## ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY Meeting of November 29, 2022

CALL TO ORDER: Vice Chairman LaBaff calls the meeting to order at 11:02 AM in the main conference room at the Ernest J. LaBaff Industrial Building, Canton.

## ROLL CALL:

Staples	Present (via Zoom)
LaBaff	Present
Blevins	Present
Hall	Present

McMahon..... Present Morrill..... Present Reagen..... Present

A quorum is recognized.

IDA Staff present: Patrick Kelly, Lori Sibley, and Richard Williams. IDA-LDC Staff present: John Pinkerton

<u>PUBLIC NOTICE</u>: Public notifications sent November 18, 2022 to, at a minimum: newspapers designated for the publication of local laws and other matters required by law to be published; additional local media sources and websites.

<u>PUBLIC COMMENT</u>: Andrew Gardner, Reporter for Johnson Newspapers, attends the meeting and offers no comment.

<u>APPROVAL OF MINUTES</u>: Motion to accept the minutes of the October 28,2022 meeting by Mr. Hall, seconded by Mr. Blevins. Motion carried unanimously.

FINANCIAL REPORTS: None

COMMITTEE REPORTS: None

STAFF REPORT: Mr. Kelly reports the following:

<u>Alcoa</u>: Received an agreement from the New York State Department of Transportation for the 2021 Passenger and Freight Rail Assistance Program grant award for the Alcoa Track Rehabilitation and Grade Crossing Safety Improvement Project.

<u>Canexsys Networks Inc.</u>: The company has set up operations in the 100 Paterson Street Building in Ogdensburg and phase 2 improvements are underway.

<u>Canton Industrial Building</u>: LED lights are being replaced and installed today at the Canton Industrial Building, in part through a grant awarded by National Grid.

<u>Marketing</u>: As part of the *Come Here/Come Back Here campaign*, we renewed our ad in the latest edition of the St. Lawrence County Chamber of Commerce's Relocation and Visitor Guide. We also hosted a meeting with about a half dozen realtors in St. Lawrence County to bring awareness about the services we offer, and how we can partner our efforts with the local agencies to attract more people and businesses to the county. Additionally, we applied to Empire State Development for Global NY Grant assistance that, if approved, will help obtain funds to support our marketing efforts in Canada next year. In response to Mr. McMahon's question concerning the amount requested in the application, Mr. Kelly notes that approximately \$53,500 was requested.

<u>Unemployment and Workforce</u>: Business Resource Connections spotlighting programs at each of the three BOCES Tech Centers will begin in December with Southwest Tech (in Fowler), Seaway Tech (Norwood) in January, and Northwest Tech (Ogdensburg) in February. This is a great way for us to connect local companies with the programs available at BOCES, to help develop a workforce pipeline for businesses by introducing them to services offered at the tech centers, and to see first-hand the nature of each of the programs through student led tours.

<u>NYS Authorities Budget Office</u>: As a refresher, some staff members attended the ABO and PARIS report training sessions at the IDA Fall Academy in Utica earlier this month.

In January, the St. Lawrence County Chamber of Commerce will host the 2023 FISU World University Games. Staff attended a meeting with local leaders, businesses and community members last week to discuss preparation for this event which is expected to draw people from all over the world.

## OLD BUSINESS: None

<u>EXECUTIVE SESSION</u>: A motion is made by Mr. Blevins, seconded by Mr. Morrill to go into executive session at 11:13 AM to discuss the financial history of certain companies. Mr. Hall/Mr. Morrill motion to return to regular session at 11:46 AM.

## NEW BUSINESS:

<u>Resolution IDA-22-11-26</u>: Authorizing Allocations through the St. Lawrence County ARPA Economic <u>Development and Tourism Funding Program</u>: This second round of ARPA applications was received prior to the October 17<sup>th</sup> deadline. A total of \$196,728 will be awarded to 17 applicants through this resolution. Mr. Hall motions to accept Resolution IDA-22-11-26, seconded by Mr. Reagen. The motion is approved by unanimous vote.

<u>ADJOURNMENT</u>: A motion to adjourn is made by Mr. Hall, seconded by Mr. Morrill. The meeting adjourns at 11:47 AM by unanimous vote.

Mr. Lynn Blevins, Secretary