
| - Bank Fees (ACH Fees & Key bank fees) | 91.67 | |
| - Other Operating Expenses | 126.19 | |
| - CDEIP Costs (RVRDA) | 10,565.84 | |
| - Payroll Expenses | <u>8,255.20</u> | |
| | | \$ 21,267.36 |

Net Income \$ (6,676.38)

St. Lawrence County IDALDC
Consolidated Balance Sheet
 August 2022

| | General Fund | Loan Fund | GMEDF | RVRA | Micro | BMRLF | TOTAL |
|---|-------------------|---------------------|---------------------|---------------------|-------------------|------------------|----------------------|
| ASSETS | | | | | | | |
| Checking/Savings | | | | | | | |
| 205 - BrasherFund | | | | | | | |
| 205-A - NBT - Brasher Fund | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 33,764.78 | 33,764.78 |
| Total 205 - BrasherFund | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 33,764.78 | 33,764.78 |
| 204 - Cash -MICRO | | | | | | | |
| 204A - Cash - MICRO NBT | 0.00 | 0.00 | 0.00 | 0.00 | 213,247.10 | 0.00 | 213,247.10 |
| Total 204 - Cash -MICRO | 0.00 | 0.00 | 0.00 | 0.00 | 213,247.10 | 0.00 | 213,247.10 |
| 200 - Cash - General Fund | | | | | | | |
| 200B - Cash - General Fund - KeyBank | | | | | | | |
| 200BG - Cash - General - Key Bank | 260,067.18 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 260,067.18 |
| Total 200B - Cash - General Fund - KeyBank | 260,067.18 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 260,067.18 |
| 200C - Cash - General - NBTBank | 262,329.48 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 262,329.48 |
| 200P2 - Cash - General -Comm Payroll | 31,816.44 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 31,816.44 |
| Total 200 - Cash - General Fund | 554,213.10 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 554,213.10 |
| 201 - Cash - Revolving Loan Fund | | | | | | | |
| 201D - Cash - RLF - KeyBank | 0.00 | 127,768.73 | 0.00 | 0.00 | 0.00 | 0.00 | 127,768.73 |
| 201F - Cash - RLF - NBT | 0.00 | 1,206,393.95 | 0.00 | 0.00 | 0.00 | 0.00 | 1,206,393.95 |
| 201Z - Cash - RLF - CD_NBT | 0.00 | 100,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 100,000.00 |
| Total 201 - Cash - Revolving Loan Fund | 0.00 | 1,434,162.68 | 0.00 | 0.00 | 0.00 | 0.00 | 1,434,162.68 |
| 202 - Cash - RVRA | | | | | | | |
| 202G - Cash - RVRA - Key Treasury | 0.00 | 0.00 | 0.00 | 2,025,942.06 | 0.00 | 0.00 | 2,025,942.06 |
| 202A - Cash - RVRA - NBT | 0.00 | 0.00 | 0.00 | 1,920,575.94 | 0.00 | 0.00 | 1,920,575.94 |
| 202C - Cash - RVRA - Key | 0.00 | 0.00 | 0.00 | 38,422.48 | 0.00 | 0.00 | 38,422.48 |
| 202E - Cash - RVRA - Community Bank | 0.00 | 0.00 | 0.00 | 1,585,362.94 | 0.00 | 0.00 | 1,585,362.94 |
| 202F - Cash - RVRA - NBT CDRS | 0.00 | 0.00 | 0.00 | 1,025,416.66 | 0.00 | 0.00 | 1,025,416.66 |
| Total 202 - Cash - RVRA | 0.00 | 0.00 | 0.00 | 6,595,720.08 | 0.00 | 0.00 | 6,595,720.08 |
| 203 - Cash - GMEDF | | | | | | | |
| 203A - Cash - GMEDF - NBT | 0.00 | 0.00 | 2,532,931.68 | 0.00 | 0.00 | 0.00 | 2,532,931.68 |
| Total 203 - Cash - GMEDF | 0.00 | 0.00 | 2,532,931.68 | 0.00 | 0.00 | 0.00 | 2,532,931.68 |
| Total Checking/Savings | 554,213.10 | 1,434,162.68 | 2,532,931.68 | 6,595,720.08 | 213,247.10 | 33,764.78 | 11,364,039.42 |
| Total Current Assets | 554,213.10 | 1,434,162.68 | 2,532,931.68 | 6,595,720.08 | 213,247.10 | 33,764.78 | 11,364,039.42 |

St. Lawrence County IDALDC
Consolidated Balance Sheet
 August 2022

| | General Fund | Loan Fund | GMEDF | RVRA | Micro | BMRLF | TOTAL |
|--|--------------|-------------------|------------------|--------------------|------------------|------------------|--------------------|
| Fixed Assets | | | | | | | |
| 101 - Massena Lot 19 (MIB19) RVRA | | | | | | | |
| 101A - MIB 19 - Building [RVRA] | 0.00 | 0.00 | 0.00 | 340,200.00 | 0.00 | 0.00 | 340,200.00 |
| 101B - MIB 19 - Bldg Deprec [RVRA] | 0.00 | 0.00 | 0.00 | -130,096.17 | 0.00 | 0.00 | -130,096.17 |
| 101C - MIB 19 - Improvements | 0.00 | 0.00 | 0.00 | 110,032.01 | 0.00 | 0.00 | 110,032.01 |
| Total 101 - Massena Lot 19 (MIB19) RVRA | 0.00 | 0.00 | 0.00 | 320,135.84 | 0.00 | 0.00 | 320,135.84 |
| Total Fixed Assets | 0.00 | 0.00 | 0.00 | 320,135.84 | 0.00 | 0.00 | 320,135.84 |
| Other Assets | | | | | | | |
| Capital Lease Receivable[RVRA] | | | | | | | |
| 546 - Cap Lease Lot18 - Amtech[RVRA] | 0.00 | 0.00 | 0.00 | 333,563.34 | 0.00 | 0.00 | 333,563.34 |
| Total Capital Lease Receivable[RVRA] | 0.00 | 0.00 | 0.00 | 333,563.34 | 0.00 | 0.00 | 333,563.34 |
| Note Receivable [BMRLF] | | | | | | | |
| 636 - M/R - M&M Eggs - BMRLF | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 24,778.86 | 24,778.86 |
| 556 - M/R-Under Cover Storage - BMRLF | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 23,659.57 | 23,659.57 |
| 545 - Russell's Grooming-BMRLF | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 19,110.10 | 19,110.10 |
| Total Note Receivable [BMRLF] | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 67,548.53 | 67,548.53 |
| Note Receivable [MICRO] | | | | | | | |
| 639 - N/R - Eshelmans [MIC] | 0.00 | 0.00 | 0.00 | 0.00 | 5,207.83 | 0.00 | 5,207.83 |
| 626 - N/R - Shades Tanning [MIC] | 0.00 | 0.00 | 0.00 | 0.00 | 16,223.62 | 0.00 | 16,223.62 |
| 627 - N/R - Waddington Auto [MIC] | 0.00 | 0.00 | 0.00 | 0.00 | 9,409.74 | 0.00 | 9,409.74 |
| 633 - N/R - Sharrows 2018 [MIC] | 0.00 | 0.00 | 0.00 | 0.00 | 7,489.81 | 0.00 | 7,489.81 |
| 634 - N/R - JAPES Pets [MIC] | 0.00 | 0.00 | 0.00 | 0.00 | 16,104.89 | 0.00 | 16,104.89 |
| 635 - N/R- Under Cover Storage [MIC] | 0.00 | 0.00 | 0.00 | 0.00 | 7,911.84 | 0.00 | 7,911.84 |
| Total Note Receivable [MICRO] | 0.00 | 0.00 | 0.00 | 0.00 | 62,347.73 | 0.00 | 62,347.73 |
| Bad Debt Allowance | | | | | | | |
| 555-E - Bad Debt Allowance[BMRLF] | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | -3,700.00 | -3,700.00 |
| 555-D - Bad Debt Allowance [MIC] | 0.00 | 0.00 | 0.00 | 0.00 | -9,500.00 | 0.00 | -9,500.00 |
| 555-A - Bad Debt Allowance[RLF] | 0.00 | -76,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | -76,000.00 |
| 555-B - Bad Debt Allowance[RVRDA] | 0.00 | 0.00 | 0.00 | -137,500.00 | 0.00 | 0.00 | -137,500.00 |
| 555-C - Bad Debt Allowance[GMEDF] | 0.00 | 0.00 | -8,500.00 | 0.00 | 0.00 | 0.00 | -8,500.00 |
| Total Bad Debt Allowance | 0.00 | -76,000.00 | -8,500.00 | -137,500.00 | -9,500.00 | -3,700.00 | -235,200.00 |

St. Lawrence County IDALDC
Consolidated Balance Sheet
 August 2022

| | General Fund | Loan Fund | GMEDF | RVRA | Micro | BMRLF | TOTAL |
|--|--------------|------------|-----------|------------|-------|-------|------------|
| Mortgage Receivable [GMEDF] | | | | | | | |
| 413 - M/R - High Peaks Winery [GMEDF] | 0.00 | 0.00 | 19,567.94 | 0.00 | 0.00 | 0.00 | 19,567.94 |
| Total Mortgage Receivable [GMEDF] | 0.00 | 0.00 | 19,567.94 | 0.00 | 0.00 | 0.00 | 19,567.94 |
| Mortgage Receivable [RLF] | | | | | | | |
| 637 - M/R - Riverside Iron [RLF] | 0.00 | 119,285.61 | 0.00 | 0.00 | 0.00 | 0.00 | 119,285.61 |
| 501 - M/R - SLCIDACIB [RLF] | 0.00 | 530,993.93 | 0.00 | 0.00 | 0.00 | 0.00 | 530,993.93 |
| Total Mortgage Receivable [RLF] | 0.00 | 650,279.54 | 0.00 | 0.00 | 0.00 | 0.00 | 650,279.54 |
| Mortgage Receivables [RVRA] | | | | | | | |
| 414 - M/R - High Peaks Winery [RVRA] | 0.00 | 0.00 | 0.00 | 19,589.65 | 0.00 | 0.00 | 19,589.65 |
| 638 - M/R - Riverside Iron 2022[RVRA] | 0.00 | 0.00 | 0.00 | 120,289.86 | 0.00 | 0.00 | 120,289.86 |
| 551 - M/R - Structural Wood [RVR] | 0.00 | 0.00 | 0.00 | 234,459.44 | 0.00 | 0.00 | 234,459.44 |
| Total Mortgage Receivables [RVRA] | 0.00 | 0.00 | 0.00 | 374,338.95 | 0.00 | 0.00 | 374,338.95 |
| N/R Revolving Loan Fund - [RLF] | | | | | | | |
| 547 - N/R - AmTech Loan [RLF] | 0.00 | 149,538.47 | 0.00 | 0.00 | 0.00 | 0.00 | 149,538.47 |
| 531 - N/R - Bregg Winery [RLF] | 0.00 | 5,387.37 | 0.00 | 0.00 | 0.00 | 0.00 | 5,387.37 |
| 517 - N/R - Canexsys [RLF] | 0.00 | 51,871.47 | 0.00 | 0.00 | 0.00 | 0.00 | 51,871.47 |
| 492 - N/R - CurranRenewable2012 [RLF] | 0.00 | 41,482.25 | 0.00 | 0.00 | 0.00 | 0.00 | 41,482.25 |
| 466 - N/R - Hacketts [RLF] | 0.00 | 44,815.48 | 0.00 | 0.00 | 0.00 | 0.00 | 44,815.48 |
| 549 - N/R - Johnson Newspaper [RLF] | 0.00 | 50,925.82 | 0.00 | 0.00 | 0.00 | 0.00 | 50,925.82 |
| 533 - N/R - Kingston 2018 [RLF] | 0.00 | 28,558.01 | 0.00 | 0.00 | 0.00 | 0.00 | 28,558.01 |
| 535 - N/R - NorthAmericanForest [RLF] | 0.00 | 326,341.20 | 0.00 | 0.00 | 0.00 | 0.00 | 326,341.20 |
| 538 - N/R - No Co Dairy 2018 [RLF] | 0.00 | 103,993.24 | 0.00 | 0.00 | 0.00 | 0.00 | 103,993.24 |
| 543 - M/R - Pro Sport Trailers | 0.00 | 37,636.94 | 0.00 | 0.00 | 0.00 | 0.00 | 37,636.94 |
| 640 - N/R - PSP, Inc 2022 [RLF] | 0.00 | 84,458.58 | 0.00 | 0.00 | 0.00 | 0.00 | 84,458.58 |
| Total N/R Revolving Loan Fund - [RLF] | 0.00 | 925,008.83 | 0.00 | 0.00 | 0.00 | 0.00 | 925,008.83 |

St. Lawrence County IDALDC
Consolidated Balance Sheet
August 2022

| | General Fund | Loan Fund | GMEDF | RVRA | Micro | BMRLF | TOTAL |
|---|-------------------|---------------------|---------------------|---------------------|-------------------|------------------|----------------------|
| Notes Receivable - [RVRA] | | | | | | | |
| 557 · N/R - AtlanticTesting 21 [RVRA] | 0.00 | 0.00 | 0.00 | 279,549.35 | 0.00 | 0.00 | 279,549.35 |
| 506 · N/R - Ansen 2015 [RVRA] | 0.00 | 0.00 | 0.00 | 92,913.49 | 0.00 | 0.00 | 92,913.49 |
| 514 · N/R - Atlantic Testing [RVRA] | 0.00 | 0.00 | 0.00 | 56,092.40 | 0.00 | 0.00 | 56,092.40 |
| 519 · N/R - Canexsys [RVRA] | 0.00 | 0.00 | 0.00 | 53,726.08 | 0.00 | 0.00 | 53,726.08 |
| 507 · N/R - Curran LOC [RVRA] | 0.00 | 0.00 | 0.00 | 519,327.57 | 0.00 | 0.00 | 519,327.57 |
| 532 · N/R - Kingston Pharma 18 [RVRA] | 0.00 | 0.00 | 0.00 | 36,498.06 | 0.00 | 0.00 | 36,498.06 |
| 521 · N/R - Kingston Equip [RVRA] | 0.00 | 0.00 | 0.00 | 3,931.79 | 0.00 | 0.00 | 3,931.79 |
| 548 · N/R - Pepsi-Cola [RVRA] | 0.00 | 0.00 | 0.00 | 108,331.12 | 0.00 | 0.00 | 108,331.12 |
| 536 · N/R - NorthAmericanForest [RVR] | 0.00 | 0.00 | 0.00 | 81,739.14 | 0.00 | 0.00 | 81,739.14 |
| 537 · N/R - No Co Dairy 2018 [RVR] | 0.00 | 0.00 | 0.00 | 415,985.58 | 0.00 | 0.00 | 415,985.58 |
| 544 · M/R - Pro Sport Trailers [RVRA] | 0.00 | 0.00 | 0.00 | 20,144.93 | 0.00 | 0.00 | 20,144.93 |
| 641 · N/R - PSP, Inc 2022 [RVRDA] | 0.00 | 0.00 | 0.00 | 85,818.67 | 0.00 | 0.00 | 85,818.67 |
| 511 · N/R - Swift Labs [RVRA] | 0.00 | 0.00 | 0.00 | 8,803.82 | 0.00 | 0.00 | 8,803.82 |
| 534 · N/R - Thew [RVRA] | 0.00 | 0.00 | 0.00 | 24,221.59 | 0.00 | 0.00 | 24,221.59 |
| Total Notes Receivable - [RVRA] | 0.00 | 0.00 | 0.00 | 1,787,083.59 | 0.00 | 0.00 | 1,787,083.59 |
| Notes Receivable GMEDF | | | | | | | |
| 432 · N/R - CliftonFineHosp [GMEDF] | 0.00 | 0.00 | 44,357.13 | 0.00 | 0.00 | 0.00 | 44,357.13 |
| 518 · N/R - Canexsys [GMEDF] | 0.00 | 0.00 | 53,726.08 | 0.00 | 0.00 | 0.00 | 53,726.08 |
| Total Notes Receivable GMEDF | 0.00 | 0.00 | 98,083.21 | 0.00 | 0.00 | 0.00 | 98,083.21 |
| 220 · Due from Affiliate | | | | | | | |
| 220-Ins · Due From Tenant for Insurance | 0.00 | 0.00 | 0.00 | -15.23 | 0.00 | 0.00 | -15.23 |
| 220 · Due from Affiliate - Other | 0.00 | 400.80 | 0.00 | 0.00 | 0.00 | 0.00 | 400.80 |
| Total 220 · Due from Affiliate | 0.00 | 400.80 | 0.00 | -15.23 | 0.00 | 0.00 | 385.57 |
| Total Other Assets | 0.00 | 1,499,689.17 | 109,151.15 | 2,357,470.65 | 52,847.73 | 63,848.53 | 4,083,007.23 |
| TOTAL ASSETS | 554,213.10 | 2,933,851.85 | 2,642,082.83 | 9,273,326.57 | 266,094.83 | 97,613.31 | 15,767,182.49 |
| LIABILITIES & EQUITY | | | | | | | |
| 524 · Due to Affiliates | 0.00 | 11,470.13 | 0.00 | 0.00 | 0.00 | 0.00 | 11,470.13 |
| Total Long Term Liabilities | 0.00 | 11,470.13 | 0.00 | 0.00 | 0.00 | 0.00 | 11,470.13 |
| Total Liabilities | 0.00 | 11,470.13 | 0.00 | 0.00 | 0.00 | 0.00 | 11,470.13 |
| Equity | | | | | | | |
| 3800 · Net Assets - No Restrictions | 322,883.42 | 98,194.58 | 0.00 | 0.00 | 0.00 | 0.00 | 421,078.00 |
| 3900 · Net Assets - Donor Restricted | 0.00 | 2,807,075.21 | 2,639,971.15 | 9,583,065.63 | 263,168.14 | 96,138.09 | 15,389,418.22 |
| Net Income | 231,329.68 | 17,111.93 | 2,111.68 | -309,739.06 | 2,926.69 | 1,475.22 | -54,783.86 |
| Total Equity | 554,213.10 | 2,922,381.72 | 2,642,082.83 | 9,273,326.57 | 266,094.83 | 97,613.31 | 15,755,712.36 |
| TOTAL LIABILITIES & EQUITY | 554,213.10 | 2,933,851.85 | 2,642,082.83 | 9,273,326.57 | 266,094.83 | 97,613.31 | 15,767,182.49 |

St. Lawrence County IDALDC
Budget Report
January 1 - August 31, 2022

| | 2022 Budget | Gen Fund August 2022 | Loan Fund August 2022 | GMEDF August 2022 | RVRDA August 2022 | MICRO August 2022 | BMRLF August 2022 | Combined August 2022 | YTD | Balance |
|--|-------------------|-------------------------|--------------------------|----------------------|----------------------|----------------------|----------------------|-------------------------|-------------------|--------------------|
| OPERATING REVENUE | | | | | | | | | | |
| 2400 · Late Fees Received | 1,100.00 | 0.00 | 0.00 | 0.00 | 0.00 | 15.00 | 0.00 | 15.00 | 790.00 | 310.00 |
| 2401 · Gain/Loss on Investments | 25,000.00 | 0.00 | 0.00 | 0.00 | 255.97 | 0.00 | 0.00 | 255.97 | 1,634.70 | 23,365.30 |
| 2409B · Interest Income - Banking | 3,520.00 | 64.22 | 27.53 | 43.01 | 269.54 | 3.52 | 0.58 | 408.40 | 2,269.34 | 1,250.66 |
| 2409L · Interest Income - Loans | 123,300.00 | 0.00 | 3,624.74 | 190.24 | 6,855.21 | 496.39 | 187.53 | 11,354.11 | 75,724.13 | 47,575.87 |
| 2411 · Refund of prior years expenses | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2412 · RVRA Administrative Revenue | 300,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 300,000.00 | 0.00 |
| 2421 · Salary Stipend Revenue | 11,625.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 5,499.96 | 6,125.04 |
| 2449 · Brasher Admin | 1,200.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,200.00 |
| 2450 · Miscellaneous Income | 2,500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,400.00 | 1,100.00 |
| Total OPERATING REVENUE | 468,245.00 | 64.22 | 3,652.27 | 233.25 | 7,380.72 | 514.91 | 188.11 | 12,033.48 | 387,318.13 | 80,926.87 |
| MASSENA IND BLDG LOT19 | | | | | | | | | | |
| 2423 - MIB Lot 19 Rent | 33,750.00 | 0.00 | 0.00 | 0.00 | 2,557.50 | 0.00 | 0.00 | 2,557.50 | 23,017.50 | 10,732.50 |
| Total Revenue for MIB19 | 33,750.00 | 0.00 | 0.00 | 0.00 | 2,557.50 | 0.00 | 0.00 | 2,557.50 | 23,017.50 | 10,732.50 |
| 6487408 · MIB19 - Maintenance Expense | 1,000.00 | 0.00 | 0.00 | 0.00 | 225.00 | 0.00 | 0.00 | 225.00 | 585.00 | 415.00 |
| 6487411 · MIB19 - Insurance Expense | 4,200.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 4,200.00 |
| 6487416 · MIB19 - Utility Expense | 1,500.00 | 0.00 | 0.00 | 0.00 | 128.46 | 0.00 | 0.00 | 128.46 | 1,400.05 | 99.95 |
| 6487499 · MIB19 - Miscellaneous Expense | 500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 500.00 |
| 6487500 · MIB19 - Depreciation Expense | 16,058.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 16,058.00 |
| Total Expenditures for MIB19 | 23,258.00 | 0.00 | 0.00 | 0.00 | 353.46 | 0.00 | 0.00 | 353.46 | 1,985.05 | 21,272.95 |
| Total MIB 19 | 10,492.00 | 0.00 | 0.00 | 0.00 | 2,204.04 | 0.00 | 0.00 | 2,204.04 | 21,032.45 | (10,540.45) |
| Total Building Revenues | 33,750.00 | 0.00 | 0.00 | 0.00 | 2,557.50 | 0.00 | 0.00 | 2,557.50 | 2,557.50 | 10,732.50 |
| Total Building Expenditures | 23,258.00 | 0.00 | 0.00 | 0.00 | 353.46 | 0.00 | 0.00 | 353.46 | 353.46 | 21,272.95 |
| Total Building Net Income | 10,492.00 | 0.00 | 0.00 | 0.00 | 2,204.04 | 0.00 | 0.00 | 2,204.04 | 2,204.04 | (10,540.45) |
| Total Building Depreciation | 16,058.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 16,058.00 |
| Building Net Income without Depreciation | 26,550.00 | 0.00 | 0.00 | 0.00 | 2,204.04 | 0.00 | 0.00 | 2,204.04 | 2,204.04 | 5,517.55 |

St. Lawrence County IDALDC
Budget Report
January 1 - August 31, 2022

| | 2020 Budget | Gen Fund August 2022 | Loan Fund August 2022 | GMEDF August 2022 | RVRDA August 2022 | MICRO August 2022 | BMRLF August 2022 | Combined August 2022 | YTD | Balance |
|--|---------------------|-------------------------|--------------------------|----------------------|----------------------|----------------------|----------------------|-------------------------|--------------------|---------------------|
| COMMUNITY DEVELOPMENT PROGRAM | | | | | | | | | | |
| 6460450-16 · CDEIP 2016 | 0.00 | 0.00 | 0.00 | 0.00 | 6,000.00 | 0.00 | 0.00 | 6,000.00 | 6,000.00 | (6,000.00) |
| 6460450-17 · CDEIP 2017 | 68,500.00 | 0.00 | 0.00 | 0.00 | 4,565.84 | 0.00 | 0.00 | 4,565.84 | 4,565.84 | 63,934.16 |
| 6460450-18 · CDEIP 2018 | 13,655.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 4,310.45 | 9,344.55 |
| 6460450-19 · CDEIP 2019 | 40,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 40,000.00 |
| 6460450-20 · CDEIP 2020 | 75,200.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 6,419.58 | 68,780.42 |
| 6460450-21 · CDEIP 2021 | 100,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 35,860.83 | 64,139.17 |
| 6460450-22 · CDEIP 2022 | 100,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 100,000.00 |
| Total MASSENA IND BLDG LOT19 | 397,355.00 | 0.00 | 0.00 | 0.00 | 10,565.84 | 0.00 | 0.00 | 10,565.84 | 57,156.70 | 340,198.30 |
| 6460411 · Insurance Expense | 1,800.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,800.00 |
| 6460417 · Bank Charges | 300.00 | 0.00 | 91.67 | 0.00 | 0.00 | 0.00 | 0.00 | 91.67 | 1,042.01 | (742.01) |
| 6460418 · Underwriting Expense | 3,750.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 777.00 | 2,973.00 |
| 6460420 · Office Supplies Expense | 600.00 | 0.00 | 83.55 | 0.00 | 0.00 | 0.00 | 0.00 | 83.55 | 83.55 | 516.45 |
| 6460427 · Professional Assoc. Expense | 250.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 250.00 |
| 6460430 · Contractual Expenses to MED | 30,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 15,000.00 | 15,000.00 |
| 6460431 · IDALDC Admin Payment | 300,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 300,000.00 | 0.00 |
| 6460432 · Other Legal Expense | 5,750.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 230.00 | 5,520.00 |
| 6460433 · Legal Expense - Retainer | 7,500.00 | 0.00 | 1,375.00 | 375.00 | 0.00 | 125.00 | 0.00 | 1,875.00 | 3,750.00 | 3,750.00 |
| 6460434 · Accounting Expense - General | 17,375.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 775.00 | 16,600.00 |
| 6460435 - GMEDF Admin Fee | 7,200.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 7,200.00 |
| 6460436 - Marketing | 25,600.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 8,625.23 | 16,974.77 |
| 6460437 - Contracted Services (Intern) | 1,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,000.00 |
| 6460442 · Meeting Expense | 400.00 | 0.00 | 42.64 | 0.00 | 0.00 | 0.00 | 0.00 | 42.64 | 42.64 | 357.36 |
| 6460443 · Mileage Expense | 500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 500.00 |
| 6460444 · Educational Workshop Expense | 500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 500.00 |
| 6460445 · Other Travel Expense | 2,500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,500.00 |
| 6460499 · Miscellaneous Expense | 1,100.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,100.00 |
| 6460503 · Payroll Expenses | | | | | | | | | | |
| 503A - Salaries & Wages | 150,000.00 | 7,514.05 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 7,514.05 | 67,487.81 | 82,512.19 |
| 503B - Employee Benefits | 1,000.00 | (14.08) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | (14.08) | 1,172.84 | (172.84) |
| 503D - Payroll Tax Expenses | 12,250.00 | 647.05 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 647.05 | 6,048.48 | 6,201.52 |
| 503E- Payroll Processing Fees | 1,600.00 | 108.18 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 108.18 | 943.18 | 656.82 |
| 6460550 · IDA/ RVRDA Admin Payment | 200,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 200,000.00 |
| 6460555 · Bad Debt Expense | (60,500.00) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | (60,500.00) |
| 6460599 · Depreciation Expense | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 710,475.00 | 8,255.20 | 1,592.86 | 375.00 | 0.00 | 125.00 | 0.00 | 10,348.06 | 405,977.74 | 304,497.26 |
| Total Income | 501,995.00 | 64.22 | 3,652.27 | 233.25 | 9,938.22 | 514.91 | 188.11 | 14,590.98 | 410,335.63 | 91,659.37 |
| Total Expenses | 1,131,088.00 | 8,255.20 | 1,592.86 | 375.00 | 10,919.30 | 125.00 | 0.00 | 21,267.36 | 465,119.49 | 665,968.51 |
| Net Income | (629,093.00) | (8,190.98) | 2,059.41 | (141.75) | (981.08) | 389.91 | 188.11 | (6,676.38) | (54,783.86) | (574,309.14) |

St. Lawrence County Industrial Development Agency
Local Development Corporation
Cash and In Time Report
August-22

| Bank | Fund | Account Type | Balance |
|--------------------|-------------|---------------------|-------------------------|
| NBT | BMRLF | Checking | \$ 33,764.78 |
| NBT | MICRO | Checking | \$ 213,247.10 |
| Key Bank | General | Money Market | \$ 260,067.18 |
| NBT | General | Money Market | \$ 262,329.48 |
| Community Bank | General | Payroll | \$ 31,816.44 |
| Key Bank | Loan Fund | Money Market | \$ 127,768.73 |
| NBT | Loan Fund | Checking | \$ 1,206,393.95 |
| NBT | Loan Fund | CD | \$ 100,000.00 |
| NBT-LPL Financials | RVRA | Investments | \$ 2,025,942.06 |
| NBT | RVRA | Checking | \$ 1,920,575.94 |
| Key Bank | RVRA | Money Market | \$ 38,422.48 |
| Community Bank | RVRA | Checking | \$ 1,585,362.94 |
| NBT | RVRA | CDRS | \$ 1,025,416.66 |
| NBT | GMEDF | Checking | \$ 2,532,931.68 |
| | | | <u>\$ 11,364,039.42</u> |

**St. Lawrence County Industrial Development Agency
Local Development Corporation
Highlights for
September 2022**

Revenue

| | | |
|--|-----------------|-------------|
| - Late Fee Revenues | 75.00 | |
| - Miscellaneous Revenues | 198.90 | |
| - Building Revenues | 2,557.50 | |
| - Salary Stipend Revenue | 2,961.52 | |
| - Gain/Loss on Investments (adjusts every month to market value) | 1,137.48 | |
| - Interest Income | <u>8,764.57</u> | |
| | | \$15,694.97 |

Expenses

| | | |
|--|-----------------|--------------|
| - Building Expenses | 4,885.40 | |
| - Insurance Expenses (RVRDA Bldg Ins) | 1,605.00 | |
| - Bank Fees (ACH Fees & Key bank fees) | 25.00 | |
| - Other Operating Expenses | 54.44 | |
| - Marketing Expenses (RVRDA) | 5,640.68 | |
| - MED Contract Expenses (RVRDA) | 10,000.00 | |
| - Payroll Expenses | <u>9,000.98</u> | |
| | | \$ 31,211.50 |

Net Income \$ (15,516.53)

St. Lawrence County IDALDC
Consolidated Balance Sheet
September 2022

| | General Fund | Loan Fund | RVRA | GMEDF | Micro | BMRLF | TOTAL |
|---|-------------------|---------------------|---------------------|---------------------|-------------------|------------------|----------------------|
| ASSETS | | | | | | | |
| Current Assets | | | | | | | |
| Checking/Savings | | | | | | | |
| 205 - BrasherFund | | | | | | | |
| 205-A - NBT - Brasher Fund | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 35,014.35 | 35,014.35 |
| Total 205 - BrasherFund | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 35,014.35 | 35,014.35 |
| 204 - Cash -MICRO | | | | | | | |
| 204A - Cash - MICRO NBT | 0.00 | 0.00 | 0.00 | 0.00 | 214,629.03 | 0.00 | 214,629.03 |
| Total 204 - Cash -MICRO | 0.00 | 0.00 | 0.00 | 0.00 | 214,629.03 | 0.00 | 214,629.03 |
| 200 - Cash - General Fund | | | | | | | |
| 200B - Cash - General Fund - KeyBank | | | | | | | |
| 200BG - Cash - General - Key Bank | 260,067.18 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 260,067.18 |
| Total 200B - Cash - General Fund - KeyBank | 260,067.18 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 260,067.18 |
| 200C - Cash - General - NBTBank | 265,291.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 265,291.00 |
| 200P2 - Cash - General -Comm Payroll | 22,815.68 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 22,815.68 |
| Total 200 - Cash - General Fund | 548,173.86 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 548,173.86 |
| 201 - Cash - Revolving Loan Fund | | | | | | | |
| 201D - Cash - RLF - KeyBank | 0.00 | 127,772.02 | 0.00 | 0.00 | 0.00 | 0.00 | 127,772.02 |
| 201F - Cash - RLF - NBT | 0.00 | 1,216,534.39 | 0.00 | 0.00 | 0.00 | 0.00 | 1,216,534.39 |
| 201Z - Cash - RLF - CD_NBT | 0.00 | 100,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 100,000.00 |
| Total 201 - Cash - Revolving Loan Fund | 0.00 | 1,444,306.41 | 0.00 | 0.00 | 0.00 | 0.00 | 1,444,306.41 |
| 202 - Cash - RVRA | | | | | | | |
| 202G - Cash - RVRA - Key Treasury | 0.00 | 0.00 | 2,027,079.54 | 0.00 | 0.00 | 0.00 | 2,027,079.54 |
| 202A - Cash - RVRA - NBT | 0.00 | 0.00 | 1,976,425.68 | 0.00 | 0.00 | 0.00 | 1,976,425.68 |
| 202C - Cash - RVRA - Key | 0.00 | 0.00 | 38,425.64 | 0.00 | 0.00 | 0.00 | 38,425.64 |
| 202E - Cash - RVRA - Community Bank | 0.00 | 0.00 | 1,585,493.25 | 0.00 | 0.00 | 0.00 | 1,585,493.25 |
| 202F - Cash - RVRA - NBT CDRS | 0.00 | 0.00 | 1,025,543.08 | 0.00 | 0.00 | 0.00 | 1,025,543.08 |
| Total 202 - Cash - RVRA | 0.00 | 0.00 | 6,652,967.19 | 0.00 | 0.00 | 0.00 | 6,652,967.19 |
| 203 - Cash - GMEDF | | | | | | | |
| 203A - Cash - GMEDF - NBT | 0.00 | 0.00 | 0.00 | 2,536,222.82 | 0.00 | 0.00 | 2,536,222.82 |
| Total 203 - Cash - GMEDF | 0.00 | 0.00 | 0.00 | 2,536,222.82 | 0.00 | 0.00 | 2,536,222.82 |
| Total Checking/Savings | 548,173.86 | 1,444,306.41 | 6,652,967.19 | 2,536,222.82 | 214,629.03 | 35,014.35 | 11,431,313.66 |
| Total Current Assets | 548,173.86 | 1,444,306.41 | 6,652,967.19 | 2,536,222.82 | 214,629.03 | 35,014.35 | 11,431,313.66 |

St. Lawrence County IDALDC
Consolidated Balance Sheet
September 2022

| | General Fund | Loan Fund | RVRA | GMEDF | Micro | BMRLF | TOTAL |
|--|--------------|-------------------|--------------------|------------------|------------------|------------------|--------------------|
| Fixed Assets | | | | | | | |
| 101 - Massena Lot 19 (MIB19) RVRA | | | | | | | |
| 101A - MIB 19 - Building [RVRA] | 0.00 | 0.00 | 340,200.00 | 0.00 | 0.00 | 0.00 | 340,200.00 |
| 101B - MIB 19 - Bldg Deprec [RVRA] | 0.00 | 0.00 | -130,096.17 | 0.00 | 0.00 | 0.00 | -130,096.17 |
| 101C - MIB 19 - Improvements | 0.00 | 0.00 | 110,032.01 | 0.00 | 0.00 | 0.00 | 110,032.01 |
| Total 101 - Massena Lot 19 (MIB19) RVRA | 0.00 | 0.00 | 320,135.84 | 0.00 | 0.00 | 0.00 | 320,135.84 |
| Total Fixed Assets | 0.00 | 0.00 | 320,135.84 | 0.00 | 0.00 | 0.00 | 320,135.84 |
| Other Assets | | | | | | | |
| Capital Lease Receivable[RVRA] | | | | | | | |
| 546 - Cap Lease Lot18 - Amtech[RVRA] | 0.00 | 0.00 | 331,756.24 | 0.00 | 0.00 | 0.00 | 331,756.24 |
| Total Capital Lease Receivable[RVRA] | 0.00 | 0.00 | 331,756.24 | 0.00 | 0.00 | 0.00 | 331,756.24 |
| Note Receivable [BMRLF] | | | | | | | |
| 636 - M/R - M&M Eggs - BMRLF | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 24,585.04 | 24,585.04 |
| 556 - M/R-Under Cover Storage - BMRLF | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 23,160.11 | 23,160.11 |
| 545 - Russell's Grooming-BMRLF | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 18,750.57 | 18,750.57 |
| Total Note Receivable [BMRLF] | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 66,495.72 | 66,495.72 |
| Note Receivable [MICRO] | | | | | | | |
| 639 - N/R - Eshelmans [MIC] | 0.00 | 0.00 | 0.00 | 0.00 | 5,207.83 | 0.00 | 5,207.83 |
| 626 - N/R - Shades Tanning [MIC] | 0.00 | 0.00 | 0.00 | 0.00 | 16,084.42 | 0.00 | 16,084.42 |
| 627 - N/R - Waddington Auto [MIC] | 0.00 | 0.00 | 0.00 | 0.00 | 9,248.35 | 0.00 | 9,248.35 |
| 633 - N/R - Sharrows 2018 [MIC] | 0.00 | 0.00 | 0.00 | 0.00 | 7,127.76 | 0.00 | 7,127.76 |
| 634 - N/R - JAPES Pets [MIC] | 0.00 | 0.00 | 0.00 | 0.00 | 16,057.35 | 0.00 | 16,057.35 |
| 635 - N/R- Under Cover Storage [MIC] | 0.00 | 0.00 | 0.00 | 0.00 | 7,745.35 | 0.00 | 7,745.35 |
| Total Note Receivable [MICRO] | 0.00 | 0.00 | 0.00 | 0.00 | 61,471.06 | 0.00 | 61,471.06 |
| Bad Debt Allowance | | | | | | | |
| 555-E - Bad Debt Allowance[BMRLF] | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | -3,700.00 | -3,700.00 |
| 555-D - Bad Debt Allowance [MIC] | 0.00 | 0.00 | 0.00 | 0.00 | -9,500.00 | 0.00 | -9,500.00 |
| 555-A - Bad Debt Allowance[RLF] | 0.00 | -76,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | -76,000.00 |
| 555-B - Bad Debt Allowance[RVRDA] | 0.00 | 0.00 | -137,500.00 | 0.00 | 0.00 | 0.00 | -137,500.00 |
| 555-C - Bad Debt Allowance[GMEDF] | 0.00 | 0.00 | 0.00 | -8,500.00 | 0.00 | 0.00 | -8,500.00 |
| Total Bad Debt Allowance | 0.00 | -76,000.00 | -137,500.00 | -8,500.00 | -9,500.00 | -3,700.00 | -235,200.00 |

**St. Lawrence County IDALDC
Consolidated Balance Sheet
September 2022**

| | General Fund | Loan Fund | RVRA | GMEDF | Micro | BMRLF | TOTAL |
|--|--------------|------------|------------|-----------|-------|-------|------------|
| Mortgage Receivable [GMEDF] | | | | | | | |
| 413 - M/R - High Peaks Winery [GMEDF] | 0.00 | 0.00 | 0.00 | 19,376.64 | 0.00 | 0.00 | 19,376.64 |
| Total Mortgage Receivable [GMEDF] | 0.00 | 0.00 | 0.00 | 19,376.64 | 0.00 | 0.00 | 19,376.64 |
| Mortgage Receivable [RLF] | | | | | | | |
| 637 - M/R - Riverside Iron [RLF] | 0.00 | 118,339.89 | 0.00 | 0.00 | 0.00 | 0.00 | 118,339.89 |
| 501 - M/R - SLCIDACIB [RLF] | 0.00 | 527,247.99 | 0.00 | 0.00 | 0.00 | 0.00 | 527,247.99 |
| Total Mortgage Receivable [RLF] | 0.00 | 645,587.88 | 0.00 | 0.00 | 0.00 | 0.00 | 645,587.88 |
| Mortgage Receivables [RVRA] | | | | | | | |
| 414 - M/R - High Peaks Winery [RVRA] | 0.00 | 0.00 | 19,398.39 | 0.00 | 0.00 | 0.00 | 19,398.39 |
| 638 - M/R - Riverside Iron 2022[RVRA] | 0.00 | 0.00 | 119,285.61 | 0.00 | 0.00 | 0.00 | 119,285.61 |
| 551 - M/R - Structural Wood [RVR] | 0.00 | 0.00 | 232,071.25 | 0.00 | 0.00 | 0.00 | 232,071.25 |
| Total Mortgage Receivables [RVRA] | 0.00 | 0.00 | 370,755.25 | 0.00 | 0.00 | 0.00 | 370,755.25 |
| N/R Revolving Loan Fund - [RLF] | | | | | | | |
| 547 - N/R - AmTech Loan [RLF] | 0.00 | 149,538.47 | 0.00 | 0.00 | 0.00 | 0.00 | 149,538.47 |
| 531 - N/R - Bregg Winery [RLF] | 0.00 | 4,803.08 | 0.00 | 0.00 | 0.00 | 0.00 | 4,803.08 |
| 517 - N/R - Canexsys [RLF] | 0.00 | 51,871.47 | 0.00 | 0.00 | 0.00 | 0.00 | 51,871.47 |
| 492 - N/R - CurranRenewable2012 [RLF] | 0.00 | 40,910.35 | 0.00 | 0.00 | 0.00 | 0.00 | 40,910.35 |
| 466 - N/R - Hacketts [RLF] | 0.00 | 44,445.98 | 0.00 | 0.00 | 0.00 | 0.00 | 44,445.98 |
| 549 - N/R - Johnson Newspaper [RLF] | 0.00 | 49,278.62 | 0.00 | 0.00 | 0.00 | 0.00 | 49,278.62 |
| 533 - N/R - Kingston 2018 [RLF] | 0.00 | 26,143.62 | 0.00 | 0.00 | 0.00 | 0.00 | 26,143.62 |
| 535 - N/R - NorthAmericanForest [RLF] | 0.00 | 326,341.20 | 0.00 | 0.00 | 0.00 | 0.00 | 326,341.20 |
| 538 - N/R - No Co Dairy 2018 [RLF] | 0.00 | 101,553.28 | 0.00 | 0.00 | 0.00 | 0.00 | 101,553.28 |
| 543 - M/R - Pro Sport Trailers | 0.00 | 37,486.94 | 0.00 | 0.00 | 0.00 | 0.00 | 37,486.94 |
| 640 - N/R - PSP, Inc 2022 [RLF] | 0.00 | 83,095.32 | 0.00 | 0.00 | 0.00 | 0.00 | 83,095.32 |
| Total N/R Revolving Loan Fund - [RLF] | 0.00 | 915,468.33 | 0.00 | 0.00 | 0.00 | 0.00 | 915,468.33 |

St. Lawrence County IDALDC
Consolidated Balance Sheet
September 2022

| | General Fund | Loan Fund | RVRA | GMEDF | Micro | BMRLF | TOTAL |
|---|-------------------|---------------------|---------------------|---------------------|-------------------|------------------|----------------------|
| Notes Receivable - [RVRA] | | | | | | | |
| 557 · N/R - AtlanticTesting 21 [RVRA] | 0.00 | 0.00 | 279,549.35 | 0.00 | 0.00 | 0.00 | 279,549.35 |
| 506 · N/R - Ansen 2015 [RVRA] | 0.00 | 0.00 | 90,808.65 | 0.00 | 0.00 | 0.00 | 90,808.65 |
| 514 · N/R - Atlantic Testing [RVRA] | 0.00 | 0.00 | 56,092.40 | 0.00 | 0.00 | 0.00 | 56,092.40 |
| 519 · N/R - Canexsys [RVRA] | 0.00 | 0.00 | 51,871.47 | 0.00 | 0.00 | 0.00 | 51,871.47 |
| 507 · N/R - Curran LOC [RVRA] | 0.00 | 0.00 | 473,668.70 | 0.00 | 0.00 | 0.00 | 473,668.70 |
| 532 · N/R - Kingston Pharma 18 [RVRA] | 0.00 | 0.00 | 35,045.19 | 0.00 | 0.00 | 0.00 | 35,045.19 |
| 521 · N/R - Kingston Equip [RVRA] | 0.00 | 0.00 | 1,820.76 | 0.00 | 0.00 | 0.00 | 1,820.76 |
| 548 · N/R - Pepsi-Cola [RVRA] | 0.00 | 0.00 | 108,331.12 | 0.00 | 0.00 | 0.00 | 108,331.12 |
| 536 · N/R - NorthAmericanForest [RVR] | 0.00 | 0.00 | 81,739.14 | 0.00 | 0.00 | 0.00 | 81,739.14 |
| 537 · N/R - No Co Dairy 2018 [RVR] | 0.00 | 0.00 | 406,225.72 | 0.00 | 0.00 | 0.00 | 406,225.72 |
| 544 · M/R - Pro Sport Trailers [RVRA] | 0.00 | 0.00 | 19,994.93 | 0.00 | 0.00 | 0.00 | 19,994.93 |
| 641 · N/R - PSP, Inc 2022 [RVRDA] | 0.00 | 0.00 | 83,095.32 | 0.00 | 0.00 | 0.00 | 83,095.32 |
| 511 · N/R - Swift Labs [RVRA] | 0.00 | 0.00 | 8,430.71 | 0.00 | 0.00 | 0.00 | 8,430.71 |
| 534 · N/R - Thew [RVRA] | 0.00 | 0.00 | 22,524.17 | 0.00 | 0.00 | 0.00 | 22,524.17 |
| Total Notes Receivable - [RVRA] | 0.00 | 0.00 | 1,719,197.63 | 0.00 | 0.00 | 0.00 | 1,719,197.63 |
| Notes Receivable GMEDF | | | | | | | |
| 432 · N/R - CliftonFineHosp [GMEDF] | 0.00 | 0.00 | 0.00 | 43,505.89 | 0.00 | 0.00 | 43,505.89 |
| 518 · N/R - Canexsys [GMEDF] | 0.00 | 0.00 | 0.00 | 51,871.47 | 0.00 | 0.00 | 51,871.47 |
| Total Notes Receivable GMEDF | 0.00 | 0.00 | 0.00 | 95,377.36 | 0.00 | 0.00 | 95,377.36 |
| 220 · Due from Affiliate | | | | | | | |
| 220-Ins · Due From Tenant for Insurance | 0.00 | 0.00 | 3,409.92 | 0.00 | 0.00 | 0.00 | 3,409.92 |
| 220 · Due from Affiliate - Other | 0.00 | 145.90 | 0.00 | 0.00 | 0.00 | 0.00 | 145.90 |
| Total 220 · Due from Affiliate | 0.00 | 145.90 | 3,409.92 | 0.00 | 0.00 | 0.00 | 3,555.82 |
| Total Other Assets | 0.00 | 1,485,202.11 | 2,287,619.04 | 106,254.00 | 51,971.06 | 62,795.72 | 3,993,841.93 |
| TOTAL ASSETS | 548,173.86 | 2,929,508.52 | 9,260,722.07 | 2,642,476.82 | 266,600.09 | 97,810.07 | 15,745,291.43 |
| LIABILITIES & EQUITY | | | | | | | |
| 524 · Due to Affiliates | 0.00 | 5,095.60 | 0.00 | 0.00 | 0.00 | 0.00 | 5,095.60 |
| Total Long Term Liabilities | 0.00 | 5,095.60 | 0.00 | 0.00 | 0.00 | 0.00 | 5,095.60 |
| Total Liabilities | 0.00 | 5,095.60 | 0.00 | 0.00 | 0.00 | 0.00 | 5,095.60 |
| Equity | | | | | | | |
| 3800 · Net Assets - No Restrictions | 322,883.42 | 98,194.58 | 0.00 | 0.00 | 0.00 | 0.00 | 421,078.00 |
| 3900 · Net Assets - Donor Restricted | 0.00 | 2,807,075.21 | 9,583,065.63 | 2,639,971.15 | 263,168.14 | 96,138.09 | 15,389,418.22 |
| Net Income | 225,290.44 | 19,143.13 | -322,343.56 | 2,505.67 | 3,431.95 | 1,671.98 | -70,300.39 |
| Total Equity | 548,173.86 | 2,924,412.92 | 9,260,722.07 | 2,642,476.82 | 266,600.09 | 97,810.07 | 15,740,195.83 |
| TOTAL LIABILITIES & EQUITY | 548,173.86 | 2,929,508.52 | 9,260,722.07 | 2,642,476.82 | 266,600.09 | 97,810.07 | 15,745,291.43 |

St. Lawrence County IDALDC
Budget Report
January 1 - September 30, 2022

| | 2022 Budget | Gen Fund Sept 2022 | Loan Fund Sept 2022 | GMEDF Sept 2022 | RVRDA Sept 2022 | MICRO Sept 2022 | BMRLF Sept 2022 | Combined Sept 2022 | YTD | Balance |
|--|-------------------|-----------------------|------------------------|--------------------|--------------------|--------------------|--------------------|-----------------------|-------------------|-------------------|
| OPERATING REVENUE | | | | | | | | | | |
| 2400 · Late Fees Received | 1,100.00 | 0.00 | 50.00 | 0.00 | 25.00 | 0.00 | 0.00 | 75.00 | 865.00 | 235.00 |
| 2401 · Gain/Loss on Investments | 25,000.00 | 0.00 | 0.00 | 0.00 | 1,137.48 | 0.00 | 0.00 | 1,137.48 | 2,772.18 | 22,227.82 |
| 2409B · Interest Income - Banking | 3,520.00 | 0.22 | 27.55 | 41.66 | 291.90 | 0.00 | 0.00 | 361.33 | 2,630.67 | 889.33 |
| 2409L · Interest Income - Loans | 123,300.00 | 0.00 | 1,834.19 | 352.33 | 5,514.70 | 505.26 | 196.76 | 8,403.24 | 84,127.37 | 39,172.63 |
| 2411 · Refund of prior years expenses | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2412 · RVRDA Administrative Revenue | 300,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 300,000.00 | 0.00 |
| 2421 · Salary Stipend Revenue | 11,625.00 | 2,961.52 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,961.52 | 8,461.48 | 3,163.52 |
| 2449 · Brasher Admin | 1,200.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,200.00 |
| 2450 · Miscellaneous Income | 2,500.00 | 0.00 | 198.90 | 0.00 | 0.00 | 0.00 | 0.00 | 198.90 | 1,598.90 | 901.10 |
| Total OPERATING REVENUE | 468,245.00 | 2,961.74 | 2,110.64 | 393.99 | 6,969.08 | 505.26 | 196.76 | 13,137.47 | 400,455.60 | 67,789.40 |
| MASSENA IND BLDG LOT19 | | | | | | | | | | |
| 2423 - MIB Lot 19 Rent | 33,750.00 | 0.00 | 0.00 | 0.00 | 2,557.50 | 0.00 | 0.00 | 2,557.50 | 25,575.00 | 8,175.00 |
| Total Revenue for MIB19 | 33,750.00 | 0.00 | 0.00 | 0.00 | 2,557.50 | 0.00 | 0.00 | 2,557.50 | 25,575.00 | 8,175.00 |
| 6487408 · MIB19 - Maintenance Expense | 1,000.00 | 0.00 | 0.00 | 0.00 | 225.00 | 0.00 | 0.00 | 225.00 | 810.00 | 190.00 |
| 6487411 · MIB19 - Insurance Expense | 4,200.00 | 0.00 | 0.00 | 0.00 | 4,530.35 | 0.00 | 0.00 | 4,530.35 | 4,530.35 | (330.35) |
| 6487416 · MIB19 - Utility Expense | 1,500.00 | 0.00 | 0.00 | 0.00 | 130.05 | 0.00 | 0.00 | 130.05 | 1,530.10 | (30.10) |
| 6487499 · MIB19 - Miscellaneous Expense | 500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 500.00 |
| 6487500 · MIB19 - Depreciation Expense | 16,058.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 16,058.00 |
| Total Expenditures for MIB19 | 23,258.00 | 0.00 | 0.00 | 0.00 | 4,885.40 | 0.00 | 0.00 | 4,885.40 | 6,870.45 | 16,387.55 |
| Total MIB 19 | 10,492.00 | 0.00 | 0.00 | 0.00 | (2,327.90) | 0.00 | 0.00 | (2,327.90) | 18,704.55 | (8,212.55) |
| Total Building Revenues | 33,750.00 | 0.00 | 0.00 | 0.00 | 2,557.50 | 0.00 | 0.00 | 2,557.50 | 25,575.00 | 8,175.00 |
| Total Building Expenditures | 23,258.00 | 0.00 | 0.00 | 0.00 | 4,885.40 | 0.00 | 0.00 | 4,885.40 | 6,870.45 | 16,387.55 |
| Total Building Net Income | 10,492.00 | 0.00 | 0.00 | 0.00 | (2,327.90) | 0.00 | 0.00 | (2,327.90) | 18,704.55 | (8,212.55) |
| Total Building Depreciation | 16,058.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 16,058.00 |
| Building Net Income without Depreciation | 26,550.00 | 0.00 | 0.00 | 0.00 | (2,327.90) | 0.00 | 0.00 | (2,327.90) | 18,704.55 | 7,845.45 |

St. Lawrence County IDALDC
Budget Report
January 1 - September 30, 2022

| | 2020 Budget | Gen Fund Sept 2022 | Loan Fund Sept 2022 | GMEDF Sept 2022 | RVRDA Sept 2022 | MICRO Sept 2022 | BMRLF Sept 2022 | Combined Sept 2022 | YTD | Balance |
|--|---------------------|-----------------------|------------------------|--------------------|--------------------|--------------------|--------------------|-----------------------|--------------------|---------------------|
| COMMUNITY DEVELOPMENT PROGRAM | | | | | | | | | | |
| 6460450-16 · CDEIP 2016 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 6,000.00 | (6,000.00) |
| 6460450-17 · CDEIP 2017 | 68,500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 4,565.84 | 63,934.16 |
| 6460450-18 · CDEIP 2018 | 13,655.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 4,310.45 | 9,344.55 |
| 6460450-19 · CDEIP 2019 | 40,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 40,000.00 |
| 6460450-20 · CDEIP 2020 | 75,200.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 6,419.58 | 68,780.42 |
| 6460450-21 · CDEIP 2021 | 100,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 35,860.83 | 64,139.17 |
| 6460450-22 · CDEIP 2022 | 100,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 100,000.00 |
| Total MASSENA IND BLDG LOT19 | 397,355.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 57,156.70 | 340,198.30 |
| 6460411 · Insurance Expense | 1,800.00 | 0.00 | 0.00 | 0.00 | 1,605.00 | 0.00 | 0.00 | 1,605.00 | 1,605.00 | 195.00 |
| 6460417 · Bank Charges | 300.00 | 0.00 | 25.00 | 0.00 | 0.00 | 0.00 | 0.00 | 25.00 | 1,067.01 | (767.01) |
| 6460418 · Underwriting Expense | 3,750.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 777.00 | 2,973.00 |
| 6460420 · Office Supplies Expense | 600.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 83.55 | 516.45 |
| 6460427 · Professional Assoc. Expense | 250.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 250.00 |
| 6460430 · Contractual Expenses to MED | 30,000.00 | 0.00 | 0.00 | 0.00 | 10,000.00 | 0.00 | 0.00 | 10,000.00 | 25,000.00 | 5,000.00 |
| 6460431 · IDALDC Admin Payment | 300,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 300,000.00 | 0.00 |
| 6460432 · Other Legal Expense | 5,750.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 230.00 | 5,520.00 |
| 6460433 · Legal Expense - Retainer | 7,500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3,750.00 | 3,750.00 |
| 6460434 · Accounting Expense - General | 17,375.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 775.00 | 16,600.00 |
| 6460435 - GMEDF Admin Fee | 7,200.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 7,200.00 |
| 6460436 - Marketing | 25,600.00 | 0.00 | 0.00 | 0.00 | 5,640.68 | 0.00 | 0.00 | 5,640.68 | 14,265.91 | 11,334.09 |
| 6460437 - Contracted Services (Intern) | 1,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,000.00 |
| 6460442 · Meeting Expense | 400.00 | 0.00 | 54.44 | 0.00 | 0.00 | 0.00 | 0.00 | 54.44 | 97.08 | 302.92 |
| 6460443 · Mileage Expense | 500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 500.00 |
| 6460444 · Educational Workshop Expense | 500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 500.00 |
| 6460445 · Other Travel Expense | 2,500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,500.00 |
| 6460499 · Miscellaneous Expense | 1,100.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,100.00 |
| 6460503 · Payroll Expenses | | | | | | | | | | |
| 503A - Salaries & Wages | 150,000.00 | 8,206.83 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 8,206.83 | 75,696.64 | 74,303.36 |
| 503B - Employee Benefits | 1,000.00 | (14.08) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | (14.08) | 1,158.76 | (158.76) |
| 503D - Payroll Tax Expenses | 12,250.00 | 700.05 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 700.05 | 6,748.53 | 5,501.47 |
| 503E- Payroll Processing Fees | 1,600.00 | 108.18 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 108.18 | 1,051.36 | 548.64 |
| 6460550 · IDA/ RVRDA Admin Payment | 200,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 200,000.00 |
| 6460555 · Bad Debt Expense | (60,500.00) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | (60,500.00) |
| 6460599 · Depreciation Expense | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 710,475.00 | 9,000.98 | 79.44 | 0.00 | 17,245.68 | 0.00 | 0.00 | 26,326.10 | 432,305.84 | 278,169.16 |
| Total Income | 501,995.00 | 2,961.74 | 2,110.64 | 393.99 | 9,526.58 | 505.26 | 196.76 | 15,694.97 | 426,032.60 | 75,962.40 |
| Total Expenses | 1,131,088.00 | 9,000.98 | 79.44 | 0.00 | 22,131.08 | 0.00 | 0.00 | 31,211.50 | 496,332.99 | 634,755.01 |
| Net Income | (629,093.00) | (6,039.24) | 2,031.20 | 393.99 | (12,604.50) | 505.26 | 196.76 | (15,516.53) | (70,300.39) | (558,792.61) |

St. Lawrence County Industrial Development Agency
Local Development Corporation
Cash and In Time Report
September-22

| Bank | Fund | Account Type | Balance |
|--------------------|-------------|---------------------|-------------------------|
| NBT | BMRLF | Checking | \$ 35,014.35 |
| NBT | MICRO | Checking | \$ 214,629.03 |
| Key Bank | General | Money Market | \$ 260,067.18 |
| NBT | General | Money Market | \$ 265,291.00 |
| Community Bank | General | Payroll | \$ 22,815.68 |
| Key Bank | Loan Fund | Money Market | \$ 127,772.02 |
| NBT | Loan Fund | Checking | \$ 1,216,534.39 |
| NBT | Loan Fund | CD | \$ 100,000.00 |
| NBT-LPL Financials | RVRA | Investments | \$ 2,027,079.54 |
| NBT | RVRA | Checking | \$ 1,976,425.68 |
| Key Bank | RVRA | Money Market | \$ 38,425.64 |
| Community Bank | RVRA | Checking | \$ 1,585,493.25 |
| NBT | RVRA | CDRS | \$ 1,025,543.08 |
| NBT | GMEDF | Checking | \$ 2,536,222.82 |
| | | | <u>\$ 11,431,313.66</u> |

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
LOCAL DEVELOPMENT CORPORATION

Resolution No. LDC-22-10-xx

Governance Committee Review: October 28, 2022

October 28, 2022

ANNUAL REVIEW OF CONFLICTS OF INTEREST POLICY

WHEREAS, members of the Board and employees of the St. Lawrence County Industrial Development Agency Local Development Corporation (the “Authority”) are bound by the provisions of, among others, Public Authorities Law and Public Officers Law, and

WHEREAS, the Authority must protect its interests when contemplating entering into a transaction or arrangement that may benefit the private interests of an officer, director or employee of the Authority, and

WHEREAS, the Authority recognizes that it must not only comply with Ethics law, but it must maintain the public perception of compliance, in order to maintain and enforce the highest standards of integrity and fairness in all of its internal and external business dealings,

NOW, THEREFORE BE IT RESOLVED that the St. Lawrence County Industrial Development Agency Local Development Corporation hereby adopts the attached Conflicts of Interest Policy.

| | | | | |
|-------------|------------|------------|----------------|---------------|
| Move: | | | | |
| Second: | | | | |
| VOTE | AYE | NAY | ABSTAIN | ABSENT |
| Blevins | | | | |
| Hall | | | | |
| LaBaff | | | | |
| McMahon | | | | |
| Morrill | | | | |
| Reagen | | | | |
| Staples | | | | |

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/

Lori Sibley

October 28, 2022

ST. LAWRENCE CO. INDUSTRIAL DEVELOPMENT AGENCY LOCAL DEVELOPMENT CORPORATION
CONFLICTS OF INTEREST POLICY
RESOLUTION NO. LDC-22-10-XX
GOVERNANCE COMMITTEE REVIEW: OCTOBER 28, 2022
OCTOBER 28, 2022

Article 1. Background

The purpose of the conflicts of interest policy is to protect the interests of the St. Lawrence County Industrial Development Agency Local Development Corporation (hereinafter, the “Authority”) when it is contemplating entering into a transaction or arrangement that may benefit the private interests of an officer, director or employee of the Authority. This policy is intended to supplement, but not replace, any applicable state and federal laws governing conflicts of interest applicable to nonprofit and charitable organizations.

Article 2. Definition

A conflict of interest will be deemed to exist whenever an individual is in the position to approve or influence Authority policies or actions which involve or could ultimately harm or benefit financially: (a) the individual; (b) any family member (spouse, domestic partner, grandparents, parents, children, grandchildren, great grandchildren, brothers or sisters (whether whole or half blood, or step relationship), and spouses of these individuals); or (c) any organization in which he or a family member is a director, trustee, officer, member, partner of more than 10% of the total (combined) voting power. Service on the board of another not-for-profit corporation does not constitute a conflict of interest.

Article 3. Disclosure of Conflicts of Interest

A Director, officer or employee shall disclose a conflict of interest: (a) prior to voting on or otherwise discharging his duties with respect to any matter involving the conflict which comes before the Board or any committee; (b) prior to entering into any contract or transaction involving the conflict; (c) as soon as possible after the Director, officer or employee learns of the conflict; and (d) on the annual conflict of interest disclosure form.

The Secretary of the Authority shall cause to be distributed annually to all Directors, officers and employees, a form soliciting the disclosure of all conflicts of interest, including specific information concerning the terms of any contract or transaction with the Authority and whether the process for approval set forth in this policy was used. Such disclosure form may require disclosure of other relationships that may not constitute an actual conflict of interest, but which are required to be disclosed in order for the Authority to comply with its annual reporting requirements.

Article 4. Approval of Contracts and Transactions Involving Potential Conflicts of Interest

A Director or officer [or employee] who has or learns about a potential conflict of interest should disclose promptly to the Secretary [Chief Executive Officer] of the Authority the material facts surrounding any potential conflict of interest, including specific information concerning the terms of any contract or transaction with the Authority. All effort should

be made to disclose any such contract or transaction and have it approved by the Board before the arrangement is entered.

Following receipt of information concerning a contract or transaction involving a potential conflict of interest, the Board shall consider the material facts concerning the proposed contract or transaction, including the process by which the decision was made to recommend entering into the arrangement on the terms proposed. The Board shall approve only those contracts or transactions in which the terms are fair and reasonable to the Authority and the arrangements are consistent with the best interests of the Authority. Fairness includes, but is not limited to, the concepts that the Authority should pay no more than fair market value for any goods or services which the Authority receives and that the Authority should receive fair market value consideration for any goods or services that it furnishes others. The Board shall set forth the basis for its decision with respect to approval of contracts or transactions involving conflicts of interest in the minutes of the meeting at which the decision is made, including the basis for determining that the consideration to be paid is fair to the Authority.

Article 5. Validity of Actions

No contract or other transaction between the Authority and one or more of its Directors, officers or employees, or between the Authority and any other corporation, firm, association or other entity in which one or more of its Directors, officers or employees are directors, officers or employees, or have a substantial financial interest, shall be either void or voidable for this reason alone or by reason alone that such Director or Directors, officer or officers, or employee or employees are present at the meeting of the Board of Directors, or of a committee thereof, which authorizes such contract or transaction, or that his or their votes are counted for such purpose, if the material facts as to such Director's, officer's or employee's interest in such contract or transaction and as to any such common directorship, officership or financial interest are disclosed in good faith or known to the Board or committee, and the Board or committee authorizes such contract or transaction by a vote sufficient for such purpose without counting the vote or votes of such interested Director or officers. Common or interested Directors may be counted in determining the presence of a quorum at a meeting of the Board of Directors or committee which authorizes such contract or transaction. At the time of the discussion and decision concerning the authorization of such contract or transaction, the interested Director, officer or employee should not be present at the meeting.

Article 6. Penalties:

Any director or employee that fails to comply with this policy may be penalized by the Authority in the manner provided for in law, rules or regulations of the State of New York.

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 LOCAL DEVELOPMENT CORPORATION
 Resolution No. LDC-22-10-xx
 Governance Committee Review: October 28, 2022
 October 28, 2022

ANNUAL REVIEW OF THE PROCUREMENT POLICY

WHEREAS, written procedures (the “Procurement Policy”) have been put into place which guide the St. Lawrence County Industrial Development Agency Local Development Corporation (the “SLCIDA-LDC”) to procure goods and services in a manner which assures (i) compliance with all applicable provisions of law governing procurements by the SLCIDA-LDC, (ii) the acquisition of quality goods and services which meets the SLCIDA-LDC’s needs, (iii) fairness and open competition, (iv) the wise and prudent use of the SLCIDA-LDC’s resources and (v) the avoidance of favoritism, extravagance, fraud and corruption,

NOW, THEREFORE BE IT RESOLVED the St. Lawrence County Industrial Development Agency Local Development Corporation hereby authorizes the revised Procurement Policy (attached).

| | | | | |
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| Blevins | | | | |
| Hall | | | | |
| LaBaff | | | | |
| McMahon | | | | |
| Morrill | | | | |
| Reagen | | | | |
| Staples | | | | |

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/ _____

Lori Sibley
 October 28, 2022

ST. LAWRENCE COUNTY. INDUSTRIAL DEVELOPMENT AGENCY
LOCAL DEVELOPMENT CORPORATION
PROCUREMENT POLICY
RESOLUTION NO. LDC-22-10-XX (OCTOBER 28, 2022)

A. Introduction

1. Scope: In accordance with Article 18-A of the General Municipal Law (the “IDA Act”), Section 104b of the General Municipal Law, and the Public Authorities Accountability Act of 2005, the St. Lawrence County Industrial Development Agency Local Development Corporation, (hereinafter “Local Authority”) is required to adopt procurement policies which will apply to the procurement of goods and services not subject to the competitive bidding requirements of Section 103 of the GML and paid for by a Local Authority for its own use and account.
2. Purpose: Pursuant to Section 104b of the GML, the primary objectives of this policy are to assure the prudent and economical use of public monies in the best interests of the taxpayers of a political subdivision or district, to facilitate the acquisition of goods and services of maximum quality at the lowest possible cost under the circumstances and to guard against favoritism, improvidence, extravagance, fraud and corruption.
3. The designated Contracting Officer (“CO”) shall be the Chief Executive Officer or his or her designee for specific contracts.
4. Any and all previously-approved Procurement policies of the Local Authority are hereby rescinded.

B. Procurement Policy

1. Items purchased in conjunction with St. Lawrence County purchasing procedures, including New York State contract pricing, shall meet Local Authority requirements.
2. Goods and services purchased from any Local, State or Federal government entity or any Agency/Authority thereof, qualify as meeting Local Authority requirements.
3. The Local Authority shall adhere to the following methods of competition for non-bid procurements:

| Purchase Contracts | Requirements |
|---------------------------|---------------------------|
| Under \$5,000 | CO Approval |
| \$5,001 - \$15,000 | 3 Written Quotes |
| \$15,001 or more | See Reference Notes A & B |
| Emergencies | See Reference Notes C |
| Insurance | See Reference Notes D |
| Professional Services | See Reference Notes E |

Reference Notes:

- A: All purchases of over \$15,000 require advertised request for proposals.
- B: All expenditures over \$15,000 require Local Authority approval even if a budget line item has been previously adopted for such expenditure.
- C: Even in the case of an emergency, public interest dictates that purchases are made at the lowest possible costs, seeking competition by informal solicitation of quotes or otherwise to the extent practicable under the circumstance. Documentation must be made showing the method and extent of competition.

Emergency provisions (goods and services) can be an exception to the RFP and competitive process if they must be purchased immediately and a delay in order to seek alternate proposals may threaten the life, health, safety, property or welfare of the Local Authority.

- D: Insurance coverage is not subject to formal competitive bidding. Requests for Proposals, written or verbal quotations can serve as documentation of the process.
- E: Professional Services involve specialized expertise, use of professional judgment, and/or a high degree of creativity. They are not purchase contracts or contracts for public work, as those phrases are used in the bidding statutes, and therefore are not subject to the competitive bidding procedures. The individual or company may be chosen based on qualifications to include, but not limited to, reliability, skill, education and training, experience, demonstrated effectiveness, judgment and integrity. These qualifications are not necessarily found in the individual or company that offers the lowest price.

Professional or technical services shall include but not be limited to the following:

- Accounting (CPA)
- Architectural / Design Services
- Customized Software Programming Services
- Consultants
- Engineering
- Instructors / Teachers / Training
- Insurance Coverage and/or Insurance Broker
- Investment Management Services
- Laboratory Testing
- Legal
- Medical / Dental Services

Contracts for professional services are made in the best interest of the Local Authority, utilizing Requests for Quotations (RFQ), Requests for Proposals (RFP) or other competitive process. The process may consider inclusive factors such as price, staffing and suitability for needs, reliability, skill, education and training, experience, demonstrated effectiveness, judgment and integrity, and must include negotiations on a fair and equal basis.

- 4. The Local Authority shall capitalize all purchases in excess of \$5,000

**ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
LOCAL DEVELOPMENT CORPORATION
INVESTMENT POLICY
REVIEWED AND APPROVED OCTOBER 28, 2022
RESOLUTION NO. LDC-22-10-XX**

I. SCOPE

This investment policy applies to all moneys and other financial resources available for investment on its own behalf or on behalf of any other entity or individual. This policy shall be reviewed, in its entirety, on an annual basis. Any and all previously-approved Investment policies of the St. Lawrence County Industrial Development Agency Local Development Corporation are hereby rescinded.

II. OBJECTIVES

The primary objectives of the local government's investment activities are, in priority order:

- To conform with all applicable Federal, State and other legal requirements (legal);
- To adequately safeguard principal (safety);
- To provide sufficient liquidity to meet all operating requirements (liquidity); and
- To obtain a reasonable rate of return (yield).

III. DELEGATION OF AUTHORITY

The governing board's responsibility for administration of the investment program is delegated to the Chief Executive Officer who shall establish written procedures for the operation of the investment program consistent with these investment guidelines. Such procedures shall include an adequate internal control structure to provide a satisfactory level of accountability based on a database or records incorporating description and amounts of investments, transaction dates, and other relevant information and regulate the activities of subordinate employees.

IV. PRUDENCE

All participants in the investment process shall seek to act responsibly as custodians of the public trust and shall avoid any transaction that might impair public confidence in the St. Lawrence County Industrial Development Agency Local Development Corporation (hereinafter Corporation) to govern effectively.

Investments shall be made with judgment and care, under circumstances then prevailing, which persons of prudence discretion and intelligence exercise in the management of their own affairs, not for speculation, but for investment, considering the safety of the principal as well as the probable income to be derived.

All participants involved in the investment process shall refrain from personal business activity that could conflict with proper execution of the investment program, or which could impair their ability to make impartial investment decisions.

V. DIVERSIFICATION

It is the policy of the Corporation to diversify its deposits and investments by financial institution, by investment instrument, and by maturity scheduling. Should funds exceed FDIC coverage at a specific financial institution, monies will be diversified and not more than 60% of the Corporation's total investments will be in any one institution.

VI. INTERNAL CONTROLS

It is the policy of the Corporation for all moneys collected by any officer or employee of the government to transfer those funds to the Chief Financial Officer within three (3) business days of deposit.

The Chief Financial Officer is responsible for establishing and maintaining an internal control structure to provide reasonable, but not absolute, assurance that deposits and investments are safeguarded against loss from unauthorized use or disposition, that transactions are executed in accordance with management's authorization and recorded properly, and are managed in compliance with applicable laws and regulations.

VII. DESIGNATION OF DEPOSITORIES

The banks and trust companies authorized for the deposit of moneys up to the maximum amounts are listed in Appendix A.

VIII. COLLATERALIZING OF DEPOSITS

In accordance with the provisions of General Municipal Law, §10, all deposits of the Corporation, including certificates of deposit and special time deposits, in excess of the amount insured under the provisions of the Federal Deposit Insurance Act shall be secured:

1. By a pledge of "eligible securities" with an aggregate "market value" as provided by GML §10, equal to the aggregate amount of deposits from the categories designated in Appendix B to the policy.
2. By an eligible "irrevocable letter of credit" issued by a qualified bank other than the bank with the deposits in favor of the government for a term not to exceed 90 days with an aggregate value equal to 140% of the aggregate amount of deposits and the agreed upon interest, if any. A qualified bank is one whose commercial paper and other unsecured short-term debt obligations are rated in one of the three highest rating categories by at least one nationally recognized statistical rating organization or by a bank that is in compliance with applicable federal minimum risk-based capital requirements.
3. By an eligible surety bond payable to the government for an amount at least equal to 100% of the aggregate amount of deposits and the agreed upon interest, if any, executed by an insurance company authorized to do business in New York State, whose claims-paying ability is rated in the highest rating category by at least two nationally recognized statistical rating organizations.

IX. SAFEKEEPING AND COLLATERALIZATION

Eligible securities used for collateralizing deposits shall be held by the depository bank or trust company subject to security and custodial agreements.

The security agreement shall provide that eligible securities are being pledged to secure local government deposits together with agreed upon interest, if any, and any costs or expenses arising out of the collection of such deposits upon default. It shall also provide the conditions under which the securities may be sold, presented for payment, substituted or released and the events which will enable the local government to exercise its rights against the pledged securities. In the event that the securities are not registered or inscribed in the name of the local government, such securities shall be delivered in a form suitable for transfer or with an assignment in blank to the Corporation or its custodial bank.

The custodial agreement shall provide that securities held by the bank or trust company, or agent of and custodian for, the local government, will be kept separate and apart from the general assets of the custodial bank or trust company and will not, in any circumstances, be commingled with or become part of the backing for any other deposit or other liabilities. The agreement should also describe that the custodian shall confirm the receipt, substitution or release of the securities. The agreement shall provide for the frequency of revaluation of eligible securities and for the substitution of securities when a change in the rating of a security may cause ineligibility. Such agreement shall include all provisions necessary to provide the local government a perfected interest in the securities.

X. PERMITTED INVESTMENTS

As authorized by General Municipal Law, §11, the Corporation authorizes the Chief Executive Officer to invest moneys not required for immediate expenditure for terms not to exceed its projected cash flow needs in the following types of investments:

- Special time deposit amounts;
- Certificates of deposit;
- Obligations of the United States of America;
- Obligations guaranteed by agencies of the United States of America where the payment of principal and interest are guaranteed by the United States of America;
- Obligations of the State of New York;
- Obligations issued pursuant to LFL §24.00 or 25.00 (with approval of the State Comptroller) by any municipality, school district or district corporation other than the Corporation;
- Obligations of public authorities, public housing authorities, urban renewal agencies and industrial development agency where the general State statutes governing such entities or whose specific enabling legislation authorizes such investments;
- Certificates of Participation (COPs) issued pursuant to GML §109-b;
- Obligations of this local government, by only with any moneys in a reserve fund established pursuant to GML §§6-c, 6-d, 6-e, 6-g, 6-h, 6-j, 6-k, 6-l, 6-m, or 6-n.
- Certificates of Deposit obtained through a depository institution that has a main office or branch office in the State of New York and that contractually agrees to place the funds in federally insured depository institutions through a qualified Reciprocal Deposit program such as the Certificate of Deposit Account Registry Service, or CDARS.
- Savings and/or demand deposit accounts placed through a depository institution that has a main office or branch office in the State of New York and that contractually agrees to place the funds in federally insured depository institutions through a qualified Reciprocal Deposit program such as the savings option of the Insured Cash Sweep service, or ICS.

All investment obligations shall be payable or redeemable at the option of the Corporation within such times as the proceeds will be needed to meet expenditures for purposes for which the moneys were provided and, in the case of obligations purchased with the proceeds of bonds or notes, shall be payable or redeemable at the option of the Corporation within two years of the date of purchase.

XI. AUTHORIZED FINANCIAL INSTITUTIONS AND DEALERS

The Corporation shall maintain a list of financial institutions and dealers approved for investment purposes and establish appropriate limits to the amount of investments which can be made with each financial institution or dealer. No more than 60% of the Corporation's total investments may be in any one institution. All financial institutions with which the local government conducts business must be creditworthy. Banks shall provide their most recent Consolidated Report of Condition (Call Report) at the request of the Corporation. Security dealers not affiliated with a bank shall be required to be classified as reporting dealers affiliated with the New York Federal Reserve Bank, as primary dealers. The Chief Financial Officer is responsible for evaluating the financial position and maintaining a listing of proposed depositories, trading partners and custodians. The approved depositories are also authorized to act as agents for investment activities for the Corporation subject to the guidelines set forth in this Investment Policy, said list of depositories is included as Appendix A.

XII. PURCHASE OF INVESTMENTS

The Chief Executive Officer is authorized to contract for the purchase of investments:

1. Directly, including through a repurchase agreement, from an authorized trading partner.
2. By participation in a cooperative investment program with another authorized governmental entity pursuant to Article 5G of the General Municipal Law where such program meets all the requirements set forth in the Office of the State Comptroller Opinion No. 88-46, and the specific program has been authorized by the governing board.
3. By utilizing an ongoing investment program with an authorized trading partner pursuant to a contract authorized by the governing board.

All purchased obligations, unless registered or inscribed in the name of the local government, shall be purchased through, delivered to and held in the custody of a bank or trust company. Such obligations shall be purchased, sold or presented for redemption or payment by such bank or trust company only in accordance with prior written authorization from the officer authorized to make the investment. All such transactions shall be confirmed in writing to the Corporation by the bank or trust company. Any obligation held in the custody of a bank or trust company shall be held pursuant to a written custodial agreement as described in General Municipal Law, §10.

The custodial agreement shall provide that securities held by the bank or trust company, as agent of and custodian for, the local government, will be kept separate and apart from the general assets of the custodial bank or trust company and will not, in any circumstances, be commingled with or become part of the backing for any other deposit or other liabilities. The agreement shall describe how the custodian shall confirm the receipt and release of the securities. Such agreement shall include all provisions necessary to provide the local government a perfected interest in the securities.

XIII. REPURCHASE AGREEMENTS

Repurchase agreements are authorized subject to the following restrictions:

- All repurchase agreements must be entered into subject to a Master Repurchase Agreement.
- Trading partners are limited to banks or trust companies authorized to do business in New York State and primary reporting dealers.
- Obligations shall be limited to obligations of the United States of America and obligations guaranteed by agencies of the United States of America.
- No substitution of securities will be allowed.
- The custodian shall be a party other than the trading partner.

APPENDIX A
Authorized Depositories

Depositories Authorized by the St. Lawrence County Industrial Development Agency Local Development Corporation

- Community Bank, NA
- Upstate National Bank
- NBT Bank
- Key Bank, NA

APPENDIX B
Schedule of Eligible Securities

- (i) Obligations issued, or fully insured or guaranteed as to the payment of principal and interest by the United States of America, an agency thereof or a United States government-sponsored corporation.
- (ii) Obligations issued or fully guaranteed by the International Bank for Reconstruction and Development, the Inter-American Development Bank, the Asian Development Bank and the African Development Bank.
- (iii) Obligations partially insured or guaranteed by any agency of the United States of America, at a proportion of the Market Value of the obligation that represents the amount of insurance or guaranty.
- (iv) Obligations issued or fully insured or guaranteed by the State of New York, obligations issued by a municipal corporation, school district or district corporation of such State or obligations of any public benefit corporation which under a specific State statute may be accepted as security for deposit of public moneys.
- (v) Obligations issued by states (other than the State of New York) of the United States rated in one of the three highest rating categories by at least one nationally recognized statistical rating organization.
- (vi) Obligations of Puerto Rico rated in one of the three highest rating categories by at least one nationally recognized statistical rating organization.
- (vii) Obligations of counties, cities and other governmental entities of a state other than the State of New York having the power to levy taxes that are backed by the full faith and credit of such governmental entity and rated in one of the three highest rating categories by at least one nationally recognized statistical rating organization.
- (viii) Obligations of domestic corporations rated in one of the two highest rating categories by at least one nationally recognized statistical rating organization.
- (ix) Any mortgage-related securities, as defined in the Securities Exchange Act of 1934, as amended, which may be purchased by banks under the limitations established by bank regulatory agencies.
- (x) Commercial paper and bankers' acceptances issued by a bank, other than the Bank, rated in the highest short term category by at least one nationally recognized statistical rating organization and having maturities of no longer than 60 days from the date they are pledged.
- (xi) Zero coupon obligations of the United States government marketed as "Treasury Strips."

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 LOCAL DEVELOPMENT CORPORATION
 Resolution No. LDC-22-10-xx
 Governance Review: October 28, 2022
 October 28, 2022

ANNUAL REVIEW OF SEXUAL HARASSMENT POLICY

WHEREAS, the St. Lawrence County Industrial Development Agency – Local Development Corporation (the “Corporation”) is committed to maintaining a workplace free from sexual harassment, and

WHEREAS, State mandates concerning sexual harassment prevention and training were recently made available as guidance, and

WHEREAS, a policy outlining the prevention of sexual harassment of its employees is not only an important policy to be implemented by the Corporation but is also a requirement by law, and

WHEREAS, staff participated in a training exercise on September 19, 2019 that meets the guidelines established by the New York State Department of Labor;

NOW, THEREFORE, BE IT RESOLVED that the St. Lawrence County Industrial Development Agency Local Development Corporation’s Governance Committee, having reviewed the Sexual Harassment Policy, does hereby authorize the policy and recommends acceptance by the Agency Board, the Policy and Complaint Form, as attached.

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| Hall | | | | |
| LaBaff | | | | |
| McMahon | | | | |
| Morrill | | | | |
| Reagen | | | | |
| Staples | | | | |

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/

Lori Sibley
 October 28, 2022

Policy Guidance:

Sexual Harassment Policy

Approved: October 5, 2018

Governance Committee Annual Review: October 28, 2022

Introduction

The St. Lawrence County Industrial Development Agency - Local Development Corporation is committed to maintaining a workplace free from sexual harassment. Sexual harassment is a form of workplace discrimination. All employees are required to work in a manner that prevents sexual harassment in the workplace. This Policy is one component of the St. Lawrence County Industrial Development Agency - Local Development Corporation's commitment to a discrimination-free work environment. Sexual harassment is against the law¹ and all employees have a legal right to a workplace free from sexual harassment and employees are urged to report sexual harassment by filing a complaint internally with the St. Lawrence County Industrial Development Agency - Local Development Corporation. Employees can also file a complaint with a government agency or in court under federal, state or local antidiscrimination laws.

Policy Guidance:

1. The St. Lawrence County Industrial Development Agency - Local Development Corporation's policy applies to all employees, applicants for employment, interns, whether paid or unpaid, contractors and persons conducting business, regardless of immigration status, with the St. Lawrence County Industrial Development Agency - Local Development Corporation. In the remainder of this document, the term "employees" refers to this collective group.
2. Sexual harassment will not be tolerated. Any employee or individual covered by this policy who engages in sexual harassment or retaliation will be subject to remedial and/or disciplinary action (e.g., counseling, suspension, termination).
3. Retaliation Prohibition: No person covered by this Policy shall be subject to adverse action because the employee reports an incident of sexual harassment, provides information, or otherwise assists in any investigation of a sexual harassment complaint. The St. Lawrence County Industrial Development Agency - Local Development Corporation will not tolerate such retaliation against anyone who, in good faith, reports or provides information about suspected sexual harassment. Any employee of the St.

¹ While this policy specifically addresses sexual harassment, harassment because of and discrimination against persons of all protected classes is prohibited. In New York State, such classes include age, race, creed, color, national origin, sexual orientation, military status, sex, disability, marital status, domestic violence victim status, gender identity and criminal history.

Adoption of this policy does not constitute a conclusive defense to charges of unlawful sexual harassment. Each claim of sexual harassment will be determined in accordance with existing legal standards, with due consideration of the particular facts and circumstances of the claim, including but not limited to the existence of an effective anti-harassment policy and procedure.

Lawrence County Industrial Development Agency - Local Development Corporation who retaliates against anyone involved in a sexual harassment investigation will be subjected to disciplinary action, up to and including termination. All employees, paid or unpaid interns, or non-employees² working in the workplace who believe they have been subject to such retaliation should inform a supervisor, manager, or Workforce Development Specialist. All employees, paid or unpaid interns or non-employees who believe they have been a target of such retaliation may also seek relief in other available forums, as explained below in the section on Legal Protections.

4. Sexual harassment is offensive, is a violation of our policies, is unlawful, and may subject the St. Lawrence County Industrial Development Agency - Local Development Corporation to liability for harm to targets of sexual harassment. Harassers may also be individually subject to liability. Employees of every level who engage in sexual harassment, including managers and supervisors who engage in sexual harassment or who allow such behavior to continue, will be penalized for such misconduct.
5. The St. Lawrence County Industrial Development Agency - Local Development Corporation will conduct a prompt and thorough investigation that ensures due process for all parties, whenever management receives a complaint about sexual harassment, or otherwise knows of possible sexual harassment occurring. The St. Lawrence County Industrial Development Agency - Local Development Corporation will keep the investigation confidential to the extent possible. Effective corrective action will be taken whenever sexual harassment is found to have occurred. All employees, including managers and supervisors, are required to cooperate with any internal investigation of sexual harassment.
6. All employees are encouraged to report any harassment or behaviors that violate this policy. The St. Lawrence County Industrial Development Agency - Local Development Corporation will provide all employees a complaint form for employees to report harassment and file complaints.
7. Managers and supervisors are **required** to report any complaint that they receive, or any harassment that they observe or become aware of, to the Workforce Development Specialist.
8. This policy applies to all employees, paid or unpaid interns, and non-employees and all must follow and uphold this policy. This policy must be provided to all employees and should be posted prominently in all work locations to the extent practicable (for example, in a main office, not an offsite work location) and be provided to employees upon hiring.

² A non-employee is someone who is (or is employed by) a contractor, subcontractor, vendor, consultant, or anyone providing services in the workplace. Protected non-employees include persons commonly referred to as independent contractors, "gig" workers and temporary workers. Also included are persons providing equipment repair, cleaning services or any other services provided pursuant to a contract with the employer.

What Is “Sexual Harassment”?

Sexual harassment is a form of sex discrimination and is unlawful under federal, state, and (where applicable) local law. Sexual harassment includes harassment on the basis of sex, sexual orientation, self-identified or perceived sex, gender expression, gender identity and the status of being transgender.

Sexual harassment includes unwelcome conduct which is either of a sexual nature, or which is directed at an individual because of that individual’s sex when:

- Such conduct has the purpose or effect of unreasonably interfering with an individual’s work performance or creating an intimidating, hostile or offensive work environment, even if the reporting individual is not the intended target of the sexual harassment;
- Such conduct is made either explicitly or implicitly a term or condition of employment; or
- Submission to or rejection of such conduct is used as the basis for employment decisions affecting an individual’s employment.

A sexually harassing hostile work environment includes, but is not limited to, words, signs, jokes, pranks, intimidation or physical violence which are of a sexual nature, or which are directed at an individual because of that individual’s sex. Sexual harassment also consists of any unwanted verbal or physical advances, sexually explicit derogatory statements or sexually discriminatory remarks made by someone which are offensive or objectionable to the recipient, which cause the recipient discomfort or humiliation, which interfere with the recipient’s job performance.

Sexual harassment also occurs when a person in authority tries to trade job benefits for sexual favors. This can include hiring, promotion, continued employment or any other terms, conditions or privileges of employment. This is also called “quid pro quo” harassment.

Any employee who feels harassed should report so that any violation of this policy can be corrected promptly. Any harassing conduct, even a single incident, can be addressed under this policy.

Examples of sexual harassment

The following describes some of the types of acts that may be unlawful sexual harassment and that are strictly prohibited:

- Physical acts of a sexual nature, such as:
 - Touching, pinching, patting, kissing, hugging, grabbing, brushing against another employee’s body or poking another employee’s body;

- Rape, sexual battery, molestation or attempts to commit these assaults.
- Unwanted sexual advances or propositions, such as:
 - Requests for sexual favors accompanied by implied or overt threats concerning the target's job performance evaluation, a promotion or other job benefits or detriments;
 - Subtle or obvious pressure for unwelcome sexual activities.
- Sexually oriented gestures, noises, remarks or jokes, or comments about a person's sexuality or sexual experience, which create a hostile work environment.
- Sex stereotyping occurs when conduct or personality traits are considered inappropriate simply because they may not conform to other people's ideas or perceptions about how individuals of a particular sex should act or look.
- Sexual or discriminatory displays or publications anywhere in the workplace, such as:
 - Displaying pictures, posters, calendars, graffiti, objects, promotional material, reading materials or other materials that are sexually demeaning or pornographic. This includes such sexual displays on workplace computers or cell phones and sharing such displays while in the workplace.
- Hostile actions taken against an individual because of that individual's sex, sexual orientation, gender identity and the status of being transgender, such as:
 - Interfering with, destroying or damaging a person's workstation, tools or equipment, or otherwise interfering with the individual's ability to perform the job;
 - Sabotaging an individual's work;
 - Bullying, yelling, name-calling.

Who can be a target of sexual harassment?

Sexual harassment can occur between any individuals, regardless of their sex or gender. New York Law protects employees, paid or unpaid interns, and non-employees, including independent contractors, and those employed by companies contracting to provide services in the workplace. Harassers can be a superior, a subordinate, a coworker or anyone in the workplace including an independent contractor, contract worker, vendor, client, customer or visitor.

Where can sexual harassment occur?

Unlawful sexual harassment is not limited to the physical workplace itself. It can occur while employees are traveling for business or at employer sponsored events or parties. Calls, texts, emails, and social media usage by employees can constitute unlawful workplace harassment, even if they occur away from the workplace premises, on personal devices or during non-work hours.

Retaliation

Unlawful retaliation can be any action that could discourage a worker from coming forward to make or support a sexual harassment claim. Adverse action need not be job-related or occur in the workplace to constitute unlawful retaliation (e.g., threats of physical violence outside of work hours).

Such retaliation is unlawful under federal, state, and (where applicable) local law. The New York State Human Rights Law protects any individual who has engaged in “protected activity.”

Protected activity occurs when a person has:

- made a complaint of sexual harassment, either internally or with any anti-discrimination agency;
- testified or assisted in a proceeding involving sexual harassment under the Human Rights Law or other anti-discrimination law;
- opposed sexual harassment by making a verbal or informal complaint to management, or by simply informing a supervisor or manager of harassment;
- reported that another employee has been sexually harassed; or
- encouraged a fellow employee to report harassment.

Even if the alleged harassment does not turn out to rise to the level of a violation of law, the individual is protected from retaliation if the person had a good faith belief that the practices were unlawful. However, the retaliation provision is not intended to protect persons making intentionally false charges of harassment.

Reporting Sexual Harassment

Preventing sexual harassment is everyone’s responsibility. The St. Lawrence County Industrial Development Agency - Local Development Corporation cannot prevent or remedy sexual harassment unless it knows about it. Any employee, paid or unpaid intern or non-employee who has been subjected to behavior that may constitute sexual harassment is encouraged to report such behavior to a supervisor, manager or Workforce Development Specialist. Anyone who witnesses or becomes aware of potential instances of sexual harassment should report such behavior to a supervisor, manager or Workforce Development Specialist.

Reports of sexual harassment may be made verbally or in writing. A form for submission of a written complaint is attached to this Policy, and all employees are encouraged to use this complaint form. Employees who are reporting sexual harassment on behalf of other employees should use the complaint form and note that it is on another employee’s behalf.

Employees, paid or unpaid interns or non-employees who believe they have been a target of sexual harassment may also seek assistance in other available forums, as explained below in the section on Legal Protections.

Supervisory Responsibilities

All supervisors and managers who receive a complaint or information about suspected sexual harassment, observe what may be sexually harassing behavior or for any reason suspect that sexual harassment is occurring, **are required** to report such suspected sexual harassment to the Workforce Development Specialist.

In addition to being subject to discipline if they engaged in sexually harassing conduct themselves, supervisors and managers will be subject to discipline for failing to report suspected sexual harassment or otherwise knowingly allowing sexual harassment to continue.

Supervisors and managers will also be subject to discipline for engaging in any retaliation.

Complaint and Investigation of Sexual Harassment

All complaints or information about sexual harassment will be investigated, whether that information was reported in verbal or written form. Investigations will be conducted in a timely manner and will be confidential to the extent possible.

An investigation of any complaint, information or knowledge of suspected sexual harassment will be prompt and thorough, commenced immediately and completed as soon as possible. The investigation will be kept confidential to the extent possible. All persons involved, including complainants, witnesses and alleged harassers will be accorded due process, as outlined below, to protect their rights to a fair and impartial investigation.

Any employee may be required to cooperate as needed in an investigation of suspected sexual harassment. The St. Lawrence County Industrial Development Agency - Local Development Corporation will not tolerate retaliation against employees who file complaints, support another's complaint or participate in an investigation regarding a violation of this policy.

While the process may vary from case to case, investigations should be done in accordance with the following steps:

- Upon receipt of complaint, the Workforce Development Specialist will conduct an immediate review of the allegations, and take any interim actions (e.g., instructing the respondent to refrain from communications with the complainant), as appropriate. If complaint is verbal, encourage the individual to complete the "Complaint Form" in writing. If he or she refuses, prepare a Complaint Form based on the verbal reporting.
- If documents, emails or phone records are relevant to the investigation, take steps to obtain and preserve them.

- Request and review all relevant documents, including all electronic communications.
- Interview all parties involved, including any relevant witnesses;
- Create a written documentation of the investigation (such as a letter, memo or email), which contains the following:
 - A list of all documents reviewed, along with a detailed summary of relevant documents;
 - A list of names of those interviewed, along with a detailed summary of their statements;
 - A timeline of events;
 - A summary of prior relevant incidents, reported or unreported; and
 - The basis for the decision and final resolution of the complaint, together with any corrective action(s).
- Keep the written documentation and associated documents in a secure and confidential location.
- Promptly notify the individual who reported and the individual(s) about whom the complaint was made of the final determination and implement any corrective actions identified in the written document.
- Inform the individual who reported of the right to file a complaint or charge externally as outlined in the next section.

Legal Protections And External Remedies

Sexual harassment is not only prohibited by the St. Lawrence County Industrial Development Agency - Local Development Corporation but is also prohibited by state, federal, and, where applicable, local law.

Aside from the internal process at the St. Lawrence County Industrial Development Agency - Local Development Corporation employees may also choose to pursue legal remedies with the following governmental entities. While a private attorney is not required to file a complaint with a governmental agency, you may seek the legal advice of an attorney.

In addition to those outlined below, employees in certain industries may have additional legal protections.

State Human Rights Law (HRL)

The Human Rights Law (HRL), codified as N.Y. Executive Law, art. 15, § 290 et seq., applies to all employers in New York State with regard to sexual harassment, and protects employees, paid

or unpaid interns and non-employees, regardless of immigration status. A complaint alleging violation of the Human Rights Law may be filed either with the Division of Human Rights (DHR) or in New York State Supreme Court.

Complaints with DHR may be filed any time **within one year** of the harassment. If an individual did not file at DHR, they can sue directly in state court under the HRL, **within three years** of the alleged sexual harassment. An individual may not file with DHR if they have already filed a HRL complaint in state court.

Complaining internally to the St. Lawrence County Industrial Development Agency - Local Development Corporation does not extend your time to file with DHR or in court. The one year or three years is counted from date of the most recent incident of harassment.

You do not need an attorney to file a complaint with DHR, and there is no cost to file with DHR.

DHR will investigate your complaint and determine whether there is probable cause to believe that sexual harassment has occurred. Probable cause cases are forwarded to a public hearing before an administrative law judge. If sexual harassment is found after a hearing, DHR has the power to award relief, which varies but may include requiring your employer to take action to stop the harassment, or redress the damage caused, including paying of monetary damages, attorney's fees and civil fines.

DHR's main office contact information is: NYS Division of Human Rights, One Fordham Plaza, Fourth Floor, Bronx, New York 10458. You may call (718) 741-8400 or visit: www.dhr.ny.gov.

Contact DHR at (888) 392-3644 or visit dhr.ny.gov/complaint for more information about filing a complaint. The website has a complaint form that can be downloaded, filled out, notarized and mailed to DHR. The website also contains contact information for DHR's regional offices across New York State.

Civil Rights Act of 1964

The United States Equal Employment Opportunity Commission (EEOC) enforces federal anti-discrimination laws, including Title VII of the 1964 federal Civil Rights Act (codified as 42 U.S.C. § 2000e et seq.). An individual can file a complaint with the EEOC anytime within 300 days from the harassment. There is no cost to file a complaint with the EEOC. The EEOC will investigate the complaint and determine whether there is reasonable cause to believe that discrimination has occurred, at which point the EEOC will issue a Right to Sue letter permitting the individual to file a complaint in federal court.

The EEOC does not hold hearings or award relief but may take other action including pursuing cases in federal court on behalf of complaining parties. Federal courts may award remedies if discrimination is found to have occurred. In general, private employers must have at least 15 employees to come within the jurisdiction of the EEOC.

An employee alleging discrimination at work can file a “Charge of Discrimination.” The EEOC has district, area, and field offices where complaints can be filed. Contact the EEOC by calling 1-800-669-4000 (TTY: 1-800-669-6820), visiting their website at www.eeoc.gov or via email at info@eeoc.gov.

If an individual filed an administrative complaint with DHR, DHR will file the complaint with the EEOC to preserve the right to proceed in federal court.

Local Protections

Many localities enforce laws protecting individuals from sexual harassment and discrimination. An individual should contact the county, city or town in which they live to find out if such a law exists. For example, employees who work in New York City may file complaints of sexual harassment with the New York City Commission on Human Rights. Contact their main office at Law Enforcement Bureau of the NYC Commission on Human Rights, 40 Rector Street, 10th Floor, New York, New York; call 311 or (212) 306-7450; or visit www.nyc.gov/html/cchr/html/home/home.shtml.

Contact the Local Police Department

If the harassment involves unwanted physical touching, coerced physical confinement or coerced sex acts, the conduct may constitute a crime. Contact the local police department.

By my signature, below, I acknowledge that I have received a copy of the following policy. I understand that I am expected to read and understand the policy as it contains important information relative to my employment with the St. Lawrence County Industrial Development Agency - Local Development Corporation.

| | |
|---------|--------------------------|
| Policy: | Sexual Harassment Policy |
|---------|--------------------------|

Employee Signature: _____

Date: _____

Original: Employee File
Copy: For Employee

The St. Lawrence County Industrial Development Agency Local Development Corporation

New York State Labor Law requires all employers to adopt a sexual harassment prevention policy that includes a complaint form for employees to report alleged incidents of sexual harassment.

If you believe that you have been subjected to sexual harassment, you are encouraged to complete this form and submit it to the Workforce Development Specialist; 19 Commerce Lane, Suite 1, Canton, New York 13617; (submitted in person, electronically or postal delivery). Once you submit this form, your employer must follow its sexual harassment prevention policy and investigate any claims.

If you are more comfortable reporting verbally or in another manner, your employer is still required to follow its sexual harassment prevention policy by investigating the claims as outlined at the end of this form.

COMPLAINANT INFORMATION

Name: _____

Home Address: _____ Work Address: _____

Home Phone: _____ Work Phone: _____

Job Title: _____ Email: _____

Select Preferred Communication Method: Email Phone In Person

SUPERVISORY INFORMATION

Immediate Supervisor's Name: _____

Title: _____

Work Phone: _____ Work Address: _____

COMPLAINT INFORMATION

1. Your complaint of Sexual Harassment is made against:

Name: _____ Title: _____

Work Address: _____ Work Phone: _____

Relationship to you: Supervisor Subordinate Co-Worker Other

2. Please describe the conduct or incident(s) that is the basis of this complaint and your reasons for concluding that the conduct is sexual harassment. Please use additional sheets of paper if necessary and attach any relevant documents or evidence.
3. Date(s) sexual harassment occurred:

Is the sexual harassment continuing? Yes No

4. Please list the name and contact information of any witnesses or individuals that may have information related to your complaint:

The last four questions are optional but may help facilitate the investigation.

5. Have you previously complained or provided information (verbal or written) about sexual harassment at the St. Lawrence County Industrial Development Agency-LDC? If yes, when and to whom did you complain or provide information?

6. Have you filed a claim regarding this complaint with a federal, state or local government agency?
Yes No

7. Have you instituted a legal suit or court action regarding this complaint?
Yes No

8. Have you hired an attorney with respect to this complaint?
Yes No

If you have retained legal counsel and would like us to work with them, please provide their contact information.

I request that the St. Lawrence County Industrial Development Agency – LDC investigate this complaint of sexual harassment in a timely and confidential manner as outlined below and advise me of the results of the investigation.

Signature: _____

Date: _____

Purpose: The St. Lawrence County Industrial Development Agency Local Development Corporation (“SLCIDA-LDC”) is a local development corporation created under Section 402 and 1411 of Not-For-Profit Corporation Law of New York State. Its mission is to stimulate the growth of private-sector employment in St. Lawrence County. To accomplish its mission, the SLCIDA-LDC provides financial assistance to new and expanding industries, and to certain retail/market-driven facilities.

Internal Controls: The accounting, financial reporting, and cash management functions are carried out relying on a multitude of internal controls. A Financial Procedures manual details all aspects, if applicable, of the financial controls in place.

Examples of areas where risk is typically associated and some of the internal controls used are listed below:

- **Payroll** for SLCIDA-LDC employees is processed externally by a payroll processing company, Paychex Payroll. The Chief Financial Officer enters the number of hours each employee works for the pay period on the Monday prior to the payday into an online Paychex website. A journal entry sheet is prepared by the Chief Financial Officer, signed and then entered into the QuickBooks system. This is then attached to an accompanying voucher, created from the QuickBooks system. Signatures are obtained on the journal entry sheet by either the Chief Financial Officer or Chief Executive Officer and by the Chairman or Vice-Chairman, thus authorizing the Chief Financial Officer to transfer online funds from the normal checking account to a payroll checking account. A printout from the online banking account is then attached to the voucher as verification of a correct transfer. To further safeguard funds, Paychex only has access to the funds in the Payroll checking account. Payroll checks and accompanying backup reports are printed from the Paychex online program. The reports are reviewed first by the Chief Financial Officer and then given to the Workforce Development Specialist, who in turn checks the hours paid for accuracy and initials the document. A journal entry sheet is prepared by the Chief Financial Officer, signed and then entered into the QuickBooks system. – *Multiple persons, separate payroll account - Low Risk*
- **Accounts Payable** - A voucher process is utilized to safeguard SLCIDA-LDC finances. All SLCIDA-LDC vouchers require review and verification by the Chief Financial Officer, who prepares the voucher and check. Additional verification is required by two additional persons. A member of staff, the Chief Financial Officer or the Chief Executive Officer. Two signatures are required on all checks issued (typically the Chief Financial Officer and SLCIDA-LDC Chairman). – *Multiple persons signing off on the process makes this low risk.*
- **Accounts Receivable** - All monies received by SLCIDA-LDC are recorded into a main check register database by a staff member, who then stamp endorses all checks and delivers them to the Chief Financial Officer. The Chief Financial Officer ensures that all funds are coded (categorized). Each check is entered into the QuickBooks system, a receipt generated, and a deposit created. The deposit receipt from the bank is then attached to the appropriate back up document for the deposit. – *Log books, bank verification & receipts make this low risk.*
- **Investments** - Certificates of deposit are typically bid out to the financial institutions recognized in SLCIDA-LDC’s Investment Policy. When a CD matures, it is renewed for an additional term at the current institution, or financial institutions are contacted, and bids are requested. The CD is awarded to the financial institution that can offer the highest interest rate and complete collateralization. Pursuant to the SLCIDA-LDC’s Investment Policy no one financial institution may hold more than 60% of the SLCIDA-LDC’s cash on deposit. Only persons authorized by the SLCIDA-LDC’s Board are allowed to open CDs. Typically, this responsibility falls to the Chief Financial Officer. – *Allocating cash at various financial institutions reducing the risk of loss and utilizing authorized signers makes this a low risk.*

The system of controls applicable to the SLCIDA-LDC was last reviewed by the SLCIDA-LDC’s Governance Committee on October 28, 2022 and the complete Board on October 28, 2022. The Board’s review affirmed that there are no material control weaknesses to be reported. The SLCIDA-LDC undergoes an annual financial audit by an independent CPA firm. While auditors are not engaged to perform an audit of internal controls, auditors do provide management letter comments when they encounter internal weaknesses. No material weaknesses have been indentified by the independent auditors. If a weakness was noted, it would be addressed by the Audit and Finance Committee. A change in protocol would be made to lower the associated risk and reduce weakness in the internal control, and a solution then presented to the Board.

In summary, the present internal control structure appears to be sufficient to meet internal control objectives that pertain to the prevention and detection of errors and irregularities.

Reviewed by:

Chief Executive Officer - Date

Chief Financial Officer - Date

| | 2021 | 2022 | YTD | 2023 |
|---|-------------------|-------------------|-------------------|-------------------|
| | Actual | Budget | 7/31/2022 | Budget |
| OPERATING REVENUE | | | | |
| 2400 · Late Fees Received | 840.54 | 1,050.00 | 775.00 | 1,250.00 |
| 2401 · Gain/Loss on Investments | 16,877.26 | 25,000.00 | 1,378.73 | 25,000.00 |
| 2409B · Interest Income - Banking | 10,591.98 | 3,500.00 | 1,856.75 | 2,490.00 |
| 2409L · Interest Income - Loans | 137,606.16 | 121,500.00 | 64,370.03 | 100,675.00 |
| 2412 · RVRA Administrative Revenue | 300,000.00 | 300,000.00 | 300,000.00 | 300,000.00 |
| 2421 · Salary Stipend Revenue | 11,622.52 | 11,625.00 | 5,499.96 | 11,625.00 |
| 2449 · Brasher Admin Revenue | 1,200.00 | 1,200.00 | 0.00 | 1,200.00 |
| 2450 · Miscellaneous Income | 1,425.00 | 2,500.00 | 1,400.00 | 2,500.00 |
| 2454 · MIB 18&19 Improvement Revenue | 11,854.52 | 0.00 | 0.00 | 0.00 |
| Total OPERATING REVENUE | 492,017.98 | 466,375.00 | 375,280.47 | 444,740.00 |
| MASSENA INDUSTRIAL BLDG Lot 18 | | | | |
| 6486411 · MIB18 - Insurance Expense | 4,296.00 | 0.00 | 0.00 | 0.00 |
| | 4,296.00 | 0.00 | 0.00 | 0.00 |
| Total MASSENA IND BLDG Lot 18 | (4,296.00) | 0.00 | 0.00 | 0.00 |
| MASSENA INDUSTRIAL BLDG Lot 19 | | | | |
| 2423 · Rental - MIB LOT19 | 30,690.00 | 33,750.00 | 20,460.00 | 33,750.00 |
| Total Revenue for MIB LOT19 | 30,690.00 | 33,750.00 | 20,460.00 | 33,750.00 |
| 6487408 · MIB19 - Maintenance Expense | 760.00 | 1,000.00 | 360.00 | 1,000.00 |
| 6487411 · MIB19 - Insurance Expense | 3,633.00 | 4,200.00 | 0.00 | 4,400.00 |
| 6487416 · MIB19 - Utility Expense | 1,760.58 | 1,500.00 | 1,271.59 | 1,500.00 |
| 6487499 · MIB19 - Miscellaneous Expense | 0.00 | 500.00 | 0.00 | 500.00 |
| 6487500 · MIB19 - Depreciation Expense | 16,058.00 | 16,058.00 | 0.00 | 16,058.00 |
| | 22,211.58 | 23,258.00 | 1,631.59 | 23,458.00 |
| Total MASSENA IND BLDG Lot 19 | 8,478.42 | 10,492.00 | 18,828.41 | 10,292.00 |
| COMM. DEVELOPMENT PROJECTS | | | | |
| 6460450-16 - CDEIP 2016 | 0.00 | 0.00 | 0.00 | 16,937.00 |
| 6460450-17 - CDEIP 2017 | 9,461.66 | 68,500.00 | 0.00 | 17,994.00 |
| 6460450-18 - CDEIP 2018 | 35,000.00 | 13,655.00 | 4,310.45 | 8,578.00 |
| 6460450-19 - CDEIP 2019 | 47,055.07 | 40,000.00 | 0.00 | 20,000.00 |
| 6460450-20 - CDEIP 2020 | 0.00 | 75,200.00 | 6,419.58 | 55,200.00 |
| 6460450-21 - CDEIP 2021 | 0.00 | 100,000.00 | 35,860.83 | 65,000.00 |
| 6460450-22 - CDEIP 2022 | 0.00 | 0.00 | 0.00 | 70,000.00 |
| 6460450-23 - CDEIP 2023 | 0.00 | 0.00 | 0.00 | 100,000.00 |
| Total COMM. DEV. PROJECTS | 91,516.73 | 297,355.00 | 46,590.86 | 353,709.00 |

| GENERAL OPERATING EXPENSES | 2021 Actual | 2022 Budget | YTD 7/31/2022 | 2023 Budget |
|---|------------------------|------------------------|--------------------------|------------------------|
| 6460411 · Insurance Expense | 1,066.80 | 1,800.00 | 0.00 | 1,800.00 |
| 6460417 · Bank Charges | 376.35 | 300.00 | 950.34 | 300.00 |
| 6460418 · Underwriting/Credit Report Exp. | 947.00 | 2,750.00 | 777.00 | 3,250.00 |
| 6460420 · Office Supplies Expense | 372.40 | 550.00 | 0.00 | 750.00 |
| 6460427 · Professional Assoc. Expense | 0.00 | 250.00 | 0.00 | 250.00 |
| 6460430 · Contractual Expenses to MED | 30,000.00 | 30,000.00 | 15,000.00 | 30,000.00 |
| 6460431 · Contractual Expenses to IDALDC | 300,000.00 | 300,000.00 | 300,000.00 | 300,000.00 |
| 6460432 · Other Legal Expense | 1,920.00 | 4,750.00 | 230.00 | 5,950.00 |
| 6460433 · Legal Expense - Retainer | 7,500.00 | 7,500.00 | 1,875.00 | 7,500.00 |
| 6460434 · Accounting Expense - General | 16,450.01 | 17,375.00 | 775.00 | 17,944.00 |
| 6460435 · GMEDF Admin Fee | 7,200.00 | 7,200.00 | 0.00 | 7,200.00 |
| 6460436 · Marketing | 15,929.69 | 25,350.00 | 8,625.23 | 25,600.00 |
| 6460437 · Contracted Services | 0.00 | 1,000.00 | 0.00 | 0.00 |
| 6460442 · Meeting Expense | 23.37 | 400.00 | 0.00 | 250.00 |
| 6460443 · Mileage Expense | 0.00 | 500.00 | 0.00 | 500.00 |
| 6460444 · Educational Workshop Expense | 295.00 | 500.00 | 0.00 | 500.00 |
| 6460445 · Other Travel Expense | 0.00 | 2,500.00 | 0.00 | 1,500.00 |
| 6460499 · Miscellaneous Expense | 60.41 | 1,050.00 | 0.00 | 1,100.00 |
| 6460503 · Payroll Expenses | | | | |
| 503A - Salaries & Wages | 90,477.64 | 150,000.00 | 59,973.76 | 140,000.00 |
| 503B - Employee Benefits | 340.60 | 1,000.00 | 1,186.92 | 2,200.00 |
| 503D - Payroll Tax Expenses | 7,441.20 | 12,250.00 | 5,401.43 | 11,000.00 |
| 503E - Payroll Processing Fees | 1,880.06 | 1,600.00 | 835.00 | 1,750.00 |
| 6460550 · IDA Admin Payment | 200,000.00 | 200,000.00 | 0.00 | 0.00 |
| 6460555 · Bad Debt Expense | 43,429.27 | (60,500.00) | 0.00 | (33,200.00) |
| Total GENERAL OPERATING EXP. | 725,709.80 | 708,125.00 | 395,629.68 | 526,144.00 |
| Total Income | 522,707.98 | 500,125.00 | 395,740.47 | 478,490.00 |
| Total Expenses | 843,734.11 | 1,028,738.00 | 443,852.13 | 903,311.00 |
| Net Income | (321,026.13) | (528,613.00) | (48,111.66) | (424,821.00) |

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
LOCAL DEVELOPMENT CORPORATION
Resolution Nos. LDC-22-10-xx
October 28, 2022

AUTHORIZING AN ALLOCATION OF RVRDA COMMUNITY DEVELOPMENT AND ENVIRONMENTAL IMPROVEMENT PROGRAM FUNDS OF UP TO \$25,100 TO THE VILLAGE OF MASSENA FOR THE ACQUISITION OF THE FORMER MASSENA SCHOOL OF BUSINESS

WHEREAS, the St. Lawrence County Industrial Development Agency Local Development Corporation (the “SLCIDA-LDC”) was formed by the St. Lawrence County Industrial Development Agency to relieve and reduce unemployment, to promote and to provide for additional and maximum employment, to better and maintain job opportunities, to instruct or train individuals to improve or to develop their capabilities for jobs, to carry on scientific research for the purpose of aiding the community of St. Lawrence County, New York by attracting industry to the community and by encouraging the development of, or retention of, an industry in the community, and to lessen the burdens of government and to act in the public interest, thus performing an essential governmental function, and

WHEREAS, the SLCIDA-LDC entered in an Agreement with the St. Lawrence River Valley Redevelopment Agency (the “RVRDA”), and

WHEREAS, pursuant to Section II (1) NYPA Allocation Agreement, “...nothing herein shall cause the (Corporation) to undertake any act or participate in any portion of the Allocation Program unless approved by the (Corporation).” and

WHEREAS, the St. Lawrence County Industrial Development Agency (“IDA”) has been working on a project with the Village of Massena as part of the Village’s recent Downtown Revitalization Initiative (“DRI”) Award from New York State, and

WHEREAS, the DRI program is designed to transform downtown neighborhoods into vibrant centers that offer a high quality of life and are magnets for redevelopment, business, job creation, and economic and housing diversity, and

WHEREAS, the IDA, working with the Village, submitted a project as part of the DRI program to transform the former Massena School of Business site into hardscape courtyard/transitional space with a mezzanine that connects the downtown corridor with the riverwalk areas while preserving the historic School of Business façade, and

WHEREAS, the proposed \$1.9 million project will provide a clear and demonstrable community benefit, not only removing a blighted structure, but improving downtown access and providing beneficial space to adjoining properties, and

WHEREAS, to secure site control at the time when project submittals were due, and in order be able to proceed with the project if approved by New York State, the Village of Massena purchased the former Massena School of Business property at the St. Lawrence County Real Estate Property Tax Auction on September 24th at a sale price of \$25,100, and

WHEREAS, on October 26, 2022, the RVRDA board approved allocating up to \$25,100 of prior years unutilized funding to the Village of Massena towards the purchases of the purchase of the

Massena Former School of Business.

NOW, THEREFORE, BE IT RESOLVED that the St. Lawrence County Industrial Development Agency Local Development Corporation, having exercised its own due diligence in the matter, authorizes the allocation of St. Lawrence River Valley Redevelopment Agency funds, as outlined in RVRDA Resolutions No. RVR-22-10-xx, and

BE IT FURTHER RESOLVED that the St. Lawrence County Industrial Development Agency Local Development Corporation authorizes the creation, execution and/or delivery of any and all documents and/or budget accounts that may be required to effectuate the transaction contemplated by this resolution.

| | | | | |
|-------------|------------|------------|----------------|---------------|
| Move: | | | | |
| Second: | | | | |
| VOTE | AYE | NAY | ABSTAIN | ABSENT |
| Blevins | | | | |
| Hall | | | | |
| LaBaff | | | | |
| McMahon | | | | |
| Morrill | | | | |
| Reagen | | | | |
| Staples | | | | |

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/

Lori Sibley

October 28, 2022

ST. LAWRENCE RIVER VALLEY REDEVELOPMENT AGENCY
 Resolution No. RVR-22-10-xx
 October 26, 2022

AUTHORIZING AN ALLOCATION OF RVRDA COMMUNITY DEVELOPMENT AND ENVIRONMENTAL IMPROVEMENT PROGRAM FUNDS OF UP TO \$25,100 FOR THE ACQUISITION OF THE FORMER MASSENA SCHOOL OF BUSINESS

WHEREAS, the St. Lawrence River Valley Redevelopment Agency (the “Agency”), in support of projects which enhance community development, environmental improvement, and employment opportunities in St. Lawrence County, set aside up to 5% of its unrestricted cash assets for a Community Development and Environmental Improvement Program (“CDEIP”), and

WHEREAS, the Agency has partnered with the St. Lawrence County Industrial Development Agency Local Development Corporation (“IDA-LDC”) for the purpose of providing assistance to such projects, and

WHEREAS, the St. Lawrence County Industrial Development Agency (“IDA”) has been working on a project with the Village of Massena as part of the Village’s recent Downtown Revitalization Initiative (“DRI”) Award from New York State, and

WHEREAS, the DRI program is designed to transform downtown neighborhoods into vibrant centers that offer a high quality of life and are magnets for redevelopment, business, job creation, and economic and housing diversity, and

WHEREAS, the IDA, working with the Village, submitted a project as part of the DRI program to transform the former Massena School of Business site into hardscape courtyard/transitional space with a mezzanine that connects the downtown corridor with the riverwalk areas while preserving the historic School of Business façade, and

WHEREAS, the proposed \$1.9 million project will provide a clear and demonstrable community benefit, not only removing a blighted structure, but improving downtown access and providing beneficial space to adjoining properties, and

WHEREAS, to secure site control at the time when project submittals were due, and in order be able to proceed with the project if approved by New York State, the Village purchased the former Massena School of Business property at the St. Lawrence County Real Estate Property Tax Auction on September 24th at a sale price of \$25,100, and

WHEREAS, CDEIP funds can be re-allocated from previous years’ CDEIP awards which have been completed and whose expenditures came in under budget,

NOW, THEREFORE, BE IT RESOLVED that pursuant to Section II (1) of the NYPA Allocation Agreement, the St. Lawrence River Valley Redevelopment Agency authorizes the allocation of up to \$25,100 of previous years’ CDEIP funds to be used as reimbursement to the Village toward this project and authorizes the creation, execution and/or delivery of any and all documents and/or budget accounts that may be required to effectuate the transaction contemplated by this resolution.

| | | | | |
|-------------|------------|------------|----------------|---------------|
| Move: | | | | |
| Second: | | | | |
| VOTE | AYE | NAY | ABSTAIN | ABSENT |
| Clark | | | | |
| Forsythe | | | | |
| Kramer | | | | |
| McNeil | | | | |
| Strait | | | | |

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/
 Lori Sibley 10/26/22