

**ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 LOCAL DEVELOPMENT CORPORATION
 MEETING AGENDA**

Agenda subject to change

Ernest J. LaBaff Industrial Building, 19 Commerce Lane, Suite 1, Canton, New York 13617

December 18, 2024

Call to Order

Roll Call

Public Notice December 10, 2024

Public Comment

Approval of October 31, 2024..... 1-2
 Minutes

Financial Report: September and October 2024 3-17

Committee Reports Governance Committee (*Blevins -Chair, Hall, LaBaff*)

Staff Report Patrick Kelly

Old Business None

New Business 2025 Meeting Schedule

- Resolution: Annual Review: Conflicts of Interest Policy 18-21
- Resolution: Annual Review: Procurement Policy..... 22-24
- Resolution: Annual Review: Investment Policy and Authorization of Depositories
 25-31
- Resolution: Annual Review: Harassment Prevention Policy 32-45
- Resolution: Assessment of the Effectiveness of Internal Controls..... 46
- Resolution: Authorizing a loan in an amount up to \$225,000 to St. Lawrence Suds
 47-48
- Underwriter Report – Confidential..... separate attachment*
- Resolution: Authorizing a loan in an amount up to \$40,000 to Lakeside Haven Cottages
 49
- Underwriter Report – Confidential..... separate attachment*
- Resolution: Authorizing the Modification of a Loan of up to \$110,000 to Northeastern
 Sign Corporation 50-51
- Resolution: Authorizing a loan in an amount up to \$75,000 to Thompsons Diesel Works,
 LLC. 52
- Underwriter Report Confidential separate attachment*

Executive Session

Adjournment

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**ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
LOCAL DEVELOPMENT CORPORATION**

Meeting of October 31, 2024

CALL TO ORDER: Vice Chairman Blevins calls the meeting to order at 1:38 PM in the main conference room at the Ernest J. LaBaff Industrial Building, Canton.

ROLL CALL:

Staples	Present (via Zoom)	McMahon	Present
LaBaff	Present	Morrill	Absent
Blevins	Present	Reagen.....	Present
Hall.....	Present		

A quorum is recognized.

IDA Staff present: Patrick Kelly, Kimberly Gilbert, Lori Sibley, and Richard Williams.

PUBLIC NOTICE: Public notifications sent October 25, 2024, to, at a minimum: newspapers designated for the publication of local laws and other matters required by law to be published; additional local media sources and websites.

PUBLIC COMMENT: None

APPROVAL OF MINUTES: Motion to accept the minutes of the September 3, 2024 meeting by Mr. LaBaff, seconded by Mr. McMahon. The motion is approved unanimously.

FINANCIAL REPORTS: Ms. Gilbert reports on the July and August Financial Reports, with July highlights showing the 2nd installment of the 2024 RVRDA administrative fee was received, and August highlights to include gains/losses on investments to get the current market value. Investments have been doing well with the current interest rates. Motion to accept the July and August 2024 financial reports by Mr. LaBaff, seconded by Mr. Reagen. Motion is approved by unanimous vote.

COMMITTEE REPORTS: None

STAFF REPORT: None

OLD BUSINESS: None

NEW BUSINESS:

Resolution LDC-24-10-10: Approving and Adopting FY2025 Final Budget: Mr. LaBaff motions to accept Resolution LDC-24-10-10, seconded by Mr. Reagen. Motion is approved unanimously.

Resolution LDC-24-10-11: Authorizing a Loan of up to \$67,892 to Miskarie, USA LLC (dba Summit Shred Lab): In 2021, we sponsored a loan for this company through the North Country Alliance and we have been in communication with DANC about sharing a second position behind the bank on the property and equipment for this project. The company proposes to retain 3 FTE jobs and create 2 FTE jobs. Mr. LaBaff motions to accept Resolution LDC-24-10-11, seconded by Mr. Reagen. Motion is approved unanimously.

Resolution LDC-24-10-12: Authorizing a Five-Year Audit Services Contract: Mr. LaBaff motions to accept Resolution LDC-24-10-12, seconded by Mr. Hall. Motion is approved unanimously.

ADJOURNMENT: A motion to adjourn is made by Mr. LaBaff. The meeting adjourns at 1:43 PM by unanimous vote.

Mr. Ernest LaBaff, Secretary

**St. Lawrence County Industrial Development Agency
Local Development Corporation
Highlights for
September 2024**

Revenue

- Building Revenues	3,300.00	
- Gain/Loss on Investments (adjusts each month to Market Value)	23,466.77	
- Interest Income (Loans & Banking)	14,189.46	
	\$40,956.23	

Expenses

- Building Expenses	720.91	
- CDEIP Expenses	9,553.50	
- Contractual Expenses MED from RVRDA	2,500.00	
- Legal Expenses(retainer)	2,144.00	
- Insurance Expenses (D&O Ins)	1,625.82	
- Other Operating Expenses	577.00	
- Payroll Expenses	7,577.97	
	\$ 24,699.20	

Net Income \$16,257.03

St. Lawrence County IDALDC
Consolidated Balance Sheet
September 2024

	BMRLF	General Fund	GMEDF	Loan Fund	Micro	RVRA	TOTAL
ASSETS							
Current Assets							
Checking/Savings							
205 - BrasherFund							
205-A - NBT - Brasher Fund	90,467.42	0.00	0.00	0.00	0.00	0.00	90,467.42
Total 205 - BrasherFund	90,467.42	0.00	0.00	0.00	0.00	0.00	90,467.42
204 - Cash -MICRO							
204A - Cash - MICRO NBT	0.00	0.00	0.00	0.00	206,985.23	0.00	206,985.23
Total 204 - Cash -MICRO	0.00	0.00	0.00	0.00	206,985.23	0.00	206,985.23
200 - Cash - General Fund							
200B - Cash - General Fund - KeyBank							
200BG - Cash - General - Key Bank	0.00	260,328.21	0.00	0.00	0.00	0.00	260,328.21
Total 200B - Cash - General Fund - KeyBank	0.00	260,328.21	0.00	0.00	0.00	0.00	260,328.21
200C - Cash - General - NBTBank	0.00	641,177.22	0.00	0.00	0.00	0.00	641,177.22
200P2 - Cash - General -Comm Payroll	0.00	37,948.92	0.00	0.00	0.00	0.00	37,948.92
Total 200 - Cash - General Fund	0.00	939,454.35	0.00	0.00	0.00	0.00	939,454.35
201 - Cash - Revolving Loan Fund							
201D - Cash - RLF - KeyBank	0.00	0.00	0.00	130,457.47	0.00	0.00	130,457.47
201F - Cash - RLF - NBT	0.00	0.00	0.00	1,429,755.23	0.00	0.00	1,429,755.23
201Z - Cash - RLF - CD_NBT	0.00	0.00	0.00	100,000.00	0.00	0.00	100,000.00
Total 201 - Cash - Revolving Loan Fund	0.00	0.00	0.00	1,660,212.70	0.00	0.00	1,660,212.70
202 - Cash - RVRA							
202G - Cash - RVRA - LPL Investments	0.00	0.00	0.00	0.00	0.00	2,190,346.35	2,190,346.35
202A - Cash - RVRA - NBT	0.00	0.00	0.00	0.00	0.00	1,675,737.49	1,675,737.49
202C - Cash - RVRA - Key	0.00	0.00	0.00	0.00	0.00	38,727.11	38,727.11
202E - Cash - RVRA - Community Bank	0.00	0.00	0.00	0.00	0.00	1,588,668.37	1,588,668.37
202F - Cash - RVRA - NBT CDRS	0.00	0.00	0.00	0.00	0.00	1,109,339.43	1,109,339.43
Total 202 - Cash - RVRA	0.00	0.00	0.00	0.00	0.00	6,602,818.75	6,602,818.75
203 - Cash - GMEDF							
203A - Cash - GMEDF - NBT	0.00	0.00	569,785.92	0.00	0.00	0.00	569,785.92
203B - CASH -GMEDF - LPL Investments	0.00	0.00	2,007,352.54	0.00	0.00	0.00	2,007,352.54
Total 203 - Cash - GMEDF	0.00	0.00	2,577,138.46	0.00	0.00	0.00	2,577,138.46
209 - Rental Security Deposits - RVRA	0.00	0.00	0.00	0.00	0.00	3,301.10	3,301.10
Total Checking/Savings	90,467.42	939,454.35	2,577,138.46	1,660,212.70	206,985.23	6,606,119.85	12,080,378.01
Total Current Assets	90,467.42	939,454.35	2,577,138.46	1,660,212.70	206,985.23	6,606,119.85	12,080,378.01

St. Lawrence County IDALDC
Consolidated Balance Sheet
September 2024

	BMRLF	General Fund	GMEDF	Loan Fund	Micro	RVRA	TOTAL
Fixed Assets							
101 - Massena Lot 19 (MIB19) RVRA							
101A - MIB 19 - Building [RVRA]	0.00	0.00	0.00	0.00	0.00	340,200.00	340,200.00
101B - MIB 19 - Bldg Deprec [RVRA]	0.00	0.00	0.00	0.00	0.00	-165,710.57	-165,710.57
101C - MIB 19 - Improvements	0.00	0.00	0.00	0.00	0.00	110,032.01	110,032.01
Total 101 - Massena Lot 19 (MIB19) RVRA	0.00	0.00	0.00	0.00	0.00	284,521.44	284,521.44
Total Fixed Assets	0.00	0.00	0.00	0.00	0.00	284,521.44	284,521.44
Other Assets							
Capital Lease Receivable[RVRA]							
546 - Cap Lease Lot18 - Amtech[RVRA]	0.00	0.00	0.00	0.00	0.00	292,409.61	292,409.61
Total Capital Lease Receivable[RVRA]	0.00	0.00	0.00	0.00	0.00	292,409.61	292,409.61
Receivables [BMRLF]							
652 - N/R - Tri-Town Kids [BMRLF]	23,766.67	0.00	0.00	0.00	0.00	0.00	23,766.67
636 - M/R - M&M Eggs - BMRLF	19,811.04	0.00	0.00	0.00	0.00	0.00	19,811.04
Total Receivables [BMRLF]	43,577.71	0.00	0.00	0.00	0.00	0.00	43,577.71
Note Receivable [MICRO]							
639 - N/R - Eshelmans [MIC]	0.00	0.00	0.00	0.00	3,182.65	0.00	3,182.65
627 - N/R - Waddington Auto [MIC]	0.00	0.00	0.00	0.00	6,534.52	0.00	6,534.52
634 - N/R - JAPES Pets [MIC]	0.00	0.00	0.00	0.00	6,386.79	0.00	6,386.79
650 - N/R - M&M Heating & AC [MICRO]	0.00	0.00	0.00	0.00	13,744.97	0.00	13,744.97
651 - N/R - Tri-Town Kids [MICRO]	0.00	0.00	0.00	0.00	16,288.35	0.00	16,288.35
656 - M/R-Lead Foot Trucking [MICRO]	0.00	0.00	0.00	0.00	13,412.46	0.00	13,412.46
658 - N/R - L&T Crafts n Things [MIC]	0.00	0.00	0.00	0.00	8,001.56	0.00	8,001.56
Total Note Receivable [MICRO]	0.00	0.00	0.00	0.00	67,551.30	0.00	67,551.30
Bad Debt Allowance							
555-E - Bad Debt Allowance[BMRLF]	-2,300.00	0.00	0.00	0.00	0.00	0.00	-2,300.00
555-D - Bad Debt Allowance [MIC]	0.00	0.00	0.00	0.00	-9,278.58	0.00	-9,278.58
555-A - Bad Debt Allowance[RLF]	0.00	0.00	0.00	-56,000.00	0.00	0.00	-56,000.00
555-B - Bad Debt Allowance[RVDA]	0.00	0.00	0.00	0.00	0.00	-110,000.00	-110,000.00
555-C - Bad Debt Allowance[GMEDF]	0.00	0.00	-3,800.00	0.00	0.00	0.00	-3,800.00
Total Bad Debt Allowance	-2,300.00	0.00	-3,800.00	-56,000.00	-9,278.58	-110,000.00	-181,378.58
Mortgage Receivable [GMEDF]							
413 - M/R - High Peaks Winery [GMEDF]	0.00	0.00	14,609.96	0.00	0.00	0.00	14,609.96
Total Mortgage Receivable [GMEDF]	0.00	0.00	14,609.96	0.00	0.00	0.00	14,609.96
Mortgage Receivable [RLF]							
637 - M/R - Riverside Iron [RLF]	0.00	0.00	0.00	97,521.10	0.00	0.00	97,521.10
501 - M/R - SLCIDACIB [RLF]	0.00	0.00	0.00	485,830.43	0.00	0.00	485,830.43
Total Mortgage Receivable [RLF]	0.00	0.00	0.00	583,351.53	0.00	0.00	583,351.53
Mortgage Receivables [RVRA]							

St. Lawrence County IDALDC
Consolidated Balance Sheet
September 2024

	BMRLF	General Fund	GMEDF	Loan Fund	Micro	RVRA	TOTAL
414 · M/R - High Peaks Winery [RVRA]	0.00	0.00	0.00	0.00	0.00	14,620.88	14,620.88
551 · M/R - Structural Wood [RVRA]	0.00	0.00	0.00	0.00	0.00	177,065.28	177,065.28
638 · M/R - Riverside Iron 2022[RVRA]	0.00	0.00	0.00	0.00	0.00	98,504.64	98,504.64
644 · M/R -ACCO Way Acquisition[RVRA]	0.00	0.00	0.00	0.00	0.00	215,909.35	215,909.35
Total Mortgage Receivables [RVRA]	0.00	0.00	0.00	0.00	0.00	506,100.15	506,100.15
N/R Revolving Loan Fund - [RLF]							
466 · N/R - Hacketts [RLF]	0.00	0.00	0.00	35,296.28	0.00	0.00	35,296.28
492 · N/R - CurranRenewable2012 [RLF]	0.00	0.00	0.00	28,011.16	0.00	0.00	28,011.16
517 · N/R - Canexsys [RLF]	0.00	0.00	0.00	17,945.07	0.00	0.00	17,945.07
549 · N/R - Johnson Newspaper [RLF]	0.00	0.00	0.00	36,256.47	0.00	0.00	36,256.47
535 · N/R - NorthAmericanForest [RLF]	0.00	0.00	0.00	279,317.40	0.00	0.00	279,317.40
538 · N/R - No Co Dairy 2018 [RLF]	0.00	0.00	0.00	41,267.22	0.00	0.00	41,267.22
547 · N/R - AmTech Loan [RLF]	0.00	0.00	0.00	113,564.41	0.00	0.00	113,564.41
640 · N/R - PSP, Inc 2022 [RLF]	0.00	0.00	0.00	50,878.11	0.00	0.00	50,878.11
642 · N/R - Canexsys 2022 [RLF]	0.00	0.00	0.00	109,877.17	0.00	0.00	109,877.17
653 · N/R -St. Lawrence Suds, LLC[RLF]	0.00	0.00	0.00	35,477.62	0.00	0.00	35,477.62
654 · N/R - Brozzo [RLF]	0.00	0.00	0.00	40,719.21	0.00	0.00	40,719.21
Total N/R Revolving Loan Fund - [RLF]	0.00	0.00	0.00	788,610.12	0.00	0.00	788,610.12
Notes Receivable - [RVRA]							
657 · N/R - Northeastern Sign [RVRA]	0.00	0.00	0.00	0.00	0.00	100,954.80	100,954.80
506 · N/R - Ansen 2015 [RVRA]	0.00	0.00	0.00	0.00	0.00	38,909.69	38,909.69
507 · N/R - Curran LOC [RVRA]	0.00	0.00	0.00	0.00	0.00	219,351.17	219,351.17
519 · N/R - Canexsys [RVRA]	0.00	0.00	0.00	0.00	0.00	16,469.04	16,469.04
536 · N/R - NorthAmericanForest [RVR]	0.00	0.00	0.00	0.00	0.00	69,991.19	69,991.19
537 · N/R - No Co Dairy 2018 [RVR]	0.00	0.00	0.00	0.00	0.00	165,352.25	165,352.25
548 · N/R - Pepsi-Cola [RVRA]	0.00	0.00	0.00	0.00	0.00	25,947.55	25,947.55
557 · N/R - AtlanticTesting 21 [RVRA]	0.00	0.00	0.00	0.00	0.00	184,274.32	184,274.32
641 · N/R - PSP, Inc 2022 [RVRDA]	0.00	0.00	0.00	0.00	0.00	50,878.13	50,878.13
643 · N/R - Canexsys 2022 [RVRA]	0.00	0.00	0.00	0.00	0.00	102,860.22	102,860.22
655 · N/R -AtlanticTesting2023 [RVRA]	0.00	0.00	0.00	0.00	0.00	279,738.42	279,738.42
Total Notes Receivable - [RVRA]	0.00	0.00	0.00	0.00	0.00	1,254,726.78	1,254,726.78
Notes Receivable GMEDF							
432 · N/R - CliftonFineHosp [GMEDF]	0.00	0.00	22,074.95	0.00	0.00	0.00	22,074.95
518 · N/R - Canexsys [GMEDF]	0.00	0.00	19,781.09	0.00	0.00	0.00	19,781.09
Total Notes Receivable GMEDF	0.00	0.00	41,856.04	0.00	0.00	0.00	41,856.04
220 · Due from Affiliate							
220-Ins · Due From Tenant for Insurance	0.00	0.00	0.00	0.00	0.00	-2.08	-2.08
Total 220 · Due from Affiliate	0.00	0.00	0.00	0.00	0.00	-2.08	-2.08
Total Other Assets	41,277.71	0.00	52,666.00	1,315,961.65	58,272.72	1,943,234.46	3,411,412.54
TOTAL ASSETS	131,745.13	939,454.35	2,629,804.46	2,976,174.35	265,257.95	8,833,875.75	15,776,311.99
LIABILITIES & EQUITY							

St. Lawrence County IDALDC
Consolidated Balance Sheet
September 2024

	BMRLF	General Fund	GMEDF	Loan Fund	Micro	RVRA	TOTAL
Liabilities							
Current Liabilities							
Other Current Liabilities							
2100 - Rental Deposits	0.00	0.00	0.00	0.00	0.00	3,301.10	3,301.10
523 - Accrued Expenses Payable	0.00	0.00	0.00	66.00	66.00	151.80	283.80
Total Other Current Liabilities	0.00	0.00	0.00	66.00	66.00	3,452.90	3,584.90
Total Current Liabilities	0.00	0.00	0.00	66.00	66.00	3,452.90	3,584.90
Long Term Liabilities							
524 - Due to Affiliates	385.85	0.00	0.00	-10,940.97	0.00	0.00	-10,555.12
Total Long Term Liabilities	385.85	0.00	0.00	-10,940.97	0.00	0.00	-10,555.12
Total Liabilities	385.85	0.00	0.00	-10,874.97	66.00	3,452.90	-6,970.22
Equity							
3901 - Net Assets - Board Designated	49,677.21	0.00	0.00	0.00	0.00	0.00	49,677.21
32000 - Unrestricted Net Assets	4,742.87	399,511.28	-11,317.14	109,387.64	1,379.72	-547,193.29	-43,488.92
3800 - Net Assets - No Restrictions	0.00	322,883.42	0.00	98,194.58	0.00	348,363.63	769,441.63
3900 - Net Assets - Donor Restricted	76,460.88	0.00	2,634,810.81	2,751,378.55	263,168.14	9,234,702.00	14,960,520.38
Net Income	478.32	217,059.65	6,310.79	28,088.55	644.09	-205,449.49	47,131.91
Total Equity	131,359.28	939,454.35	2,629,804.46	2,987,049.32	265,191.95	8,830,422.85	15,783,282.21
TOTAL LIABILITIES & EQUITY	131,745.13	939,454.35	2,629,804.46	2,976,174.35	265,257.95	8,833,875.75	15,776,311.99

**St. Lawrence County IDALDC
Budget Report**

	2024 Budget	BMRLF Sept 2024	Gen Fund Sept 2024	GMEDF Sept 2024	Loan Fund Sept 2024	MICRO Sept 2024	RVRDA Sept 2024	Combined Sept 2024	YTD
OPERATING REVENUE									
2400 · Late Fees Received	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	698.42
2401 · Gain/Loss on Investments	75,000.00	0.00	0.00	6,923.04	0.00	0.00	16,543.73	23,466.77	94,801.42
2409B · Interest Income - Banking	10,975.00	1.50	0.34	9.33	0.00	0.00	170.14	181.31	6,236.76
2409L · Interest Income - Loans	119,975.00	132.11	0.00	267.67	3,008.87	262.63	10,336.87	14,008.15	98,797.41
2412 · RVRA Administrative Revenue	300,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	300,000.00
2421 · Salary Stipend Revenue	29,850.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2449 · Brasher Admin	1,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2450 · Miscellaneous Income	2,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	925.00
Total OPERATING REVENUE	540,500.00	133.61	0.34	7,200.04	3,008.87	262.63	27,050.74	37,656.23	501,459.01
MASSENA IND BLDG LOT19									
2423 · MIB Lot 19 Rent	73,350.00	0.00	0.00	0.00	0.00	0.00	3,300.00	3,300.00	56,017.50
Total Revenue for MIB19	73,350.00	0.00	0.00	0.00	0.00	0.00	3,300.00	3,300.00	56,017.50
6487408 · MIB19 - Maintenance Expense	1,000.00	0.00	0.00	0.00	0.00	0.00	225.00	225.00	2,417.50
6487411 · MIB19 - Insurance Expense	4,550.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6487415 · MIB19 - Tax Expense	10,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,712.16
6487416 · MIB19 - Utility Expense	3,000.00	0.00	0.00	0.00	0.00	0.00	495.91	495.91	3,608.30
6487499 · MIB19 - Miscellaneous Expense	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6487500 · MIB19 - Depreciation Expense	17,808.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Expenditures for MIB19	37,358.00	0.00	0.00	0.00	0.00	0.00	720.91	720.91	11,737.96
Total MIB 19	35,992.00	0.00	0.00	0.00	0.00	0.00	2,579.09	2,579.09	44,279.54
Total Building Revenues	73,350.00	0.00	0.00	0.00	0.00	0.00	3,300.00	3,300.00	56,017.50
Total Building Expenditures	37,358.00	0.00	0.00	0.00	0.00	0.00	720.91	720.91	11,737.96
Total Building Net Income	35,992.00	0.00	0.00	0.00	0.00	0.00	2,579.09	2,579.09	44,279.54
Total Building Depreciation	17,808.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Building Net Income without Depreciation	53,800.00	0.00	0.00	0.00	0.00	0.00	2,579.09	2,579.09	44,279.54

**St. Lawrence County IDALDC
Budget Report**

	2024 Budget	BMRLF Sept 2024	Gen Fund Sept 2024	GMEDF Sept 2024	Loan Fund Sept 2024	MICRO Sept 2024	RVRDA Sept 2024	Combined Sept 2024	YTD
COMMUNITY DEVELOPMENT PROGRAM									
6460450-16 · CDEIP 2016	16,937.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460450-17 · CDEIP 2017	17,994.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460450-18 · CDEIP 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460450-19 · CDEIP 2019	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460450-20 · CDEIP 2020	37,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460450-21 · CDEIP 2021	65,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00
6460450-22 · CDEIP 2022	49,400.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,116.18
6460450-23 · CDEIP 2023	100,000.00	0.00	0.00	0.00	0.00	0.00	9,553.50	9,553.50	53,008.81
6460450-24 · CDEIP 2024	100,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total MASSENA IND BLDG LOT19	386,331.00	0.00	0.00	0.00	0.00	0.00	9,553.50	9,553.50	78,124.99
6460411 · Insurance Expense	2,025.00	0.00	0.00	541.94	541.94	0.00	541.94	1,625.82	1,625.82
6460417 · Bank Charges	350.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	225.00
6460418 · Underwriting / Credit Reports	2,750.00	0.00	0.00	0.00	0.00	285.00	0.00	285.00	695.00
6460420 · Office Supplies Expense	750.00	73.00	0.00	0.00	73.00	73.00	73.00	292.00	587.80
6460426 · IT/Cyber Expenses	7,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,579.50
6460427 · Professional Assoc. Expense	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
6460430 · Contractual Expenses to MED	30,000.00	0.00	0.00	0.00	0.00	0.00	2,500.00	2,500.00	22,500.00
6460431 · IDALDC Admin Payment	300,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	300,000.00
6460432 · Other Legal Expense	5,950.00	536.00	0.00	536.00	536.00	536.00	0.00	2,144.00	1,065.00
6460433 · Legal Expense - Retainer	7,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,894.00
6460434 · Accounting Expense - General	18,675.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460435 - GMEDF Admin Fee	7,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460436 - Marketing	25,600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460442 · Meeting Expense	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460443 · Mileage Expense	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460444 · Educational Workshop Expense	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460445 · Other Travel Expense	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	423.76
6460499 · Miscellaneous Expense	1,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24.99
6460503 · Payroll Expenses									
503A - Salaries & Wages	119,500.00	0.00	6,828.78	0.00	0.00	0.00	0.00	6,828.78	74,864.21
503B - Employee Benefits	2,100.00	0.00	(13.74)	0.00	0.00	0.00	0.00	(13.74)	(1,011.03)
503D - Payroll Tax Expenses	9,000.00	0.00	586.38	0.00	0.00	0.00	0.00	586.38	6,621.18
503E- Payroll Processing Fees	2,400.00	0.00	176.55	0.00	0.00	0.00	0.00	176.55	1,886.42
6460555 · Bad Debt Expense	4,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460599 · Depreciation Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	549,400.00	609.00	7,577.97	1,077.94	1,150.94	894.00	3,114.94	14,424.79	420,481.65
Total Income	613,850.00	133.61	0.34	7,200.04	3,008.87	262.63	30,350.74	40,956.23	557,476.51
Total Expenses	973,089.00	609.00	7,577.97	1,077.94	1,150.94	894.00	13,389.35	24,699.20	510,344.60
Net Income	(359,239.00)	(475.39)	(7,577.63)	6,122.10	1,857.93	(631.37)	16,961.39	16,257.03	47,131.91

St. Lawrence County Industrial Development Agency
Local Development Corporation
Cash and In Time Report
September 2024

Bank	Fund	Account Type	Balance
NBT	BMRLF	Checking	\$ 90,467.42
NBT	MICRO	Checking	\$ 206,985.23
Key Bank	General	Money Market	\$ 260,328.21
NBT	General	Money Market	\$ 641,177.22
Community Bank	General	Payroll	\$ 37,948.92
Key Bank	Loan Fund	Money Market	\$ 130,457.47
NBT	Loan Fund	Checking	\$ 1,429,755.23
NBT	Loan Fund	CD	\$ 100,000.00
NBT-LPL Financials	RVRA	Investments	\$ 2,190,346.35
NBT	RVRA	Checking	\$ 1,675,737.49
Key Bank	RVRA	Money Market	\$ 38,727.11
Community Bank	RVRA	Checking	\$ 1,588,668.37
NBT	RVRA	CDRS	\$ 1,109,339.43
NBT	GMEDF	Checking	\$ 569,785.92
NBT	GMEDF	Investments	\$ 2,007,352.54
NBT	RVRA	Tenant Sec Dep	\$ 3,301.10
			<u>\$ 12,080,378.01</u>

**St. Lawrence County Industrial Development Agency
Local Development Corporation
Highlights for
October 2024**

Revenue

- Building Revenues	8,415.00	
- Late Fees Received	40.00	
- Gain/Loss on Investments (adjusts each month to Market Value)	21,544.01	
- Miscellaneous Income - Summit App Fee	100.00	
- Interest Income (Loans & Banking)	11,243.90	
		\$41,342.91

Expenses

- Building Expenses	243.30	
- GMEDF Admin Payment	7,200.00	
- Accounting Expenses (CHAR Filing)	775.00	
- Other Operating Expenses	25.00	
- Payroll Expenses	8,916.20	
		\$ 17,159.50

Net Income \$24,183.41

St. Lawrence County IDALDC
Consolidated Balance Sheet
October 2024

	BMRLF	General Fund	GMEDF	Loan Fund	Micro	RVRA	TOTAL
ASSETS							
Current Assets							
Checking/Savings							
205 - BrasherFund							
205-A - NBT - Brasher Fund	88,595.98	0.00	0.00	0.00	0.00	0.00	88,595.98
Total 205 - BrasherFund	88,595.98	0.00	0.00	0.00	0.00	0.00	88,595.98
204 - Cash -MICRO							
204A - Cash - MICRO NBT	0.00	0.00	0.00	0.00	208,826.39	0.00	208,826.39
Total 204 - Cash -MICRO	0.00	0.00	0.00	0.00	208,826.39	0.00	208,826.39
200 - Cash - General Fund							
200B - Cash - General Fund - KeyBank							
200BG - Cash - General - Key Bank	0.00	260,328.21	0.00	0.00	0.00	0.00	260,328.21
Total 200B - Cash - General Fund - KeyBank	0.00	260,328.21	0.00	0.00	0.00	0.00	260,328.21
200C - Cash - General - NBTBank	0.00	641,177.22	0.00	0.00	0.00	0.00	641,177.22
200P2 - Cash - General -Comm Payroll	0.00	29,515.98	0.00	0.00	0.00	0.00	29,515.98
Total 200 - Cash - General Fund	0.00	931,021.41	0.00	0.00	0.00	0.00	931,021.41
201 - Cash - Revolving Loan Fund							
201D - Cash - RLF - KeyBank	0.00	0.00	0.00	130,585.96	0.00	0.00	130,585.96
201F - Cash - RLF - NBT	0.00	0.00	0.00	1,469,291.74	0.00	0.00	1,469,291.74
201Z - Cash - RLF - CD_NBT	0.00	0.00	0.00	100,000.00	0.00	0.00	100,000.00
Total 201 - Cash - Revolving Loan Fund	0.00	0.00	0.00	1,699,877.70	0.00	0.00	1,699,877.70
202 - Cash - RVRA							
202G - Cash - RVRA - LPL Investments	0.00	0.00	0.00	0.00	0.00	2,202,928.86	2,202,928.86
202A - Cash - RVRA - NBT	0.00	0.00	0.00	0.00	0.00	2,036,597.03	2,036,597.03
202C - Cash - RVRA - Key	0.00	0.00	0.00	0.00	0.00	38,740.27	38,740.27
202E - Cash - RVRA - Community Bank	0.00	0.00	0.00	0.00	0.00	1,588,802.93	1,588,802.93
202F - Cash - RVRA - NBT CDRS	0.00	0.00	0.00	0.00	0.00	1,113,681.62	1,113,681.62
Total 202 - Cash - RVRA	0.00	0.00	0.00	0.00	0.00	6,980,750.71	6,980,750.71
203 - Cash - GMEDF							
203A - Cash - GMEDF - NBT	0.00	0.00	563,857.05	0.00	0.00	0.00	563,857.05
203B - CASH -GMEDF - LPL Investments	0.00	0.00	2,011,971.85	0.00	0.00	0.00	2,011,971.85
Total 203 - Cash - GMEDF	0.00	0.00	2,575,828.90	0.00	0.00	0.00	2,575,828.90
209 - Rental Security Deposits - RVRA							
	0.00	0.00	0.00	0.00	0.00	3,301.10	3,301.10
Total Checking/Savings	88,595.98	931,021.41	2,575,828.90	1,699,877.70	208,826.39	6,984,051.81	12,488,202.19
Total Current Assets	88,595.98	931,021.41	2,575,828.90	1,699,877.70	208,826.39	6,984,051.81	12,488,202.19
Fixed Assets							
101 - Massena Lot 19 (MIB19) RVRA							
101A - MIB 19 - Building [RVRA]	0.00	0.00	0.00	0.00	0.00	340,200.00	340,200.00
101B - MIB 19 - Bldg Deprec [RVRA]	0.00	0.00	0.00	0.00	0.00	-165,710.57	-165,710.57
101C - MIB 19 - Improvements	0.00	0.00	0.00	0.00	0.00	110,032.01	110,032.01
Total 101 - Massena Lot 19 (MIB19) RVRA	0.00	0.00	0.00	0.00	0.00	284,521.44	284,521.44
Total Fixed Assets	0.00	0.00	0.00	0.00	0.00	284,521.44	284,521.44
Other Assets							

St. Lawrence County IDALDC
Consolidated Balance Sheet
October 2024

	BMRLF	General Fund	GMEDF	Loan Fund	Micro	RVRA	TOTAL
Capital Lease Receivable[RVRA]							
546 · Cap Lease Lot18 - Amtech[RVRA]	0.00	0.00	0.00	0.00	0.00	292,409.61	292,409.61
Total Capital Lease Receivable[RVRA]	0.00	0.00	0.00	0.00	0.00	292,409.61	292,409.61
Receivables [BMRLF]							
652 · N/R - Tri-Town Kids [BMRLF]	23,270.97	0.00	0.00	0.00	0.00	0.00	23,270.97
636 · M/R - M&M Eggs - BMRLF	19,602.91	0.00	0.00	0.00	0.00	0.00	19,602.91
Total Receivables [BMRLF]	42,873.88	0.00	0.00	0.00	0.00	0.00	42,873.88
Note Receivable [MICRO]							
639 · N/R - Eshelmans [MIC]	0.00	0.00	0.00	0.00	3,182.65	0.00	3,182.65
627 · N/R - Waddington Auto [MIC]	0.00	0.00	0.00	0.00	6,405.11	0.00	6,405.11
634 · N/R - JAPES Pets [MIC]	0.00	0.00	0.00	0.00	5,996.03	0.00	5,996.03
650 · N/R - M&M Heating & AC [MICRO]	0.00	0.00	0.00	0.00	13,401.29	0.00	13,401.29
651 · N/R - Tri-Town Kids [MICRO]	0.00	0.00	0.00	0.00	16,401.74	0.00	16,401.74
656 · M/R-Lead Foot Trucking [MICRO]	0.00	0.00	0.00	0.00	13,144.94	0.00	13,144.94
658 · N/R - L&T Crafts n Things [MIC]	0.00	0.00	0.00	0.00	7,977.01	0.00	7,977.01
Total Note Receivable [MICRO]	0.00	0.00	0.00	0.00	66,508.77	0.00	66,508.77
Bad Debt Allowance							
555-E · Bad Debt Allowance[BMRLF]	-2,300.00	0.00	0.00	0.00	0.00	0.00	-2,300.00
555-D · Bad Debt Allowance [MIC]	0.00	0.00	0.00	0.00	-9,278.58	0.00	-9,278.58
555-A · Bad Debt Allowance[RLF]	0.00	0.00	0.00	-56,000.00	0.00	0.00	-56,000.00
555-B · Bad Debt Allowance[RVRA]	0.00	0.00	0.00	0.00	0.00	-110,000.00	-110,000.00
555-C · Bad Debt Allowance[GMEDF]	0.00	0.00	-3,800.00	0.00	0.00	0.00	-3,800.00
Total Bad Debt Allowance	-2,300.00	0.00	-3,800.00	-56,000.00	-9,278.58	-110,000.00	-181,378.58
Mortgage Receivable [GMEDF]							
413 · M/R - High Peaks Winery [GMEDF]	0.00	0.00	14,399.54	0.00	0.00	0.00	14,399.54
Total Mortgage Receivable [GMEDF]	0.00	0.00	14,399.54	0.00	0.00	0.00	14,399.54
Mortgage Receivable [RLF]							
637 · M/R - Riverside Iron [RLF]	0.00	0.00	0.00	95,580.67	0.00	0.00	95,580.67
501 · M/R - SLCIDACIB [RLF]	0.00	0.00	0.00	482,045.27	0.00	0.00	482,045.27
Total Mortgage Receivable [RLF]	0.00	0.00	0.00	577,625.94	0.00	0.00	577,625.94
Mortgage Receivables [RVRA]							
414 · M/R - High Peaks Winery [RVRA]	0.00	0.00	0.00	0.00	0.00	14,410.49	14,410.49
551 · M/R - Structural Wood [RVRA]	0.00	0.00	0.00	0.00	0.00	174,672.96	174,672.96
638 · M/R - Riverside Iron 2022[RVRA]	0.00	0.00	0.00	0.00	0.00	98,504.64	98,504.64
Total Mortgage Receivables [RVRA]	0.00	0.00	0.00	0.00	0.00	287,588.09	287,588.09
N/R Revolving Loan Fund - [RLF]							
466 · N/R - Hacketts [RLF]	0.00	0.00	0.00	34,470.64	0.00	0.00	34,470.64
492 · N/R - CurranRenewable2012 [RLF]	0.00	0.00	0.00	26,846.08	0.00	0.00	26,846.08
517 · N/R - Canexsys [RLF]	0.00	0.00	0.00	17,945.07	0.00	0.00	17,945.07
549 · N/R - Johnson Newspaper [RLF]	0.00	0.00	0.00	34,955.31	0.00	0.00	34,955.31
535 · N/R - NorthAmericanForest [RLF]	0.00	0.00	0.00	277,100.23	0.00	0.00	277,100.23
538 · N/R - No Co Dairy 2018 [RLF]	0.00	0.00	0.00	38,685.39	0.00	0.00	38,685.39
547 · N/R - AmTech Loan [RLF]	0.00	0.00	0.00	110,231.22	0.00	0.00	110,231.22
640 · N/R - PSP, Inc 2022 [RLF]	0.00	0.00	0.00	50,878.11	0.00	0.00	50,878.11
642 · N/R - Canexsys 2022 [RLF]	0.00	0.00	0.00	109,877.17	0.00	0.00	109,877.17
653 · N/R-St. Lawrence Suds, LLC[RLF]	0.00	0.00	0.00	34,668.19	0.00	0.00	34,668.19

St. Lawrence County IDALDC
Consolidated Balance Sheet
October 2024

	BMRLF	General Fund	GMEDF	Loan Fund	Micro	RVRA	TOTAL
654 · N/R - Brozzo [RLF]	0.00	0.00	0.00	40,178.71	0.00	0.00	40,178.71
Total N/R Revolving Loan Fund - [RLF]	0.00	0.00	0.00	775,836.12	0.00	0.00	775,836.12
Notes Receivable - [RVRA]							
657 · N/R - Northeastern Sign [RVRA]	0.00	0.00	0.00	0.00	0.00	99,837.89	99,837.89
506 · N/R - Ansen 2015 [RVRA]	0.00	0.00	0.00	0.00	0.00	36,679.95	36,679.95
507 · N/R - Curran LOC [RVRA]	0.00	0.00	0.00	0.00	0.00	127,225.43	127,225.43
519 · N/R - Canexsys [RVRA]	0.00	0.00	0.00	0.00	0.00	16,469.04	16,469.04
536 · N/R - NorthAmericanForest [RVR]	0.00	0.00	0.00	0.00	0.00	69,436.98	69,436.98
537 · N/R - No Co Dairy 2018 [RVR]	0.00	0.00	0.00	0.00	0.00	165,352.25	165,352.25
548 · N/R - Pepsi-Cola [RVRA]	0.00	0.00	0.00	0.00	0.00	18,815.29	18,815.29
557 · N/R - AtlanticTesting 21 [RVRA]	0.00	0.00	0.00	0.00	0.00	175,989.66	175,989.66
641 · N/R - PSP, Inc 2022 [RVRDA]	0.00	0.00	0.00	0.00	0.00	50,878.13	50,878.13
643 · N/R - Canexsys 2022 [RVRA]	0.00	0.00	0.00	0.00	0.00	102,860.22	102,860.22
655 · N/R-AtlanticTesting2023 [RVRA]	0.00	0.00	0.00	0.00	0.00	272,660.82	272,660.82
Total Notes Receivable - [RVRA]	0.00	0.00	0.00	0.00	0.00	1,136,205.66	1,136,205.66
Notes Receivable GMEDF							
432 · N/R - CliftonFineHosp [GMEDF]	0.00	0.00	21,105.61	0.00	0.00	0.00	21,105.61
518 · N/R - Canexsys [GMEDF]	0.00	0.00	19,781.09	0.00	0.00	0.00	19,781.09
Total Notes Receivable GMEDF	0.00	0.00	40,886.70	0.00	0.00	0.00	40,886.70
220 · Due from Affiliate							
220-Ins · Due From Tenant for Insurance	0.00	0.00	0.00	0.00	0.00	-7,214.62	-7,214.62
Total 220 · Due from Affiliate	0.00	0.00	0.00	0.00	0.00	-7,214.62	-7,214.62
Total Other Assets	40,573.88	0.00	51,486.24	1,297,462.06	57,230.19	1,598,988.74	3,045,741.11
TOTAL ASSETS	129,169.86	931,021.41	2,627,315.14	2,997,339.76	266,056.58	8,867,561.99	15,818,464.74
LIABILITIES & EQUITY							
Liabilities							
Current Liabilities							
Other Current Liabilities							
2100 · Rental Deposits	0.00	0.00	0.00	0.00	0.00	3,301.10	3,301.10
523 · Accrued Expenses Payable	0.00	0.00	0.00	66.00	66.00	151.80	283.80
Total Other Current Liabilities	0.00	0.00	0.00	66.00	66.00	3,452.90	3,584.90
Total Current Liabilities	0.00	0.00	0.00	66.00	66.00	3,452.90	3,584.90
Long Term Liabilities							
524 · Due to Affiliates	771.70	0.00	0.00	7,800.99	385.85	1,430.90	10,389.44
Total Long Term Liabilities	771.70	0.00	0.00	7,800.99	385.85	1,430.90	10,389.44
Total Liabilities	771.70	0.00	0.00	7,866.99	451.85	4,883.80	13,974.34
Equity							
3901 · Net Assets - Board Designated	49,677.21	0.00	0.00	0.00	0.00	0.00	49,677.21
32000 · Unrestricted Net Assets	4,742.87	399,511.28	-11,317.14	109,387.64	1,379.72	-547,193.29	-43,488.92
3800 · Net Assets - No Restrictions	0.00	322,883.42	0.00	98,194.58	0.00	348,363.63	769,441.63
3900 · Net Assets - Donor Restricted	76,460.88	0.00	2,634,810.81	2,751,378.55	263,168.14	9,234,702.00	14,960,520.38
Net Income	605.81	208,626.71	3,821.47	30,512.00	943.48	-173,194.15	71,315.32
Total Equity	131,486.77	931,021.41	2,627,315.14	2,989,472.77	265,491.34	8,862,678.19	15,807,465.62
TOTAL LIABILITIES & EQUITY	132,258.47	931,021.41	2,627,315.14	2,997,339.76	265,943.19	8,867,561.99	15,821,439.96

**St. Lawrence County IDALDC
Budget Report**

	2024 Budget	BMRLF Oct 2024	Gen Fund Oct 2024	GMEDF Oct 2024	Loan Fund Oct 2024	MICRO Oct 2024	RVRDA Oct 2024	Combined Oct 2024	YTD
OPERATING REVENUE									
2400 · Late Fees Received	1,000.00	0.00	0.00	0.00	25.00	15.00	0.00	40.00	738.42
2401 · Gain/Loss on Investments	75,000.00	0.00	0.00	4,619.31	0.00	0.00	16,924.70	21,544.01	116,345.43
2409B · Interest Income - Banking	10,975.00	4.53	0.26	9.65	164.64	3.55	180.31	362.94	6,599.70
2409L · Interest Income - Loans	119,975.00	122.96	0.00	81.72	3,416.81	280.84	6,978.63	10,880.96	109,678.37
2412 · RVRRA Administrative Revenue	300,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	300,000.00
2421 · Salary Stipend Revenue	29,850.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2449 · Brasher Admin	1,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2450 · Miscellaneous Income	2,500.00	0.00	0.00	0.00	100.00	0.00	0.00	100.00	1,025.00
Total OPERATING REVENUE	540,500.00	127.49	0.26	4,710.68	3,706.45	299.39	24,083.64	32,927.91	534,386.92
MASSENA IND BLDG LOT19									
2423 - MIB Lot 19 Rent	73,350.00	0.00	0.00	0.00	0.00	0.00	8,415.00	8,415.00	64,432.50
Total Revenue for MIB19	73,350.00	0.00	0.00	0.00	0.00	0.00	8,415.00	8,415.00	64,432.50
6487408 · MIB19 - Maintenance Expense	1,000.00	0.00	0.00	0.00	0.00	0.00	180.00	180.00	2,597.50
6487411 · MIB19 - Insurance Expense	4,550.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6487415 · MIB19 - Tax Expense	10,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,775.46
6487416 · MIB19 - Utility Expense	3,000.00	0.00	0.00	0.00	0.00	0.00	63.30	63.30	3,608.30
6487499 · MIB19 - Miscellaneous Expense	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6487500 · MIB19 - Depreciation Expense	17,808.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Expenditures for MIB19	37,358.00	0.00	0.00	0.00	0.00	0.00	243.30	243.30	11,981.26
MIB 19	35,992.00	0.00	0.00	0.00	0.00	0.00	8,171.70	8,171.70	52,451.24
Total Building Revenues	73,350.00	0.00	0.00	0.00	0.00	0.00	8,415.00	8,415.00	64,432.50
Total Building Expenditures	37,358.00	0.00	0.00	0.00	0.00	0.00	243.30	243.30	11,981.26
Total Building Net Income	35,992.00	0.00	0.00	0.00	0.00	0.00	8,171.70	8,171.70	52,451.24
Total Building Depreciation	17,808.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Building Net Income without Depreciation	53,800.00	0.00	0.00	0.00	0.00	0.00	8,171.70	8,171.70	52,451.24

**St. Lawrence County IDALDC
Budget Report**

	2024 Budget	BMRLF Oct 2024	Gen Fund Oct 2024	GMEDF Oct 2024	Loan Fund Oct 2024	MICRO Oct 2024	RVRDA Oct 2024	Combined Oct 2024	YTD
COMMUNITY DEVELOPMENT PROGRAM									
6460450-16 · CDEIP 2016	16,937.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460450-17 · CDEIP 2017	17,994.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460450-18 · CDEIP 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460450-19 · CDEIP 2019	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460450-20 · CDEIP 2020	37,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460450-21 · CDEIP 2021	65,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00
6460450-22 · CDEIP 2022	49,400.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,116.18
6460450-23 · CDEIP 2023	100,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	53,008.81
6460450-24 · CDEIP 2024	100,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total MASSENA IND BLDG LOT19	386,331.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	78,124.99
6460411 · Insurance Expense	2,025.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,625.82
6460417 · Bank Charges	350.00	0.00	0.00	0.00	25.00	0.00	0.00	25.00	250.00
6460418 · Underwriting / Credit Reports	2,750.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	695.00
6460420 · Office Supplies Expense	750.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	587.80
6460426 · IT/Cyber Expenses	7,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,579.50
6460427 · Professional Assoc. Expense	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
6460430 · Contractual Expenses to MED	30,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	22,500.00
6460431 · IDALDC Admin Payment	300,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	300,000.00
6460432 · Other Legal Expense	5,950.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,065.00
6460433 · Legal Expense - Retainer	7,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,894.00
6460434 · Accounting Expense - General	18,675.00	0.00	0.00	0.00	775.00	0.00	0.00	775.00	775.00
6460435 · GMEDF Admin Fee	7,200.00	0.00	0.00	7,200.00	0.00	0.00	0.00	7,200.00	7,200.00
6460436 · Marketing	25,600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460442 · Meeting Expense	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460443 · Mileage Expense	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460444 · Educational Workshop Expense	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460445 · Other Travel Expense	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	423.76
6460499 · Miscellaneous Expense	1,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24.99
6460503 · Payroll Expenses									
503A - Salaries & Wages	119,500.00	0.00	7,608.24	0.00	0.00	0.00	0.00	7,608.24	82,472.45
503B - Employee Benefits	2,100.00	0.00	(14.94)	0.00	483.00	0.00	0.00	468.06	(542.97)
503D - Payroll Tax Expenses	9,000.00	0.00	642.50	0.00	0.00	0.00	0.00	642.50	7,263.68
503E- Payroll Processing Fees	2,400.00	0.00	197.40	0.00	0.00	0.00	0.00	197.40	2,083.82
6460555 · Bad Debt Expense	4,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6460599 · Depreciation Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	549,400.00	0.00	8,433.20	7,200.00	1,283.00	0.00	0.00	16,916.20	437,397.85
Total Income	613,850.00	127.49	0.26	4,710.68	3,706.45	299.39	32,498.64	41,342.91	598,819.42
Total Expenses	973,089.00	0.00	8,433.20	7,200.00	1,283.00	0.00	243.30	17,159.50	527,504.10
Net Income	(359,239.00)	127.49	(8,432.94)	(2,489.32)	2,423.45	299.39	32,255.34	24,183.41	71,315.32

St. Lawrence County Industrial Development Agency
Local Development Corporation
Cash and In Time Report
October 2024

Bank	Fund	Account Type	Balance
NBT	BMRLF	Checking	\$ 88,595.98
NBT	MICRO	Checking	\$ 208,826.39
Key Bank	General	Money Market	\$ 260,328.21
NBT	General	Money Market	\$ 641,177.22
Community Bank	General	Payroll	\$ 29,515.98
Key Bank	Loan Fund	Money Market	\$ 130,585.96
NBT	Loan Fund	Checking	\$ 1,469,291.74
NBT	Loan Fund	CD	\$ 100,000.00
NBT-LPL Financials	RVRA	Investments	\$ 2,202,928.86
NBT	RVRA	Checking	\$ 2,036,597.03
Key Bank	RVRA	Money Market	\$ 38,740.27
Community Bank	RVRA	Checking	\$ 1,588,802.93
NBT	RVRA	CDRS	\$ 1,113,681.62
NBT	GMEDF	Checking	\$ 563,857.05
NBT	GMEDF	Investments	\$ 2,011,971.85
NBT	RVRA	Tenant Sec Dep	\$ 3,301.10
			<u>\$ 12,488,202.19</u>

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 LOCAL DEVELOPMENT CORPORATION

Resolution No. LDC-24-12-xx

Governance Committee Review: December 18, 2024

December 18, 2024

ANNUAL REVIEW OF CONFLICTS OF INTEREST POLICY

WHEREAS, members of the Board and employees of the St. Lawrence County Industrial Development Agency Local Development Corporation (the “Authority”) are bound by the provisions of, among others, Public Authorities Law and Public Officers Law, and

WHEREAS, the Authority must protect its interests when contemplating entering into a transaction or arrangement that may benefit the private interests of an officer, director, or employee of the Authority, and

WHEREAS, the Authority recognizes that it must not only comply with Ethics law, but it must maintain the public perception of compliance, in order to maintain and enforce the highest standards of integrity and fairness in all of its internal and external business dealings,

NOW, THEREFORE BE IT RESOLVED that the St. Lawrence County Industrial Development Agency Local Development Corporation hereby adopts the attached Conflicts of Interest Policy.

Move:				
Second:				
VOTE	AYE	NAY	ABSTAIN	ABSENT
Blevins				
Hall				
LaBaff				
McMahon				
Morrill				
Reagen				
Staples				

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/

Lori Sibley

December 18, 2024

**ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY LOCAL DEVELOPMENT
CORPORATION**

CONFLICTS OF INTEREST POLICY

RESOLUTION NO. LDC-24-12-XX

GOVERNANCE COMMITTEE REVIEW: DECEMBER 18, 2024

DECEMBER 18, 2024

Article 1. Background

The purpose of the conflicts of interest policy is to protect the interests of the St. Lawrence County Industrial Development Agency Local Development Corporation (hereinafter, the “Authority”) when it is contemplating entering into a transaction or arrangement that may benefit the private interests of an officer, director, or employee of the Authority. This policy is intended to supplement, but not replace, any applicable state and federal laws governing conflicts of interest applicable to nonprofit and charitable organizations.

Article 2. Definition

A conflict of interest will be deemed to exist whenever an individual is in the position to approve or influence Authority policies or actions which involve or could ultimately harm or benefit financially: (a) the individual; (b) any family member (spouse, domestic partner, grandparents, parents, children, grandchildren, great grandchildren, brothers or sisters (whether whole or half blood, or step relationship), and spouses of these individuals); or (c) any organization in which he or a family member is a director, trustee, officer, member, partner of more than 10% of the total (combined) voting power. Service on the board of another not-for-profit corporation does not constitute a conflict of interest.

Article 3. Disclosure of Conflicts of Interest

A Director, officer or employee shall disclose a conflict of interest: (a) prior to voting on or otherwise discharging his duties with respect to any matter involving the conflict which comes before the Board or any committee; (b) prior to entering into any contract or transaction involving the conflict; (c) as soon as possible after the Director, officer or employee learns of the conflict; and (d) on the annual conflict of interest disclosure form.

The Secretary of the Authority shall cause to be distributed annually to all Directors, officers and employees, a form soliciting the disclosure of all conflicts of interest, including specific information concerning the terms of any contract or transaction with the Authority and whether the process for approval set forth in this policy was used. Such disclosure form may require disclosure of other relationships that may not constitute an actual conflict of interest, but which are required to be disclosed in order for the Authority to comply with its annual reporting requirements.

Article 4. Approval of Contracts and Transactions Involving Potential Conflicts of Interest

A Director or officer [or employee] who has or learns about a potential conflict of interest should disclose promptly to the Secretary [Chief Executive Officer] of the Authority the material facts surrounding any potential conflict of interest, including specific information concerning the terms of any contract or transaction with the Authority. All effort should be made to disclose any such contract or transaction and have it approved by the Board before the arrangement is entered.

Following receipt of information concerning a contract or transaction involving a potential conflict of interest, the Board shall consider the material facts concerning the proposed contract or transaction, including the process by which the decision was made to recommend entering into the arrangement on the terms proposed. The Board shall approve only those contracts or transactions in which the terms are fair and reasonable to the Authority and the arrangements are consistent with the best interests of the Authority. Fairness includes, but is not limited to, the concepts that the Authority should pay no more than fair market value for any goods or services which the Authority receives and that the Authority should receive fair market value consideration for any goods or services that it furnishes others. The Board shall set forth the basis for its decision with respect to approval of contracts or transactions involving conflicts of interest in the minutes of the meeting at which the decision is made, including the basis for determining that the consideration to be paid is fair to the Authority.

Article 5. Validity of Actions

No contract or other transaction between the Authority and one or more of its Directors, officers or employees, or between the Authority and any other corporation, firm, association or other entity in which one or more of its Directors, officers or employees are directors, officers or employees, or have a substantial financial interest, shall be either void or voidable for this reason alone or by reason alone that such Director or Directors, officer or officers, or employee or employees are present at the meeting of the Board of Directors, or of a committee thereof, which authorizes such contract or transaction, or that his or their votes are counted for such purpose, if the material facts as to such Director's, officer's or employee's interest in such contract or transaction and as to any such common directorship, officer ship or financial interest are disclosed in good faith or known to the Board or committee, and the Board or committee authorizes such contract or transaction by a vote sufficient for such purpose without counting the vote or votes of such interested Director or officers.

Common or interested Directors may be counted in determining the presence of a quorum at a meeting of the Board of Directors or committee which authorizes such contract or transaction. At the time of the discussion and decision concerning the authorization of such contract or transaction, the interested Director, officer, or employee should not be present at the meeting.

Article 6.

Penalties:

Any director or employee that fails to comply with this policy may be penalized by the Authority in the manner provided for in law, rules, or regulations of the State of New York.

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 LOCAL DEVELOPMENT CORPORATION

Resolution No. LDC-24-12-xx

Governance Committee Review: December 18, 2024

December 18, 2024

ANNUAL REVIEW OF THE PROCUREMENT POLICY

WHEREAS, written procedures (the “Procurement Policy”) have been put into place which guide the St. Lawrence County Industrial Development Agency Local Development Corporation (the “SLCIDA-LDC”) to procure goods and services in a manner which assures (i) compliance with all applicable provisions of law governing procurements by the SLCIDA-LDC, (ii) the acquisition of quality goods and services which meets the SLCIDA-LDC’s needs, (iii) fairness and open competition, (iv) the wise and prudent use of the SLCIDA-LDC’s resources and (v) the avoidance of favoritism, extravagance, fraud and corruption,

NOW, THEREFORE BE IT RESOLVED the St. Lawrence County Industrial Development Agency Local Development Corporation hereby authorizes the revised Procurement Policy (attached).

Move:				
Second:				
VOTE	AYE	NAY	ABSTAIN	ABSENT
Blevins				
Hall				
LaBaff				
McMahon				
Morrill				
Reagen				
Staples				

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/

Lori Sibley
 December 18, 2024

**ST. LAWRENCE COUNTY. INDUSTRIAL DEVELOPMENT AGENCY
 LOCAL DEVELOPMENT CORPORATION
 PROCUREMENT POLICY
 RESOLUTION No. LDC-24-12-xx (DECEMBER 18, 2024)**

A. Introduction

1. Scope: In accordance with Article 18-A of the General Municipal Law (the “IDA Act”), Section 104b of the General Municipal Law and the Public Authorities Accountability Act of 2005, the St. Lawrence County Industrial Development Agency Local Development Corporation, (hereinafter “Local Authority”) is required to adopt procurement policies which will apply to the procurement of goods and services not subject to the competitive bidding requirements of §103 of the GML and paid for by a Local Authority for its own use and account.
2. Purpose: Pursuant to §104b of the GML, the primary objectives of this policy are to assure the prudent and economical use of public monies in the best interests of the taxpayers of a political subdivision or district, to facilitate the acquisition of goods and services of maximum quality at the lowest possible cost under the circumstances and to guard against favoritism, improvidence, extravagance, fraud and corruption.
3. The designated Contracting Officer (“CO”) shall be the Chief Executive Officer, or his or her designee for specific contracts.
4. Any and all previously approved Procurement policies of the Local Authority are hereby rescinded.

B. Procurement Policy

1. Items purchased in conjunction with St. Lawrence County purchasing procedures, including New York State contract pricing, shall meet Local Authority requirements.
2. Goods and services purchased from any Local, State or Federal government entity, or any Agency/Authority thereof, qualify as meeting Local Authority requirements.
3. The Local Authority shall adhere to the following methods of competition for non-bid procurements:

Purchase Contracts	Requirements
Under \$10,000	Contracting Officer Approval
\$10,001 - \$25,000	3 Written Quotes
\$25,001 or more	See Reference Notes A & B
Emergencies	See Reference Notes C
Insurance	See Reference Notes D
Professional Services	See Reference Notes E

Reference Notes:

- A: All purchases of over \$25,000 require advertised request for proposals.
- B: All expenditures over \$25,000 require Local Authority Board approval even if a budget line item has been previously adopted for such expenditure.

- C: Even in the case of an emergency, public interest dictates that purchases are made at the lowest possible costs, seeking competition by informal solicitation of quotes or otherwise to the extent practicable under the circumstance. Documentation must be made showing the method and extent of competition.

Emergency provisions (goods and services) can be an exception to the RFP and competitive process if they must be purchased immediately and a delay in order to seek alternate proposals may threaten the life, health, safety, property, or welfare of the Local Authority.

- D: Insurance coverage is not subject to formal competitive bidding. Requests for Proposals, written or verbal quotations can serve as documentation of the process.

- E: Professional Services involve specialized expertise, use of professional judgment, and/or a high degree of creativity. They are not purchase contracts or contracts for public work, as those phrases are used in the bidding statutes, and therefore are not subject to the competitive bidding procedures. The individual or company may be chosen based on qualifications to include, but not limited to, reliability, skill, education and training, experience, demonstrated effectiveness, judgment, and integrity. These qualifications are not necessarily found in the individual or company that offers the lowest price.

Professional or technical services shall include but not be limited to the following:

- Accounting (CPA)
- Architectural / Design Services
- Customized Software Programming Services
- Consultants
- Engineering
- Instructors / Teachers / Training
- Insurance Coverage and/or Insurance Broker
- Investment Management Services
- Laboratory Testing
- Legal
- Medical / Dental Services

Contracts for professional services are made in the best interest of the Local Authority, utilizing Requests for Quotations (RFQ), Requests for Proposals (RFP) or other competitive process. The process may consider inclusive factors such as price, staffing and suitability for needs, reliability, skill, education and training, experience, demonstrated effectiveness, judgment, and integrity, and must include negotiations on a fair and equal basis.

4. The Local Authority shall capitalize all purchases in excess of \$5,000.

**ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
LOCAL DEVELOPMENT CORPORATION
INVESTMENT POLICY
REVIEWED AND APPROVED DECEMBER 18, 2024
RESOLUTION No. LDC-24-12-XX**

I. SCOPE

This investment policy applies to all moneys and other financial resources available for investment on its own behalf or on behalf of any other entity or individual. This policy shall be reviewed, in its entirety, on an annual basis. Any and all previously approved Investment policies of the St. Lawrence County Industrial Development Agency Local Development Corporation are hereby rescinded.

II. OBJECTIVES

The primary objectives of the local government's investment activities are, in priority order:

- To conform with all applicable Federal, State, and other legal requirements (legal);
- To adequately safeguard principal (safety);
- To provide sufficient liquidity to meet all operating requirements (liquidity); and
- To obtain a reasonable rate of return (yield).

III. DELEGATION OF AUTHORITY

The governing board's responsibility for administration of the investment program is delegated to the Chief Executive Officer who shall establish written procedures for the operation of the investment program consistent with these investment guidelines. Such procedures shall include an adequate internal control structure to provide a satisfactory level of accountability based on a database or records incorporating description and amounts of investments, transaction dates, and other relevant information and regulate the activities of subordinate employees.

IV. PRUDENCE

All participants in the investment process shall seek to act responsibly as custodians of the public trust and shall avoid any transaction that might impair public confidence in the St. Lawrence County Industrial Development Agency Local Development Corporation (hereinafter "Corporation") to govern effectively.

Investments shall be made with judgment and care, under circumstances then prevailing, which persons of prudence discretion and intelligence exercise in the management of their own affairs, not for speculation, but for investment, considering the safety of the principal as well as the probable income to be derived.

All participants involved in the investment process shall refrain from personal business activity that could conflict with proper execution of the investment program, or which could impair their ability to make impartial investment decisions.

V. DIVERSIFICATION

It is the policy of the Corporation to diversify its deposits and investments by financial institution, by investment instrument, and by maturity scheduling. Should funds exceed FDIC coverage at a specific financial institution, monies will be diversified and not more than 60% of the Corporation's total investments will be in any one institution.

VI. INTERNAL CONTROLS

It is the policy of the Corporation for all moneys collected by any officer or employee of the government to transfer those funds to the Chief Financial Officer within three (3) business days of deposit. The Chief Financial Officer is responsible for establishing and maintaining an internal control structure to provide reasonable, but not absolute, assurance that deposits and investments are safeguarded against loss from unauthorized use or disposition, that transactions are executed in accordance with management's authorization and recorded properly, and are managed in compliance with applicable laws and regulations.

VII. DESIGNATION OF DEPOSITORIES

The banks and trust companies authorized for the deposit of moneys up to the maximum amounts are listed in Appendix A.

VIII. COLLATERALIZING OF DEPOSITS

In accordance with the provisions of General Municipal Law, §10, all deposits of the Corporation, including certificates of deposit and special time deposits, in excess of the amount insured under the provisions of the Federal Deposit Insurance Act shall be secured:

1. By a pledge of "eligible securities" with an aggregate "market value" as provided by GML §10, equal to the aggregate amount of deposits from the categories designated in Appendix B to the policy.
2. By an eligible "irrevocable letter of credit" issued by a qualified bank other than the bank with the deposits in favor of the government for a term not to exceed 90 days with an aggregate value equal to 140% of the aggregate amount of deposits and the agreed upon interest, if any. A qualified bank is one whose commercial paper and other unsecured short-term debt obligations are rated in one of the three highest rating categories by at least one nationally recognized statistical rating organization or by a bank that is in compliance with applicable federal minimum risk-based capital requirements.
3. By an eligible surety bond payable to the government for an amount at least equal to 100% of the aggregate amount of deposits and the agreed upon interest, if any, executed by an insurance company authorized to do business in New York State, whose claims-paying ability is rated in the highest rating category by at least two nationally recognized statistical rating organizations.

IX. SAFEKEEPING AND COLLATERALIZATION

Eligible securities used for collateralizing deposits shall be held by the depository bank or trust company subject to security and custodial agreements.

The security agreement shall provide that eligible securities are being pledged to secure local government deposits together with agreed upon interest, if any, and any costs or expenses arising out of the collection of such deposits upon default. It shall also provide the conditions under which the securities may be sold, presented for payment, substituted, or released and the events which will enable the local government to exercise its rights against the pledged securities. In the event that the securities are not registered or inscribed in the name of the local government, such securities shall be delivered in a form suitable for transfer or with an assignment in blank to the Corporation or its custodial bank.

The custodial agreement shall provide that securities held by the bank or trust company, or agent of and custodian for, the local government, will be kept separate and apart from the general assets of the custodial bank or trust company and will not, in any circumstances, be commingled with or become part of the backing for any other deposit or other liabilities. The agreement should also describe that the custodian shall confirm the receipt, substitution, or release of the securities. The agreement shall provide for the frequency of revaluation of eligible securities and for the substitution of securities when a change in the rating of a security may cause ineligibility. Such agreement shall include all provisions necessary to provide the local government a perfected interest in the securities.

X. PERMITTED INVESTMENTS

As authorized by General Municipal Law, §11, the Corporation authorizes the Chief Executive Officer to invest moneys not required for immediate expenditure for terms not to exceed its projected cash flow needs in the following types of investments:

- Special time deposit amounts;
- Certificates of deposit;
- Obligations of the United States of America;
- Obligations guaranteed by agencies of the United States of America where the payment of principal and interest are guaranteed by the United States of America;
- Obligations of the State of New York;
- Obligations issued pursuant to LFL §24.00 or 25.00 (with approval of the State Comptroller) by any municipality, school district or district corporation other than the Corporation;
- Obligations of public authorities, public housing authorities, urban renewal agencies and industrial development agency where the general State statutes governing such entities or whose specific enabling legislation authorizes such investments;
- Certificates of Participation (COPs) issued pursuant to GML §109-b;
- Obligations of this local government, by only with any moneys in a reserve fund established pursuant to GML §§6-c, 6-d, 6-e, 6-g, 6-h, 6-j, 6-k, 6-l, 6-m, or 6-n.
- Certificates of Deposit obtained through a depository institution that has a main office or branch office in the State of New York and that contractually agrees to place the funds in federally insured depository institutions through a qualified Reciprocal Deposit program such as the Certificate of Deposit Account Registry Service, or CDARS.
- Savings and/or demand deposit accounts placed through a depository institution that has a main office or branch office in the State of New York and that contractually agrees to place the funds in federally insured depository institutions through a qualified Reciprocal Deposit program such as the savings option of the Insured Cash Sweep service, or ICS.

All investment obligations shall be payable or redeemable at the option of the Corporation within such times as the proceeds will be needed to meet expenditures for purposes for which the moneys were provided and, in the case of obligations purchased with the proceeds of bonds or notes, shall be payable or redeemable at the option of the Corporation within two years of the date of purchase.

XI. AUTHORIZED FINANCIAL INSTITUTIONS AND DEALERS

The Corporation shall maintain a list of financial institutions and dealers approved for investment purposes and establish appropriate limits to the amount of investments which can be made with each financial institution or dealer. No more than 60% of the Corporation's total investments may be in any one institution. All financial institutions with which the local government conducts business must be creditworthy. Banks shall provide their most recent Consolidated Report of Condition (Call Report) at the request of the Corporation. Security dealers not affiliated with a bank shall be required to be classified as reporting dealers affiliated with the New York Federal Reserve Bank, as primary dealers. The Chief Financial Officer is responsible for evaluating the financial position and maintaining a listing of proposed depositories, trading partners and custodians. The approved depositories are also authorized to act as agents for investment activities for the Corporation subject to the guidelines set forth in this Investment Policy, said list of depositories is included as Appendix A.

XII. PURCHASE OF INVESTMENTS

The Chief Executive Officer is authorized to contract for the purchase of investments:

1. Directly, including through a repurchase agreement, from an authorized trading partner.
2. By participation in a cooperative investment program with another authorized governmental entity pursuant to Article 5G of the General Municipal Law where such program meets all the requirements set forth in the Office of the State Comptroller Opinion No. 88-46, and the specific program has been authorized by the governing board.
3. By utilizing an ongoing investment program with an authorized trading partner pursuant to a contract authorized by the governing board.

All purchased obligations, unless registered or inscribed in the name of the local government, shall be purchased through, delivered to and held in the custody of a bank or trust company. Such obligations shall be purchased, sold, or presented for redemption or payment by such bank or trust company only in accordance with prior written authorization from the officer authorized to make the investment. All such transactions shall be confirmed in writing to the Corporation by the bank or trust company. Any obligation held in the custody of a bank or trust company shall be held pursuant to a written custodial agreement as described in General Municipal Law, §10.

The custodial agreement shall provide that securities held by the bank or trust company, as agent of and custodian for, the local government, will be kept separate and apart from the general assets of the custodial bank or trust company and will not, in any circumstances, be commingled with or become part of the backing for any other deposit or other liabilities. The agreement shall describe how the custodian shall confirm the receipt and release of the securities. Such agreement shall include all provisions necessary to provide the local government a perfected interest in the securities.

XIII. REPURCHASE AGREEMENTS

Repurchase agreements are authorized subject to the following restrictions:

- All repurchase agreements must be entered into subject to a Master Repurchase Agreement.
- Trading partners are limited to banks or trust companies authorized to do business in New York State and primary reporting dealers.
- Obligations shall be limited to obligations of the United States of America and obligations guaranteed by agencies of the United States of America.
- No substitution of securities will be allowed.
- The custodian shall be a party other than the trading partner.

APPENDIX A
Authorized Depositories

Depositories Authorized by the St. Lawrence County Industrial Development Agency Local Development Corporation

- Community Bank, NA
- Upstate National Bank
- NBT Bank
- Key Bank, NA

APPENDIX B
Schedule of Eligible Securities

- (i) Obligations issued, or fully insured or guaranteed as to the payment of principal and interest by the United States of America, an agency thereof or a United States government-sponsored corporation.
- (ii) Obligations issued or fully guaranteed by the International Bank for Reconstruction and Development, the Inter-American Development Bank, the Asian Development Bank, and the African Development Bank.
- (iii) Obligations partially insured or guaranteed by any agency of the United States of America, at a proportion of the Market Value of the obligation that represents the amount of insurance or guaranty.
- (iv) Obligations issued or fully insured or guaranteed by the State of New York, obligations issued by a municipal corporation, school district or district corporation of such State or obligations of any public benefit corporation which under a specific State statute may be accepted as security for deposit of public moneys.
- (v) Obligations issued by states (other than the State of New York) of the United States rated in one of the three highest rating categories by at least one nationally recognized statistical rating organization.
- (vi) Obligations of Puerto Rico rated in one of the three highest rating categories by at least one nationally recognized statistical rating organization.
- (vii) Obligations of counties, cities, and other governmental entities of a state other than the State of New York having the power to levy taxes that are backed by the full faith and credit of such governmental entity and rated in one of the three highest rating categories by at least one nationally recognized statistical rating organization.
- (viii) Obligations of domestic corporations rated in one of the two highest rating categories by at least one nationally recognized statistical rating organization.
- (ix) Any mortgage-related securities, as defined in the Securities Exchange Act of 1934, as amended, which may be purchased by banks under the limitations established by bank regulatory agencies.
- (x) Commercial paper and bankers' acceptances issued by a bank, other than the Bank, rated in the highest short term category by at least one nationally recognized statistical rating organization and having maturities of no longer than 60 days from the date they are pledged.
- (xi) Zero coupon obligations of the United States government marketed as "Treasury Strips."

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 LOCAL DEVELOPMENT CORPORATION
 Resolution No. LDC-24-12-xx
 Governance Review: December 18, 2024
 December 18, 2024

ANNUAL REVIEW OF HARASSMENT POLICY

WHEREAS, the St. Lawrence County Industrial Development Agency – Local Development Corporation (the “Corporation”) is committed to maintaining a workplace free from harassment, and

WHEREAS, State mandates concerning harassment prevention and training were recently made available as guidance, and

WHEREAS, a policy outlining the prevention of harassment of its employees is not only an important policy to be implemented by the Corporation but is also a requirement by law, and

WHEREAS, staff participated in a training exercise on September 19, 2019 that meets the guidelines established by the New York State Department of Labor;

NOW, THEREFORE, BE IT RESOLVED that the St. Lawrence County Industrial Development Agency Local Development Corporation’s Governance Committee, having reviewed the Harassment Policy, does hereby authorize the policy and recommends acceptance by the Agency Board, the Policy and Complaint Form, as attached.

Move:				
Second:				
VOTE	AYE	NAY	ABSTAIN	ABSENT
Blevins				
Hall				
LaBaff				
McMahon				
Morrill				
Reagen				
Staples				

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/ _____

Lori Sibley
December 18, 2024

Policy Guidance:

Harassment Policy

Original Policy (Date): October 1, 2010

Revised (Date): October 5, 2018

Revised (Date): December 20, 2023

Introduction

The St. Lawrence County Industrial Development Agency - Local Development Corporation is committed to maintaining a workplace free from harassment and discrimination. Harassment is a form of workplace discrimination that subjects employees to inferior conditions of employment due to their gender, gender identity, gender expression (perceived or actual), and/or sexual orientation. Harassment is often viewed simply as a form of gender-based discrimination, but the St. Lawrence County IDA recognizes that discrimination can be related to or affected by other identities beyond gender. Under the New York State Human Rights Law, it is illegal to discriminate based on sex, sexual orientation, gender identity or expression, age, race, creed, color, national origin, military status, disability, pre-disposing genetic characteristics, familial status, marital status, criminal history, or status as a victim of domestic violence. Our different identities impact our understanding of the world and how others perceive us. For example, an individual's race, ability, or immigration status may impact their experience with gender discrimination in the workplace. While this policy is focused on harassment and gender discrimination, the methods for reporting and investigating discrimination based on other protected identities are the same. The purpose of this policy is to teach employees to recognize discrimination, including discrimination due to an individual's intersecting identities, and provide the tools to take action when it occurs. All employees, managers, and supervisors are required to work in a manner designated to prevent harassment and discrimination in the workplace. This policy is one component of the St. Lawrence County Industrial Development Agency - Local Development Corporation's commitment to a discrimination-free work environment.

Goals of this Policy:

Harassment and discrimination are against the law. After reading this policy, employees will understand their right to a workplace free from harassment. Employees will also learn what harassment and discrimination look like, what actions they can take to prevent and report harassment, and how they are protected from retaliation after taking action. The policy will also explain the investigation process into any claims of harassment. Employees are encouraged to report harassment or discrimination by filing a complaint internally with the St. Lawrence County Industrial Development Agency - Local Development Corporation. Employees can also file a complaint with a government agency or in court under federal, state, or local antidiscrimination laws. To file an employment complaint with the New York State Division of Human Rights, please visit: <https://dhr.ny.gov/complaint>. To file a complaint with the United States Equal Employment Opportunity Commission, please visit <https://www.eeoc.gov/filing-charge-discrimination>.

Policy Guidance:

1. The St. Lawrence County Industrial Development Agency - Local Development Corporation's policy applies to all employees, applicants for employment, interns, whether paid or unpaid. The policy also applies to additional covered individuals. It applies to anyone who is (or is employed by) a contractor, subcontractor, vendor, consultant, or anyone providing services in our workplace. These individuals include people commonly referred to as independent contractors, gig workers, and temporary workers. Also included are persons providing equipment repair, cleaning services, or any other services through a contract with the St. Lawrence County Industrial Development Agency - Local Development Corporation. For the remainder of this policy, the term "covered individual" refers to these individuals who are not direct employees of the company.
2. Harassment will not be tolerated. Any employee or covered individual who engages in harassment, discrimination or retaliation will be subject to action, including appropriate discipline for employees. In New York, harassment does not need to be severe or pervasive to be illegal. Employees and covered individuals should not feel discouraged from reporting harassment because they do not believe it is bad enough, or conversely because they do not want to see a colleague fired over less severe behavior. Just as harassment can happen in different degrees, potential discipline for engaging in harassment will depend on the degree of harassment and might include education and counseling. It may lead to suspension or termination when appropriate.
3. Retaliation is prohibited: Any employee or covered individual that reports an incident of harassment or discrimination, provides information, or otherwise assists in any investigation of a harassment or discrimination complaint is protected from retaliation. No one should fear reporting harassment if they believe it has occurred. So long as a person reasonably believes that they have witnessed or experienced such behavior, they are protected from retaliation. Any employee of the St. Lawrence County Industrial Development Agency - Local Development Corporation who retaliates against anyone involved in a harassment or discrimination investigation will be subjected to disciplinary action, up to and including termination. All employees and covered individuals working in the workplace who believe they have been subject to such retaliation should inform a supervisor, manager, or the Workforce Development Specialist. All employees and covered employees who believe they have been a target of such retaliation may also seek relief from government agencies, as explained below in the section on Legal Protections.
4. Discrimination of any kind, including harassment, is a violation of our policies, is unlawful, and may subject the St. Lawrence County Industrial Development Agency - Local Development Corporation to liability for harm experienced by targets of discrimination. Harassers may also be individually subject to liability and employers or supervisors who fail to report or act on harassment may be liable for aiding and abetting such behavior. Employees of at every level who engage in harassment or discrimination, including managers and supervisors who engage in harassment or discrimination or who allow such behavior to continue, will be penalized for such misconduct.

5. The St. Lawrence County Industrial Development Agency - Local Development Corporation will conduct a prompt and thorough investigation that is fair to all parties. An investigation will happen whenever management receives a complaint about harassment or discrimination, or when it otherwise knows of possible discrimination or harassment occurring. The St. Lawrence County Industrial Development Agency - Local Development Corporation will keep the investigation confidential to the extent possible. If an investigation ends with the finding that discrimination or harassment occurred, the St. Lawrence County Industrial Development Agency - Local Development Corporation will act as required. In addition to any required discipline, the St. Lawrence County Industrial Development Agency - Local Development Corporation will also take steps to ensure a safe work environment for the employee(s) who experienced the discrimination or harassment. All employees, including managers and supervisors, are required to cooperate with any internal investigation of discrimination or harassment.
6. All employees and covered individuals are encouraged to report any harassment or behaviors that violate this policy. The St. Lawrence County Industrial Development Agency - Local Development Corporation will provide all employees a complaint form for employees to report harassment and file complaints. Use of this form is not required. For anyone who would rather make a complaint verbally, or by email, these complaints will be treated with equal priority. An employee or covered individual who prefers not to report harassment to their manager or employer may instead report harassment to the New York State Division of Human Rights and/or the United States Equal Employment Opportunity Commission. Complaints may be made to both the employer and a government agency.

Managers and supervisors are **required** to report any complaint that they receive, or any harassment that they observe or become aware of, to the Workforce Development Specialist.

7. This policy applies to all employees and covered individuals, such as contractors, subcontractors, vendors, consultants, or anyone providing services in the workplace, and all must follow and uphold this policy. This policy must be provided to all employees in person or digitally through email upon hiring and will be posted prominently in all work locations. For those offices operating remotely, in addition to sending the policy by email, it will also be available on the organization's shared network.

What Is "Harassment"?

harassment is a form of ~~sex~~ gender-based discrimination and is unlawful under federal, state, and (where applicable) local law. harassment includes harassment on the basis of sex, orientation, self-identified or perceived sex, gender expression, gender identity and the status of being transgender. harassment is not limited to contact, touching, or expressions of a suggestive nature. harassment includes all forms of gender discrimination including gender role stereotyping and treating employees differently because of their gender.

Understanding gender diversity is essential to recognizing harassment because discrimination based on sex stereotypes, gender expression and perceived identity are all forms of harassment. The gender spectrum is nuanced, but the three most common ways people are cisgender, transgender, and non-binary. A cisgender person is someone whose gender aligns with the sex they were assigned at birth. Generally, this gender will align with the binary of male and female. A transgender person is someone whose gender is different than the sex they were assigned at birth. A non-binary person does not identify exclusively as a man or a woman. They might identify as both, somewhere in between, or completely outside the gender binary. Some may identify as transgender, but not all do. Respecting an individual's gender identity is a necessary first step in establishing a safe workplace.

Harassment is unlawful when it subjects an individual to inferior terms, conditions, or privileges of employment. Harassment does not need to be severe or pervasive to be illegal. It can be any harassing behavior that arises above petty slights or trivial inconveniences. Every instance of harassment is unique to those experiencing it, and there is no single boundary between petty slights and harassing behavior. However, the Human Rights Law specifies that whether harassing conduct is considered petty or trivial is to be viewed from the standpoint of a reasonable victim of discrimination with the same protected characteristics. Generally, any behavior in which an employee or covered individual is treated worse because of their gender (perceived or actual), orientation, or gender expression is considered a violation of the St. Lawrence County Industrial Development Agency - Local Development Corporation's policy. The intent of the behavior, for example, making a joke, does not neutralize a harassment claim. Not intending to harass is not a defense. The impact of the behavior on a person is what counts. Harassment includes any unwelcome conduct which is either directed at an individual because of that individual's gender identity or expression (perceived or actual), or is of a nature, when:

- The purpose or effect of this behavior unreasonably interferes with an individual's work performance or creates an intimidating, hostile or offensive work environment. The impacted person does not need to be the intended target of the harassment.
- Employment depends implicitly or explicitly on accepting such unwelcome behavior; or
- Decisions regarding an individual's employment are based on an individual's acceptance to, or rejection of, such behavior. Such decisions can include what shifts and how many hours an employee might work, project assignments, as well as salary and promotion decisions.

There are two main types of harassment:

Behaviors that contribute to a **hostile work environment** includes, but is not limited to, words, signs, jokes, pranks, intimidation or physical violence which are of a nature, or which are directed at an individual because of that individual's sex, gender identity, or gender expression. Harassment also consists of any unwanted verbal or physical advances, explicit derogatory or discriminatory statements which an employee finds ~~are~~ offensive or objectionable causes an employee discomfort or humiliation, which interferes with the employee's job performance.

Harassment also occurs when a person in authority tries to trade job benefits for favors. This can include hiring, promotion, continued employment or any other terms, conditions or privileges of employment. This is also called “**quid pro quo**” harassment.

Any employee or covered individual who feels harassed is encouraged to report the behavior so that any violation of this policy can be corrected promptly. Any harassing conduct, even a single incident, can be discrimination and is covered by this policy.

Examples of Harassment

The following describes some of the types of acts that may be unlawful harassment and that are strictly prohibited. **This list is just a sample of behaviors and should not be considered exhaustive.** Any employee who believes they have experienced harassment, even if it does not appear on this list, should feel encouraged to report it:

- Physical acts of a nature, such as:
 - Touching, pinching, patting, kissing, hugging, grabbing, brushing against another employee’s body or poking another employee’s body; or
 - Rape, battery, molestation or attempts to commit these assaults, which may be considered criminal conduct outside the scope of this policy (please contact local law enforcement if you wish to pursue criminal charges).
- Unwanted comments, advances or propositions, such as:
 - Requests for favors accompanied by implied or overt threats concerning the target’s job performance evaluation, a promotion or other job benefits.
 - This can include advances/pressure placed on a service industry employee by customers or clients, especially those industries where hospitality and tips are essential to the customer/employee relationship.
 - Subtle or obvious pressure for unwelcome activities; or
 - Repeated requests for dates or romantic gestures, including gift-giving.
- Sexually oriented gestures, noises, remarks or jokes, or questions or comments about a person’s sexuality or experience, or romantic history which create a hostile work environment. This is not limited to interactions in person. Remarks made over virtual platforms and in messaging apps when employees are working remotely can create a similarly hostile work environment.
- Sex stereotyping, which occurs when someone’s conduct or personality traits are judged based on other people’s ideas or perceptions about how individuals of a particular sex should act or look.
 - Remarks regarding an employee’s gender expression, such as wearing a garment typically associated with a different gender identity; or
 - Asking employees to take on traditionally gendered roles, such as asking a woman to serve meeting refreshments when it is not part of, or appropriate to, her job duties.
- or discriminatory displays or publications anywhere in the workplace, such as:
 - Displaying pictures, posters, calendars, graffiti, objects, promotional material, reading materials or other materials that are demeaning or pornographic. This

includes such displays on workplace computers or cell phones and sharing such displays while in the workplace.

- This also extends to the virtual or remote workspace and can include having such materials visible in the background of one's home during a virtual meeting.
- Hostile actions taken against an individual because of that individual's sex, orientation, gender identity or gender expression, such as:
 - Interfering with, destroying or damaging a person's workstation, tools or equipment, or otherwise interfering with the individual's ability to perform the job;
 - Sabotaging an individual's work;
 - Bullying, yelling, name-calling.
 - Intentional misuse of an individual's preferred pronouns; or
 - Creating different expectations for individuals based on their perceived identities.
 - Dress codes that place more emphasis on women's attire.
 - Leaving parents/caregivers out of meetings.

Who can be a target of harassment?

harassment can occur between any individuals, regardless of their sex or gender. Harassment does not have to be between members of the opposite sex or gender. New York Law protects employees and all covered individuals described earlier in the policy. **Harassers can be** anyone in the workplace. A supervisor, supervisee, or a coworker can all be harassers. Anyone else in the workplace can also be harassers including an independent contractor, contract worker, vendor, client, customer, patient, constituent, or visitor.

harassment does not happen in a vacuum and discrimination experienced by an employee can be impacted by biases and identities beyond an individual's gender. For example:

- Placing different demands or expectations on black women employees than white women employees can be both racial and gender discrimination.
- An individual's immigration status may lead to perceptions of vulnerability and increased concerns around illegal retaliation for reporting harassment; or
- Past experiences as a survivor of domestic or violence may lead an individual to feel retraumatized by someone's behaviors in the workplace.

Individuals bring personal history with them to the workplace that might impact how they interact with certain behavior. It is especially important for all employees to be aware of how words and actions might impact someone with a different experience than their own in the interest of creating a safe and equitable workplace.

Where can harassment occur?

Unlawful harassment is not limited to the physical workplace itself. It can occur while employees are traveling for business or at employer or industry sponsored events or parties. Calls, texts, emails, and social media usage by employees or covered individuals can constitute unlawful workplace harassment, even if it occurs away from the workplace premises, on personal devices, or during non-work hours.

Harassment can occur when employees are working remotely from home as well. Any behaviors outlined above that leave an employee feeling uncomfortable, humiliated, or unable to meet their job requirements constitute harassment even if the employee or covered individual is at home when the harassment occurs. Harassment can happen on virtual meeting platforms, in messaging apps, and after working hours between personal cell phones.

Retaliation

Retaliation is unlawful and is any action by an employer or supervisor that punishes an individual upon learning of a harassment claim, that seeks to discourage a worker or covered individual from making a formal complaint or supporting a harassment or discrimination claim, or that punishes those who have come forward. These actions need not be job-related or occur in the workplace to constitute unlawful retaliation. For example, threats of physical violence outside of work hours or disparaging someone on social media would be covered as retaliation under this policy.

Examples of retaliation may include, but are not limited to:

- Demolition, termination, denying accommodations, reduced hours, or the assignment of less desirable shifts.
- Publicly releasing personnel files.
- Refusing to provide a reference or providing an unwarranted negative reference.
- Labeling an employee as “difficult” and excluding them from projects to avoid “drama”.
- Undermining an individual’s immigration status; or
- Reducing work responsibilities, passing over a promotion, or moving an individual’s desk to a less desirable office location.

Such retaliation is unlawful under federal, state, and (where applicable) local law. The New York State Human Rights Law protects any individual who has engaged in “protected activity.” Protected activity occurs when a person:

- Made a complaint of harassment or discrimination, either internally or with any government agency.
- Testified or assisted in a proceeding involving harassment or discrimination under the Human Rights Law or other anti-discrimination law.
- Oppose harassment or discrimination by making a verbal or informal complaint to management, or by simply informing a supervisor or manager of harassment.
- Reported that another employee has been harassed or discriminated against; or
- Encouraged a fellow employee to report harassment.

Even if the alleged harassment does not turn out to rise to the level of a violation of law, the individual is protected from retaliation if the person had a good faith belief that the practices were unlawful. However, the retaliation provision is not intended to protect persons making intentionally false charges of harassment.

Reporting Harassment

Preventing harassment is everyone's responsibility, but leadership matters. Supervisors and managers have a special responsibility to make sure employees feel safe at work and that workplaces are free from harassment and discrimination. Any employee or covered individual is encouraged to report harassing or discriminatory behavior to a supervisor, manager or the Workforce Development Specialist. Anyone who witnesses or becomes aware of potential instances of harassment should report such behavior to a supervisor, manager or Workforce Development Specialist.

Reports of harassment may be made verbally or in writing. A written complaint form is attached to this policy if an employee would like to use it, but the complaint form is not required. Employees who are reporting harassment on behalf of other employees should use the complaint form and note that it is on another employee's behalf. A verbal or otherwise written complaint (such as an email) on behalf of oneself or another employee is also acceptable.

Employees and covered individuals who believe they have been a target of harassment may also seek assistance in other available forums, as explained below in the section on Legal Protections.

Supervisory Responsibilities

Supervisors and managers have a responsibility to prevent harassment and discrimination. All supervisors and managers who receive a complaint or information about suspected harassment, observe what may be harassing or discriminatory behavior, or for any reason suspect that harassment or discrimination is occurring, **are required** to report such suspected harassment to the Workforce Development Specialist. Managers or supervisors should not be passive and wait for an employee to make a claim of harassment. If they observe such behavior, they must act.

Supervisors and managers can be subject to discipline for engaging in harassing or discriminatory behavior themselves. Supervisors or managers can also be disciplined for failing to report suspected harassment or allowing harassment to continue after they know about it.

Supervisors and managers will also be subject to discipline for engaging in any retaliation.

While supervisors and managers have a responsibility to report harassment and discrimination, supervisors and managers must be mindful of the impact that harassment and a subsequent investigation has on victims. Being identified as a possible victim of harassment and questioned about harassment and discrimination can be intimidating, uncomfortable and re-traumatizing for individuals. Supervisors and managers must accommodate the needs of individuals who have experienced harassment to ensure the workplace is safe, supportive, and free from retaliation for them during and after any investigation.

Bystander Intervention

Any employee witnessing harassment as a bystander is encouraged to report it. A supervisor or manager that is a bystander to harassment is **required** to report it. There are five standard methods of bystander intervention that can be used when anyone witnesses harassment or discrimination and wants to help.

1. A bystander can interrupt the harassment by engaging with the individual being harassed and distracting them from the harassing behavior.
2. A bystander who feels unsafe interrupting on their own can ask a third party to help intervene in the harassment.
3. A bystander can record or take notes on the harassment incident to benefit future investigation.
4. A bystander might check in with the person who has been harassed after the incident, see how they are feeling, and let them know the behavior was not ok and
5. If a bystander feels safe, they can confront the harassers and name the behavior as inappropriate. When confronting harassment, physically assaulting an individual is never an appropriate response.

Though not exhaustive, and dependent on the circumstances, the guidelines above can serve as a brief guide of how to react when witnessing harassment in the workplace. Any employee witnessing harassment as a bystander is encouraged to report it. A supervisor or manager that is a bystander to harassment is required to report it.

Complaints and Investigations of Harassment

All complaints or information about harassment will be investigated, whether that information was reported in verbal or written form. Investigations of any complaint, information, or knowledge of suspected harassment will be conducted in a timely manner, thorough, started and completed as soon as possible. The investigation will be kept confidential to the extent possible.

An investigation of any complaint, information or knowledge of suspected harassment will be prompt and thorough, commenced immediately and completed as soon as possible. The investigation will be kept confidential to the extent possible. All persons involved, including those making a harassment claim, witnesses and alleged harassers deserve a fair and impartial investigation.

Any employee may be required to cooperate as needed in an investigation of suspected harassment. The St. Lawrence County Industrial Development Agency - Local Development Corporation will take disciplinary action against anyone engaging in retaliation against employees who file complaints, support another's complaint or participate in an investigation regarding a violation of this policy.

The St. Lawrence County Industrial Development Agency - Local Development Corporation recognizes that participating in a harassment investigation can be uncomfortable and has the potential to retraumatize an employee. Those receiving claims and leading investigations will handle complaints and questions with sensitivity toward those participating.

While the process may vary from case to case, investigations should be done in accordance with the following steps:

- Upon receipt of complaint, the Workforce Development Specialist will conduct an immediate review of the allegations, assess the appropriate scope of the investigation, and take any interim actions (e.g., instructing the individual(s) about whom the complaint was made to refrain from communications with the individual(s) who reported the harassment), as appropriate. If complaint is verbal, request that the individual to complete the “Complaint Form” in writing. If the person reporting prefers not to fill out the Complaint Form, the Workforce Development Specialist will prepare a complaint form or equivalent documentation based on the verbal reporting.
- Will take steps to obtain, review, and preserve documents sufficient to assess the allegations, including documents, emails or phone records that may be relevant to the investigation. The Workforce Development Specialist will consider and implement appropriate document requests, review and preservation measures, including for electronic communications.
- Interview all parties involved, including any relevant witnesses.
- Create a written documentation of the investigation (such as a letter, memo or email), which contains the following:
 - A list of all documents reviewed, along with a detailed summary of relevant documents;
 - A list of names of those interviewed, along with a detailed summary of their statements;
 - A timeline of events;
 - A summary of prior relevant incidents, disclosed in the investigation, reported or unreported; and
 - The basis for the decision and final resolution of the complaint, together with any corrective action(s).
- Keep the written documentation and associated documents in a secure and confidential location.
- Promptly notify the individual(s) who reported and the individual(s) about whom the complaint was made that the investigation has been completed and implement any corrective actions identified in the written document; and
- Inform the individual(s) who reported of the right to file a complaint or charge externally as outlined in the next section.

Legal Protections and External Remedies

harassment is not only prohibited by the St. Lawrence County Industrial Development Agency - Local Development Corporation but is also prohibited by state, federal, and, where applicable, local law.

The internal process outlined in the policy above is one way for employees to report harassment. Employees and covered individuals may also choose to pursue legal remedies with the following governmental entities. While a private attorney is not required to file a complaint with a governmental agency, you may seek the legal advice of an attorney.

New York State Division of Human Rights

The New York State Human Rights Law (HRL), N.Y. Executive Law, art. 15, § 290 et seq., applies to all employers in New York State and protects employees and covered individuals, regardless of immigration status. A complaint alleging violation of the Human Rights Law may be filed either with the New York State Division of Human Rights (DHR) or in the New York State Supreme Court.

Complaints of harassment filed with DHR may be ~~filed~~ submitted any time **within three years** of the harassment. If an individual does not file a complaint with DHR, they can sue directly in state court under the HRL, **within three years** of the alleged harassment. An individual may not file with DHR if they have already filed a HRL complaint in state court.

Complaining internally to the St. Lawrence County Industrial Development Agency - Local Development Corporation does not extend your time to file with DHR or in court. The three years are counted from the date of the most recent incident of harassment.

You do not need an attorney to file a complaint with DHR, and there is no cost to file with DHR.

DHR will investigate your complaint and determine whether there is probable cause to believe that harassment has occurred. Probable cause cases receive a public hearing before an administrative law judge. If harassment is found after a hearing, DHR has the power to award relief, which varies but may include requiring your employer to take action to stop the harassment, or redress the damage caused by the harassment, including paying of monetary damages, punitive damages, attorney's fees and civil fines.

DHR's main office contact information is: NYS Division of Human Rights, One Fordham Plaza, Fourth Floor, Bronx, New York 10458. You may call (718) 741-8400 or visit: www.dhr.ny.gov.

Contact DHR harassment hotline at **1 (800) HARASS3** or visit dhr.ny.gov/complaint for more information about filing a complaint. This hotline can also provide you with a referral to a volunteer attorney experienced in harassment matters who can provide you with limited free assistance and counsel over the phone. The website has a digital complaint process that can be completed on your computer or mobile device from start to finish. The website also contains contact information for DHR's regional offices across New York State.

The United States Equal Employment Opportunity Commission:

The United States Equal Employment Opportunity Commission (EEOC) enforces federal anti-discrimination laws, including Title VII of the 1964 federal Civil Rights Act (codified as 42 U.S.C. § 2000e et seq.). An individual can file a complaint with the EEOC anytime within 300 days of the most recent incident of harassment. There is no cost to file a complaint with the EEOC. The EEOC will investigate the complaint and determine whether there is reasonable cause to believe that discrimination has occurred. At which point the EEOC determines that the law may have been violated, the EEOC will try to reach a voluntary settlement with the employer. If the EEOC cannot reach a settlement, the EEOC (or the Department of Justice in certain cases) will decide whether to file a lawsuit. The EEOC will issue a Notice of Right to Sue letter permitting workers to file a lawsuit in federal court if the EEOC closes the charge, is unable to determine if federal employment discrimination law may have been violated or believes that unlawful discrimination occurred but does not file a lawsuit.

Individuals may obtain relief in mediation, settlement or conciliation. Federal courts may award remedies if discrimination is found to have occurred. In general, private employers must have at least 15 employees to come within the jurisdiction of the EEOC.

An employee alleging discrimination at work can file a "Charge of Discrimination." The EEOC has district, area, and field offices where complaints can be filed. Contact the EEOC by calling 1-800-669-4000 (TTY: 1-800-669-6820), visiting their website at www.eeoc.gov or via email at info@eeoc.gov.

If an individual filed an administrative complaint with the New York State Division of Human Rights, DHR will file the complaint with the EEOC to preserve the right to proceed in federal court.

Local Protections

Many localities enforce laws protecting individuals from harassment and discrimination. An individual should contact the county, city or town in which they live to find out if such a law exists. For example, employees who work in New York City may file complaints of harassment or discrimination with the New York City Commission on Human Rights. Contact their main office at Law Enforcement Bureau of the NYC Commission on Human Rights, 22 Reade Street, 1st Floor, New York, New York; call 311 or (212) 306-7450; or visit www.nyc.gov/html/cchr/html/home/home.shtml.

Contact the Local Police Department

If the harassment involves unwanted physical touching, coerced physical confinement or coerced sex acts, the conduct may constitute a crime. Those wishing to pursue criminal charges are encouraged to contact the local police department.

Conclusion

The policy outlined above is aimed at providing employees at the St. Lawrence County Industrial Development Agency - Local Development Corporation and covered individuals an understanding of their right to a discrimination and harassment free workplace. All employees should feel safe at work. Though the focus of this policy is on harassment and gender discrimination, the New York State Human Rights Law protects against discrimination in several protected classes including sex, orientation, gender identity or expression, age, race, creed, color, national origin, military status, disability, pre-disposing genetic characteristics, familial status, marital status, criminal history, or domestic violence survivor status. The prevention policies outlined above should be considered applicable to all protected classes.

By my signature, below, I acknowledge that I have received a copy of the above policy. I understand that I am expected to read and understand the policy as it contains important information relative to my employment with the St. Lawrence County Industrial Development Agency - Local Development Corporation.

Harassment Policy

Employee Signature: _____

Date: _____

Original: Employee File

Copy: For Employee

Purpose: The St. Lawrence County Industrial Development Agency Local Development Corporation (“SLCIDA-LDC”) is a local development corporation created under Section 402 and 1411 of Not-For-Profit Corporation Law of New York State. Its mission is to stimulate the growth of private-sector employment in St. Lawrence County. To accomplish its mission, the SLCIDA-LDC provides financial assistance to new and expanding industries, and to certain retail/market-driven facilities.

Internal Controls: The accounting, financial reporting, and cash management functions are carried out relying on a multitude of internal controls. A Financial Procedures manual details all aspects, if applicable, of the financial controls in place. **Examples of areas where risk is typically associated** and some of the internal controls used are listed below:

- **Payroll** for SLCIDA-LDC employees is processed externally by a payroll processing company, Paychex Payroll. The Chief Financial Officer enters the number of hours each employee works for the pay period on the Monday prior to the payday into an online Paychex website. A journal entry sheet is prepared by the Chief Financial Officer, signed and then entered into the QuickBooks system. This is then attached to an accompanying voucher, created from the QuickBooks system. Signatures are obtained on the journal entry sheet by either the Chief Financial Officer or Chief Executive Officer and by the Chairman or Vice-Chairman, thus authorizing the Chief Financial Officer to transfer online funds from the normal checking account to a payroll checking account. A printout from the online banking account is then attached to the voucher as verification of a correct transfer. To further safeguard funds, Paychex only has access to the funds in the Payroll checking account. Payroll checks and accompanying backup reports are printed from the Paychex online program. The reports are reviewed first by the Chief Financial Officer and then given to the Workforce Development Specialist, who in turn checks the hours paid for accuracy and initials the document. A journal entry sheet is prepared by the Chief Financial Officer, signed and then entered into the QuickBooks system. – *Multiple persons, separate payroll account - Low Risk*
- **Accounts Payable** - A voucher process is utilized to safeguard SLCIDA-LDC finances. All SLCIDA-LDC vouchers require review and verification by the Chief Financial Officer, who prepares the vouchers and checks. Additional verification is required by two additional persons. A member of staff, the Chief Financial Officer or the Chief Executive Officer. Two signatures are required on all checks issued (typically the Chief Financial Officer and SLCIDA-LDC Chairman). – *Multiple persons signing off on the process makes this low risk.*
- **Accounts Receivable** - All monies received by SLCIDA-LDC are recorded into a main check register database by a staff member, who then stamp endorses all checks and delivers them to the Chief Financial Officer. The Chief Financial Officer ensures that all funds are coded (categorized). Each check is entered into the QuickBooks system, a receipt generated, and a deposit created. The deposit receipt from the bank is then attached to the appropriate back up document for the deposit. – *Log books, bank verification & receipts make this low risk.*
- **Investments** - Certificates of deposit are typically bid out to the financial institutions recognized in SLCIDA-LDC’s Investment Policy. When a CD matures, it is renewed for an additional term at the current institution, or financial institutions are contacted, and bids are requested. The CD must have complete collateralization. Pursuant to the SLCIDA-LDC’s Investment Policy no financial institution may hold more than 60% of the SLCIDA-LDC’s cash on deposit. Only those authorized by the SLCIDA-LDC’s Board are allowed to open CDs. Typically, this responsibility falls to the Chief Financial Officer. **The SLCIDA-LDC utilizes savings and/or demand deposit accounts placed through a depository institution that must have a main office or branch office in the State of New York and that contractually agrees to place the funds in federally insured depository institutions through a qualified Reciprocal Deposit program such as the savings option of the Insured Cash Sweep service, or ICS.** *Allocating cash at various financial institutions reducing the risk of loss and utilizing authorized signers makes this a low risk.*

The system of controls applicable to the SLCIDA-LDC was last reviewed by the SLCIDA-LDC’s Governance Committee on December 18, 2024 and the complete Board on December 18, 2024. The Board’s review affirmed that there are no material control weaknesses to be reported. The SLCIDA-LDC undergoes an annual financial audit by an independent CPA firm. While auditors are not engaged to perform an audit of internal controls, auditors do provide management letter comments when they encounter internal weaknesses. No material weaknesses have been identified by the independent auditors. If a weakness was noted, it would be addressed by the Audit and Finance Committee. A change in protocol would be made to lower the associated risk and reduce weakness in the internal control, and a solution then presented to the Board.

In summary, the present internal control structure appears to be sufficient to meet internal control objectives that pertain to the prevention and detection of errors and irregularities.

Reviewed by:

Chief Executive Officer - Date

Chief Financial Officer - Date

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 LOCAL DEVELOPMENT CORPORATION
 Resolution No. LDC-24-12-xx
 December 18, 2024

AUTHORIZING A LOAN OF UP TO \$225,000 TO ST. LAWRENCE SUDS, LLC.

WHEREAS, the St. Lawrence County Industrial Development Agency Local Development Corporation (the “SLCIDA-LDC”) was formed by the St. Lawrence County Industrial Development Agency to relieve and reduce unemployment, to promote and to provide for additional and maximum employment, to better and maintain job opportunities, to instruct or train individuals to improve or to develop their capabilities for jobs, to carry on scientific research for the purpose of aiding the community of St. Lawrence County, New York by attracting industry to the community and by encouraging the development of, or retention of, an industry in the community, and to lessen the burdens of government and to act in the public interest, thus performing an essential governmental function, and

WHEREAS, St. Lawrence Suds, LLC (the “Company”) has applied for loan financing as part of a project for costs associated with building and fitting out a microbrewery facility in Canton, New York (the “Project”), and

NOW, THEREFORE, BE IT RESOLVED that the SLCIDA-LDC agrees to lend up to \$225,000 to St. Lawrence Suds, LLC for the project, and

BE IT FURTHER RESOLVED that said loan of up to \$225,000 from the SLCIDA-LDC shall be subject to the following terms and conditions:

1. Principal	<ul style="list-style-type: none"> • Up to \$225,000 construction loan (of which \$112,500 will be converted to permanent financing)
2. Interest Rate	<ul style="list-style-type: none"> • One-half of prime rate plus 1, the actual rate to be determined at closing
3. Term	<ul style="list-style-type: none"> • One year construction financing with interest-only payments followed by 180 months principal and interest payments
4. Security	<ul style="list-style-type: none"> • Construction financing secured with blanket lien on all machinery and equipment, furniture and fixtures, inventory, accounts receivable and general intangibles of St. Lawrence Suds, LLC. by way of a security agreement and UCC-1 financing statement • Permanent financing to be secured with shared second mortgage behind bank financing
5. Other	<ul style="list-style-type: none"> • Unlimited Personal Guarantee of Joseph Erlichman, Gary Hammond, David Murphy, and David Warner • Guarantee of Bent Beam Brewing, LLC • Evidence of owner equity in the project of at least \$445,000 • Creation of 4.5 FTE management, administrative, and production jobs

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 LOCAL DEVELOPMENT CORPORATION
 Resolution No. LDC-24-12-xx
 December 18, 2024

AUTHORIZING A LOAN OF UP TO \$225,000 TO ST. LAWRENCE SUDS, LLC.

Move:				
Second:				
VOTE	AYE	NAY	ABSTAIN	ABSENT
Blevins				
Hall				
LaBaff				
McMahon				
Morrill				
Reagen				
Staples				

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/

Lori Sibley

December 18, 2024

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 LOCAL DEVELOPMENT CORPORATION
 Resolution No. LDC-24-12-xx
 December 18, 2024

**AUTHORIZING A LOAN OF UP TO \$40,000
 TO LAKESIDE HAVEN COTTAGES, LLC**

WHEREAS, the St. Lawrence County Industrial Development Agency Local Development Corporation (the “SLCIDA-LDC”) was formed by the St. Lawrence County Industrial Development Agency to relieve and reduce unemployment, to promote and to provide for additional and maximum employment, to better and maintain job opportunities, to instruct or train individuals to improve or to develop their capabilities for jobs, to carry on scientific research for the purpose of aiding the community of St. Lawrence County, New York by attracting industry to the community and by encouraging the development of, or retention of, an industry in the community, and to lessen the burdens of government and to act in the public interest, thus performing an essential governmental function, and

WHEREAS, Lakeside Haven Cottage, LLC (the “Company”) has applied for financial assistance for working capital, and

WHEREAS, the project is expected to assist in the retention of 2 FTE and creation of 1 FTE job over the next three years.

NOW, THEREFORE, BE IT RESOLVED that the SLCIDA-LDC agrees to lend up to \$40,000 to the Company for the project, and

BE IT FURTHER RESOLVED that said loan of up to \$40,000 shall be subject to the following terms and conditions:

Principal	Up to \$40,000
Interest Rate	½ of the US Prime Rate +1
Term	Five (5) year amortization schedule
Security	<ul style="list-style-type: none"> • 2nd mortgage and assignment of rents and leases behind Community Bank on property located at 4014 County Route 6, Hammond, NY 13646 • 2nd lien position on all machinery and equipment, furniture and fixtures, inventory, accounts receivable and general intangibles of Lakeside Haven Cottages, LLC
Other	<ul style="list-style-type: none"> • The Company agrees to retain 2 FTE jobs and create 1 FTE job at its facility in Hammond, New York within the next three years • Personal Guaranty of Diane Bennett • Evidence of corporation borrowing authorization

Move:				
Second:				
VOTE	AYE	NAY	ABSTAIN	ABSENT
Blevins				
Hall				
LaBaff				
McMahon				
Morrill				
Reagen				
Staples				

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/ _____
 Lori Sibley December 18, 2024

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 LOCAL DEVELOPMENT CORPORATION
 Resolution No. LDC-24-12-xx
 December 18, 2024

**MODIFYING LOAN OF UP TO \$110,000
 TO NORTHEASTERN SIGN CORPORATION**

WHEREAS, the St. Lawrence County Industrial Development Agency Local Development Corporation (the “SLCIDA-LDC”) was formed by the St. Lawrence County Industrial Development Agency to relieve and reduce unemployment, to promote and to provide for additional and maximum employment, to better and maintain job opportunities, to instruct or train individuals to improve or to develop their capabilities for jobs, to carry on scientific research for the purpose of aiding the community of St. Lawrence County, New York by attracting industry to the community and by encouraging the development of, or retention of, an industry in the community, and to lessen the burdens of government and to act in the public interest, thus performing an essential governmental function, and

WHEREAS, the SLCIDA-LDC entered in an Agreement with the St. Lawrence River Valley Redevelopment Agency (the “RVRDA”), and

WHEREAS, pursuant to Section II (1) NYPA Allocation Agreement, “...nothing herein shall cause the (Corporation) to undertake any act or participate in any portion of the Allocation Program unless approved by the (Corporation).,” and

WHEREAS, on December 12, 2023 the RVRDA adopted Resolution No. RVR-23-12-08, “AUTHORIZING A LOAN OF UP TO \$110,000 to NORTHEASTERN SIGN CORPORATION,” and

NOW, THEREFORE, BE IT RESOLVED that the St. Lawrence County Industrial Development Agency Local Development Corporation, having exercised its own due diligence in the matter, authorizes a modification to the allocation of the loan of up to \$110,000 to Northeastern Sign Corporation as described below, and

BE IT FURTHER RESOLVED that the St. Lawrence County Industrial Development Agency Local Development Corporation authorizes the creation, execution and/or delivery of any and all documents and/or budget accounts that may be required to effectuate the transaction contemplated by this resolution.

Principal	Up to \$110,000
Interest Rate	½ of the US Prime Rate +1
Term	Seven (7) year amortization schedule
Security	First lien position on newly acquired equipment and a second lien on all business assets
Other	Northeastern Sign Corporation is selling a division of their business known as “Mike’s Trophies” which will impact the jobs noted on the original resolution as two Full Time Employees will be transferred to the new owners of the trophy business resulting in the following modified job figures for the loan: <ul style="list-style-type: none"> • The Company agrees to retain 8 FTE 6 FTE jobs and create 2 FTE jobs within the next three years (these figures are still within the required job retention and creation requirements for the loan fund).

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 LOCAL DEVELOPMENT CORPORATION
 Resolution No. LDC-24-12-xx
 December 18, 2024

**MODIFYING THE AUTHORIZING A LOAN OF UP TO \$110,000
 TO NORTHEASTERN SIGN CORPORATION**

Move:				
Second:				
VOTE	AYE	NAY	ABSTAIN	ABSENT
Blevins				
Hall				
LaBaff				
McMahon				
Morrill				
Reagen				
Staples				

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/ _____

Lori Sibley

December 18, 2024

