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Industrial Development Agency

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

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MEMORANDUM

To: James Reagen
IDA Representative to the County Legislature

From: Patrick J. Kelly
Chief Executive Officer

Date: November 18, 2024

Re: Report to the Legislature

Pursuant to our Economic Development Services Agreement, attached please find the following:

- Semiannual Mission and Performance Review (January 2024 – June 2024) with St. Lawrence County American Rescue Plan Act Program Update
- Unaudited Financial Statements for the Period Ending June 2024

Please feel free to contact me if you have any questions.

CC: St. Lawrence County Legislators
St. Lawrence County Administrator



Mission Statement

(Reviewed and Reaffirmed in Public Session on March 26, 2024)

The mission of the St. Lawrence County Industrial Development Agency (“IDA”) is to promote, encourage, attract, and develop job opportunities and economically sound commerce and industry in St. Lawrence County. To accomplish its mission, the IDA constructs and owns industrial sites and buildings, administers loan packaging and industrial revenue bond financing, and provides a variety of tax-reduction incentives.

Performance Goals

- To create new employment opportunities for St. Lawrence County citizens through the attraction of or the creation of new businesses
- To create new employment opportunities for St. Lawrence County citizens through the expansion of existing businesses
- To retain existing employment opportunities
- To leverage the greatest level of private investment in St. Lawrence County businesses
- To educate County businesses, elected officials, and community representatives regarding available economic development resources
- Act as a liaison with businesses and government to help coordinate economic development services and reduce bureaucracy
- Work cooperatively with area economic development agencies to market County assets and economic development resources to potential new or expanding businesses
- Ensure a transparent and accountable operation with responsibly-managed Agency assets

2024 Performance Review (January 2024 – June 2024)

- Site clearing work is now complete and plans continue to move forward with Air Products and Chemicals proposed green hydrogen production facility in Massena. The company was approved for a Payment in Lieu of Tax Agreement (“PILOT”) and other IDA incentives for the project, which has the potential to employ 90 full-time equivalent jobs.



- A kickoff meeting for the Massena Downtown Revitalization Initiative (“DRI”) project was held earlier this year in coordination with the Village of Massena. The IDA released an RFP for architecture & design services for the Massena School of Business Façade Restoration Project which received a \$1.9 million grant award from Empire State Development.

An agreement was later signed with Aubertine and Currier Architects, Engineers and Land Surveyors PLLC for Architecture and Engineering Design Services. which will preserve the building’s historic façade and improve access to the downtown Main Street business corridor.



The former Massena School of Business

An RFP for the Massena School of Business demolition project will go out in July or early August 2024, with bid review in late August or early September. Demolition is expected around mid-late September by the end of the year. Throughout the project, the Village of Massena will retain ownership of the property.

- The GoCo Massena, LLC former JJ Newberry Building Rehabilitation Project received authorization for a Mortgage Recording and Sales and Use Tax Exemption. The 34,000 square foot, 3-story unoccupied and blighted commercial building is located in downtown Massena next to the former Massena School of Business. The refurbishing and adaptive reuse of the property is included in this project.

- IDA assistance was provided to Cives Steel Company toward the acquisition and installation of a Peddinghaus, 40’ AFPS 863 Anglemaster-HD fabricator, including a hydraulic tank heater, 270 series tooling and Raptor Light Software.



The new purchase will increase the overall competitiveness of the 60,000 square foot production facility in Gouverneur which serves as the company’s Northern Division and fabricates structural steel for buildings in New York, Pennsylvania, Connecticut, Vermont, and Massachusetts.

The company employs 135 people and is involved in major projects around New York State and the Northeast. The IDA has assisted Cives Steel on a number of projects over the years.

- The St. Lawrence County IDA – Local Development Corporation Microenterprise Revolving Loan Program authorized a loan to L&T Crafts n’ Things, a retail business in downtown Massena that provides yarn, fabric, and related supplies.



- The IDA approved a lease with the St. Lawrence-Lewis BOCES Adult Education and Workforce Development Program for space within the Ernest J. LaBaff Industrial Building in Canton. The three-year lease includes a two-year extension and will create a greater and more significant connection with BOCES adult services programs as collaborative efforts for economic and workforce development issues continue. The space will be used for office as well as classroom space and training.
- *A Business Resource Mixer* was held on April 30th at the Best Western University Inn in Canton. With approximately 100 attendees, the event had the largest number of business representatives in attendance of any of the series of business mixers that have been held in recent years. Four local businesses, Empire State Mines, SLIC Network Solutions, Clifton-Fine Hospital, and Pepsi-Cola Ogdensburg Bottlers, Inc. formed a panel of speakers to discuss their experiences operating a business utilizing the resources available in the County. IDA CEO Patrick Kelly was the moderator. Positive feedback received after the event indicates attendees benefited from the exchange of information.



IDA CEO Patrick Kelly moderating Business Mixer Panel with Empire State Mines, SLIC Network Solutions, Clifton Fine Hospital and Pepsi Cola-Ogdensburg Bottlers

- **Business Connection: Spotlight on Resources**, a series of tours and events sponsored by the St. Lawrence County Workforce Pipeline Committee, of which the IDA is a member, resulted in events earlier in the year at each of the three BOCES Tech Centers in St. Lawrence County. These events enabled local employers to undertake group tours with students and instructors to help spotlight the programs and services offered at the Tech Centers.



Spotlight on Resources BOCES Tech Center Tour

Many employers who attended the Business Connections events expressed interest in connecting with BOCES students.

- 23 solar PILOTs were billed in early 2024, generating approximately \$419,650 in new PILOT revenue for our taxing jurisdictions. This figure will increase by 2% per year over the life of the PILOTs. These projects have added 90.5 MW of renewable energy production capacity in the County. It is estimated that nine similar projects in the development pipeline will be added by the end of the year.

- As part of a continuing partnership with BOCES Career Tech Education (CTE), staff served on the Comprehensive Learning Needs Assessment advisory committee to help assess/evaluate criteria for BOCES CTE programs to make sure they are aligned to local workforce needs.
- In an ongoing effort to connect the regional military population to local job opportunities, the IDA and St. Lawrence County Chamber have partnered to attend employer connection events on Fort Drum including job fairs, the North Country Expo, and other informational exchanges.

This effort will help strengthen the connections between the region’s employers and the Fort Drum-related talent pool of military spouses, transitioning soldiers, and veterans, while helping local employers in their quest for workforce talent.



- In response to the Governor’s budget proposal, which includes closing up to five correctional facilities, a number of representatives from the Ogdensburg and Gouverneur areas, including legislative representatives from the County and the IDA, are working together in support of keeping the Gouverneur and Riverview Correctional Facilities in St. Lawrence County in operation. Legislator and IDA member Jim Reagan serves as the Chair of the group. A document of talking points in support of the facilities was created by the group and circulated. A formal resolution was passed in February by the IDA in support of the correctional facilities remaining in operation in St. Lawrence County.

- The St. Lawrence County Center for Entrepreneurial Leadership (“STL-CEL”), a program collaboration with the University of Buffalo School of Management Center for Entrepreneurial Leadership, SUNY Canton, the IDA, and other member organizations of the St. Lawrence County Small Business Working Group saw seven graduates complete the 2024 program in June of this year.



STL-CEL Class of 2024

This is the 4th class to complete the course with close to 40 small business leaders in St. Lawrence County that have now completed the program.

- In April, staff attended and assisted with recruiting businesses for the Massena Central School District job fair.

This opportunity served to inform students about the local employers in the area and the types of career opportunities available to them.



AmTech Yarns in Massena talks with local Students

- At the IDA’s Annual Meeting, the following officers were elected to a one-year term: Brian W. Staples (Chair), Lynn Blevins (Vice-Chair), and Ernest J. LaBaff (Secretary).
- Board members approved the 2023 Independent Audit reports in March. Legislators have been provided the reports electronically and the reports are available on our website.
- As part of our Public Authority Law compliance program, annual policy reviews are conducted by the IDA and its affiliated organizations. In the first quarter the Property Disposition, Whistleblower, Code of Ethics, Defense & Indemnification, and Compensation, Reimbursement & Attendance policies were reviewed. Performance documents for 2023 were also reviewed.
- Appointments/Reappointments: A recommendation was sent to the St. Lawrence County Board of Legislators to re-appoint Steve Morrill and Lynn Blevins. Mr. Morrill’s term was set to expire in January 2024 and Mr. Blevins was set to expire in June.
- The St. Lawrence River Valley Redevelopment Agency’s Community Development and Environmental Improvement Program was undertaken and completed for the 2024 funding year. A total of 9 applications were accepted totaling project requests of \$857,000. Since the program’s inception 13 years ago, over \$4 million in funds have been awarded for this program. This year the following seven awards totaling \$100,000 were approved:

Organization	Project Description	Award
BLACK LAKE FISH & GAME ASSOCIATION	PURCHASE KITCHEN EQUIPMENT FOR AMES YOUTH OUTDOOR EDUCATION CENTER	\$ 10,000
HERMON VOLUNTEER FIRE DEPARTMENT	PURCHASE & INSTALL A GENERATOR AT THE FIRE STATION	\$ 10,000
LISBON, TOWN OF	UPGRADE IT FOR REAL TIME MONITORING AND RAPID RESPONSE TO THE LISBON BEACH CAMPGROUD.	\$ 20,000
LOUISVILLE, TOWN OF	NEW FLOORING IN MUNICIPAL BUILDING	\$ 10,000
MACOMB, TOWN OF	RENOVATE MACOMB HISTORICAL BLDG. NEW HANDICAP BATHROOM, GAZEBO & GENERATOR HOOK-UP	\$ 5,000
MASSENA, VILLAGE OF	VETERANS PARK, INSTALL NEW RETAINING WALL SYSTEMS, AND ADD ADA WALKWAY	\$ 10,000
OSWEGATCHIE, TOWN OF	PURCHASING ECO WEED PULLER/CUTTER FOR WATER CHESTNUT REDUCTION TREATMENTS	\$ 15,000
ST LAWRENCE COUNTY TRAILS	RELOCATING A 4-MILE CENTER SECTION OF TRAIL BETWEEN LONG POND & GRASSE RIVER IN COLTON TO CONNECT	\$ 10,000
WADDINGTON, TOWN OF	OLD TOWN HALL - CREATE PREP KITCHEN ON 2ND FLOOR	\$ 10,000

- The IDA also continued aggressive marketing efforts to better inform local businesses of our resources, to attract outside businesses and investment to St. Lawrence County, and to seek out alumni and former residents of the area to return to the County. Some of these efforts include:

- Staff attended the Quebec-New York Transportation Rendezvous in Plattsburgh, Accelerate Ottawa Event, and exhibited and/or walked various tradeshows in Montreal and Ottawa to engage with a variety of companies to discuss business expansion opportunities in St. Lawrence County.
- The IDA continued a commitment of funds for the Drum Country Business Regional Marketing Initiative. This effort represents a collaboration of the St. Lawrence, Jefferson, and Lewis County IDAs, the Development Authority of the North Country, and National Grid partnering with Fort Drum to promote and develop the region.

The goal is to promote St. Lawrence County to audiences that might not recognize the County but do know the region.

Representatives from Fort Drum attended our Business Mixer event in April and discussed the process of transitioning soldiers into the regional workforce. This relationship with Fort Drum was developed as part of this initiative.



Drum Country Website

- Streaming TV advertisements in Canada using the video created for the IDA website to promote St. Lawrence County as a place for business expansion.
- Distributing informational flyers with the “Come Back Home and Bring Your Business” theme at local alumni events, reunions, and festivals this summer to foster attraction efforts.
- The creation and utilization of advertising and media promotion pieces, including placements in North Country This Week and Northern New York Newspapers.
- Maintaining memberships in Canadian trade organizations to facilitate access to events and to maintain key contacts with Canadian companies and multiplier organizations.
- Collaborating with NYPA to enhance the value of the IDA’s website and social media presence. We continue to promote business resources in St. Lawrence County and to position the County as a location for new investment and a destination from outside the area. Since the start of the new year, there has been an increase in utilization of our website and across all social media platforms. Postings offer information pieces as well as general updates and promotional messaging.

Notable highlights to the IDA website and related social media platforms include:

- Updating the Military Page, focusing on condensing the copy and information to be more readable and inviting.
- More updates to the SLC JOBS page, as well as added a filter to the Career Jet feed to weed out spam postings.
- Added a page on Potsdam Specialty Papers to our “Business Spotlights” which includes a write-up of the company and their long history in the County.
- Edited the Workforce Development Page by adjusting the layout to be more streamlined and editing the information to the essentials.
- Continuing the “Come Home to St Lawrence County” campaign to encourage alumni and previous residents to come back to the County.
- Utilizing paid and organic posts for the alumni events.
- Continuing to develop social content highlighting prominent community events that benefit workforce development.
- Weekly posts have included information about key sectors in the local economy, and more quality-of-life posts on Instagram saw growth on the page.
- A large increase on Facebook was due to the utilization of ads, something we would like to continue doing to increase growth in every way.
- Utilizing Instagram stories and tagging larger institutions has driven more impressions and engagement on posts which have led to more followers.

Website and social media analytics include:

- On average, there are about 9,425 people visiting the site with the majority being new visitors.
- The highest number of users per month in this period was in February 2024, which demonstrates that our social media efforts are working.
- Users spent an average of 3 minutes 12 seconds on the site.

During the first half of 2024, the team updated and improved individual site pages to maximize their functionality and usability. These additions allow us to present special features in an engaging and interactive manner, providing visitors with a captivating visual journey through the remarkable offerings in St. Lawrence County. Through these innovative features, we’re able to highlight key proponents such as successful businesses, cultural events, and local experiences, as well as facts and figures, providing a comprehensive glimpse into the diverse and captivating essence of the County.

Audience sources:

The best sources of traffic were organic searches leading traffic to the site, with the second highest source being referrals. Direct traffic is now the third largest source of traffic, a change from previous years when it was first or second. Socials picked up numbers in July.

Social Media Analytics Key Takeaways during the first half of the year:

- On Facebook, page reach has increased 626.4% compared to the first half of 2023. The previous year we saw reach hit 10,819 and now we are seeing a number of 79.9K spiking very high in the month of January.
- On LinkedIn, impressions are looking like they are on track to be better than 2023. We increased from 149 reactions to 442. We also have four times the number of comments in the first half of the year than we did in the second half of 2023, so engagement is increasing.
- On Instagram, we are seeing that page reach has increased by 3.6K% thus far in 2024. This tells us that we are on track to have more increases throughout the year.

Once a month SLCIDA staff post available properties on LinkedIn to garner interest in both the properties and other offerings of the IDA. Our plan is to continue to feature one property per month in various locations around the County.

See sample post below...

“This former supermarket is ideal for food processing operations. Strategically located on State Highway 37 in Massena, the 57,000 square foot facility is ready to go. Operations that are looking to export into Canada can take advantage of the Seaway International bridge and easy access to Highway 401 to Montreal, Ottawa, or Toronto.”



St. Lawrence County
Industrial Development Agency

St. Lawrence County
American Rescue Plan Act



Economic Development and Tourism Funding
Program Allocation Outline

2024 St. Lawrence County ARPA IDA Administration Program Update

The St. Lawrence County Finance Committee approved a resolution on May 2, 2022 Accepting the ARPA Committee Recommendations for the American Rescue Plan Act (“ARPA”) Funds. The St. Lawrence County Board of Legislators allocated American Rescue Plan Act (“ARPA”) funds to be administered by the St. Lawrence County Industrial Development Agency (“IDA”).

The Board of Legislators allocated \$2,900,000 in ARPA funds to be distributed through the IDA to organizations impacted by the COVID-19 pandemic through a number of program categories. The IDA is also administering CDL-A and Family Child Care training programs on behalf of the County.

The **Heavy Equipment Operator** class focused on the operation of equipment, safety, grading, site work, and backhoe and excavator specific training. Nine participants completed the class which was created based on workforce needs provided by local employers. Participants received certification upon completion to help them move forward in their career path. A **CDL-B training program** was offered this year to students who had completed the HEO class, as the next step in their career progression to obtain employment as an HEO. The program consisted of 10 hours of classroom sessions and 20 hours of behind-the-wheel training scheduled by the student and instructor. Completion of the program offers employment opportunities in a wide variety of careers, such as road construction/highway maintenance, agriculture, logging and timber industries, residential and commercial construction, municipalities, and entrepreneurial opportunities for individuals to start their own businesses. The CDL-B training program, which started in April this year, saw three students participate in the program, utilizing ARPA funds.

Health Care Skills Training classes began in March and completed the later part of June at the BOCES Administrative Offices in Canton. Four students completed and passed the EKG or Phlebotomy courses, all of whom elected to take the National Health career Association (“NHA”) Certification Exam. The Phlebotomy Technician is a vital member of the clinical laboratory team, whose main function is the drawing of blood from patients and taking the blood specimens to the laboratory to prepare for testing. EKG Technicians work in a variety of clinical settings, including hospitals, clinics, and physicians’ offices. They prepare and educate patients prior to collecting diagnostic data used to determine heart function. EKG technicians also work for insurance companies to provide data for health and life insurance policies.

St. Lawrence Family Child Care Training Program: With the on-set of the COVID pandemic, the lack of family childcare options in St. Lawrence County grew even greater attention as working families found it increasingly difficult to find access to quality childcare. The IDA began working with the St. Lawrence Child Care Council and the Workforce Development Board in 2020 to find a way to create greater access to quality childcare in St. Lawrence County.

A training program, which models the success of the program in Lewis and Jefferson County, was created. The program allows individuals to enter (or re-enter) the workforce, encourage new business development, while ensuring access to high quality childcare options. The program includes entrepreneurship training provided by the Small Business Development Center and enrollment in a 3-credit Early Childhood online course offered through SUNY Canton.

Since the three-year program launched in 2022, 152 new childcare slots have been created and 15 new providers were supported by the St. Lawrence County Family Child Care Training Program (“FCCTP”). The first half of this year, the FCCTP committee opted to open the program to current providers to help strengthen their business to ensure their success and longevity. Ten current providers (with 96 existing childcare slots) took advantage of the program offerings, which includes an Early Childhood Development course, and the Small Business Development classes offered by SUNY Canton. A total of 25 licensed providers and a total of 248 childcare slots from communities all over the county have benefited from the FCCTP. These are outstanding results which help with early childhood development, working families and small business development in St. Lawrence County.



One of the program participants is featured in the picture above, at her home-based business in Colton, promoting the St. Lawrence County Childcare Training Program.

The CDL-A Training Program:

The January 2024 class had 5 students, of which 4 were funded through ARPA. The March class had 5 students, of which 3 received ARPA funding, and the May class had 6 students, of which all 6 were funded through ARPA.

SUNY Canton received a donation for a new automatic truck and 2 trailers for the CDL program. This allows them to expand their offerings to include both automatic and standard vehicles for testing.

The program is filled with students through March 27, 2025. Please see the following ARPA program summary for complete information on program awards and activities to date.



ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY



ARPA Award Summary: Beginning to 6/30/2024

SMALL BUSINESS AND NON-PROFIT ASSISTANCE PROGRAM		AWARDED
	Budgeted	\$ 250,000.00
24 Main Street Bed and Breakfast (CANTON)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
Alex's Ice (Massena)	Resolution IDA-22-12-28 Approved 12/16/2022	\$ 2,500.00
Anchorspace (Potsdam)	Resolution IDA-23-06-22 Approved 6/27/2023	\$ 2,500.00
Ashley's Ice (OGDENSBURG)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
B&D Foster Enterprises (POTSDAM)	Resolution IDA-23-12-45 Approved 12/20/2023	\$ 7,500.00
BB Rey, LLC (Gouverneur)	Resolution IDA-22-11-26 Approved 11/29/2022	\$ 2,500.00
Body by Johnnie (Ogdensburg)	Resolution IDA-22-12-28 Approved 12/16/2022	\$ 2,500.00
Canton Day Care Center (CANTON)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
Char's Bar (MORLEY)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 5,000.00
Commercial Press Inc. (CANTON)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
Dave's All Season Care (NORWOOD)	Resolution IDA-23-06-16 Approved 6/27/2023	\$ 2,500.00
Decker Family Farms (Gouverneur)	Resolution IDA-24-06-19 Approved 6/25/24	\$ 7,500.00
Deep Roots (CANTON)	Resolution IDA-24-06-19 Approved 6/25/24	\$ 2,500.00
Edwards Arts Council (EDWARDS)	Resolution IDA-23-05-19 Approved 5/23/2023	\$ 2,500.00
Ellen Mills Rentals (Lisbon)	Resolution IDA-22-11-26 Approved 11/29/2022	\$ 2,500.00
Eshelman's Home & Lawn Services (DEKALB JUNCTION)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
Far & Away Properties (CANTON)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
Finen Maple Products LLC (NORWOOD)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
Fourth Coast Entertainment Media (CANTON)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 5,000.00
Forevermore Studio (Massena)	Resolution IDA-22-11-26 Approved 11/29/2022	\$ 2,500.00
Foster the Plant Café (Potsdam)	Resolution IDA-22-11-26 Approved 11/29/2022	\$ 2,500.00

SMALL BUSINESS AND NON-PROFIT ASSISTANCE PROGRAM		AWARDED
Frederic Remington Art Museum (OGDENSBURG)	Resolution IDA-24-02-05 Approved 2/27/2024	\$ 10,000.00
Frisina General Contracting LLC. (OGDENSBURG)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
GardenShare (Canton)	Resolution IDA-22-09-18 Approved 9/23/2022	\$ 2,500.00
Gouverneur Ice Cream Bowl (GOUVERNEUR)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
Grasse River Outfitters (CANTON)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
Hammond Historical Museum (HAMMOND)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
Helena General Store (Helena)	Resolution IDA-22-09-18 Approved 9/23/2022	\$ 2,500.00
Heuvelton Historical Association (HEUVELTON)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
High Peaks Winery (WINTHROP)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
In-Law Brewery Co. (CHASE MILLS)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
J&J Appliance Services, LLC. (Winthrop)	Resolution IDA-22-11-26 Approved 11/29/2022	\$ 5,000.00
J&J Lawn Services (POTSDAM)	Resolution IDA-23-05-19 Approved 5/23/2023	\$ 2,500.00
Langevin Excavation, LLC (STAR LAKE)	Resolution IDA-23-09-31 Approved 9/26/2023	\$ 2,500.00
M&M Eggs (MASSENA)	Resolution IDA-23-05-19 Approved 5/23/2023	\$ 2,500.00
Martin's Lawn Care (POTSDAM)	Resolution IDA-23-05-19 Approved 5/23/2023	\$ 2,500.00
Maple Ridge Kennels (Canton)	Resolution IDA-22-11-26 Approved 11/29/2022	\$ 2,500.00
Meola Enterprises LLC. (GOUVERNEUR)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 5,000.00
Mullins Catering & Take-Out LLC (GOUVERNEUR)	Resolution IDA-23-05-19 Approved 5/23/2023	\$ 5,000.00
Natural Massage Therapy (WINTHROP)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
North Country Custom Builders (WINTHROP)	Resolution IDA-23-12-45 Approved 12/20/2023	\$ 2,500.00
North Country Massage Therapy (WINTHROP)	Resolution IDA-24-02-05 Approved 2/27/2024	\$ 2,500.00
North Country Showcase (Massena)	Resolution IDA-22-11-26 Approved 11/29/2022	\$ 5,000.00
Northern Sons Construction, LLC. (COLTON)	Resolution IDA-23-03-09 Approved 3/30/2023	\$ 2,500.00
Patriot Paving (NORFOLK)	Resolution IDA-23-05-19 Approved 5/23/2023	\$ 10,000.00

SMALL BUSINESS AND NON-PROFIT ASSISTANCE PROGRAM			
Potsdam Consumer Cooperative, Inc. (Potsdam)	Resolution IDA-22-11-26 Approved 11/29/2022	\$	2,500.00
Railroad Productions Co. (Canton)	Resolution IDA-22-11-26 Approved 11/29/2022	\$	5,000.00
Route 68 Deli (Lisbon)	Resolution IDA-22-09-18 Approved 9/23/2022	\$	2,500.00
R&R Automotive (POTSDAM)	Resolution IDA-23-03-09 Approved 3/30/2023	\$	5,000.00
Shades Tanning & Hair Salon (MASSENA)	Resolution IDA-23-03-09 Approved 3/30/2023	\$	2,500.00
Sharrow's Home Repair (STAR LAKE)	Resolution IDA-23-05-19 Approved 5/23/2023	\$	2,500.00
The Shepherd's Hook (RENSSELAER FALLS)	Resolution IDA-23-03-09 Approved 3/30/2023	\$	2,500.00
Shoulette's Redemption Center (Canton)	Resolution IDA-22-09-18 Approved 9/23/2022	\$	2,500.00
Simplicity Clothing (Massena)	Resolution IDA-22-11-26 Approved 11/29/2022	\$	2,500.00
Spanky's In Massena (MASSENA)	Resolution IDA-23-03-09 Approved 3/30/2023	\$	2,500.00
St. Lawrence County Community Development Program (CANTON)	Resolution IDA-23-08-28 Approved 8/15/2023	\$	10,000.00
Strandz Salon (Gouverneur)	Resolution IDA-22-11-26 Approved 11/29/2022	\$	2,500.00
Summit Business Solutions, LLC. (POTSDAM)	Resolution IDA-23-03-09 Approved 3/30/2023	\$	2,500.00
The Flower Girls (GOUVERNEUR)	Resolution IDA-23-08-28 Approved 8/15/2023	\$	2,500.00
U.S. Repair (NORFOLK)	Resolution IDA-23-03-09 Approved 3/30/2023	\$	2,500.00
Walton's Auto Care, LLC (GOUVERNEUR)	Resolution IDA-23-08-28 Approved 8/15/2023	\$	7,500.00
White Pillars Bed & Breakfast (DEKALB JUNCTION)	Resolution IDA-23-10-35 Approved 10/24/2023	\$	2,500.00
Wright Brothers & Sons Automotive (DEKALB JUNCTION)	Resolution IDA-24-04-23 Approved 10/24/2023	\$	2,500.00
Total Awarded		\$	215,000.00
Funding Balance Available		\$	35,000.00

FACILITY AND INFRASTRUCTURE IMPROVEMENTS FUND		AWARDED
	Budgeted	\$ 1,450,000.00
Adirondack Fragrance Farm (PARISHVILLE)	Resolution IDA-23-03-09	\$ 14,500.00
American Legion Post 1539 (STAR LAKE)	Resolution IDA-23-03-09	\$ 38,000.00
Atlantic Testing (Canton)	Resolution IDA-23-12-45	\$ 23,300.00
At the Docks, LLC. (OGDENSBURG)	Resolution IDA-23-03-09	\$ 20,000.00
Birch's General Store (STAR LAKE)	Resolution IDA-24-02-05 & 24-03-14	\$ 25,850.00
Breezy Maples Farm (MASSENA)	Resolution IDA-23-03-09	\$ 25,000.00
Canton Apple & Cider (CANTON)	Resolution IDA-23-05-19	\$ 6,285.00
Canton Day Care Center (CANTON)	Resolution IDA-23-02-03	\$ 13,700.00
Canton Potsdam Hospital (Potsdam)	Resolution IDA-22-12-28	\$ 30,087.00
Clark House Preservation Inc. (WADDINGTON)	Resolution IDA-23-05-19	\$ 16,387.00
Cornell Copperative Extension (CANTON)	Resolution IDA-23-10-35	\$ 5,857.00
Cornell Cooperative Extension (CANTON)	Resolution IDA-23-02-03	\$ 18,000.00
Edwards Arts Council (EDWARDS)	Resolution IDA-23-06-22	\$ 13,418.00
Empire State Mines (GOUVERNEUR)	Resolution IDA-23-02-03	\$ 35,000.00
Fabulous Finds Boutique (Massena)	Resolution IDA-22-11-26	\$ 23,437.50
Fahrenheit 132' (MASSENA)	Resolution IDA-23-03-09	\$ 7,000.00
Far & Away Properties (CANTON)	Resolution IDA-23-03-09	\$ 5,000.00
Finen Maple Products LLC (NORWOOD)	Resolution IDA-23-12-45	\$ 15,000.00
Frederic Remington Art Museum (OGDENSBURG)	Resolution IDA-23-03-09	\$ 17,000.00
Forevermore Studios (MASSENA)	Resolution IDA-23-05-19	\$ 8,000.00
Fox Rust (HERMON)	Resolution IDA-23-03-09	\$ 10,000.00
Ginger McSprinkles (OGDENSBURG)	Resolution IDA-24-02-05	\$ 20,000.00
Gouverneur Community Center (GOUVERNEUR)	Resolution IDA-23-02-03	\$ 7,425.00

FACILITY AND INFRASTRUCTURE IMPROVEMENTS FUND			
Grist Mill Brewery (MASSENA)	Resolution IDA-23-03-09	\$	25,000.00
High Peaks Winery (WINTHROP)	Resolution IDA-23-03-09	\$	25,000.00
Hoot Owl, Trackside 21 (CANTON)	Resolution IDA-24-02-05	\$	17,000.00
Hozmerica, LLC. (Hosmer's Marina) (OGDENSBURG)	Resolution IDA-23-03-09	\$	25,000.00
IBSD Innovations (MASSENA)	Resolution IDA-24-04-15	\$	12,000.00
In-Law Brewery Co. (CHASE MILLS)	Resolution IDA-23-03-09	\$	25,000.00
Iron Horse - Blast Boss (MORRISTOWN)	Resolution IDA-23-03-09	\$	25,000.00
Kuno Oil Company, Inc. (CANTON)	Resolution IDA-23-03-09	\$	6,000.00
Market Square (POTSDAM)	Resolution IDA-23-03-09	\$	16,000.00
Massena Meals on Wheels (MASSENA)	Resolution IDA-23-05-19	\$	7,500.00
Morristown Gateway Museum (Morristown)	Resolution IDA-22-11-26	\$	12,675.00
Moyer Pound (GOUVERNEUR)	Resolution IDA-24-02-05	\$	15,000.00
Mullins Catering & Take-Out LLC. (GOUVERNEUR)	Resolution IDA-23-05-19	\$	20,000.00
Nature's Storehouse (CANTON)	Resolution IDA-23-05-19	\$	5,800.00
Norfolk Concert Series (NORFOLK)	Resolution IDA-23-03-09	\$	25,000.00
North Country Dairy (NORTH LAWRENCE)	Resolution IDA-24-02-05	\$	22,755.00
North Coutry Transitional Living (OGDENSBURG)	Resolution IDA-23-03-09	\$	6,000.00
Northeastern Sign Corporation (SOUTH COLTON)	Resolution IDA-23-09-31	\$	20,000.00
Northern Sons Construction, LLC. (COLTON)	Resolution IDA-23-06-22	\$	22,200.00
Northern Physical Therapy (Ogdensburg)	Resolution IDA-22-11-26	\$	50,000.00
Otto's Abode (WANAKENA)	Resolution IDA-23-03-09	\$	13,286.28
Phillip's Diner (Ogdensburg)	Resolution IDA-22-12-28	\$	17,530.00
Pike's Place Venue, Inc. (Brasher Falls)	Resolution IDA-22-12-28	\$	25,000.00
Police Activities League (MASSENA)	Resolution IDA-23-03-09	\$	15,000.00

FACILITY AND INFRASTRUCTURE IMPROVEMENTS FUND			
Post, Thomas Realty (MASSENA)	Resolution IDA-23-09-31	\$	11,600.00
Potsdam Ace Limited (POTSDAM)	Resolution IDA-24-02-05	\$	15,000.00
Route 68 Deli LISBON	Resolution IDA-23-12-45	\$	15,000.00
Potsdam Specialty Paper Inc (POTSDAM)	Resolution IDA-24-06-16	\$	35,000.00
St. James Outreach and Thrift Store (GOUVERNEUR)	Resolution IDA-23-03-09	\$	10,000.00
St. Josph's Nursing Home (OGDENSBURG)	Resolution IDA-24-06-16	\$	23,000.00
St. Lawrence County Historical Association (CANTON)	Resolution IDA-23-03-09	\$	7,000.00
Seaway Valley Prevention (Ogdensburg)	Resolution IDA-22-12-28	\$	22,797.00
Simplicity (MASSENA)	Resolution IDA-23-05-19	\$	6,500.00
Small Town Supply (GOUVERNEUR)	Resolution IDA-23-02-03	\$	30,000.00
Star Lake Food Pantry (STAR LAKE)	Resolutions IDA-23-08-28 & 23-09-31	\$	7,600.00
St. Lawrence County RACES (POTSDAM)	Resolution IDA-23-08-28	\$	2,400.00
Structural Wood (WADDINGTON)	Resolution IDA-23-02-03	\$	33,345.00
TAUNY (CANTON)	Resolution IDA-23-03-09	\$	20,000.00
TBB River Road LLC (Main St. PERC) (WADDINGTON)	Resolution IDA-23-03-09	\$	10,000.00
TBB River Road LLC (Main St Perc) (Waddington)	Resolution IDA-22-09-18	\$	5,000.00
Tradesman Contracting LLC (Rensselaer Falls)	Resolution IDA-22-12-28	\$	10,670.00
Tri-Town Kids (BRASHER FALLS)	Resolution IDA-23-10-35	\$	35,000.00
UB's Mercantile (STAR LAKE)	Resolution IDA-23-12-45	\$	25,000.00
United Helpers (CANTON)	Resolution IDA-23-03-09	\$	20,000.00
Woodcrest Dairy LLC. (LISBON)	Resolution IDA-23-03-09	\$	18,000.00
Yesteryear's Vintage Doors (HAMMOND)	Resolution IDA-23-02-03	\$	7,400.00
Total Awarded		\$	1,222,304.78
Funding Balance Available		\$	227,695.22

WORKFORCE NEW & EXISTING WORKER PROGRAMS		AWARDED
	Budgeted	\$ 350,000.00
Adk Fragrance & Flavor Farm (Parishville)	Resolution IDA-22-09-18 New Worker Training	\$ 5,000.00
Alcoa USA Corporation (Massena)	Resolution IDA-22-12-28 New Worker Training	\$ 35,000.00
Canexsys (OGDENSBURG)	Resolution IDA-23-02-03 New Worker Training	\$ 4,000.00
CIVES Steel Co. (GOUVERNEUR)	Resolution IDA-24-03-14 New Worker Training	\$ 15,000.00
Coakley Sons, Inc (CANTON)	Resolution IDA-23-03-09 New Worker Training	\$ 3,000.00
Coakley Sons, Inc (CANTON)	Resolution IDA-23-05-19 New Worker Training	\$ 5,000.00
Coakley Sons, Inc (CANTON)	Resolution IDA-23-08-28 New Worker Training	\$ 2,000.00
Coakley Sons, Inc (CANTON)	Resolution IDA-23-10-35 New Worker Training	\$ 10,000.00
ConTech (OGDENSBURG)	Resolution IDA-24-06-16 New Worker Training	\$ 15,000.00
Defelsko Corporation (Ogdensburg)	Resolution IDA-22-12-28 New Worker Training	\$ 25,000.00
Defelsko Corporation (Ogdensburg)	Resolution IDA-24-04-15 New Worker Training	\$ 4,000.00
Doyle Builders Inc. (OGDENSBURG)	Resolution IDA-23-12-45 New Worker Training	\$ 8,000.00
Empire State Mines (GOUVERNEUR)	Resolution IDA-23-02-03 New Worker Training	\$ 8,000.00
Empire State Mines (GOUVERNEUR)	Resolution IDA-23-10-35 New Worker Training	\$ 25,000.00
ENI Mechanical, Inc. (GOUVERNEUR)	Resolution IDA-23-05-19 New Worker Training	\$ 13,000.00
Foster the Plant Café (Potsdam)	Resolution IDA-23-06-22 New Worker Training	\$ 2,000.00
Kuno Oil Company, Inc. (CANTON)	Resolution IDA-23-03-09 New Worker Training	\$ 6,000.00
Kuno Oil Co. Inc. (CANTON)	Resolution IDA-23-09-31 New Worker Training	\$ 2,000.00
Kuno Oil Co. Inc. (CANTON)	Resolution IDA-23-08-28 New Worker Training	\$ 12,000.00
LeBerge & Curtis (CANTON)	Resolution IDA-23-02-03 New Worker Training	\$ 5,000.00
Liberty Utilities (Massena)	Resolution IDA-24-03-14 New Worker Training	\$ 13,000.00
Norco Farms, LLC (HOPKINTON)	Resolution IDA-23-05-19 New Worker Training	\$ 4,000.00
Sharrow's Home Repair & Renovations (STAR LAKE)	Resolution IDA-23-05-19 New Worker Training	\$ 1,000.00

WORKFORCE NEW & EXISTING WORKER PROGRAMS			
St. Joseph's Nursing Home (OGDENSBURG)	Resolution IDA-24-03-14 New Worker Training	\$	5,000.00
Tri-Town Kids (BRASHER FALLS)	Resolution IDA-23-10-35 New Worker Training	\$	14,000.00
Adirondack Flavor & Fragrance Farm (Parishville)	Resolution IDA-22-12-28 Existing Worker	\$	7,500.00
Amtech Yarns (MASSENA)	Resolution IDA-23-05-19 Existing Worker	\$	880.00
Amtech Yarns (MASSENA)	Resolution IDA-23-12-45 Existing Worker	\$	2,000.00
Ansen Corporation (OGDENSBURG)	Resolution IDA-24-02-05 Existing Worker	\$	7,500.00
Arconic US LLC. (MASSENA)	Resolution IDA-23-08-28 Existing Worker	\$	4,040.00
Atlantic Testing Laboratories (CANTON)	Resolution IDA-23-02-03 Existing Worker	\$	1,500.00
Breen, Patrick (COLTON)	Resolution IDA-23-06-22 Existing Worker	\$	317.00
BRKK Tees (Massena)	Resolution IDA-24-02-05 Existing Worker	\$	2,500.00
Canexsys (OGDENSBURG)	Resolution IDA-23-02-03 Existing Worker	\$	2,475.00
CEL CLASSES (MULTIPLE)	Resolution IDA-23-09-31 4 Completed Existing Worker	\$	1,600.00
Clifton Fine Hospital (STAR LAKE)	Resolution IDA-24-03-14 Existing Worker	\$	7,585.00
Empire State Mines (GOUVERNEUR)	Resolution IDA-23-02-03 Existing Worker	\$	7,500.00
ENI Mechanical, Inc. (GOUVERNEUR)	Resolution IDA-24-04-15 Existing Worker	\$	1,840.00
ENI Mechanical, Inc. (GOUVERNEUR)	Resolution IDA-24-03-14 Existing Worker	\$	520.00
Foster the Plant Café (Potsdam)	Resolution IDA-22-12-28 Existing Worker	\$	2,240.00
Gouverneur Volunteer Rescue Squad (GOUVERNEUR)	Resolution IDA-23-05-19 Existing Worker	\$	6,575.00
Hoosier Magnetics Inc (OGDENSBURG)	Resolution IDA-23-10-35 Existing Worker	\$	1,400.00
LeBerge & Curtis Inc. (CANTON)	Resolution IDA-23-03-09 Existing Worker	\$	1,848.00
LeBerge & Curtis Inc. (CANTON)	Resolution IDA-23-05-19 Existing Worker	\$	1,600.00
North Country This Week (POTSDAM)	Resolution IDA-23-02-03 Existing Worker Training	\$	7,500.00
Potsdam Specialty Paper Inc. (Potsdam)	Resolution IDA-24-06-16 Existing Worker	\$	2,125.00
Potsdam Specialty Paper Inc. (Potsdam)	Resolution IDA-22-12-28 Existing Worker	\$	7,500.00

WORKFORCE NEW & EXISTING WORKER PROGRAMS			
Small Town Supply (GOUVERNEUR)	Resolution IDA-23-03-09 Existing Worker	\$	7,500.00
St. Lawrence County ARC (Canton)	Resolution IDA-22-09-18 Existing Worker	\$	7,500.00
St. Lawrence Soil & Water Conservation District (Canton)	Resolution IDA-24-04-15 Existing Worker	\$	1,227.00
Structural Wood (WADDINGTON)	Resolution IDA-23-02-03 Existing Worker	\$	7,500.00
Tradesman Contracting LLC (RENSSELAER FALLS)	Resolution IDA-22-12-28 Existing Worker	\$	2,200.00
United Helpers - Northern Light Home Health Care (CANTON)	Resolution IDA-23-09-31 Existing Worker	\$	4,528.00
	Total Awarded Existing Worker	\$	109,000.00
	Total Awarded New Worker	\$	241,000.00
		\$	350,000.00
	Funding Balance Available	\$	0.00

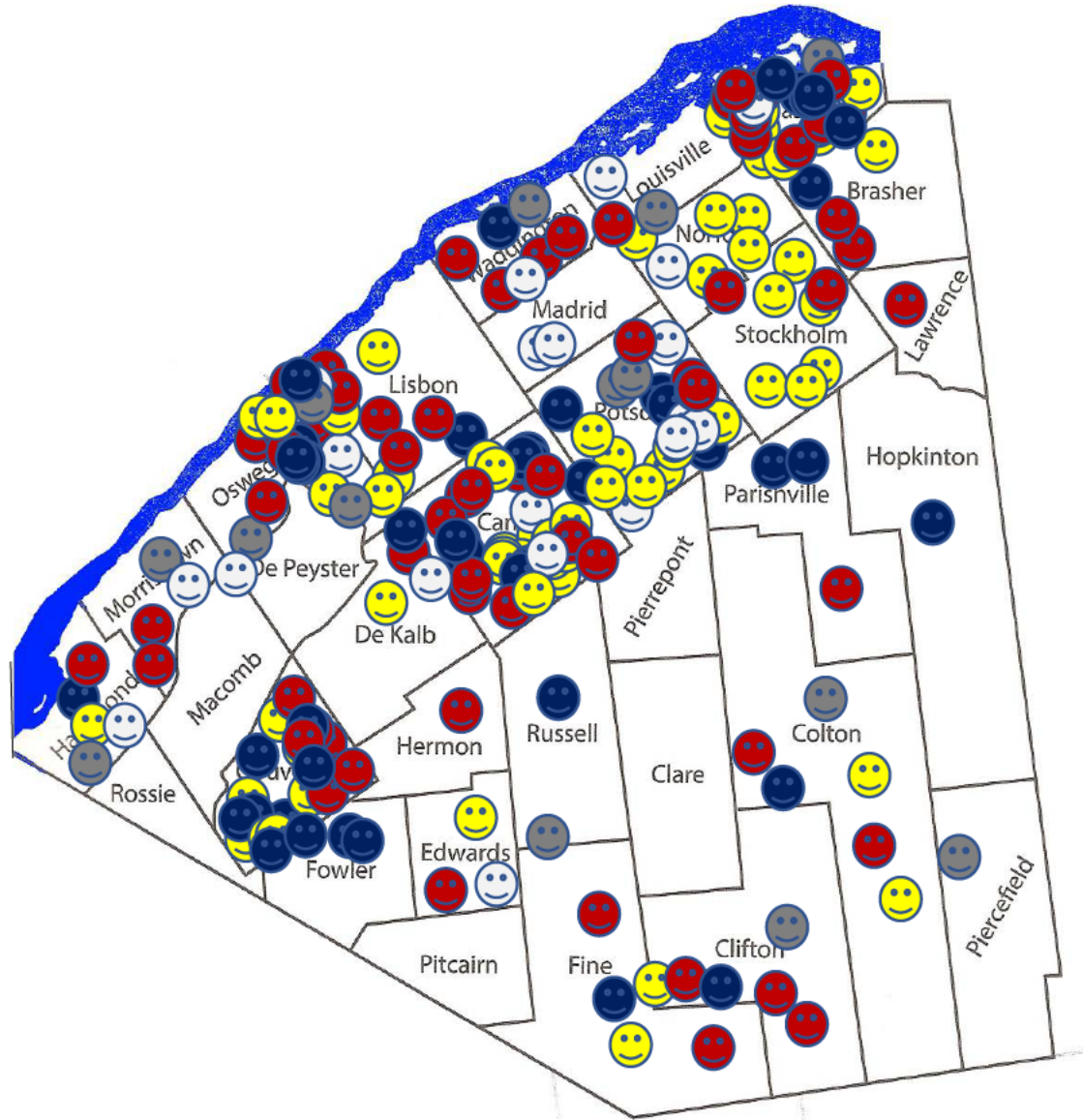
WORKFORCE - HEAVY EQUIPMENT TRAINING/CDL-B		AWARDED
		\$ 100,000.00
SLL Boces (MULTIPLE)	Heavy Equipment Operator - Feb 2023 class 12 Participants in class	\$ 47,100.00
SLL Boces (MULTIPLE)	HEO Class 2024 3 Participants	\$ 9,000.00
	Total Awarded	\$ 56,100.00
	Funding Balance Available	\$ 43,900.00
WORKFORCE - HEALTHCARE SKILLS DEVELOPMENT		AWARDED
		\$ 25,000.00
SLL BOCES (MULTIPLE AREAS)	CCMA CLASS 2023 & 2024 3 Enrolled	\$ 9,912.00
Quindao, Danemar Dave (CANTON)	EKG Class	\$ 1,649.00
SLL BOCES (MULTIPLE AREAS)	EKG Class	\$ 1,650.00
SLL BOCES (MULTIPLE AREAS)	2024 CCMA Class	\$ 7,800.00
St Lawrence Health Employee skill upgrade (MULTIPLE AREAS)	EKG Class	\$ 2,108.00
	Total Awarded	\$ 23,119.00
	Funding Balance Available	\$ 1,881.00
WORKFORCE - WORKFORCE TALENT PIPELINE		AWARDED
		\$ 25,000.00
		\$ 0.00
	Total Awarded	\$ -
	Funding Balance Available	\$ 25,000.00
CHILD CARE TRAINING PROGRAM		AWARDED
		\$ 200,000.00
SUNY Canton - ChildCare Program	Resolution IDA-23-05-19	\$ 20,000.00
SUNY Canton - ChildCare Program	Resolution IDA-24-02-05	\$ 10,000.00
	Total Awarded	\$ 30,000.00
	Funding Balance Available	*\$170,000.00
* We have informed the county that \$145,000 of these funds can be released back to the county for other uses.		

CDL-A PROGRAM		AWARDED
	Budgeted	\$ 287,000.00
CREST Center, SUNY Canton (Multiple locations)	Resolution IDA-22-11-26	\$ 24,500.00
CREST Center, SUNY Canton (MULTIPLE AREAS)	Resolution IDA-23-05-19	\$ 77,080.00
CREST Center, SUNY Canton (MULTIPLE AREAS)	Resolution IDA-23-09-31	\$ 30,000.00
Seaway Timber Harvesting (MULTIPLE AREAS)	TRAILER FOR CREST	\$ 5,000.00
CREST Center, SUNY Canton (MULTIPLE AREAS)	Resolution IDA-24-02-05	\$ 45,000.00
CREST Center, SUNY Canton (MULTIPLE AREAS)	Resolution IDA-24-02-05 (with CCE Ag grant)	\$ 35,000.00
	Total Awarded	\$ 216,580.00
	Funding Balance Available	\$ 70,420.00

TOURISM, TRAVEL & HOSPITALITY CAPACITY BUILDING GRANT		AWARDED
	Budgeted	\$ 350,000.00
Black Lake Association (BLACK LAKE)	Resolution IDA-22-12-28 Cut water chestnuts, milfoil, imp. water quality	\$ 40,000.00
Boondockers Sno Club, Inc (RUSSELL)	Resolution IDA-22-12-28 Purchase used tractor with front end loader	\$ 40,000.00
Chase's Riverside Dining (LOUISVILLE)	Resolution IDA-23-03-09 Four season event space	\$ 30,000.00
Cranberry Lake Mountainers Snowmobile Assoc. (CRANBERRY LAKE)	Resolution IDA-22-09-18 Purchase groomer	\$ 40,000.00
Cycle Endurance & Sports (POTSDAM)	Resolution IDA-23-03-09 Rehabilitate bus for bike tours	\$ 10,000.00
Fish Massena, Town of Massena (MASSENA)	Resolution IDA-22-12-28 2023 season - 5 events	\$ 35,000.00
Heuvelton Historical Association (HEUVELTON)	Resolution IDA-23-03-09 Audio-Video	\$ 10,000.00
Inn at the Elms (WADDINGTON)	Resolution IDA-23-03-09 Event space	\$ 10,000.00
Morristown Gateway Museum (MORRISTOWN)	Resolution IDA-22-12-28 Exhibit - The Small Fish of Black Lake	\$ 20,000.00
North County Children's Museum (POTSDAM)	Resolution IDA-22-12-28 2nd floor expansion, 6 new exhibits	\$ 25,000.00
Ogdensburg Historical Association (OGDENSBURG)	Resolution IDA-23-03-09 Event space	\$ 5,000.00
St. Lawrence County Snowmobile Assoc. (Piercefield)	Resolution IDA-22-12-28 Bridge to connect Adk Rail Trail to Lake Placid	\$ 40,000.00
St. Lawrence County Trails (Colton/Parishville)	Resolution IDA-22-12-28 Bridge to connect Colton & Parishville trails	\$ 40,000.00
Thousand Island Land Trust (HAMMOND)	Resolution IDA-23-03-09 Advertise trails and events to visitors	\$ 5,000.00
	Total Awarded	\$ 350,000.00
	Funding Balance Available	\$ 0.00

TOURISM, TRAVEL & HOSPITALITY PROMOTION GRANT		AWARDED
	Budgeted	\$ 350,000.00
Big Shotz Golf (POTSDAM)	Resolution IDA-23-02-03 Market Business and promote local area	\$ 5,288.00
Black Lake Chamber of Commerce (BLACK LAKE)	Resolution IDA-23-02-03 Create Marketing Plan & Implement	\$ 8,000.00
Cycle Endurance & Sports (POTSDAM)	Resolution IDA-23-03-09 Promotion of bus tours	\$ 4,000.00
Edwards Opera House (EDWARDS)	Resolution IDA-23-05-19 Marketing Plan & Implemenation	\$ 5,000.00
Fort La Presentation Association (OGDENSBURG)	Resolution IDA-22-12-28 Traveling Outreach Exhibit	\$ 4,000.00
Frederic Remington Art Museum (OGDENSBURG)	Resolution IDA-23-02-03 Promotion of Tour Bus market	\$ 5,944.00
The Grist Mill Brewery (MASSENA)	Resolution IDA-23-03-09 Marketing and implementation	\$ 3,000.00
Hammond Scottish Festival (HAMMOND)	Resolution IDA-23-02-03 Advertize Scottish Heritage Event	\$ 1,039.00
Inn at the Elms (WADDINGTON)	Resolution IDA-23-03-09 Marketing and implementation	\$ 1,000.00
Massena Int'l-Richards Field Airport (MASSENA)	Resolution IDA-22-11-26 Airport promotion	\$ 25,000.00
Morristown Gateway Museum (MORRISTOWN)	Resolution IDA-22-12-28 Create Marketing Plan & Implement	\$ 2,000.00
North County Children's Museum (POTSDAM)	Resolution IDA-22-12-28 New Website - promote expansion	\$ 7,500.00
Norwood Village Green Concert Series (NORWOOD)	Resolution IDA-22-12-28 Promote 50th anniversary	\$ 6,000.00
Ogdensburg International Airport (OGDENSBURG)	Resolution IDA-22-11-26 Airport promotion	\$ 25,000.00
Potsdam Chamber of Commerce (POTSDAM)	Resolution IDA-23-03-09 Marketing and implementation	\$ 4,000.00
St. Lawrence County Arts Council (POTSDAM)	Resolution IDA-22-12-28 North Country Arts Festival Promotion	\$ 10,000.00
St. Lawrence Power & Equipment Museum (MADRID)	Resolution IDA-22-12-28 National Allis Chambers Tractor Show	\$ 5,000.00
St. Lawrence Power & Equipment Museum (MADRID)	Resolution IDA-23-12-45 Promotion of Fort Tribute	\$ 4,000.00
Swing Time Golf (CANTON)	Resolution IDA-22-12-28 Create online presence, advertising	\$ 5,000.00
SLC Chamber of Commerce (ST LAW CO)	Resolution IDA-23-03-09 Out of Area Destination Marketing Campaign	\$ 150,000.00
St Lawrence County Historical Assoc. (CANTON)	Resolution IDA-23-05-19 New Website, Branding & Marketing Campaign	\$ 10,000.00
The River Course at Louisville (LOUISVILLE)	Resolution IDA-23-02-03 Create Marketing Plan & Implement	\$ 10,000.00
White Pillars (DEKALB JUNCTION)	Resolution IDA-23-12-45 Marketing of Extended Stay	\$ 5,000.00
	Total Awarded	\$ 305,771.00
	Funding Balance Available	\$ 44,229.00

SLCIDA St. Lawrence County ARPA Program Allocations as of June 30, 2024



<u>Program</u>	<u>Allocation to Date</u>	<u>Location</u>
Small Business and Nonprofit Assistance Program Funds Remaining: \$35,000	\$215,000	😊
Facility and Infrastructure Improvements Fund Funds Remaining: \$227,695	\$1,222,305	😡
Workforce Training and Development New/Existing Worker Funds Remaining: \$0	\$350,000	😞
Tourism, Travel, and Hospitality Capacity Building Grant Funds Remaining: \$0	\$350,000	😐
Tourism, Travel, and Hospitality Promotion Grants Funds Remaining: \$44,229	\$305,771	😊
BOCES Heavy Equipment Operator Training Funds Remaining: \$43,900	\$56,100	
Certified Clinical Medical Assistant Training Funds Remaining: \$1,881	\$23,119	
Workforce Talent Pipeline Funds Remaining: \$25,000	\$0	
Child Care Training Program Funds Remaining: \$170,000	\$30,000	
Commercial Driver License CDL-A Training Funds Remaining: \$70,420	\$216,580	
Total ARPA Allocation:	\$3,387,000	
Funds Remaining:	\$606,095	

St. Lawrence County Industrial Development Agency
Semi-Annual Report

Unaudited Financial Statements
June 2024



St. Lawrence County
Industrial Development Agency

Balance Sheet

June 30, 2024

	<u>Jun 30, 24</u>
ASSETS	
Current Assets	
Checking/Savings	
200 - Cash	1,847,877.31
200P - Cash - Payroll Checking Account	30,733.57
201 - Cash in Time Deposits	
201N - NBT Bank Cash in Time	1,822,425.05
201K - Key Bank Cash in Time	1,396,684.83
Total 201 - Cash in Time Deposits	<u>3,219,109.88</u>
202ARPA - NBT Account - ARPA Funding	1,062,839.45
203 - Cash - Rental Deposits	9,061.43
Total Checking/Savings	<u>6,169,621.64</u>
Other Current Assets	
260 - Grant Receivable	16,840.26
211 - Special Reserve	
211A - Special Reserve-LPL Investing	2,000,000.00
211C - Special Reserve LPL Cash Acct	144,711.99
Total 211 - Special Reserve	<u>2,144,711.99</u>
220 - Due from Others	
220-I - Due from Others for Insurance	3,220.81
220A - Misc. Due from Others	1,214.94
Total 220 - Due from Others	<u>4,435.75</u>
Total Other Current Assets	<u>2,165,988.00</u>
Total Current Assets	<u>8,335,609.64</u>
Fixed Assets	
111 - Gouverneur Industrial Park	
111-A - Gouverneur Industrial Park	30,927.65
Total 111 - Gouverneur Industrial Park	<u>30,927.65</u>
112 - Vehicles	
112-A - Vehicles	39,910.00
Total 112 - Vehicles	<u>39,910.00</u>
119 - Massena Industrial Park-Lot 12	40,963.08
122 - Furnishings	
122-A - Furnishing	31,728.19
122-B - Furnishing Depreciation	-26,562.32
Total 122 - Furnishings	<u>5,165.87</u>
128 - Canton Industrial Park	
128A - Canton Industrial Park - Land	166,250.00
128B - Canton Industrial Park - Imp-ND	176,990.00
128BD - Canton Ind Park - Imp Deprec	39,669.00

Balance Sheet

June 30, 2024

	Jun 30, 24
128-C · CIP Depreciation	-17,516.64
Total 128 · Canton Industrial Park	365,392.36
129 · Canton Industrial Building	
129-A · Canton Industrial Building	2,024,824.19
129-B · Canton Industrial Bldg Improv	165,873.20
129-C · Canton Ind Bldg - Depreciation	-663,437.86
Total 129 · Canton Industrial Building	1,527,259.53
130 · Paterson St Improvements	
130-A · Paterson St Imp - Depreciable	783,922.23
Total 130 · Paterson St Improvements	783,922.23
Total Fixed Assets	2,793,540.72
Other Assets	
299 · Deferred Outflow - Pension	911,388.00
Capital Lease Receivable	
595 · L/P - NAFG NBRC Equip Lease	82,426.50
592 · L/R - NY Power Tools - Lot 17	108,690.06
594 · L/R - From the Heart Cabinetry	496,329.68
Total Capital Lease Receivable	687,446.24
Construction in Progress (CIP)	
258 · CIP - Paterson St Improvments	32,695.00
Total Construction in Progress (CIP)	32,695.00
Total Other Assets	1,631,529.24
TOTAL ASSETS	12,760,679.60
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
526 · Deferred Grant Revenue	1,553,273.60
2100 · Deposit - Rental	9,061.43
522 · Prepaid Revenue(ESD Rail \$)	112,141.49
523 · Accrued Expenses Payable	
523RAIL · Accrued Exp Payable(ESD Rail \$)	171,331.70
Total 523 · Accrued Expenses Payable	171,331.70
Total Other Current Liabilities	1,845,808.22
Total Current Liabilities	1,845,808.22
Long Term Liabilities	
511 · Deferred Inflow of Pension	897,153.00
510 · Net Pension Liability	310,384.00
Notes Payable (N/P)	
654 · N/P - SLCIDA-LDC CIB Loan	491,502.26

St. Lawrence County Industrial Development Agency

Balance Sheet

June 30, 2024

	Jun 30, 24
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Total Notes Payable (N/P)	491,502.26
500 - Emp Compensated Time Accruals	300,663.57
501 - PostEmpBenft Other Than Pension	2,093,793.00
524 - Due to Affiliates	1,926.80
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Total Long Term Liabilities	4,095,422.63
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Total Liabilities	5,941,230.85
	<hr/>
Equity	
3700 - Investment in Capital Assets	1,556,563.05
3800 - Net Assets - Assigned	2,000,000.00
3900 - Net Assets - Unassigned	2,533,802.08
Net Income	729,083.62
	<hr/>
Total Equity	6,819,448.75
	<hr/>
TOTAL LIABILITIES & EQUITY	12,760,679.60
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St. Lawrence County Industrial Development Agency
Budget Report
June 1 - June 30, 2024

	2024 Budget	Jun-24	YTD	Balance
Operating Revenue				
2400 · Late Fees Received	100.00	0.00	227.63	(127.63)
2401B · Gain/Loss on Investment	60,000.00	4,880.43	29,806.16	30,193.84
2409B · Interest Income - Banking	6,000.00	599.75	2,663.65	3,336.35
2409L · Interest Income - Lease	22,000.00	2,503.77	10,032.80	11,967.20
2421 · St. Lawrence County Revenue	400,000.00	0.00	200,000.00	200,000.00
2423 · GMEDF Administrative Revenue	7,200.00	0.00	0.00	7,200.00
2999 · Miscellaneous Income	100.00	0.00	750.00	(650.00)
Total Operating Revenue	495,400.00	7,983.95	243,480.24	251,919.76
Canton Industrial Building				
2450 · Rental Income - CIB	0.00	0.00	1,000.00	(1,000.00)
Total Revenue for CIB	0.00	0.00	1,000.00	(1,000.00)
6455408 · Maintenance Expense - CIB	15,000.00	1,279.86	6,512.27	8,487.73
6455411 · Insurance Expense - CIB	5,250.00	0.00	0.00	5,250.00
6455415 · Tax/PILOT Expense - CIB	22,500.00	0.00	0.00	22,500.00
6455416 · Utilities Expense - CIB	2,500.00	69.42	1,290.22	1,209.78
6455499 · Miscellaneous Expense - CIB	100.00	0.00	0.00	100.00
6455500 · Interest Expense - CIB	2,475.00	204.79	826.74	1,648.26
6455510 · Depreciation Expense - CIB	67,208.00	0.00	0.00	67,208.00
Total Expenditure for CIB	115,033.00	1,554.07	8,629.23	106,403.77
Total Canton Industrial Building	(115,033.00)	(1,554.07)	(7,629.23)	(107,403.77)
Canton Industrial Park				
6456408 · Maintenance Expense - CIP	500.00	0.00	0.00	500.00
6456411 · Insurance Expense - CIP	1,000.00	0.00	0.00	1,000.00
6456499 · Miscellaneous Expense - CIP	250.00	0.00	0.00	250.00
6456510 · Depreciation Expense - CIP	2,755.00	0.00	0.00	2,755.00
Total Expenditure for CIP	4,505.00	0.00	0.00	4,505.00
Total Canton Industrial Park	(4,505.00)	0.00	0.00	(4,505.00)
Gouverneur Industrial Park				
6486408 · Maintenance Expense - GIP	4,000.00	0.00	700.00	3,300.00
6486411 · Insurance Expense - GIP	55.00	0.00	0.00	55.00
6486499 · Miscellaneous Expense - GIP	250.00	0.00	1,070.00	(820.00)
Total Expenditure for GIP	4,305.00	0.00	1,770.00	2,535.00
Total Gouverneur Industrial Park	(4,305.00)	0.00	(1,770.00)	(2,535.00)
100 Paterson Street Building				
2485 - Rental Income - 100 Paterson St	119,000.00	7,250.00	64,083.30	54,916.70
Total Revenue for 100 Paterson Street	119,000.00	7,250.00	64,083.30	54,916.70
6455408 · Maintenance Expense - 100 Paterson St	20,000.00	1,755.00	11,532.11	8,467.89
6455410 · Tenant Buildout - 100 Paterson St	5,000.00	0.00	0.00	5,000.00
6455411 · Insurance Expense - 100 Paterson St	16,000.00	0.00	0.00	16,000.00
6455415 · Tax/PILOT Expense - 100 Paterson St	16,000.00	0.00	8,992.58	7,007.42
6455416 · Utilities Expense - 100 Paterson St	7,500.00	(966.76)	6,194.32	1,305.68
6455499 · Miscellaneous Expense - 100 Paterson St	1,000.00	0.00	0.00	1,000.00
6455510 · Depreciation Expense - 100 Paterson St	70,000.00	0.00	0.00	70,000.00
Total Expenditure for 100 Paterson St	135,500.00	788.24	26,719.01	108,780.99
Total - 100 Paterson Street	(16,500.00)	6,461.76	37,364.29	(53,864.29)
Total Building Revenues	119,000.00	7,250.00	65,083.30	53,916.70
Total Building Expenses	259,343.00	2,342.31	37,118.24	222,224.76
Total Building Net Income	(140,343.00)	4,907.69	27,965.06	(168,308.06)

	2024 Budget	Jun-24	YTD	Balance
ARPA Revenue				
2480 · ARPA Revenues from SLC	338,700.00	0.00	0.00	338,700.00
Total Revenue for ARPA	338,700.00	0.00	0.00	338,700.00
6458501 · ARPA - Facility&Infrastructure	720,000.00	5,857.00	240,054.96	479,945.04
6458502 · ARPA - Small Business & NP	175,000.00	0.00	15,000.00	160,000.00
6458503 · ARPA - Tourism Promotion	165,000.00	0.00	38,828.33	126,171.67
6458504 · ARPA - Tourism Capacity	200,000.00	25,000.00	45,000.00	155,000.00
6458505 · ARPA - Workforce -New Worker	250,000.00	30,000.00	34,000.00	216,000.00
6458506 · ARPA - Workforce -Existing Worker	250,000.00	6,334.82	28,719.82	221,280.18
6458507 · ARPA - Workforce -Heavy Equip	109,000.00	0.00	0.00	109,000.00
6458508 · ARPA - Workforce -Heathcare	122,000.00	0.00	15,753.00	106,247.00
6458509 · ARPA - Workforce -Pipeline	25,000.00	0.00	0.00	25,000.00
6458510 · ARPA - CDLA Program	185,000.00	34,600.00	64,320.00	120,680.00
6458511 · ARPA - Family Child Care	180,000.00	7,640.86	11,855.86	168,144.14
Total Expenditure for ARPA	2,381,000.00	109,432.68	493,531.97	1,887,468.03
Total ARPA Programs	(2,042,300.00)	(109,432.68)	(493,531.97)	(1,548,768.03)
Miscellaneous Projects				
2413 · Project Fees	10,000.00	0.00	1,331,420.48	(1,321,420.48)
2420 · PILOT Revenue	510,000.00	0.00	470,653.35	39,346.65
2504 · CDC Project Revenue	100.00	0.00	0.00	100.00
2424 · NBRC Project Revenue	0.00	0.00	42,999.03	100.00
2550 · Benson Mines FRAP Revenue	425,000.00	0.00	0.00	100.00
6499 · Miscellaneous Income	500.00	0.00	0.00	500.00
Total Revenue for Misc. Projects	945,600.00	0.00	1,845,072.86	(1,281,273.83)
6490616 · PILOT Payment Expense	510,000.00	0.00	470,653.35	39,346.65
6420624 · Benson Mines Rail Expenses	500,000.00	0.00	0.00	500,000.00
6475515 · CAP IMP Vehicle	35,000.00	0.00	0.00	35,000.00
Total Expenditure for Misc. Projects	1,045,000.00	0.00	470,653.35	574,346.65
Total Miscellaneous Projects	(99,400.00)	0.00	1,374,419.51	(1,855,620.48)

	2024			
	Budget	Jun-24	YTD	Balance
General Operating Expenses				
6460405 · Bank Fees	250.00	0.00	195.00	55.00
6460408 · Maintenance Expense	1,500.00	66.80	412.40	1,087.60
6460411 · Insurance Expense	7,500.00	0.00	620.00	6,880.00
6460416 · Utilities Expense	8,400.00	1,578.86	4,086.66	4,313.34
6460418 · Underwriting/Credit Report Exp	100.00	0.00	0.00	100.00
6460420 · Office Supplies Expense	2,500.00	141.78	1,280.10	1,219.90
6460421 · Office Equipment Expense	5,000.00	126.95	239.45	4,760.55
6460422 · Equipment Repair Expense	250.00	0.00	0.00	250.00
6460423 · Telephone Expense	7,000.00	360.06	1,937.88	5,062.12
6460424 · Postage Expense	500.00	0.00	168.09	331.91
6460425 · Printing and Copying Expense	2,000.00	188.68	1,863.55	136.45
6460426 · IT Expense	15,000.00	0.00	7,368.61	7,631.39
6460427 · Professional Associations Expense	1,500.00	0.00	485.00	1,015.00
6460432 · Other Legal Expense	5,000.00	623.00	28,743.54	(23,743.54)
6460433 · Legal Expense - Retainer	5,500.00	0.00	1,375.00	4,125.00
6460434 · Accounting Expense	8,875.00	0.00	0.00	8,875.00
6460436 · Promotion/Marketing Expense	25,000.00	1,585.72	23,983.02	1,016.98
6460440 · Auto Expense	2,000.00	0.00	309.55	1,690.45
6460441 · Subscriptions & Periodicals	500.00	62.00	202.00	298.00
6460442 · Meeting Expense	1,000.00	191.01	742.88	257.12
6460443 · Mileage Expense	1,000.00	183.98	492.85	507.15
6460444 · Education Workshops Expense	10,000.00	0.00	1,834.38	8,165.62
6460445 · Travel Expense	2,500.00	214.46	2,537.07	(37.07)
6460499 · Miscellaneous Expense	500.00	6.50	34.49	465.51
6460503 · Payroll Expenses				
503A · Salaries & Wages	499,900.00	38,856.98	257,529.82	242,370.18
503B · Employee Benefits	112,000.00	15,097.98	66,459.06	45,540.94
503C · Post Employment Benefits Expense	170,000.00	0.00	0.00	170,000.00
503D · Payroll Tax Expense	37,250.00	2,840.80	18,798.55	18,451.45
503E · Payroll Processing Fees	2,800.00	223.30	1,550.27	1,249.73
6460599 · Depreciation Expense	0.00	0.00	0.00	0.00
Total General Operating Expenses	935,325.00	62,348.86	423,249.22	512,075.78
Total Revenue	1,898,700.00	15,233.95	2,153,636.40	(636,737.37)
Total Expenses	4,620,668.00	174,123.85	1,424,552.78	3,196,115.22
Net Income	(2,721,968.00)	(158,889.90)	729,083.62	(3,832,852.59)

St. Lawrence County IDALDC Consolidated Balance Sheet

June 30, 2024

	BMRLF	General Fund	GMEDF	Loan Fund	Micro	RVRA	TOTAL
ASSETS							
Current Assets							
Checking/Savings							
205 - BrasherFund							
205-A - NBT - Brasher Fund	88,595.98	0.00	0.00	0.00	0.00	0.00	88,595.98
Total 205 - BrasherFund	88,595.98	0.00	0.00	0.00	0.00	0.00	88,595.98
204 - Cash -MICRO							
204A - Cash - MICRO NBT	0.00	0.00	0.00	0.00	202,918.51	0.00	202,918.51
Total 204 - Cash -MICRO	0.00	0.00	0.00	0.00	202,918.51	0.00	202,918.51
200 - Cash - General Fund							
200B - Cash - General Fund - KeyBank							
200BG - Cash - General - Key Bank	0.00	260,195.47	0.00	0.00	0.00	0.00	260,195.47
Total 200B - Cash - General Fund - KeyBank	0.00	260,195.47	0.00	0.00	0.00	0.00	260,195.47
200C - Cash - General - NBTBank	0.00	541,177.22	0.00	0.00	0.00	0.00	541,177.22
200P2 - Cash - General -Comm Payroll	0.00	53,648.40	0.00	0.00	0.00	0.00	53,648.40
Total 200 - Cash - General Fund	0.00	855,021.09	0.00	0.00	0.00	0.00	855,021.09
201 - Cash - Revolving Loan Fund							
201D - Cash - RLF - KeyBank	0.00	0.00	0.00	130,324.78	0.00	0.00	130,324.78
201F - Cash - RLF - NBT	0.00	874.00	0.00	1,115,774.34	0.00	0.00	1,116,648.34
201Z - Cash - RLF - CD_NBT	0.00	0.00	0.00	100,000.00	0.00	0.00	100,000.00
Total 201 - Cash - Revolving Loan Fund	0.00	874.00	0.00	1,346,099.12	0.00	0.00	1,346,973.12
202 - Cash - RVRA							
202G - Cash - RVRA - LPL Investments	0.00	0.00	0.00	0.00	0.00	2,167,538.59	2,167,538.59
202A - Cash - RVRA - NBT	0.00	0.00	0.00	0.00	0.00	1,672,706.67	1,672,706.67
202C - Cash - RVRA - Key	0.00	0.00	0.00	0.00	0.00	38,688.09	38,688.09
202E - Cash - RVRA - Community Bank	0.00	0.00	0.00	0.00	0.00	1,588,269.10	1,588,269.10
202F - Cash - RVRA - NBT CDRS	0.00	0.00	0.00	0.00	0.00	1,095,906.71	1,095,906.71
Total 202 - Cash - RVRA	0.00	0.00	0.00	0.00	0.00	6,563,109.16	6,563,109.16
203 - Cash - GMEDF							
203A - Cash - GMEDF - NBT	0.00	0.00	563,901.04	0.00	0.00	0.00	563,901.04
203B - CASH -GMEDF - LPL Investments	0.00	0.00	2,000,428.72	0.00	0.00	0.00	2,000,428.72
Total 203 - Cash - GMEDF	0.00	0.00	2,564,329.76	0.00	0.00	0.00	2,564,329.76
209 - Rental Security Deposits - RVRA							
209 - Rental Security Deposits - RVRA	0.00	0.00	0.00	1.10	0.00	3,300.00	3,301.10
Total Checking/Savings	88,595.98	855,895.09	2,564,329.76	1,346,100.22	202,918.51	6,566,409.16	11,624,248.72
Total Current Assets	88,595.98	855,895.09	2,564,329.76	1,346,100.22	202,918.51	6,566,409.16	11,624,248.72
Fixed Assets							
101 - Massena Lot 19 (MIB19) RVRA							
101A - MIB 19 - Building [RVRA]	0.00	0.00	0.00	0.00	0.00	340,200.00	340,200.00
101B - MIB 19 - Bldg Deprec [RVRA]	0.00	0.00	0.00	0.00	0.00	-165,710.57	-165,710.57
101C - MIB 19 - Improvements	0.00	0.00	0.00	0.00	0.00	110,032.01	110,032.01
Total 101 - Massena Lot 19 (MIB19) RVRA	0.00	0.00	0.00	0.00	0.00	284,521.44	284,521.44
Total Fixed Assets	0.00	0.00	0.00	0.00	0.00	284,521.44	284,521.44

St. Lawrence County IDALDC Consolidated Balance Sheet

June 30, 2024

	BMRLF	General Fund	GMEDF	Loan Fund	Micro	RVRA	TOTAL
Other Assets							
Capital Lease Receivable[RVRA]							
546 · Cap Lease Lot18 - Amtech[RVRA]	0.00	0.00	0.00	0.00	0.00	296,038.25	296,038.25
Total Capital Lease Receivable[RVRA]	0.00	0.00	0.00	0.00	0.00	296,038.25	296,038.25
Receivables [BMRLF]							
652 · N/R - Tri-Town Kids [BMRLF]	26,113.65	0.00	0.00	0.00	0.00	0.00	26,113.65
636 · M/R - M&M Eggs - BMRLF	20,423.10	0.00	0.00	0.00	0.00	0.00	20,423.10
Total Receivables [BMRLF]	46,536.75	0.00	0.00	0.00	0.00	0.00	46,536.75
Note Receivable [MICRO]							
639 · N/R - Eshelmans [MIC]	0.00	0.00	0.00	0.00	3,741.60	0.00	3,741.60
627 · N/R - Waddington Auto [MIC]	0.00	0.00	0.00	0.00	6,680.13	0.00	6,680.13
633 · N/R - Sharrows 2018 [MIC]	0.00	0.00	0.00	0.00	364.79	0.00	364.79
634 · N/R - JAPES Pets [MIC]	0.00	0.00	0.00	0.00	7,546.77	0.00	7,546.77
650 · N/R - M&M Heating & AC [MICRO]	0.00	0.00	0.00	0.00	14,759.14	0.00	14,759.14
651 · N/R - Tri-Town Kids [MICRO]	0.00	0.00	0.00	0.00	16,401.74	0.00	16,401.74
656 · M/R-Lead Foot Trucking [MICRO]	0.00	0.00	0.00	0.00	14,199.90	0.00	14,199.90
658 · N/R - L&T Crafts n Things [MIC]	0.00	0.00	0.00	0.00	8,000.00	0.00	8,000.00
Total Note Receivable [MICRO]	0.00	0.00	0.00	0.00	71,694.07	0.00	71,694.07
Bad Debt Allowance							
555-E · Bad Debt Allowance[BMRLF]	-2,300.00	0.00	0.00	0.00	0.00	0.00	-2,300.00
555-D · Bad Debt Allowance [MIC]	0.00	0.00	0.00	0.00	-9,278.58	0.00	-9,278.58
555-A · Bad Debt Allowance[RLF]	0.00	0.00	0.00	-56,000.00	0.00	0.00	-56,000.00
555-B · Bad Debt Allowance[RVRA]	0.00	0.00	0.00	0.00	0.00	-110,000.00	-110,000.00
555-C · Bad Debt Allowance[GMEDF]	0.00	0.00	-3,800.00	0.00	0.00	0.00	-3,800.00
Total Bad Debt Allowance	-2,300.00	0.00	-3,800.00	-56,000.00	-9,278.58	-110,000.00	-181,378.58
Mortgage Receivable [GMEDF]							
413 · M/R - High Peaks Winery [GMEDF]	0.00	0.00	15,227.24	0.00	0.00	0.00	15,227.24
Total Mortgage Receivable [GMEDF]	0.00	0.00	15,227.24	0.00	0.00	0.00	15,227.24
Mortgage Receivable [RLF]							
637 · M/R - Riverside Iron [RLF]	0.00	0.00	0.00	100,437.91	0.00	0.00	100,437.91
645 · M/R - ACCO Way Acquisition[RLF]	0.00	0.00	0.00	218,815.70	0.00	0.00	218,815.70
501 · M/R - SLCIDACIB [RLF]	0.00	0.00	0.00	491,502.26	0.00	0.00	491,502.26
Total Mortgage Receivable [RLF]	0.00	0.00	0.00	810,755.87	0.00	0.00	810,755.87
Mortgage Receivables [RVRA]							
414 · M/R - High Peaks Winery [RVRA]	0.00	0.00	0.00	0.00	0.00	15,238.04	15,238.04
551 · M/R - Structural Wood [RVRA]	0.00	0.00	0.00	0.00	0.00	181,939.75	181,939.75
638 · M/R - Riverside Iron 2022[RVRA]	0.00	0.00	0.00	0.00	0.00	101,421.45	101,421.45
644 · M/R -ACCO Way Acquisition[RVRA]	0.00	0.00	0.00	0.00	0.00	218,228.90	218,228.90
Total Mortgage Receivables [RVRA]	0.00	0.00	0.00	0.00	0.00	516,828.14	516,828.14
N/R Revolving Loan Fund - [RLF]							
466 · N/R - Hacketts [RLF]	0.00	0.00	0.00	36,112.00	0.00	0.00	36,112.00
492 · N/R - CurranRenewable2012 [RLF]	0.00	0.00	0.00	28,133.61	0.00	0.00	28,133.61
517 · N/R - Canexsys [RLF]	0.00	0.00	0.00	19,776.72	0.00	0.00	19,776.72
549 · N/R - Johnson Newspaper [RLF]	0.00	0.00	0.00	36,256.47	0.00	0.00	36,256.47
535 · N/R - NorthAmericanForest [RLF]	0.00	0.00	0.00	285,220.59	0.00	0.00	285,220.59
538 · N/R - No Co Dairy 2018 [RLF]	0.00	0.00	0.00	48,934.67	0.00	0.00	48,934.67

St. Lawrence County IDALDC Consolidated Balance Sheet

June 30, 2024

	BMRLF	General Fund	GMEDF	Loan Fund	Micro	RVRA	TOTAL
547 · N/R - AmTech Loan [RLF]	0.00	0.00	0.00	116,773.39	0.00	0.00	116,773.39
640 · N/R - PSP, Inc 2022 [RLF]	0.00	0.00	0.00	53,758.35	0.00	0.00	53,758.35
642 · N/R - Canexsys 2022 [RLF]	0.00	0.00	0.00	110,515.71	0.00	0.00	110,515.71
653 · N/R-St. Lawrence Suds, LLC[RLF]	0.00	0.00	0.00	37,856.08	0.00	0.00	37,856.08
654 · N/R - Brozzo [RLF]	0.00	0.00	0.00	42,330.57	0.00	0.00	42,330.57
Total N/R Revolving Loan Fund - [RLF]	0.00	0.00	0.00	815,668.16	0.00	0.00	815,668.16
Notes Receivable - [RVRA]							
657 · N/R - Northeastern Sign [RVRA]	0.00	0.00	0.00	0.00	0.00	104,300.66	104,300.66
506 · N/R - Ansen 2015 [RVRA]	0.00	0.00	0.00	0.00	0.00	45,551.55	45,551.55
507 · N/R - Curran LOC [RVRA]	0.00	0.00	0.00	0.00	0.00	265,383.03	265,383.03
519 · N/R - Canexsys [RVRA]	0.00	0.00	0.00	0.00	0.00	18,300.69	18,300.69
536 · N/R - NorthAmericanForest [RVR]	0.00	0.00	0.00	0.00	0.00	71,510.09	71,510.09
537 · N/R - No Co Dairy 2018 [RVR]	0.00	0.00	0.00	0.00	0.00	196,022.06	196,022.06
548 · N/R - Pepsi-Cola [RVRA]	0.00	0.00	0.00	0.00	0.00	36,605.62	36,605.62
557 · N/R - AtlanticTesting 21 [RVRA]	0.00	0.00	0.00	0.00	0.00	196,362.05	196,362.05
641 · N/R - PSP, Inc 2022 [RVRDA]	0.00	0.00	0.00	0.00	0.00	53,758.37	53,758.37
643 · N/R - Canexsys 2022 [RVRA]	0.00	0.00	0.00	0.00	0.00	103,498.77	103,498.77
655 · N/R-AtlanticTesting2023 [RVRA]	0.00	0.00	0.00	0.00	0.00	289,444.31	289,444.31
Total Notes Receivable - [RVRA]	0.00	0.00	0.00	0.00	0.00	1,380,737.20	1,380,737.20
Notes Receivable GMEDF							
432 · N/R - CliftonFineHosp [GMEDF]	0.00	0.00	25,890.81	0.00	0.00	0.00	25,890.81
518 · N/R - Canexsys [GMEDF]	0.00	0.00	21,612.74	0.00	0.00	0.00	21,612.74
Total Notes Receivable GMEDF	0.00	0.00	47,503.55	0.00	0.00	0.00	47,503.55
206 · Accrued Accounts Receivable	0.00	0.00	0.00	11,043.98	0.00	0.00	11,043.98
210 · Accrued Interest Receivable	86.60	0.00	137.73	3,477.62	306.64	0.00	4,008.59
220 · Due from Affiliate							
220-Ins · Due From Tenant for Insurance	0.00	0.00	0.00	0.00	0.00	631.92	631.92
Total 220 - Due from Affiliate	0.00	0.00	0.00	0.00	0.00	631.92	631.92
Total Other Assets	44,323.35	0.00	59,068.52	1,584,945.63	62,722.13	2,084,235.51	3,835,295.14
TOTAL ASSETS	132,919.33	855,895.09	2,623,398.28	2,931,045.85	265,640.64	8,935,166.11	15,744,065.30
LIABILITIES & EQUITY							
Current Liabilities							
2100 · Rental Deposits	0.00	0.00	0.00	0.00	0.00	3,300.00	3,300.00
523 · Accrued Expenses Payable	0.00	0.00	0.00	66.00	66.00	151.80	283.80
Total Other Current Liabilities	0.00	0.00	0.00	66.00	66.00	3,451.80	3,583.80
Total Current Liabilities	0.00	0.00	0.00	66.00	66.00	3,451.80	3,583.80
Long Term Liabilities							
524 · Due to Affiliates	385.85	0.00	0.00	2,964.80	771.70	1,430.90	5,553.25
Total Long Term Liabilities	385.85	0.00	0.00	2,964.80	771.70	1,430.90	5,553.25
Total Liabilities	385.85	0.00	0.00	3,030.80	837.70	4,882.70	9,137.05
Equity							
3901 · Net Assets - Board Designated	49,677.21	0.00	0.00	0.00	0.00	0.00	49,677.21
32000 · Unrestricted Net Assets	4,742.87	399,511.28	-11,317.14	109,389.64	1,412.98	-547,058.47	-43,318.84
3800 · Net Assets - No Restrictions	0.00	322,883.42	0.00	98,194.58	0.00	348,363.63	769,441.63
3900 · Net Assets - Donor Restricted	76,460.88	0.00	2,634,810.81	2,751,378.55	263,168.14	9,234,702.00	14,960,520.38
Net Income	797.74	83,500.39	-95.39	19,052.28	1,076.60	-105,723.75	-1,392.13
Total Equity	131,678.70	805,895.09	2,623,398.28	2,978,015.05	265,657.72	8,930,283.41	15,734,928.25
TOTAL LIABILITIES & EQUITY	132,064.55	805,895.09	2,623,398.28	2,981,045.85	266,495.42	8,935,166.11	15,744,065.30

**St. Lawrence County IDALDC
Consolidated Budget Report**

	2024 Budget	BMRLF June 2024	Gen Fund June 2024	GMEDF June 2024	Loan Fund June 2024	MICRO June 2024	RVRDA June 2024	Combined June 2024	YTD
OPERATING REVENUE									
2400 Late Fees Received	1,000.00	0.00	0.00	0.00	25.00	15.00	0.00	40.00	480.54
2401 Gain/Loss on Investments	75,000.00	0.00	0.00	428.72	0.00	0.00	19,245.96	19,674.68	51,637.12
2409B Interest Income - Banking	10,975.00	0.00	0.14	22.39	143.68	0.00	40.37	206.58	4,159.03
2409L Interest Income - Loans	119,975.00	138.81	0.00	51.39	3,396.32	156.92	5,913.79	9,657.23	69,321.89
2412 RVRDA Administrative Revenue	300,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150,000.00
2421 Salary Stipend Revenue	29,850.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2449 Brasher Admin	1,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2450 Miscellaneous Income	2,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	925.00
Total OPERATING REVENUE	540,500.00	138.81	0.14	502.50	3,565.00	171.92	25,200.12	29,578.49	276,523.58
MASSENA IND BLDG LOT19									
2423 - MIB Lot 19 Rent	73,350.00	0.00	0.00	0.00	0.00	0.00	5,857.50	5,857.50	41,002.50
Total Revenue for MIB19	73,350.00	0.00	0.00	0.00	0.00	0.00	5,857.50	5,857.50	41,002.50
MIB19 EXPENDITURES									
6487408 M B19 - Maintenance Expense	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,787.50
6487411 M B19 - Insurance Expense	4,550.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6487415 M B19 - Tax Expense	10,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,666.74
6487416 M B19 - Utility Expense	3,000.00	0.00	0.00	0.00	0.00	0.00	268.99	268.99	3,608.30
6487499 M B19 - Miscellaneous Expense	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6487500 M B19 - Depreciation Expense	17,808.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Expenditures for MIB19	37,358.00	0.00	0.00	0.00	0.00	0.00	268.99	268.99	10,062.54
Total MIB 19	35,992.00	0.00	0.00	0.00	0.00	0.00	5,588.51	5,588.51	30,939.96
Total Building Revenues	73,350.00	0.00	0.00	0.00	0.00	0.00	5,857.50	5,857.50	41,002.50
Total Building Expenditures	37,358.00	0.00	0.00	0.00	0.00	0.00	268.99	268.99	10,062.54
Total Building Net Income	35,992.00	0.00	0.00	0.00	0.00	0.00	5,588.51	5,588.51	30,939.96
Total Building Depreciation	17,808.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Building Net Income without Depreciation	53,800.00	0.00	0.00	0.00	0.00	0.00	5,588.51	5,588.51	30,939.96

**St. Lawrence County IDALDC
Consolidated Budget Report**

	2024 Budget	BMRLF June 2024	Gen Fund June 2024	GMEDF June 2024	Loan Fund June 2024	MICRO June 2024	RVRDA June 2024	Combined June 2024	YTD
COMMUNITY DEVELOPMENT PROGRAM									
6460450-16 CDEIP 2016	16,937.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460450-17 CDEIP 2017	17,994.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460450-18 CDEIP 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460450-19 CDEIP 2019	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460450-20 CDEIP 2020	37,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460450-21 CDEIP 2021	65,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00
6460450-22 CDEIP 2022	49,400.00	0.00	0.00	0.00	0.00	0.00	4,400.00	4,400.00	5,116.18
6460450-23 CDEIP 2023	100,000.00	0.00	0.00	0.00	0.00	0.00	11,908.39	11,908.39	43,455.31
6460450-24 CDEIP 2024	100,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total MASSENA IND BLDG LOT19	386,331.00	0.00	0.00	0.00	0.00	0.00	16,308.39	16,308.39	68,571.49
6460411 Insurance Expense	2,025.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460417 Bank Charges	350.00	0.00	0.00	0.00	25.00	0.00	0.00	25.00	100.00
6460418 Underwriting / Credit Reports	2,750.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	410.00
6460420 Office Supplies Expense	750.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	295.80
6460426 IT/Cyber Expenses	7,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,254.50
6460427 Professional Assoc. Expense	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
6460430 Contractual Expenses to MED	30,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,500.00
6460431 IDALDC Admin Payment	300,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150,000.00
6460432 Other Legal Expense	5,950.00	0.00	0.00	0.00	70.00	0.00	0.00	70.00	390.00
6460433 Legal Expense - Retainer	7,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,750.00
6460434 Accounting Expense - General	18,675.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460435 - GMEDF Admin Fee	7,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460436 - Marketing	25,600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460442 Meeting Expense	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460443 Mileage Expense	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460444 Educational Workshop Expense	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460445 Other Travel Expense	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	423.76
6460499 Miscellaneous Expense	1,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460503 Payroll Expenses									
503A - Salaries & Wages	119,500.00	0.00	8,666.98	0.00	0.00	0.00	0.00	8,666.98	60,914.70
503B - Employee Benefits	2,100.00	0.00	(14.94)	0.00	0.00	0.00	0.00	(14.94)	(971.01)
503D - Payroll Tax Expenses	9,000.00	0.00	729.85	0.00	0.00	0.00	0.00	729.85	5,356.41
503E- Payroll Processing Fees	2,400.00	0.00	179.80	0.00	0.00	0.00	0.00	179.80	1,360.02
6460555 Bad Debt Expense	4,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460599 Depreciation Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	549,400.00	0.00	9,561.69	0.00	95.00	0.00	0.00	9,656.69	240,284.18
Total Income	613,850.00	138.81	0.14	502.50	3,565.00	171.92	31,057.62	35,435.99	317,526.08
Total Expenses	973,089.00	0.00	9,561.69	0.00	95.00	0.00	16,577.38	26,234.07	318,918.21
Net Income	(359,239.00)	138.81	(9,561.55)	502.50	3,470.00	171.92	14,480.24	9,201.92	(1,392.13)

St. Lawrence County IDA Civic Development Corp.
Balance Sheet

June 30, 2024

June 30, 2024

ASSETS	
Current Assets	
Checking/Savings	
200 - Checking Account	
200-A - NBT - Checking	3,784.18
200-B - Key Bank	8,439.16
200-C - Community Bank	12,026.54
Total 200 - Checking Account	<u>24,249.88</u>
201 - CivicDevFund - Restricted	
201-A - NBT - Civic Dev Fund	21,495.14
201-C - Community Bank Civic Dev Fund	10,000.00
Total 201 - CivicDevFund - Restricted	<u>31,495.14</u>
Total Checking/Savings	<u>55,745.02</u>
Total Current Assets	55,745.02
Other Assets	
408 - N/R - Cornell Coop Ext 2023	11,798.27
406 - N/R - SLCPDC	500,000.00
Total Other Assets	<u>511,798.27</u>
TOTAL ASSETS	<u><u>567,543.29</u></u>
LIABILITIES & EQUITY	
Total Liabilities	0.00
Equity	
Unrestricted	573,867.21
Unrestricted - Board Designated	-5,158.19
Net Income	-1,165.73
Total Equity	<u>567,543.29</u>
TOTAL LIABILITIES & EQUITY	<u><u>567,543.29</u></u>

**St. Lawrence County IDA
Civic Development Corporation
Budget Report**

June 1 - June 30, 2024

	2024 Budget	June-24	YTD	Balance
Income				
2400 · Late Fees Received	25.00	0.00	0.00	25.00
2409B · Interest Income - Banking	550.00	4.20	28.85	521.15
2409L · Interest Income - Loans	1,800.00	60.20	372.20	1,427.80
2499 · Miscellaneous Income	100.00	0.00	0.00	100.00
	<u>2,475.00</u>	<u>64.40</u>	<u>401.05</u>	<u>2,073.95</u>
Expenditures				
6460411 · Insurance Expense	675.00	0.00	0.00	675.00
6460420 · Office Supplies Expense	50.00	0.00	0.00	50.00
6460426 · IT/Cyber Expenses	500.00	0.00	49.56	450.44
6460432 · Legal Expense	5,000.00	0.00	1,392.22	3,607.78
6460433 · Legal Expense-Retainer	500.00	0.00	125.00	375.00
6460434 · Accounting Expense	4,450.00	0.00	0.00	4,450.00
6460450 · Project Development Expense	50.00	0.00	0.00	50.00
6460499 · Miscellaneous Expense	250.00	0.00	0.00	250.00
6460503 · Salary Stipend Expense	14,905.00	0.00	0.00	14,905.00
Total IDA CDC Operating Expenditures	<u>26,380.00</u>	<u>0.00</u>	<u>1,566.78</u>	<u>24,813.22</u>
Total Revenue	2,475.00	64.40	401.05	2,073.95
Total Expenditures	26,380.00	0.00	1,566.78	24,813.22
Net Income	(23,905.00)	64.40	(1,165.73)	(22,739.27)

St. Lawrence County Property Development Corporation
Balance Sheet

June 30, 2024

June 30, 2024

ASSETS

Current Assets

Checking/Savings

200 - Checking Account

200-CB - Community Bank 29,201.90

200-NBT - NBT Account 38,963.52

Total 200 - Checking Account 68,165.42

201 - CD - Security for DANC Loan 100,000.00

Total Checking/Savings 168,165.42

Total Current Assets 168,165.42

Fixed Assets

100 - 100 Paterson Street

100-A - 100 Paterson St Improvements 1,226,014.70

100-B - 100 Paterson St - Depreciation -30,650.00

Total 100 - 100 Paterson Street 1,195,364.70

Total Fixed Assets 1,195,364.70

TOTAL ASSETS 1,363,530.12

LIABILITIES & EQUITY

Notes Payable

300 - N/P - CDC Newell 500,000.00

301 - N/P - DANC Newell 90,846.40

Total Notes Payable 590,846.40

Total Other Current Liabilities 590,846.40

Total Current Liabilities 590,846.40

Total Liabilities 590,846.40

Equity

3900 - Restricted - Board Designated 770,752.23

Net Income 1,931.49

Total Equity 772,683.72

TOTAL LIABILITIES & EQUITY 1,363,530.12

**St. Lawrence County
Property Development Corporation
Budget Report**

June 1 - June 30, 2024

	2024 Budget	June-24	YTD	Balance
Income				
2409B · Interest Income - Banking	2,000.00	1,041.35	2,131.79	(131.79)
2499 · Miscellaneous Income	100.00	0.00	0.00	100.00
	<u>2,100.00</u>	<u>1,041.35</u>	<u>2,131.79</u>	<u>(31.79)</u>
Expenditures				
6460411 · Insurance Expense	675.00	0.00	0.00	675.00
6460420 · Office Supplies Expense	150.00	0.00	0.00	150.00
6460426 · IT/Cyber Expenses	1,500.00	0.00	75.30	1,424.70
6460432 · Legal Expense	500.00	0.00	0.00	500.00
6460433 · Legal Expense-Retainer	1,500.00	0.00	125.00	1,375.00
6460434 · Accounting Expense	4,750.00	0.00	0.00	4,750.00
6460499 · Miscellaneous Expense	250.00	0.00	0.00	250.00
6460500 · Project Development Expense	25,000.00	0.00	0.00	25,000.00
6460503 · Salary Stipend Expense	14,905.00	0.00	0.00	14,905.00
Total IDA CDC Operating Expenditui	<u>49,230.00</u>	<u>0.00</u>	<u>200.30</u>	<u>49,029.70</u>
	Total Revenue	2,100.00	1,041.35	2,131.79
	Total Expenditures	49,230.00	0.00	49,029.70
	Net Income	(47,130.00)	1,041.35	(49,061.49)

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St. Lawrence County Industrial Development Agency
January 23

look forward to meeting transitioning soldiers and their families at the Fort Drum Career Fair hursday, February 1st to discuss employment, entrepreneurship, continuing education, and great opportunities available in St. Lawrence County.

The Fort Drum Transition Assistance Program Presents:

FORT DRUM CAREER FAIR

JOIN US!

THURSDAY, FEBRUARY 1, 2024
0900-1300

@ The Peak

4350 Euphrates River Valley Rd.
Fort Drum, NY 13602

Employers register here!



St. Lawrence County Industrial Development Agency

St. Lawrence County Industrial Development Agency
May 10

Congratulations to our 2024 college graduates! We are proud to have 5 award-winning colleges in St. Lawrence County, and we really hope that while you're here for graduation weekend, you explore and come back for more! More employment opportunities - More business opportunities - More quality of life! Follow MORE in SLC here: <https://chambervu.com/stlawrence23/>

March 15

The all-new Eisenhower Lock Visitor Center will open this season to the public. Ships from different countries pass through the locks in Massena loaded with cargo to be delivered to destinations all over the world! Read more about this amazing transportation resource located right here in St. Lawrence County: <https://bit.ly/3TBqxWq>

PLAN YOUR BUSINESS START-UP OR EXPANSION ST. LAWRENCE COUNTY

The St. Lawrence County Industrial Development Agency offers a variety of programs and services to help businesses grow and succeed.

We can assist with:

- Low Interest Loans
- Bond Financing
- Tax Abatement Programs
- Site Selection Assistance
- Networking and Business Contacts
- Industrial Building Construction

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is your central point of contact!

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MONTREAL MANUFACTURING TECHNOLOGY SHOW

You're Invited!

Business Resources Mixer

April 30th, 3:30 PM - 6:00 PM

Presented by the St. Lawrence Industrial Development Agency & the Business Connections Committee

Spring Business Resources Mixer

The St. Lawrence County Industrial Development Agency is pleased to partner with the St. Lawrence Business Connections Committee to present Connections to Resources that Benefit Business. Exceptional resources are available to strengthen businesses in our rural region, including some that have been developed specifically to address hurdles identified by local business leaders. Join us at the Business Resources Mixer to network with business leaders from across the County, hear from businesses like yours on available programs, and talk with resource partners who can help address your needs.

Best Western University Inn
90 E Main St, Canton, NY 13617
[View on map](#)

Apr 30, 2024 03:30pm - Apr 30, 2024 06:00pm
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- Access to Air, Rail, and Port Transportation
- Variety of Available Sites and Buildings
- Five Area Colleges & Universities

ST. LAWRENCE COUNTY Industrial Development Agency

CONTACT: St. Lawrence County Industrial Development Agency
www.SLCIDA.com or Phone (315) 379-9806

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