

**ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
MEETING AGENDA**

**\*Agenda subject to change\***

Ernest J. LaBaff Industrial Building, 19 Commerce Lane, Suite 1, Canton, New York 13617

**December 18, 2024**

Call to Order

Roll Call

Public Notice            December 10, 2024

Public Comment

Approval of            October 31, 2024..... 1-3  
Minutes

Financial Report:      September and October 2024..... 4-19

Committee Reports    Governance Committee (*Blevins – Chair, Hall, LaBaff*)

Staff Report            Patrick Kelly

Old Business            None

New Business           2025 Meeting Schedule

- Resolution:    Annual Review: Conflicts of Interest Policy ..... 20-22
- Resolution:    Annual Review: Procurement Policy..... 24-26
- Resolution:    Annual Review: Investment Policy and Authorization of Depositories  
..... 27-33
- Resolution:    Annual Review: Harassment Prevention Policy ..... 34-47
- Resolution:    Assessment of the Effectiveness of Internal Controls..... 48
- Resolution:    Authorizing Allocations through the St. Lawrence County American  
Rescue Plan Act “ARPA” Economic Development and Tourism Funding  
Program..... 49
- Resolution:    Authorizing the Awarding Bid for the Massena School of Business  
DRI Project ..... 50-51
- Resolution:    Project Amendment Resolution: Northeastern Sign Corporation..... 52-55

Executive Session

Adjournment

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**ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

**Meeting of October 31, 2024**

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**CALL TO ORDER:** Vice Chairman Blevins calls the meeting to order at 1:02 PM in the Main Conference Room at 19 Commerce Lane, Canton.

**ROLL CALL:**

|               |                    |               |         |
|---------------|--------------------|---------------|---------|
| Staples ..... | Present (via Zoom) | McMahon ..... | Present |
| LaBaff .....  | Present            | Morrill ..... | Absent  |
| Blevins ..... | Present            | Reagen.....   | Present |
| Hall.....     | Present            |               |         |

A quorum is recognized.

IDA Staff present: Patrick Kelly, Kimberly Gilbert, Lori Sibley, and Richard Williams.

**PUBLIC NOTICE:** Public notifications sent October 25, 2024, to, at a minimum: newspapers designated for the publication of local laws and other matters required by law to be published; additional local media sources and websites.

**PUBLIC COMMENT:** Members of the public in attendance include Ana Thomas from LaBella Associates. Ms. Thomas has no comment.

**APPROVAL OF MINUTES:** Motion to accept the minutes of the September 24, 2024 meeting by Mr. LaBaff, seconded by Mr. Reagen. The motion is approved unanimously.

**FINANCIAL REPORTS:** Ms. Gilbert reports on the August 2024 Financial Report, which includes the third installment payment for the economic development services contract with County and ARPA program disbursements and other miscellaneous expenses. Motion to accept the August 2024 financial reports by Mr. LaBaff, seconded by Mr. McMahon. The motion is approved unanimously.

**COMMITTEE REPORTS:** None

**STAFF REPORT:** Mr. Kelly highlights recent activities.

*Remembering Bill Small, Attorney:* Mr. Kelly mentions the recent passing of Mr. Bill Small, former long-time IDA Attorney.

*Canton Industrial Building:* St. Lawrence-Lewis BOCES Adult Education moved into this building earlier this month.

*DRI - Massena School of Business:* Bids for the primary contracting demolition were due October 22<sup>nd</sup>. We are currently working with the Development Authority of the North Country reviewing the bids. A recommendation will be brought forward at the next meeting.

*Manufacturing Day:* Approximately 360 students from 12 school districts participated in Manufacturing Day in St. Lawrence County on October 17<sup>th</sup>. Ms. Sibley worked with the St. Lawrence-Lewis BOCES CTE and Adult Education to coordinate student information sessions and tours with 13 local manufacturers. In past years, it was reported that three businesses participated in St. Lawrence County, so local districts had to bus students to Watertown to visit one manufacturer.

This year, students were able to stay in St. Lawrence County and visit at least two manufacturers, enabling the students to see what goes on in a manufacturing facility and the types of careers available to them, and to see some of the amazing products made here in St. Lawrence County.

*CITEC*: A two-day workshop, OSHA-10 for General Industry Training, was organized by CITEC and conducted here in our building earlier this week.

*St. Lawrence County Center for Entrepreneurial Leadership (“STL CEL”)*: Recruitment efforts are underway for our next cohort with an informational session that was held at the Best Western in Canton on October 10<sup>th</sup>. The event brought together business owners/operators interested in the program to meet alumni and learn first-hand about the program. About 30 people were in attendance.

*Marketing*: Mr. Ahlfeld attended the Select USA-Canada tradeshow in Toronto earlier this week. Packex is the next scheduled tradeshow to be held in November in Toronto.

*Worker’s Compensation Workshop*: The Small Business Development Center at SUNY Canton is sponsoring a Business Compliance Workshop, with representatives from the New York State Workers Compensation Board and the New York State Department of Labor on November 6<sup>th</sup> in the IDA Main Conference Room.

*Business Connections Events*: The next Business Connections Event – Spotlight on BOCES is scheduled for Wednesday, November 6<sup>th</sup> at Seaway Tech in Norwood. Staff are contacting businesses to invite them to attend.

*Governance Committee Meeting*: The Governance Committee will hold its next meeting in November.

*Appointments/Reappointments*: The term of Mark Hall will expire in December 2024. Mr. McMahon and Mr. Reagen motion/second to recommend to the County Board of Legislators that Mr. Hall be reappointed for another term. Mr. Hall abstains. Motion is approved with majority vote.

OLD BUSINESS: None

NEW BUSINESS:

Resolution IDA-24-10-23: Approving and Adopting FY2025 Budget: The tentative budget was released last month. There have been a few revisions made to the draft budget that reflect more refined numbers related to personnel costs, interest earnings, insurance costs, and buildouts needed for the new BOCES space in the Canton Industrial Building. Mr. LaBaff motions to accept Resolution IDA-24-10-23, seconded by Mr. Hall. The resolution is approved unanimously.

EXECUTIVE SESSION: A motion is made by Mr. Reagen, seconded by Mr. LaBaff to go into executive session at 1:10 PM to discuss the financial, employment and credit history of particular persons or corporations, and the proposed acquisition, sale or lease of real property. A motion to return to regular session is made by Mr. LaBaff, seconded by Mr. McMahon at 1:26 PM.

Resolution IDA-24-10-24: Authorizing Allocations through the St. Lawrence County American Rescue Plan Act Economic Development and Tourism Funding Program: Mr. LaBaff motions to accept Resolution IDA-24-10-24, seconded by Mr. Hall. The resolution is approved unanimously.

Resolution IDA-24-10-25: Authorizing a Five-Year Audit Services Contract: We have been notified by Pinto, Muscenski, Hooper and VanHouse (the IDA's current independent auditing firm) that they will not extend their option to provide auditing services for the next two years. As a result, an RFP was recently issued for Audit Services and EFPR Group, CPS's PLLC is the firm that is recommended. Mr. McMahon motions to accept Resolution IDA-24-10-25 and seconded by Mr. LaBaff. The resolution is approved unanimously.

Resolution IDA-24-10-26: Authorizing Professional Services for Engineering Consultant: Based on the results from the recent RFP that was issued, LaBella Associates is the recommended firm to select for building and site assessment services. Ms. Ana Thomas, representative from LaBella Associates, expresses a great deal of interest in a partnership with the IDA, and adds that they have a good bench of people on their team that will provide quality work within this partnership. Mr. LaBaff motions to accept Resolution IDA-24-10-26, seconded by Mr. McMahon. The resolution is approved unanimously.

Resolution IDA-24-10-27: Authorizing Professional Services for Website Maintenance, Social Media, and Technical Services: The responses from the recent RFP have been reviewed and compared. No local companies submitted a proposal. Submersive Media, the recommended firm, and is currently filling this role originally contracted by NYPA to provide website design, maintenance, security, and social media messaging to enhance the IDA's economic development efforts in St. Lawrence County. Mr. LaBaff motions to accept Resolution IDA-24-10-27, seconded by Mr. Hall. The resolution is approved unanimously.

Mr. Reagen mentions that he would like to encourage the municipalities to post a link on their website that will connect viewers to the St. Lawrence County Industrial Development Agency website to see a complete portfolio of economic development resources available in the County. Mr. Reagen adds that he will mention this opportunity at the next Conference of Mayors meeting.

Resolution IDA-24-10-28: Authorizing a Project for Miskarie USA, LLC, DBA Summit Shred Lab: Mr. Kelly refers to Exhibit A, noting this is an undertaking of an expansion to their current space. The owners are seeking a sales and use tax exemption and mortgage recording exemption for the project. They currently have 3 FTEs and plan to create 2 more FTEs as a result of the project. The company is upgrading its current equipment for shredding and recycling, a modernization to their current process. Mr. Reagen adds that the owners recently were awarded the Business of the Year award at the St. Lawrence County Chamber of Commerce Annual Dinner. They spoke highly of the assistance they have received from the IDA, noting that they would not have been able to grow their business if not for the assistance of the IDA. Mr. LaBaff motions to accept Resolution IDA-24-10-28, seconded by Mr. McMahon. The resolution is approved unanimously

ADJOURNMENT: A motion to adjourn is made by Mr. LaBaff. The meeting adjourns at 1:35 PM by unanimous vote.

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Mr. Ernest LaBaff, Secretary

St. Lawrence County Industrial Development Agency  
Highlights for  
**September 2024**

Revenue

|   |                 |              |
|---|-----------------|--------------|
| - Building Revenues   | 0.00            |              |
| - Project Fee Revenue (PIVOT Solar)                             | 98,096.65       |              |
| - Gain/Loss on Investments (Reconciled Monthly to Market Value) | 12,165.58       |              |
| - Interest Income (Leases & Banking)                            | <u>3,177.17</u> |              |
|   |                 | \$113,439.40 |

Expenses

|   |                  |                |
|---|------------------|----------------|
| - Building Expenses                                     | 78,776.09        |                |
| - ARPA Program Expenses                                 | 113,163.34       |                |
| - Other Legal Expenses                                  | 6,277.83         |                |
| - Massena School of Business Expenses- to be reimbursed | 6,650.02         |                |
| - Insurance Expenses (Office and Auto)                  | 11,128.33        |                |
| - Other Operating Expenses                              | 7,026.61         |                |
| - Payroll Expenses                                      | <u>68,841.22</u> |                |
|   |                  | \$291,863.44   |
|   | Net Income       | (\$178,424.04) |

St. Lawrence County Industrial Development Agency

# Balance Sheet

As of September 30, 2024

**Sep 30, 24**

**ASSETS**

**Current Assets**

**Checking/Savings**

|  |                     |
|--|---------------------|
| 200 - Cash                               | 1,679,082.06        |
| 200P - Cash - Payroll Checking Account   | 28,463.80           |
| 201 - Cash in Time Deposits              |                     |
| 201N - NBT Bank Cash in Time             | 1,822,516.93        |
| 201K - Key Bank Cash in Time             | 1,398,093.70        |
| <b>Total 201 - Cash in Time Deposits</b> | <b>3,220,610.63</b> |
| 202ARPA - NBT Account - ARPA Funding     | 667,932.03          |
| 203 - Cash - Rental Deposits             | 9,061.88            |
| <b>Total Checking/Savings</b>            | <b>5,605,150.40</b> |

**Other Current Assets**

|                                       |                     |
|---------------------------------------|---------------------|
| 260 - Grant Receivable                | 16,840.26           |
| 211 - Special Reserve                 |                     |
| 211A - Special Reserve-LPL Investing  | 2,000,000.00        |
| 211C - Special Reserve LPL Cash Acct  | 168,754.29          |
| <b>Total 211 - Special Reserve</b>    | <b>2,168,754.29</b> |
| 220 - Due from Others                 |                     |
| 220-I - Due from Others for Insurance | 2,179.81            |
| 220A - Misc. Due from Others          | 30,959.23           |
| <b>Total 220 - Due from Others</b>    | <b>33,139.04</b>    |

**Total Other Current Assets**

**2,218,733.59**

**Total Current Assets**

**7,823,883.99**

**Fixed Assets**

**111 - Gouverneur Industrial Park**

|   |                  |
|---|------------------|
| 111-A - Gouverneur Industrial Park            | 30,927.65        |
| <b>Total 111 - Gouverneur Industrial Park</b> | <b>30,927.65</b> |

**112 - Vehicles**

|                             |                  |
|-----------------------------|------------------|
| 112-A - Vehicles            | 39,910.00        |
| <b>Total 112 - Vehicles</b> | <b>39,910.00</b> |

**119 - Massena Industrial Park-Lot 12**

40,963.08

**122 - Furnishings**

|                                 |                 |
|---------------------------------|-----------------|
| 122-A - Furnishing              | 31,728.19       |
| 122-B - Furnishing Depreciation | -26,562.32      |
| <b>Total 122 - Furnishings</b>  | <b>5,165.87</b> |

**128 - Canton Industrial Park**

|  |            |
|--|------------|
| 128A - Canton Industrial Park - Land   | 166,250.00 |
| 128B - Canton Industrial Park - Imp-ND | 176,990.00 |
| 128BD - Canton Ind Park - Imp Deprec   | 39,669.00  |

St. Lawrence County Industrial Development Agency

**Balance Sheet**

As of September 30, 2024

|   | <b>Sep 30, 24</b>    |
|---|----------------------|
| 128-C · CIP Depreciation                      | -17,516.64           |
| <b>Total 128 · Canton Industrial Park</b>     | <b>365,392.36</b>    |
| <b>129 · Canton Industrial Building</b>       |                      |
| 129-A · Canton Industrial Building            | 2,024,824.19         |
| 129-B · Canton Industrial Bldg Improv         | 165,873.20           |
| 129-C · Canton Ind Bldg - Depreciation        | -663,437.86          |
| <b>Total 129 · Canton Industrial Building</b> | <b>1,527,259.53</b>  |
| <b>130 · Paterson St Improvements</b>         |                      |
| 130-A · Paterson St Imp - Depreciable         | 783,922.23           |
| <b>Total 130 · Paterson St Improvements</b>   | <b>783,922.23</b>    |
| <b>Total Fixed Assets</b>                     | <b>2,793,540.72</b>  |
| <b>Other Assets</b>                           |                      |
| 299 · Deferred Outflow - Pension              | 911,388.00           |
| <b>Capital Lease Receivable</b>               |                      |
| 595 · L/P - NAFG NBRC Equip Lease             | 73,324.31            |
| 592 · L/R - NY Power Tools - Lot 17           | 93,643.68            |
| 594 · L/R - From the Heart Cabinetry          | 486,740.72           |
| <b>Total Capital Lease Receivable</b>         | <b>653,708.71</b>    |
| <b>Construction in Progress (CIP)</b>         |                      |
| 258 · CIP - Paterson St Improvments           | 32,695.00            |
| <b>Total Construction in Progress (CIP)</b>   | <b>32,695.00</b>     |
| <b>Total Other Assets</b>                     | <b>1,597,791.71</b>  |
| <b>TOTAL ASSETS</b>                           | <b>12,215,216.42</b> |
| <b>LIABILITIES &amp; EQUITY</b>               |                      |
| <b>Liabilities</b>                            |                      |
| <b>Current Liabilities</b>                    |                      |
| <b>Other Current Liabilities</b>              |                      |
| 526 · Deferred Grant Revenue                  | 1,553,273.60         |
| 2100 · Deposit - Rental                       | 9,061.88             |
| 522 · Prepaid Revenue(ESD Rail \$)            | 112,141.49           |
| 523 · Accrued Expenses Payable                |                      |
| 523RAIL · Accrued Exp Payable(ESD Rail \$)    | 171,331.70           |
| <b>Total 523 · Accrued Expenses Payable</b>   | <b>171,331.70</b>    |
| <b>Total Other Current Liabilities</b>        | <b>1,845,808.67</b>  |
| <b>Total Current Liabilities</b>              | <b>1,845,808.67</b>  |
| <b>Long Term Liabilities</b>                  |                      |
| 511 · Deferred Inflow of Pension              | 897,153.00           |
| 510 · Net Pension Liability                   | 310,384.00           |
| <b>Notes Payable (N/P)</b>                    |                      |
| 654 · N/P - SLCIDA-LDC CIB Loan               | 485,830.43           |



St. Lawrence County Industrial Development Agency

# Balance Sheet

As of September 30, 2024

|  | <b>Sep 30, 24</b>           |
|--|-----------------------------|
| <b>Total Notes Payable (N/P)</b>             | 485,830.43                  |
| <b>500 - Emp Compensated Time Accruals</b>   | 300,663.57                  |
| <b>501 - PostEmpBenft Other Than Pension</b> | 2,093,793.00                |
| <b>524 - Due to Affiliates</b>               | 1,926.80                    |
| <b>Total Long Term Liabilities</b>           | <u>4,089,750.80</u>         |
| <b>Total Liabilities</b>                     | 5,935,559.47                |
| <b>Equity</b>                                |                             |
| <b>3700 - Investment in Capital Assets</b>   | 1,556,563.05                |
| <b>3800 - Net Assets - Assigned</b>          | 2,000,000.00                |
| <b>3900 - Net Assets - Unassigned</b>        | 2,529,957.94                |
| <b>Net Income</b>                            | 193,135.96                  |
| <b>Total Equity</b>                          | <u>6,279,656.95</u>         |
| <b>TOTAL LIABILITIES &amp; EQUITY</b>        | <u><u>12,215,216.42</u></u> |

St. Lawrence County Industrial Development Agency  
Budget Report  
Sept 1 - Sept 30, 2024

|   | 2024<br>Budget      | Sep-24             | YTD                | Balance            |
|---|---------------------|--------------------|--------------------|--------------------|
| <b>Operating Revenue</b>                          |                     |                    |                    |                    |
| 2400 · Late Fees Received                         | 100.00              | 0.00               | 227.63             | (127.63)           |
| 2401B · Gain/Loss on Investment                   | 60,000.00           | 12,165.58          | 53,848.46          | 6,151.54           |
| 2409B · Interest Income - Banking                 | 6,000.00            | 472.47             | 4,756.27           | 1,243.73           |
| 2409L · Interest Income - Lease                   | 22,000.00           | 2,704.70           | 17,502.69          | 4,497.31           |
| 2421 · St. Lawrence County Revenue                | 400,000.00          | 0.00               | 300,000.00         | 100,000.00         |
| 2423 · GMEDF Administrative Revenue               | 7,200.00            | 0.00               | 0.00               | 7,200.00           |
| 2999 · Miscellaneous Income                       | 100.00              | 0.00               | 750.00             | (650.00)           |
| <b>Total Operating Revenue</b>                    | <b>495,400.00</b>   | <b>15,342.75</b>   | <b>377,085.05</b>  | <b>118,314.95</b>  |
| <b>Canton Industrial Building</b>                 |                     |                    |                    |                    |
| 2450 · Rental Income - CIB                        | 0.00                | 0.00               | 1,000.00           | (1,000.00)         |
| <b>Total Revenue for CIB</b>                      | <b>0.00</b>         | <b>0.00</b>        | <b>1,000.00</b>    | <b>(1,000.00)</b>  |
| 6455408 · Maintenance Expense - CIB               | 15,000.00           | 10,174.70          | 25,480.71          | (10,480.71)        |
| 6455411 · Insurance Expense - CIB                 | 5,250.00            | 6,090.00           | 6,090.00           | (840.00)           |
| 6455415 · Tax/PILOT Expense - CIB                 | 22,500.00           | 30,977.42          | 30,977.42          | (8,477.42)         |
| 6455416 · Utilities Expense - CIB                 | 2,500.00            | 108.31             | 1,839.89           | 660.11             |
| 6455499 · Miscellaneous Expense - CIB             | 100.00              | 0.00               | 0.00               | 100.00             |
| 6455500 · Interest Expense - CIB                  | 2,475.00            | 0.00               | 1,642.27           | 832.73             |
| 6455510 · Depreciation Expense - CIB              | 67,208.00           | 0.00               | 0.00               | 67,208.00          |
| <b>Total Expenditure for CIB</b>                  | <b>115,033.00</b>   | <b>47,350.43</b>   | <b>66,030.29</b>   | <b>49,002.71</b>   |
| <b>Total Canton Industrial Building</b>           | <b>(115,033.00)</b> | <b>(47,350.43)</b> | <b>(65,030.29)</b> | <b>(50,002.71)</b> |
| <b>Canton Industrial Park</b>                     |                     |                    |                    |                    |
| 6456408 · Maintenance Expense - CIP               | 500.00              | 881.00             | 881.00             | (381.00)           |
| 6456411 · Insurance Expense - CIP                 | 1,000.00            | 0.00               | 0.00               | 1,000.00           |
| 6456499 · Miscellaneous Expense - CIP             | 250.00              | 0.00               | 0.00               | 250.00             |
| 6456510 · Depreciation Expense - CIP              | 2,755.00            | 0.00               | 0.00               | 2,755.00           |
| <b>Total Expenditure for CIP</b>                  | <b>4,505.00</b>     | <b>881.00</b>      | <b>881.00</b>      | <b>3,624.00</b>    |
| <b>Total Canton Industrial Park</b>               | <b>(4,505.00)</b>   | <b>(881.00)</b>    | <b>(881.00)</b>    | <b>(3,624.00)</b>  |
| <b>Gouverneur Industrial Park</b>                 |                     |                    |                    |                    |
| 6486408 · Maintenance Expense - GIP               | 4,000.00            | 350.00             | 2,100.00           | 1,900.00           |
| 6486411 · Insurance Expense - GIP                 | 55.00               | 41.00              | 41.00              | 14.00              |
| 6486499 · Miscellaneous Expense - GIP             | 250.00              | 0.00               | 1,070.00           | (820.00)           |
| <b>Total Expenditure for GIP</b>                  | <b>4,305.00</b>     | <b>391.00</b>      | <b>3,211.00</b>    | <b>1,094.00</b>    |
| <b>Total Gouverneur Industrial Park</b>           | <b>(4,305.00)</b>   | <b>(391.00)</b>    | <b>(3,211.00)</b>  | <b>(1,094.00)</b>  |
| <b>100 Paterson Street Building</b>               |                     |                    |                    |                    |
| 2485 - Rental Income - 100 Paterson St            | 119,000.00          | 0.00               | 81,249.96          | 37,750.04          |
| <b>Total Revenue for 100 Paterson Street</b>      | <b>119,000.00</b>   | <b>0.00</b>        | <b>81,249.96</b>   | <b>37,750.04</b>   |
| 6455408 · Maintenance Expense - 100 Paterson St   | 20,000.00           | 3,962.21           | 19,081.22          | 918.78             |
| 6455410 · Tenant Buildout - 100 Paterson St       | 5,000.00            | 0.00               | 0.00               | 5,000.00           |
| 6455411 · Insurance Expense - 100 Paterson St     | 16,000.00           | 23,670.20          | 24,310.56          | (8,310.56)         |
| 6455415 · Tax/PILOT Expense - 100 Paterson St     | 16,000.00           | 0.00               | 8,992.58           | 7,007.42           |
| 6455416 · Utilities Expense - 100 Paterson St     | 7,500.00            | 2,521.25           | 15,059.42          | (7,559.42)         |
| 6455499 · Miscellaneous Expense - 100 Paterson St | 1,000.00            | 0.00               | 0.00               | 1,000.00           |
| 6455510 · Depreciation Expense - 100 Paterson St  | 70,000.00           | 0.00               | 0.00               | 70,000.00          |
| <b>Total Expenditure for 100 Paterson St</b>      | <b>135,500.00</b>   | <b>30,153.66</b>   | <b>67,443.78</b>   | <b>68,056.22</b>   |
| <b>Total - 100 Paterson Street</b>                | <b>(16,500.00)</b>  | <b>(30,153.66)</b> | <b>13,806.18</b>   | <b>(30,306.18)</b> |
| Total Building Revenues                           | 119,000.00          | 0.00               | 82,249.96          | 36,750.04          |
| Total Building Expenses                           | 259,343.00          | 78,776.09          | 137,566.07         | 121,776.93         |
| Total Building Net Income                         | <b>(140,343.00)</b> | <b>(78,776.09)</b> | <b>(55,316.11)</b> | <b>(85,026.89)</b> |

|   | 2024<br>Budget | Sep-24       | YTD          | Balance        |
|---|----------------|--------------|--------------|----------------|
| <b>ARPA Revenue</b>                         |                |              |              |                |
| 2480 · ARPA Revenues from SLC               | 338,700.00     | 0.00         | 0.00         | 338,700.00     |
| <b>Total Revenue for ARPA</b>               | 338,700.00     | 0.00         | 0.00         | 338,700.00     |
| 6458501 · ARPA - Facility&Infrastructure    | 720,000.00     | 52,184.23    | 423,334.19   | 296,665.81     |
| 6458502 · ARPA - Small Business & NP        | 175,000.00     | 12,500.00    | 37,500.00    | 137,500.00     |
| 6458503 · ARPA - Tourism Promotion          | 165,000.00     | 29,640.99    | 118,060.92   | 46,939.08      |
| 6458504 · ARPA - Tourism Capacity           | 200,000.00     | 0.00         | 45,000.00    | 155,000.00     |
| 6458505 · ARPA - Workforce -New Worker      | 250,000.00     | 6,000.00     | 73,000.00    | 177,000.00     |
| 6458506 · ARPA - Workforce -Existing Worker | 250,000.00     | 4,026.91     | 55,094.73    | 194,905.27     |
| 6458507 · ARPA - Workforce -Heavy Equip     | 109,000.00     | 0.00         | 10,800.00    | 98,200.00      |
| 6458508 · ARPA - Workforce -Heathcare       | 122,000.00     | 298.00       | 9,008.00     | 112,992.00     |
| 6458509 · ARPA - Workforce -Pipeline        | 25,000.00      | 0.00         | 0.00         | 25,000.00      |
| 6458510 · ARPA - CDLA Program               | 185,000.00     | 7,000.00     | 103,320.00   | 81,680.00      |
| 6458511 · ARPA - Family Child Care          | 180,000.00     | 1,513.11     | 13,368.97    | 166,631.03     |
| <b>Total Expenditure for ARPA</b>           | 2,381,000.00   | 113,163.24   | 888,486.81   | 1,492,513.19   |
| <b>Total ARPA Programs</b>                  | (2,042,300.00) | (113,163.24) | (888,486.81) | (1,153,813.19) |
| <b>Miscellaneous Projects</b>               |                |              |              |                |
| 2413 · Project Fees                         | 10,000.00      | 98,096.65    | 1,447,517.13 | (1,437,517.13) |
| 2420 · PILOT Revenue                        | 510,000.00     | 0.00         | 0.00         | 510,000.00     |
| 2504 · CDC Project Revenue                  | 100.00         | 0.00         | 0.00         | 100.00         |
| 2424 · NBRC Project Revenue                 | 0.00           | 0.00         | 42,999.03    | 100.00         |
| 2550 · Benson Mines FRAP Revenue            | 425,000.00     | 0.00         | 0.00         | 100.00         |
| 6499 · Miscellaneous Income                 | 500.00         | 0.00         | 0.00         | 500.00         |
| <b>Total Revenue for Misc. Projects</b>     | 945,600.00     | 98,096.65    | 1,490,516.16 | (926,717.13)   |
| 6490616 · PILOT Payment Expense             | 510,000.00     | 0.00         | 0.00         | 510,000.00     |
| 6420624 · Benson Mines Rail Expenses        | 500,000.00     | 0.00         | 0.00         | 500,000.00     |
| 6420625 · Massena School of Business Exp.   | 0.00           | 0.00         | 118,229.17   | (118,229.17)   |
| 6475515 · CAP IMP Vehicle                   | 35,000.00      | 0.00         | 0.00         | 35,000.00      |
| <b>Total Expenditure for Misc. Projects</b> | 1,045,000.00   | 0.00         | 118,229.17   | 926,770.83     |
| <b>Total Miscellaneous Projects</b>         | (99,400.00)    | 98,096.65    | 1,372,286.99 | (1,853,487.96) |

|   | 2024<br>Budget        | Sep-24              | YTD               | Balance               |
|---|-----------------------|---------------------|-------------------|-----------------------|
| <b>General Operating Expenses</b>           |                       |                     |                   |                       |
| 6460405 · Bank Fees                         | 250.00                | 0.00                | 195.00            | 55.00                 |
| 6460408 · Maintenance Expense               | 1,500.00              | 30.45               | 566.25            | 933.75                |
| 6460411 · Insurance Expense                 | 7,500.00              | 11,128.33           | 12,398.53         | (4,898.53)            |
| 6460416 · Utilities Expense                 | 8,400.00              | 350.42              | 3,998.85          | 4,401.15              |
| 6460418 · Underwriting/Credit Report Exp    | 100.00                | 0.00                | 0.00              | 100.00                |
| 6460420 · Office Supplies Expense           | 2,500.00              | 353.80              | 2,088.77          | 411.23                |
| 6460421 · Office Equipment Expense          | 5,000.00              | 2,021.66            | 2,358.29          | 2,641.71              |
| 6460422 · Equipment Repair Expense          | 250.00                | 0.00                | 0.00              | 250.00                |
| 6460423 · Telephone Expense                 | 7,000.00              | 442.70              | 3,587.94          | 3,412.06              |
| 6460424 · Postage Expense                   | 500.00                | 75.59               | 252.63            | 247.37                |
| 6460425 · Printing and Copying Expense      | 2,000.00              | 528.92              | 2,789.48          | (789.48)              |
| 6460426 · IT Expense                        | 15,000.00             | 159.90              | 7,528.51          | 7,471.49              |
| 6460427 · Professional Associations Expense | 1,500.00              | 0.00                | 795.00            | 705.00                |
| 6460432 · Other Legal Expense               | 5,000.00              | 12,927.85           | 13,018.64         | (8,018.64)            |
| 6460433 · Legal Expense - Retainer          | 5,500.00              | 1,375.00            | 4,125.00          | 1,375.00              |
| 6460434 · Accounting Expense                | 8,875.00              | 0.00                | 0.00              | 8,875.00              |
| 6460436 · Promotion/Marketing Expense       | 25,000.00             | 60.00               | 28,593.92         | (3,593.92)            |
| 6460440 · Auto Expense                      | 2,000.00              | 154.14              | 762.48            | 1,237.52              |
| 6460441 · Subscriptions & Periodicals       | 500.00                | 62.00               | 720.16            | (220.16)              |
| 6460442 · Meeting Expense                   | 1,000.00              | 1,381.35            | 2,945.90          | (1,945.90)            |
| 6460443 · Mileage Expense                   | 1,000.00              | 0.00                | 492.85            | 507.15                |
| 6460444 · Education Workshops Expense       | 10,000.00             | 0.00                | 1,834.38          | 8,165.62              |
| 6460445 · Travel Expense                    | 2,500.00              | 9.28                | 3,338.99          | (838.99)              |
| 6460499 · Miscellaneous Expense             | 500.00                | 21.50               | 62.49             | 437.51                |
| 6460503 · Payroll Expenses                  |                       |                     |                   |                       |
| 503A · Salaries & Wages                     | 499,900.00            | 39,981.97           | 375,225.75        | 124,674.25            |
| 503B · Employee Benefits                    | 112,000.00            | 25,709.91           | 115,077.81        | (3,077.81)            |
| 503C · Post Employment Benefits Expense     | 170,000.00            | 0.00                | 0.00              | 170,000.00            |
| 503D · Payroll Tax Expense                  | 37,250.00             | 2,926.04            | 27,405.37         | 9,844.63              |
| 503E · Payroll Processing Fees              | 2,800.00              | 223.30              | 2,270.17          | 529.83                |
| 6460599 · Depreciation Expense              | 0.00                  | 0.00                | 0.00              | 0.00                  |
| <b>Total General Operating Expenses</b>     | <b>935,325.00</b>     | <b>99,924.11</b>    | <b>612,433.16</b> | <b>322,891.84</b>     |
| Total Revenue                               | 1,898,700.00          | 113,439.40          | 1,949,851.17      | (432,952.14)          |
| Total Expenses                              | 4,620,668.00          | 291,863.44          | 1,756,715.21      | 2,863,952.79          |
| <b>Net Income</b>                           | <b>(2,721,968.00)</b> | <b>(178,424.04)</b> | <b>193,135.96</b> | <b>(3,296,904.93)</b> |

St. Lawrence County Industrial Development Agency  
Cash and In Time Report  
**September 2024**

| <b>Type of Account</b>  | <b>Bank</b> | <b>Amount</b>         |
|-------------------------|-------------|-----------------------|
| Checking                | NBT Bank    | 1,679,082.06          |
| Payroll Account         | NBT Bank    | 28,463.80             |
| Savings                 | NBT Bank    | 1,822,516.93          |
| Money Market            | Key Bank    | 1,398,093.70          |
| MM - ARPA Funds         | NBT Bank    | 667,932.03            |
| Tenant Security Deposit | NBT Bank    | 9,061.88              |
|                         |             | <b>\$5,605,150.40</b> |
| <br>                    |             |                       |
| NBT-LPL Investments     | NBT         | 2,168,754.29          |
|                         |             | <b>\$2,168,754.29</b> |
|                         |             | <b>\$7,773,904.69</b> |

St. Lawrence County Industrial Development Agency  
 Highlights for  
**October 2024**

Revenue

|   |                 |              |
|---|-----------------|--------------|
| - Building Revenues   | 7,250.00        |              |
| - Project Fee Revenue (Falcon Sheesly Solar)                    | 119,534.86      |              |
| - Gain/Loss on Investments (Reconciled Monthly to Market Value) | 9,938.52        |              |
| - GMEDF Administrative Fee Revenue                              | 7,200.00        |              |
| - Interest Income (Leases & Banking)                            | <u>2,974.23</u> |              |
|   |                 | \$146,897.61 |

Expenses

|   |                  |               |
|---|------------------|---------------|
| - Building Expenses   | 9,104.27         |               |
| - ARPA Program Expenses   | 110,180.11       |               |
| - Marketing Expenses (trade shows & Ads)                        | 3,228.02         |               |
| - Massena School of Business Expenses (to be reimbursed)        | 1,279.50         |               |
| - Office Equipment Expenses (Laptops and Accessories)           | 3,754.41         |               |
| - IT Expenses (Egnyte annual renewal & 6 Months of GIS Renewal) | 4,317.24         |               |
| - Other Operating Expenses                                      | 3,047.82         |               |
| - Payroll Expenses  | <u>63,731.75</u> |               |
|   |                  | \$198,643.12  |
|   | Net Income       | (\$51,745.51) |

# Balance Sheet

As of October 31, 2024

**October 31, 2024**

**ASSETS**

**Current Assets**

**Checking/Savings**

|  |                     |
|--|---------------------|
| 200 - Cash                               | 1,755,671.82        |
| 200P - Cash - Payroll Checking Account   | 5,771.66            |
| 201 - Cash in Time Deposits              |                     |
| 201N - NBT Bank Cash in Time             | 1,822,516.93        |
| 201K - Key Bank Cash in Time             | 1,398,568.75        |
| <b>Total 201 - Cash in Time Deposits</b> | <b>3,221,085.68</b> |
| 202ARPA - NBT Account - ARPA Funding     | 557,751.92          |
| 203 - Cash - Rental Deposits             | 9,061.88            |

**Total Checking/Savings** 5,549,342.96

**Other Current Assets**

|                                       |                     |
|---------------------------------------|---------------------|
| 260 - Grant Receivable                | 16,840.26           |
| 211 - Special Reserve                 |                     |
| 211A - Special Reserve-LPL Investing  | 2,000,000.00        |
| 211C - Special Reserve LPL Cash Acct  | 178,692.81          |
| <b>Total 211 - Special Reserve</b>    | <b>2,178,692.81</b> |
| 220 - Due from Others                 |                     |
| 220-I - Due from Others for Insurance | 1,832.81            |
| 220A - Misc. Due from Others          | 27,398.40           |
| <b>Total 220 - Due from Others</b>    | <b>29,231.21</b>    |

**Total Other Current Assets** 2,224,764.28

**Total Current Assets** 7,774,107.24

**Fixed Assets**

**111 - Gouverneur Industrial Park**

|   |                  |
|---|------------------|
| 111-A - Gouverneur Industrial Park            | 30,927.65        |
| <b>Total 111 - Gouverneur Industrial Park</b> | <b>30,927.65</b> |

**112 - Vehicles**

|                             |                  |
|-----------------------------|------------------|
| 112-A - Vehicles            | 39,910.00        |
| <b>Total 112 - Vehicles</b> | <b>39,910.00</b> |

119 - Massena Industrial Park-Lot 12 40,963.08

**122 - Furnishings**

|                                 |            |
|---------------------------------|------------|
| 122-A - Furnishing              | 31,728.19  |
| 122-B - Furnishing Depreciation | -26,562.32 |

**Total 122 - Furnishings** 5,165.87

**128 - Canton Industrial Park**

|  |            |
|--|------------|
| 128A - Canton Industrial Park - Land   | 166,250.00 |
| 128B - Canton Industrial Park - Imp-ND | 176,990.00 |
| 128BD - Canton Ind Park - Imp Deprec   | 39,669.00  |

St. Lawrence County Industrial Development Agency

**Balance Sheet**

As of October 31, 2024

|   | <b>October 31, 2024</b> |
|---|-------------------------|
| 128-C · CIP Depreciation                      | -17,516.64              |
| <b>Total 128 · Canton Industrial Park</b>     | <b>365,392.36</b>       |
| 129 · Canton Industrial Building              |                         |
| 129-A · Canton Industrial Building            | 2,024,824.19            |
| 129-B · Canton Industrial Bldg Improv         | 165,873.20              |
| 129-C · Canton Ind Bldg - Depreciation        | -663,437.86             |
| <b>Total 129 · Canton Industrial Building</b> | <b>1,527,259.53</b>     |
| 130 · Paterson St Improvements                |                         |
| 130-A · Paterson St Imp - Depreciable         | 783,922.23              |
| <b>Total 130 · Paterson St Improvements</b>   | <b>783,922.23</b>       |
| <b>Total Fixed Assets</b>                     | <b>2,793,540.72</b>     |
| <b>Other Assets</b>                           |                         |
| 299 · Deferred Outflow - Pension              | 911,388.00              |
| Capital Lease Receivable                      |                         |
| 595 · L/P - NAFG NBRC Equip Lease             | 70,144.90               |
| 592 · L/R - NY Power Tools - Lot 17           | 93,643.68               |
| 594 · L/R - From the Heart Cabinetry          | 484,166.21              |
| <b>Total Capital Lease Receivable</b>         | <b>647,954.79</b>       |
| Construction in Progress (CIP)                |                         |
| 258 · CIP - Paterson St Improvments           | 32,695.00               |
| <b>Total Construction in Progress (CIP)</b>   | <b>32,695.00</b>        |
| <b>Total Other Assets</b>                     | <b>1,592,037.79</b>     |
| <b>TOTAL ASSETS</b>                           | <b>12,159,685.75</b>    |
| <b>LIABILITIES &amp; EQUITY</b>               |                         |
| <b>Liabilities</b>                            |                         |
| <b>Current Liabilities</b>                    |                         |
| <b>Other Current Liabilities</b>              |                         |
| 526 · Deferred Grant Revenue                  | 1,553,273.60            |
| 2100 · Deposit - Rental                       | 9,061.88                |
| 522 · Prepaid Revenue(ESD Rail \$)            | 112,141.49              |
| 523 · Accrued Expenses Payable                |                         |
| 523RAIL · Accrued Exp Payable(ESD Rail \$)    | 171,331.70              |
| <b>Total 523 · Accrued Expenses Payable</b>   | <b>171,331.70</b>       |
| <b>Total Other Current Liabilities</b>        | <b>1,845,808.67</b>     |
| <b>Total Current Liabilities</b>              | <b>1,845,808.67</b>     |
| <b>Long Term Liabilities</b>                  |                         |
| 511 · Deferred Inflow of Pension              | 897,153.00              |
| 510 · Net Pension Liability                   | 310,384.00              |
| <b>Notes Payable (N/P)</b>                    |                         |
| 654 · N/P - SLCIDA-LDC CIB Loan               | 482,045.27              |



St. Lawrence County Industrial Development Agency

# Balance Sheet

As of October 31, 2024

|                                       | <b>October 31, 2024</b>            |
|---------------------------------------|------------------------------------|
| Total Notes Payable (N/P)             | 482,045.27                         |
| 500 - Emp Compensated Time Accruals   | 300,663.57                         |
| 501 - PostEmpBenft Other Than Pension | 2,093,793.00                       |
| 524 - Due to Affiliates               | 1,926.80                           |
| Total Long Term Liabilities           | <u>4,085,965.64</u>                |
| Total Liabilities                     | 5,931,774.31                       |
| Equity                                |                                    |
| 3700 - Investment in Capital Assets   | 1,556,563.05                       |
| 3800 - Net Assets - Assigned          | 2,000,000.00                       |
| 3900 - Net Assets - Unassigned        | 2,529,957.94                       |
| Net Income                            | 141,390.45                         |
| Total Equity                          | <u>6,227,911.44</u>                |
| <b>TOTAL LIABILITIES &amp; EQUITY</b> | <b><u><u>12,159,685.75</u></u></b> |

St. Lawrence County Industrial Development Agency  
Budget Report  
October 1 - October 31, 2024

|   | 2024<br>Budget      | Oct-24            | YTD                | Balance            |
|---|---------------------|-------------------|--------------------|--------------------|
| <b>Operating Revenue</b>                          |                     |                   |                    |                    |
| 2400 · Late Fees Received                         | 100.00              | 0.00              | 227.63             | (127.63)           |
| 2401B · Gain/Loss on Investment                   | 60,000.00           | 9,938.52          | 63,786.98          | (3,786.98)         |
| 2409B · Interest Income - Banking                 | 6,000.00            | 475.05            | 5,231.32           | 768.68             |
| 2409L · Interest Income - Lease                   | 22,000.00           | 2,499.18          | 20,001.87          | 1,998.13           |
| 2421 · St. Lawrence County Revenue                | 400,000.00          | 0.00              | 300,000.00         | 100,000.00         |
| 2423 · GMEDF Administrative Revenue               | 7,200.00            | 7,200.00          | 7,200.00           | 0.00               |
| 2999 · Miscellaneous Income                       | 100.00              | 0.00              | 750.00             | (650.00)           |
| <b>Total Operating Revenue</b>                    | <b>495,400.00</b>   | <b>20,112.75</b>  | <b>397,197.80</b>  | <b>98,202.20</b>   |
| <b>Canton Industrial Building</b>                 |                     |                   |                    |                    |
| 2450 · Rental Income - CIB                        | 0.00                | 0.00              | 1,000.00           | (1,000.00)         |
| <b>Total Revenue for CIB</b>                      | <b>0.00</b>         | <b>0.00</b>       | <b>1,000.00</b>    | <b>(1,000.00)</b>  |
| 6455408 · Maintenance Expense - CIB               | 15,000.00           | 1,472.16          | 26,952.87          | (11,952.87)        |
| 6455411 · Insurance Expense - CIB                 | 5,250.00            | 0.00              | 6,090.00           | (840.00)           |
| 6455415 · Tax/PILOT Expense - CIB                 | 22,500.00           | 0.00              | 30,977.42          | (8,477.42)         |
| 6455416 · Utilities Expense - CIB                 | 2,500.00            | 363.78            | 2,203.67           | 296.33             |
| 6455499 · Miscellaneous Expense - CIB             | 100.00              | 0.00              | 0.00               | 100.00             |
| 6455500 · Interest Expense - CIB                  | 2,475.00            | 402.50            | 2,044.77           | 430.23             |
| 6455510 · Depreciation Expense - CIB              | 67,208.00           | 0.00              | 0.00               | 67,208.00          |
| <b>Total Expenditure for CIB</b>                  | <b>115,033.00</b>   | <b>2,238.44</b>   | <b>68,268.73</b>   | <b>46,764.27</b>   |
| <b>Total Canton Industrial Building</b>           | <b>(115,033.00)</b> | <b>(2,238.44)</b> | <b>(67,268.73)</b> | <b>(47,764.27)</b> |
| <b>Canton Industrial Park</b>                     |                     |                   |                    |                    |
| 6456408 · Maintenance Expense - CIP               | 500.00              | 0.00              | 881.00             | (381.00)           |
| 6456411 · Insurance Expense - CIP                 | 1,000.00            | 0.00              | 0.00               | 1,000.00           |
| 6456499 · Miscellaneous Expense - CIP             | 250.00              | 0.00              | 0.00               | 250.00             |
| 6456510 · Depreciation Expense - CIP              | 2,755.00            | 0.00              | 0.00               | 2,755.00           |
| <b>Total Expenditure for CIP</b>                  | <b>4,505.00</b>     | <b>0.00</b>       | <b>881.00</b>      | <b>3,624.00</b>    |
| <b>Total Canton Industrial Park</b>               | <b>(4,505.00)</b>   | <b>0.00</b>       | <b>(881.00)</b>    | <b>(3,624.00)</b>  |
| <b>Gouverneur Industrial Park</b>                 |                     |                   |                    |                    |
| 6486408 · Maintenance Expense - GIP               | 4,000.00            | 700.00            | 2,800.00           | 1,200.00           |
| 6486411 · Insurance Expense - GIP                 | 55.00               | 0.00              | 41.00              | 14.00              |
| 6486499 · Miscellaneous Expense - GIP             | 250.00              | 0.00              | 1,070.00           | (820.00)           |
| <b>Total Expenditure for GIP</b>                  | <b>4,305.00</b>     | <b>700.00</b>     | <b>3,911.00</b>    | <b>394.00</b>      |
| <b>Total Gouverneur Industrial Park</b>           | <b>(4,305.00)</b>   | <b>(700.00)</b>   | <b>(3,911.00)</b>  | <b>(394.00)</b>    |
| <b>100 Paterson Street Building</b>               |                     |                   |                    |                    |
| 2485 - Rental Income - 100 Paterson St            | 119,000.00          | 7,250.00          | 88,499.96          | 30,500.04          |
| <b>Total Revenue for 100 Paterson Street</b>      | <b>119,000.00</b>   | <b>7,250.00</b>   | <b>88,499.96</b>   | <b>30,500.04</b>   |
| 6455408 · Maintenance Expense - 100 Paterson St   | 20,000.00           | 2,556.50          | 21,637.72          | (1,637.72)         |
| 6455410 · Tenant Buildout - 100 Paterson St       | 5,000.00            | 0.00              | 0.00               | 5,000.00           |
| 6455411 · Insurance Expense - 100 Paterson St     | 16,000.00           | 0.00              | 24,310.56          | (8,310.56)         |
| 6455415 · Tax/PILOT Expense - 100 Paterson St     | 16,000.00           | 0.00              | 8,992.58           | 7,007.42           |
| 6455416 · Utilities Expense - 100 Paterson St     | 7,500.00            | 3,609.33          | 18,668.75          | (11,168.75)        |
| 6455499 · Miscellaneous Expense - 100 Paterson St | 1,000.00            | 0.00              | 0.00               | 1,000.00           |
| 6455510 · Depreciation Expense - 100 Paterson St  | 70,000.00           | 0.00              | 0.00               | 70,000.00          |
| <b>Total Expenditure for 100 Paterson St</b>      | <b>135,500.00</b>   | <b>6,165.83</b>   | <b>73,609.61</b>   | <b>61,890.39</b>   |
| <b>Total - 100 Paterson Street</b>                | <b>(16,500.00)</b>  | <b>1,084.17</b>   | <b>14,890.35</b>   | <b>(31,390.35)</b> |
| Total Building Revenues                           | 119,000.00          | 7,250.00          | 89,499.96          | 29,500.04          |
| Total Building Expenses                           | 259,343.00          | 9,104.27          | 146,670.34         | 112,672.66         |
| Total Building Net Income                         | <b>(140,343.00)</b> | <b>(1,854.27)</b> | <b>(57,170.38)</b> | <b>(83,172.62)</b> |

|   | 2024<br>Budget        | Oct-24              | YTD                 | Balance               |
|---|-----------------------|---------------------|---------------------|-----------------------|
| <b>ARPA Revenue</b>                         |                       |                     |                     |                       |
| 2480 · ARPA Revenues from SLC               | 338,700.00            | 0.00                | 0.00                | 338,700.00            |
| <b>Total Revenue for ARPA</b>               | <b>338,700.00</b>     | <b>0.00</b>         | <b>0.00</b>         | <b>338,700.00</b>     |
| 6458501 · ARPA - Facility&Infrastructure    | 720,000.00            | 54,713.00           | 478,047.19          | 241,952.81            |
| 6458502 · ARPA - Small Business & NP        | 175,000.00            | 0.00                | 37,500.00           | 137,500.00            |
| 6458503 · ARPA - Tourism Promotion          | 165,000.00            | 0.00                | 118,060.92          | 46,939.08             |
| 6458504 · ARPA - Tourism Capacity           | 200,000.00            | 7,510.11            | 52,510.11           | 147,489.89            |
| 6458505 · ARPA - Workforce -New Worker      | 250,000.00            | 0.00                | 73,000.00           | 177,000.00            |
| 6458506 · ARPA - Workforce -Existing Worker | 250,000.00            | 0.00                | 55,094.73           | 194,905.27            |
| 6458507 · ARPA - Workforce -Heavy Equip     | 109,000.00            | 3,600.00            | 14,400.00           | 94,600.00             |
| 6458508 · ARPA - Workforce -Heathcare       | 122,000.00            | 12,857.00           | 21,865.00           | 100,135.00            |
| 6458509 · ARPA - Workforce -Pipeline        | 25,000.00             | 0.00                | 0.00                | 25,000.00             |
| 6458510 · ARPA - CDLA Program               | 185,000.00            | 31,500.00           | 134,820.00          | 50,180.00             |
| 6458511 · ARPA - Family Child Care          | 180,000.00            | 0.00                | 13,368.97           | 166,631.03            |
| <b>Total Expenditure for ARPA</b>           | <b>2,381,000.00</b>   | <b>110,180.11</b>   | <b>998,666.92</b>   | <b>1,382,333.08</b>   |
| <b>Total ARPA Programs</b>                  | <b>(2,042,300.00)</b> | <b>(110,180.11)</b> | <b>(998,666.92)</b> | <b>(1,043,633.08)</b> |
| <b>Miscellaneous Projects</b>               |                       |                     |                     |                       |
| 2413 · Project Fees                         | 10,000.00             | 119,534.86          | 1,567,051.99        | (1,557,051.99)        |
| 2420 · PILOT Revenue                        | 510,000.00            | 0.00                | 0.00                | 510,000.00            |
| 2504 · CDC Project Revenue                  | 100.00                | 0.00                | 0.00                | 100.00                |
| 2424 · NBRC Project Revenue                 | 0.00                  | 0.00                | 42,999.03           | 100.00                |
| 2550 · Benson Mines FRAP Revenue            | 425,000.00            | 0.00                | 0.00                | 100.00                |
| 6499 · Miscellaneous Income                 | 500.00                | 0.00                | 0.00                | 500.00                |
| <b>Total Revenue for Misc. Projects</b>     | <b>945,600.00</b>     | <b>119,534.86</b>   | <b>1,610,051.02</b> | <b>(1,046,251.99)</b> |
| 6490616 · PILOT Payment Expense             | 510,000.00            | 0.00                | 0.00                | 510,000.00            |
| 6420624 · Benson Mines Rail Expenses        | 500,000.00            | 0.00                | 0.00                | 500,000.00            |
| 6420625 · Massena School of Business Exp.   | 0.00                  | 1,279.50            | 126,158.69          | (126,158.69)          |
| 6475515 · CAP IMP Vehicle                   | 35,000.00             | 0.00                | 0.00                | 35,000.00             |
| <b>Total Expenditure for Misc. Projects</b> | <b>1,045,000.00</b>   | <b>1,279.50</b>     | <b>126,158.69</b>   | <b>918,841.31</b>     |
| <b>Total Miscellaneous Projects</b>         | <b>(99,400.00)</b>    | <b>118,255.36</b>   | <b>1,483,892.33</b> | <b>(1,965,093.30)</b> |

|   | <b>2024</b>           |                    |                   |                       |
|---|-----------------------|--------------------|-------------------|-----------------------|
|   | <b>Budget</b>         | <b>Oct-24</b>      | <b>YTD</b>        | <b>Balance</b>        |
| <b>General Operating Expenses</b>           |                       |                    |                   |                       |
| 6460405 · Bank Fees                         | 250.00                | 0.00               | 195.00            | 55.00                 |
| 6460408 · Maintenance Expense               | 1,500.00              | 126.35             | 692.60            | 807.40                |
| 6460411 · Insurance Expense                 | 7,500.00              | 0.00               | 12,398.53         | (4,898.53)            |
| 6460416 · Utilities Expense                 | 8,400.00              | 276.41             | 4,275.26          | 4,124.74              |
| 6460418 · Underwriting/Credit Report Exp    | 100.00                | 0.00               | 0.00              | 100.00                |
| 6460420 · Office Supplies Expense           | 2,500.00              | 311.29             | 2,400.06          | 99.94                 |
| 6460421 · Office Equipment Expense          | 5,000.00              | 3,754.41           | 6,112.70          | (1,112.70)            |
| 6460422 · Equipment Repair Expense          | 250.00                | 0.00               | 0.00              | 250.00                |
| 6460423 · Telephone Expense                 | 7,000.00              | 377.56             | 3,965.50          | 3,034.50              |
| 6460424 · Postage Expense                   | 500.00                | 0.00               | 252.63            | 247.37                |
| 6460425 · Printing and Copying Expense      | 2,000.00              | 126.14             | 2,915.62          | (915.62)              |
| 6460426 · IT Expense                        | 15,000.00             | 4,317.24           | 11,845.75         | 3,154.25              |
| 6460427 · Professional Associations Expense | 1,500.00              | 0.00               | 795.00            | 705.00                |
| 6460432 · Other Legal Expense               | 5,000.00              | 0.00               | 6,368.62          | (1,368.62)            |
| 6460433 · Legal Expense - Retainer          | 5,500.00              | 1,375.00           | 5,500.00          | 0.00                  |
| 6460434 · Accounting Expense                | 8,875.00              | 0.00               | 0.00              | 8,875.00              |
| 6460436 · Promotion/Marketing Expense       | 25,000.00             | 3,228.02           | 31,821.94         | (6,821.94)            |
| 6460440 · Auto Expense                      | 2,000.00              | 19.23              | 781.71            | 1,218.29              |
| 6460441 · Subscriptions & Periodicals       | 500.00                | 0.00               | 720.16            | (220.16)              |
| 6460442 · Meeting Expense                   | 1,000.00              | 213.87             | 3,159.77          | (2,159.77)            |
| 6460443 · Mileage Expense                   | 1,000.00              | 0.00               | 492.85            | 507.15                |
| 6460444 · Education Workshops Expense       | 10,000.00             | 0.00               | 1,834.38          | 8,165.62              |
| 6460445 · Travel Expense                    | 2,500.00              | 206.97             | 3,545.96          | (1,045.96)            |
| 6460499 · Miscellaneous Expense             | 500.00                | 15.00              | 77.49             | 422.51                |
| 6460503 · Payroll Expenses                  |                       |                    |                   |                       |
| 503A · Salaries & Wages                     | 499,900.00            | 62,035.47          | 437,261.22        | 62,638.78             |
| 503B · Employee Benefits                    | 112,000.00            | (3,185.88)         | 111,891.93        | 108.07                |
| 503C · Post Employment Benefits Expense     | 170,000.00            | 0.00               | 0.00              | 170,000.00            |
| 503D · Payroll Tax Expense                  | 37,250.00             | 4,546.86           | 31,952.23         | 5,297.77              |
| 503E · Payroll Processing Fees              | 2,800.00              | 335.30             | 2,605.47          | 194.53                |
| 6460599 · Depreciation Expense              | 0.00                  | 0.00               | 0.00              | 0.00                  |
| <b>Total General Operating Expenses</b>     | <b>935,325.00</b>     | <b>78,079.24</b>   | <b>683,862.38</b> | <b>251,462.62</b>     |
| Total Revenue                               | 1,898,700.00          | 146,897.61         | 2,096,748.78      | (579,849.75)          |
| Total Expenses                              | 4,620,668.00          | 198,643.12         | 1,955,358.33      | 2,665,309.67          |
| <b>Net Income</b>                           | <b>(2,721,968.00)</b> | <b>(51,745.51)</b> | <b>141,390.45</b> | <b>(3,245,159.42)</b> |

St. Lawrence County Industrial Development Agency  
Cash and In Time Report  
**October 2024**

| <b>Type of Account</b>  | <b>Bank</b> | <b>Amount</b>         |
|-------------------------|-------------|-----------------------|
| Checking                | NBT Bank    | 1,755,671.82          |
| Payroll Account         | NBT Bank    | 5,771.66              |
| Savings                 | NBT Bank    | 1,822,516.93          |
| Money Market            | Key Bank    | 1,398,568.75          |
| MM - ARPA Funds         | NBT Bank    | 557,751.92            |
| Tenant Security Deposit | NBT Bank    | 9,061.88              |
|                         |             | <b>\$5,549,342.96</b> |
| <br>                    |             |                       |
| NBT-LPL Investments     | NBT         | 2,178,692.81          |
|                         |             | <b>\$2,178,692.81</b> |
|                         |             | <b>\$7,728,035.77</b> |

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Resolution No. IDA-24-12-xx

Adopted: March 25, 2015

Governance Committee Review: December 18, 2024

December 18, 2024

**ANNUAL REVIEW OF CONFLICTS OF INTEREST POLICY**

**WHEREAS**, members of the Board and employees of the St. Lawrence County Industrial Development Agency (the “Authority”) are bound by the provisions of, among others, Public Authorities Law and Public Officers Law, and

**WHEREAS**, the Authority must protect its interests when contemplating entering into a transaction or arrangement that may benefit the private interests of an officer, director, or employee of the Authority, and

**WHEREAS**, the Authority recognizes that it must not only comply with Ethics law, but it must maintain the public perception of compliance, in order to maintain and enforce the highest standards of integrity and fairness in all of its internal and external business dealings,

**NOW, THEREFORE BE IT RESOLVED** that the St. Lawrence County Industrial Development Agency has reviewed and authorizes the attached Conflicts of Interest Policy.

|             |            |            |                |               |
|-------------|------------|------------|----------------|---------------|
| Move:       |            |            |                |               |
| Second:     |            |            |                |               |
| <b>VOTE</b> | <b>AYE</b> | <b>NAY</b> | <b>ABSTAIN</b> | <b>ABSENT</b> |
| Blevins     |            |            |                |               |
| Hall        |            |            |                |               |
| LaBaff      |            |            |                |               |
| McMahon     |            |            |                |               |
| Morrill     |            |            |                |               |
| Reagen      |            |            |                |               |
| Staples     |            |            |                |               |

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/

Lori Sibley  
December 18, 2024

**ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY**  
**CONFLICTS OF INTEREST POLICY**  
**RESOLUTION NO. IDA-24-12-XX**  
**ADOPTED: MARCH 25, 2015**  
**GOVERNANCE COMMITTEE REVIEW: DECEMBER 18, 2024**  
**DECEMBER 18, 2024**

**Article 1. Background**

The purpose of the conflicts of interest policy is to protect the interests of the St. Lawrence County Industrial Development Agency (hereinafter, the “Authority”) when it is contemplating entering into a transaction or arrangement that may benefit the private interests of an officer, director, or employee of the Authority. This policy is intended to supplement, but not replace, any applicable state and federal laws governing conflicts of interest applicable to nonprofit and charitable organizations.

**Article 2. Definition**

A conflict of interest will be deemed to exist whenever an individual is in the position to approve or influence Authority policies or actions which involve or could ultimately harm or benefit financially: (a) the individual; (b) any family member (spouse, domestic partner, grandparents, parents, children, grandchildren, great grandchildren, brothers or sisters (whether whole or half blood, or step relationship), and spouses of these individuals); or (c) any organization in which he or a family member is a director, trustee, officer, member, partner of more than 10% of the total (combined) voting power. Service on the board of another not-for-profit corporation does not constitute a conflict of interest.

**Article 3. Disclosure of Conflicts of Interest**

A Director, officer or employee shall disclose a conflict of interest: (a) prior to voting on or otherwise discharging his duties with respect to any matter involving the conflict which comes before the Board or any committee; (b) prior to entering into any contract or transaction involving the conflict; (c) as soon as possible after the Director, officer or employee learns of the conflict; and (d) on the annual conflict of interest disclosure form.

The Secretary of the Authority shall cause to be distributed annually to all Directors, officers and employees, a form soliciting the disclosure of all conflicts of interest, including specific information concerning the terms of any contract or transaction with the Authority and whether the process for approval set forth in this policy was used. Such disclosure form may require disclosure of other relationships that may not constitute an actual conflict of interest, but which are required to be disclosed in order for the Authority to comply with its annual reporting requirements.

**Article 4. Approval of Contracts and Transactions Involving Potential Conflicts of Interest**

A Director or officer [or employee] who has or learns about a potential conflict of interest should disclose promptly to the Secretary [Chief Executive Officer] of the Authority the material facts surrounding any potential conflict of interest, including specific information concerning the terms of any contract or transaction with the Authority. All effort should be made to disclose any such contract or transaction and have it approved by the Board before the arrangement is entered.

Following receipt of information concerning a contract or transaction involving a potential conflict of interest, the Board shall consider the material facts concerning the proposed contract or transaction, including the process by which the decision was made to recommend entering into the arrangement on the terms proposed. The Board shall approve only those contracts or transactions in which the terms are fair and reasonable to the Authority and the arrangements are consistent with the best interests of the Authority. Fairness includes, but is not limited to, the concepts that the Authority should pay no more than fair market value for any goods or services which the Authority receives and that the Authority should receive fair market value consideration for any goods or services that it furnishes others. The Board shall set forth the basis for its decision with respect to approval of contracts or transactions involving conflicts of interest in the minutes of the meeting at which the decision is made, including the basis for determining that the consideration to be paid is fair to the Authority.

**Article 5. Validity of Actions**

No contract or other transaction between the Authority and one or more of its Directors, officers or employees, or between the Authority and any other corporation, firm, association or other entity in which one or more of its Directors, officers or employees are directors, officers or employees, or have a substantial financial interest, shall be either void or voidable for this reason alone or by reason alone that such Director or Directors, officer or officers, or employee or employees are present at the meeting of the Board of Directors, or of a committee thereof, which authorizes such contract or transaction, or that his or their votes are counted for such purpose, if the material facts as to such Director's, officer's or employee's interest in such contract or transaction and as to any such common directorship, officer ship or financial interest are disclosed in good faith or known to the Board or committee, and the Board or committee authorizes such contract or transaction by a vote sufficient for such purpose without counting the vote or votes of such interested Director or officers.

Common or interested Directors may be counted in determining the presence of a quorum at a meeting of the Board of Directors or committee which authorizes such contract or transaction. At the time of the discussion and decision concerning the authorization of such contract or transaction, the interested Director, officer, or employee should not be present at the meeting.



**Article 6. Penalties:**

Any director or employee that fails to comply with this policy may be penalized by the Authority in the manner provided for in law, rules, or regulations of the State of New York.

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
 Resolution No. IDA-24-12-xx  
 Governance Committee Review: December 18, 2024  
 December 18, 2024

**ANNUAL REVIEW OF THE PROCUREMENT POLICY**

**WHEREAS**, written procedures (the “Procurement Policy”) have been put into place which guide the St. Lawrence County Industrial Development Agency to procure goods and services in a manner which assures (i) compliance with all applicable provisions of law governing procurements by the SLCIDA, (ii) the acquisition of quality goods and services which meets the SLCIDA’s needs, (iii) fairness and open competition, (iv) the wise and prudent use of the SLCIDA’s resources and (v) the avoidance of favoritism, extravagance, fraud and corruption,

**NOW, THEREFORE BE IT RESOLVED** the St. Lawrence County Industrial Development Agency hereby approves and authorizes the revisions to the Procurement Policy (attached).

|             |            |            |                |               |
|-------------|------------|------------|----------------|---------------|
| Move:       |            |            |                |               |
| Second:     |            |            |                |               |
| <b>VOTE</b> | <b>AYE</b> | <b>NAY</b> | <b>ABSTAIN</b> | <b>ABSENT</b> |
| Blevins     |            |            |                |               |
| Hall        |            |            |                |               |
| LaBaff      |            |            |                |               |
| McMahon     |            |            |                |               |
| Morrill     |            |            |                |               |
| Reagen      |            |            |                |               |
| Staples     |            |            |                |               |

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/

Lori Sibley  
December 18, 2024

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**ST. LAWRENCE COUNTY. INDUSTRIAL DEVELOPMENT AGENCY**  
**PROCUREMENT POLICY**  
**JANUARY 7, 2010 (ADOPTED)**  
**RESOLUTION NO. IDA-24-12-XX**  
**DECEMBER 18, 2024**

**A. Introduction**

1. Scope: In accordance with Article 18-A of the General Municipal Law (the “IDA Act”), Section 104b of the General Municipal Law and the Public Authorities Accountability Act of 2005, the St. Lawrence County Industrial Development Agency, (hereinafter “Local Authority”) is required to adopt procurement policies which will apply to the procurement of goods and services not subject to the competitive bidding requirements of §103 of the GML and paid for by a Local Authority for its own use and account.
2. Purpose: Pursuant to §104b of the GML, the primary objectives of this policy are to assure the prudent and economical use of public monies in the best interests of the taxpayers of a political subdivision or district, to facilitate the acquisition of goods and services of maximum quality at the lowest possible cost under the circumstances and to guard against favoritism, improvidence, extravagance, fraud and corruption.
3. The designated Contracting Officer (“CO”) shall be the Chief Executive Officer, or his or her designee for specific contracts.
4. Any and all previously approved Procurement policies of the Local Authority are hereby rescinded.

**B. Procurement Policy**

1. Items purchased in conjunction with St. Lawrence County purchasing procedures, including New York State contract pricing, shall meet Local Authority requirements.
2. Goods and services purchased from any Local, State or Federal government entity, or any Agency/Authority thereof, qualify as meeting Local Authority requirements.
3. The Local Authority shall adhere to the following methods of competition for non-bid procurements:

| <b>Purchase Contracts</b>  | <b>Requirements</b>          |
|----------------------------|------------------------------|
| Under <b>\$10,000</b>      | Contracting Officer Approval |
| <b>\$10,001 - \$25,000</b> | 3 Written Quotes             |
| <b>\$25,001 or more</b>    | See Reference Notes A & B    |
| Emergencies                | See Reference Notes C        |
| Insurance                  | See Reference Notes D        |
| Professional Services      | See Reference Notes E        |

Reference Notes:

- A: All purchases of over \$25,000 require advertised request for proposals.
- B: All expenditures over \$25,000 require Local Authority Board approval even if a budget line item has been previously adopted for such expenditure.

- C: Even in the case of an emergency, public interest dictates that purchases are made at the lowest possible costs, seeking competition by informal solicitation of quotes or otherwise to the extent practicable under the circumstance. Documentation must be made showing the method and extent of competition.

Emergency provisions (goods and services) can be an exception to the RFP and competitive process if they must be purchased immediately and a delay in order to seek alternate proposals may threaten the life, health, safety, property, or welfare of the Local Authority.

- D: Insurance coverage is not subject to formal competitive bidding. Requests for Proposals, written or verbal quotations can serve as documentation of the process.

- E: Professional Services involve specialized expertise, use of professional judgment, and/or a high degree of creativity. They are not purchase contracts or contracts for public work, as those phrases are used in the bidding statutes, and therefore are not subject to the competitive bidding procedures. The individual or company may be chosen based on qualifications to include, but not limited to, reliability, skill, education and training, experience, demonstrated effectiveness, judgment, and integrity. These qualifications are not necessarily found in the individual or company that offers the lowest price.

Professional or technical services shall include but not be limited to the following:

- Accounting (CPA)
- Architectural / Design Services
- Customized Software Programming Services
- Consultants
- Engineering
- Instructors / Teachers / Training
- Insurance Coverage and/or Insurance Broker
- Investment Management Services
- Laboratory Testing
- Legal
- Medical / Dental Services

Contracts for professional services are made in the best interest of the Local Authority, utilizing Requests for Quotations (RFQ), Requests for Proposals (RFP) or other competitive process. The process may consider inclusive factors such as price, staffing and suitability for needs, reliability, skill, education and training, experience, demonstrated effectiveness, judgment, and integrity, and must include negotiations on a fair and equal basis.

4. The Local Authority shall capitalize all purchases in excess of \$5,000.

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
 Resolution No. IDA-24-12-xx  
 December 18, 2024

**ANNUAL REVIEW OF THE INVESTMENT POLICY AND  
 AUTHORIZATION OF DEPOSITORIES**

**WHEREAS**, pursuant to Title VII of New York State Public Authority Law, the St. Lawrence County Industrial Development Agency (the “Agency”) has established comprehensive investment guidelines (the “Investment Policy”) which detail the Agency’s operative policy and instructions to officers and staff regarding the investing, monitoring and reporting of funds of the Agency and which create a reasonable rate of return to the Agency in accordance with sound investment practices, and

**WHEREAS**, pursuant to the Investment Policy, the Agency “shall maintain a list of financial institutions and dealers approved for investment purposes ....” and

**WHEREAS**, pursuant to the Investment Policy, the Agency must designate “the banks and trust companies authorized for the deposit of moneys up to the maximum amounts” included as Appendix A of the Investment Policy, and

**WHEREAS**, the Agency must, on an annual basis, review and adopt its Investment Policy,

**NOW, THEREFORE BE IT RESOLVED**, the Board, after having reviewed the aforementioned documents, authorizes said policy (attached).

|             |            |            |                |               |
|-------------|------------|------------|----------------|---------------|
| Move:       |            |            |                |               |
| Second:     |            |            |                |               |
| <b>VOTE</b> | <b>AYE</b> | <b>NAY</b> | <b>ABSTAIN</b> | <b>ABSENT</b> |
| Blevins     |            |            |                |               |
| Hall        |            |            |                |               |
| LaBaff      |            |            |                |               |
| McMahon     |            |            |                |               |
| Morrill     |            |            |                |               |
| Reagen      |            |            |                |               |
| Staples     |            |            |                |               |

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/ \_\_\_\_\_  
 Lori Sibley December 18, 2024

**ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY**  
**INVESTMENT POLICY**  
**REVIEWED AND APPROVED DECEMBER 18, 2024**  
**RESOLUTION NO. IDA-24-12-XX**

I. SCOPE

This investment policy applies to all moneys and other financial resources available for investment on its own behalf or on behalf of any other entity or individual. This policy shall be reviewed, in its entirety, on an annual basis. Any and all previously approved Investment policies of the St. Lawrence County Industrial Development Agency are hereby rescinded.

II. OBJECTIVES

The primary objectives of the local government's investment activities are, in priority order:

- To conform with all applicable Federal, State, and other legal requirements (legal);
- To adequately safeguard principal (safety);
- To provide sufficient liquidity to meet all operating requirements (liquidity); and
- To obtain a reasonable rate of return (yield).

III. DELEGATION OF AUTHORITY

The governing board's responsibility for administration of the investment program is delegated to the Chief Executive Officer who shall establish written procedures for the operation of the investment program consistent with these investment guidelines. Such procedures shall include an adequate internal control structure to provide a satisfactory level of accountability based on a database or records incorporating description and amounts of investments, transaction dates, and other relevant information and regulate the activities of subordinate employees.

IV. PRUDENCE

All participants in the investment process shall seek to act responsibly as custodians of the public trust and shall avoid any transaction that might impair public confidence in the St. Lawrence County Industrial Development Agency (hereinafter Agency) to govern effectively.

Investments shall be made with judgment and care, under circumstances then prevailing, which persons of prudence discretion and intelligence exercise in the management of their own affairs, not for speculation, but for investment, considering the safety of the principal as well as the probable income to be derived.

All participants involved in the investment process shall refrain from personal business activity that could conflict with proper execution of the investment program, or which could impair their ability to make impartial investment decisions.

V. DIVERSIFICATION

It is the policy of the Agency to diversify its deposits and investments by financial institution, by investment instrument, and by maturity scheduling. Should funds exceed FDIC coverage at a specific financial institution, monies will be diversified and not more than 60% of the Agency's total investments will be in any one institution.

VI. INTERNAL CONTROLS

It is the policy of the Agency for all moneys collected by any officer or employee of the government to transfer those funds to the Chief Financial Officer within three (3) business days of deposit. The Chief Financial Officer is responsible for establishing and maintaining an internal control structure to provide reasonable, but not absolute, assurance that deposits and investments are safeguarded against loss from unauthorized use or disposition, that transactions are executed in accordance with management's authorization and recorded properly, and are managed in compliance with applicable laws and regulations.

VII. DESIGNATION OF DEPOSITORIES

The banks and trust companies authorized for the deposit of moneys up to the maximum amounts are listed in Appendix A.

VIII. COLLATERALIZING OF DEPOSITS

In accordance with the provisions of General Municipal Law, §10, all deposits of the Agency, including certificates of deposit and special time deposits, in excess of the amount insured under the provisions of the Federal Deposit Insurance Act shall be secured:

1. By a pledge of "eligible securities" with an aggregate "market value" as provided by GML §10, equal to the aggregate amount of deposits from the categories designated in Appendix B to the policy.
2. By an eligible "irrevocable letter of credit" issued by a qualified bank other than the bank with the deposits in favor of the government for a term not to exceed 90 days with an aggregate value equal to 140% of the aggregate amount of deposits and the agreed upon interest, if any. A qualified bank is one whose commercial paper and other unsecured short-term debt obligations are rated in one of the three highest rating categories by at least one nationally recognized statistical rating organization or by a bank that is in compliance with applicable federal minimum risk-based capital requirements.
3. By an eligible surety bond payable to the government for an amount at least equal to 100% of the aggregate amount of deposits and the agreed upon interest, if any, executed by an insurance company authorized to do business in New York State, whose claims-paying ability is rated in the highest rating category by at least two nationally recognized statistical rating organizations.

IX. SAFEKEEPING AND COLLATERALIZATION

Eligible securities used for collateralizing deposits shall be held by the depository bank or trust company subject to security and custodial agreements.

The security agreement shall provide that eligible securities are being pledged to secure local government deposits together with agreed upon interest, if any, and any costs or expenses arising out of the collection of such deposits upon default. It shall also provide the conditions under which the securities may be sold, presented for payment, substituted, or released and the events which will enable the local government to exercise its rights against the pledged securities. In the event that the securities are not registered or inscribed in the name of the local government, such securities shall be delivered in a form suitable for transfer or with an assignment in blank to the Agency or its custodial bank.

The custodial agreement shall provide that securities held by the bank or trust company, or agent of and custodian for, the local government, will be kept separate and apart from the general assets of the custodial bank or trust company and will not, in any circumstances, be commingled with or become part of the backing for any other deposit or other liabilities. The agreement should also describe that the custodian shall confirm the receipt, substitution, or release of the securities. The agreement shall provide for the frequency of revaluation of eligible securities and for the substitution of securities when a change in the rating of a security may cause ineligibility. Such agreement shall include all provisions necessary to provide the local government a perfected interest in the securities.

X. PERMITTED INVESTMENTS

As authorized by General Municipal Law, §11, the Agency authorizes the Chief Executive Officer to invest moneys not required for immediate expenditure for terms not to exceed its projected cash flow needs in the following types of investments:

- Special time deposit amounts;
- Certificates of deposit;
- Obligations of the United States of America;
- Obligations guaranteed by agencies of the United States of America where the payment of principal and interest are guaranteed by the United States of America;
- Obligations of the State of New York;
- Obligations issued pursuant to LFL §24.00 or 25.00 (with approval of the State Comptroller) by any municipality, school district or district corporation other than the Agency;
- Obligations of public authorities, public housing authorities, urban renewal agencies and industrial development agency where the general State statutes governing such entities or whose specific enabling legislation authorizes such investments;
- Certificates of Participation (COPs) issued pursuant to GML §109-b;
- Obligations of this local government, by only with any moneys in a reserve fund established pursuant to GML §§6-c, 6-d, 6-e, 6-g, 6-h, 6-j, 6-k, 6-l, 6-m, or 6-n.
- Certificates of Deposit obtained through a depository institution that has a main office or branch office in the State of New York and that contractually agrees to place the funds in federally insured depository institutions through a qualified Reciprocal Deposit program such as the Certificate of Deposit Account Registry Service, or CDARS.
- Savings and/or demand deposit accounts placed through a depository institution that has a main office or branch office in the State of New York and that contractually agrees to place the funds in federally insured depository institutions through a qualified Reciprocal Deposit program such as the savings option of the Insured Cash Sweep service, or ICS.

All investment obligations shall be payable or redeemable at the option of the Agency within such times as the proceeds will be needed to meet expenditures for purposes for which the moneys were provided and, in the case of obligations purchased with the proceeds of bonds or notes, shall be payable or redeemable at the option of the Agency within two years of the date of purchase.



XI. AUTHORIZED FINANCIAL INSTITUTIONS AND DEALERS

The Agency shall maintain a list of financial institutions and dealers approved for investment purposes and establish appropriate limits to the amount of investments which can be made with each financial institution or dealer. No more than 60% of the Agency's total investments may be in any one institution. All financial institutions with which the local government conducts business must be creditworthy. Banks shall provide their most recent Consolidated Report of Condition (Call Report) at the request of the Agency. Security dealers not affiliated with a bank shall be required to be classified as reporting dealers affiliated with the New York Federal Reserve Bank, as primary dealers. The Chief Financial Officer is responsible for evaluating the financial position and maintaining a listing of proposed depositories, trading partners and custodians. The approved depositories are also authorized to act as agents for investment activities for the Agency subject to the guidelines set forth in this Investment Policy, said list of depositories is included as Appendix A.

XII. PURCHASE OF INVESTMENTS

The Chief Executive Officer is authorized to contract for the purchase of investments:

1. Directly, including through a repurchase agreement, from an authorized trading partner.
2. By participation in a cooperative investment program with another authorized governmental entity pursuant to Article 5G of the General Municipal Law where such program meets all the requirements set forth in the Office of the State Comptroller Opinion No. 88-46, and the specific program has been authorized by the governing board.
3. By utilizing an ongoing investment program with an authorized trading partner pursuant to a contract authorized by the governing board.

All purchased obligations, unless registered or inscribed in the name of the local government, shall be purchased through, delivered to and held in the custody of a bank or trust company. Such obligations shall be purchased, sold, or presented for redemption or payment by such bank or trust company only in accordance with prior written authorization from the officer authorized to make the investment. All such transactions shall be confirmed in writing to the Agency by the bank or trust company. Any obligation held in the custody of a bank or trust company shall be held pursuant to a written custodial agreement as described in General Municipal Law, §10.

The custodial agreement shall provide that securities held by the bank or trust company, as agent of and custodian for, the local government, will be kept separate and apart from the general assets of the custodial bank or trust company and will not, in any circumstances, be commingled with or become part of the backing for any other deposit or other liabilities. The agreement shall describe how the custodian shall confirm the receipt and release of the securities. Such agreement shall include all provisions necessary to provide the local government a perfected interest in the securities.

### XIII. REPURCHASE AGREEMENTS

Repurchase agreements are authorized subject to the following restrictions:

- All repurchase agreements must be entered into subject to a Master Repurchase Agreement.
- Trading partners are limited to banks or trust companies authorized to do business in New York State and primary reporting dealers.
- Obligations shall be limited to obligations of the United States of America and obligations guaranteed by agencies of the United States of America.
- No substitution of securities will be allowed.
- The custodian shall be a party other than the trading partner.

**APPENDIX A**  
**Authorized Depositories**

Depositories Authorized by the St. Lawrence County Industrial Development Agency

- Community Bank, NA
- Upstate National Bank
- NBT Bank
- Key Bank, NA

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**APPENDIX B**  
**Schedule of Eligible Securities**

- (i) Obligations issued, or fully insured or guaranteed as to the payment of principal and interest by the United States of America, an agency thereof or a United States government-sponsored corporation.
- (ii) Obligations issued or fully guaranteed by the International Bank for Reconstruction and Development, the Inter-American Development Bank, the Asian Development Bank, and the African Development Bank.
- (iii) Obligations partially insured or guaranteed by any agency of the United States of America, at a proportion of the Market Value of the obligation that represents the amount of insurance or guaranty.
- (iv) Obligations issued or fully insured or guaranteed by the State of New York, obligations issued by a municipal corporation, school district or district corporation of such State or obligations of any public benefit corporation which under a specific State statute may be accepted as security for deposit of public moneys.
- (v) Obligations issued by states (other than the State of New York) of the United States rated in one of the three highest rating categories by at least one nationally recognized statistical rating organization.
- (vi) Obligations of Puerto Rico rated in one of the three highest rating categories by at least one nationally recognized statistical rating organization.
- (vii) Obligations of counties, cities, and other governmental entities of a state other than the State of New York having the power to levy taxes that are backed by the full faith and credit of such governmental entity and rated in one of the three highest rating categories by at least one nationally recognized statistical rating organization.
- (viii) Obligations of domestic corporations rated in one of the two highest rating categories by at least one nationally recognized statistical rating organization.
- (ix) Any mortgage-related securities, as defined in the Securities Exchange Act of 1934, as amended, which may be purchased by banks under the limitations established by bank regulatory agencies.
- (x) Commercial paper and bankers' acceptances issued by a bank, other than the Bank, rated in the highest short term category by at least one nationally recognized statistical rating organization and having maturities of no longer than 60 days from the date they are pledged.
- (xi) Zero coupon obligations of the United States government marketed as "Treasury Strips."

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
 Resolution No. 24-12-xx  
 Governance Review: December 18, 2024  
 December 18, 2024

**ANNUAL REVIEW OF HARASSMENT POLICY**

**WHEREAS**, the St. Lawrence County Industrial Development Agency (the “Agency”) is committed to maintaining a workplace free from harassment, and

**WHEREAS**, the St. Lawrence County Industrial Development Agency (the “Agency”) has had in place since 2010 a policy outlining the prevention of harassment of its employees and visitors, and

**WHEREAS**, Agency policies, standards and procedures undergo periodic review by the Agency’s Governance Committee, and

**WHEREAS**, new State mandates concerning harassment prevention and training were recently made available as guidance, and

**WHEREAS**, staff participated in an annual training exercise that meets the guidelines established by the New York State Department of Labor;

**NOW, THEREFORE, BE IT RESOLVED** that the St. Lawrence County Industrial Development Agency’s Governance Committee, having reviewed the current Harassment Policy, does recommend acceptance by the Agency Board, the Policy and Complaint Form, as attached.

|             |            |            |                |               |
|-------------|------------|------------|----------------|---------------|
| Move:       |            |            |                |               |
| Second:     |            |            |                |               |
| <b>VOTE</b> | <b>AYE</b> | <b>NAY</b> | <b>ABSTAIN</b> | <b>ABSENT</b> |
| Blevins     |            |            |                |               |
| Hall        |            |            |                |               |
| LaBaff      |            |            |                |               |
| McMahon     |            |            |                |               |
| Morrill     |            |            |                |               |
| Reagen      |            |            |                |               |
| Staples     |            |            |                |               |

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/

Lori Sibley  
December 18, 2024

Policy Guidance:

# Harassment Policy

Original Policy (Date): October 1, 2010

Revised (Date): October 5, 2018

Annual Review – Governance Committee: October 28, 2022

Annual Review – Governance Committee: December 20, 2023

## Introduction

The St. Lawrence County Industrial Development Agency is committed to maintaining a workplace free from harassment and discrimination. Harassment is a form of workplace discrimination that subjects employees to inferior conditions of employment due to their gender, gender identity, gender expression (perceived or actual), and/or orientation. Harassment is often viewed simply as a form of gender-based discrimination, but the St. Lawrence County IDA recognizes that discrimination can be related to or affected by other identities beyond gender. Under the New York State Human Rights Law, it is illegal to discriminate based on sex, sexual orientation, gender identity or expression, age, race, creed, color, national origin, military status, disability, pre-disposing genetic characteristics, familial status, marital status, criminal history, or status as a victim of domestic violence. Our different identities impact our understanding of the world and how others perceive us. For example, an individual's race, ability, or immigration status may impact their experience with gender discrimination in the workplace. While this policy is focused on harassment and gender discrimination, the methods for reporting and investigating discrimination based on other protected identities are the same. The purpose of this policy is to teach employees to recognize discrimination, including discrimination due to an individual's intersecting identities, and provide the tools to take action when it occurs. All employees, managers, and supervisors are required to work in a manner designated to prevent harassment and discrimination in the workplace. This policy is one component of the St. Lawrence County Industrial Development Agency's commitment to a discrimination-free work environment.

## Goals of this Policy:

harassment and discrimination are against the law. After reading this policy, employees will understand their right to a workplace free from harassment. Employees will also learn what harassment and discrimination look like, what actions they can take to prevent and report harassment, and how they are protected from retaliation after taking action. The policy will also explain the investigation process into any claims of harassment. Employees are encouraged to report harassment or discrimination by filing a complaint internally with the St. Lawrence County Industrial Development Agency. Employees can also file a complaint with a government agency or in court under federal, state, or local antidiscrimination laws. To file an employment complaint with the New York State Division of Human Rights, please visit: <https://dhr.ny.gov/complaint>. To file a complaint with the United States Equal Employment Opportunity Commission, please visit <https://www.eeoc.gov/filing-charge-discrimination>.

## **Policy Guidance:**

1. The St. Lawrence County Industrial Development Agency's policy applies to all employees, applicants for employment, interns, whether paid or unpaid. The policy also applies to additional covered individuals. It applies to anyone who is (or is employed by) a contractor, subcontractor, vendor, consultant, or anyone providing services in our workplace. These individuals include people commonly referred to as independent contractors, gig workers, and temporary workers. Also included are persons providing equipment repair, cleaning services, or any other services through a contract with the St. Lawrence County Industrial Development Agency. For the remainder of this policy, the term "covered individual" refers to these individuals who are not direct employees of the company.
2. Harassment will not be tolerated. Any employee or covered individual who engages in harassment, discrimination or retaliation will be subject to action, including appropriate discipline for employees. In New York, harassment does not need to be severe or pervasive to be illegal. Employees and covered individuals should not feel discouraged from reporting harassment because they do not believe it is bad enough, or conversely because they do not want to see a colleague fired over less severe behavior. Just as harassment can happen in different degrees, potential discipline for engaging in harassment will depend on the degree of harassment and might include education and counseling. It may lead to suspension or termination when appropriate.
3. Retaliation is prohibited: Any employee or covered individual that reports an incident of harassment or discrimination, provides information, or otherwise assists in any investigation of a harassment or discrimination complaint is protected from retaliation. No one should fear reporting harassment if they believe it has occurred. So long as a person reasonably believes that they have witnessed or experienced such behavior, they are protected from retaliation. Any employee of the St. Lawrence County Industrial Development Agency who retaliates against anyone involved in a harassment or discrimination investigation will be subjected to disciplinary action, up to and including termination. All employees and covered individuals working in the workplace who believe they have been subject to such retaliation should inform a supervisor, manager, or the Workforce Development Specialist. All employees and covered employees who believe they have been a target of such retaliation may also seek relief from government agencies, as explained below in the section on Legal Protections.
4. Discrimination of any kind, including harassment, is a violation of our policies, is unlawful, and may subject the St. Lawrence County Industrial Development Agency to liability for harm experienced by targets of discrimination. Harassers may also be individually subject to liability and employers or supervisors who fail to report or act on harassment may be liable for aiding and abetting such behavior. Employees of every level who engage in harassment or discrimination, including managers and supervisors who engage in harassment or discrimination or who allow such behavior to continue, will be penalized for such misconduct.

5. The St. Lawrence County Industrial Development Agency will conduct a prompt and thorough investigation that is fair to all parties. An investigation will happen whenever management receives a complaint about harassment or discrimination, or when it otherwise knows of possible discrimination or harassment occurring. The St. Lawrence County Industrial Development Agency will keep the investigation confidential to the extent possible. If an investigation ends with the finding that discrimination or harassment occurred, the St. Lawrence County Industrial Development Agency will act as required. In addition to any required discipline, the St. Lawrence County Industrial Development Agency will also take steps to ensure a safe work environment for the employee(s) who experienced the discrimination or harassment. All employees, including managers and supervisors, are required to cooperate with any internal investigation of discrimination or harassment.
  
6. All employees and covered individuals are encouraged to report any harassment or behaviors that violate this policy. The St. Lawrence County Industrial Development Agency will provide all employees a complaint form for employees to report harassment and file complaints. Use of this form is not required. For anyone who would rather make a complaint verbally, or by email, these complaints will be treated with equal priority. An employee or covered individual who prefers not to report harassment to their manager or employer may instead report harassment to the New York State Division of Human Rights and/or the United States Equal Employment Opportunity Commission. Complaints may be made to both the employer and a government agency.

Managers and supervisors are **required** to report any complaint that they receive, or any harassment that they observe or become aware of, to the Workforce Development Specialist.

7. This policy applies to all employees and covered individuals, such as contractors, subcontractors, vendors, consultants, or anyone providing services in the workplace, and all must follow and uphold this policy. This policy must be provided to all employees in person or digitally through email upon hiring and will be posted prominently in all work locations. For those offices operating remotely, in addition to sending the policy through email it will also be available on the organization's shared network.

### **What Is "Harassment"?**

Harassment is a form of gender-based discrimination and is unlawful under federal, state, and (where applicable) local law. harassment includes harassment on the basis of sex, orientation, self-identified or perceived sex, gender expression, gender identity and the status of being transgender. harassment is not limited to contact, touching, or expressions of a suggestive nature. Harassment includes all forms of gender discrimination including gender role stereotyping and treating employees differently because of their gender.



Understanding gender diversity is essential to recognizing harassment because discrimination based on sex stereotypes, gender expression and perceived identity are all forms of harassment. The gender spectrum is nuanced, but the three most common ways people are cisgender, transgender, and non-binary. A cisgender person is someone whose gender aligns with the sex they were assigned at birth. Generally, this gender will align with the binary of male and female. A transgender person is someone whose gender is different than the sex they were assigned at birth. A non-binary person does not identify exclusively as a man or a woman. They might identify as both, somewhere in between, or completely outside the gender binary. Some may identify as transgender, but not all do. Respecting an individual's gender identity is a necessary first step in establishing a safe workplace.

Harassment is unlawful when it subjects an individual to inferior terms, conditions, or privileges of employment. Harassment does not need to be severe or pervasive to be illegal. It can be any harassing behavior that arises above petty slights or trivial inconveniences. Every instance of harassment is unique to those experiencing it, and there is no single boundary between petty slights and harassing behavior. However, the Human Rights Law specifies that whether harassing conduct is considered petty or trivial is to be viewed from the standpoint of a reasonable victim of discrimination with the same protected characteristics. Generally, any behavior in which an employee or covered individual is treated worse because of their gender (perceived or actual), orientation, or gender expression is considered a violation of the St. Lawrence County Industrial Development Agency's policy. The intent of the behavior, for example, making a joke, does not neutralize a harassment claim. Not intending to harass is not a defense. The impact of the behavior on a person is what counts. Harassment includes any unwelcome conduct which is either directed at an individual because of that individual's gender identity or expression (perceived or actual), or is of a nature, when:

- The purpose or effect of this behavior unreasonably interferes with an individual's work performance or creates an intimidating, hostile or offensive work environment. The impacted person does not need to be the intended target of the harassment; or
- Employment depends implicitly or explicitly on accepting such unwelcome behavior; or
- Decisions regarding an individual's employment are based on an individual's acceptance to, or rejection of, such behavior. Such decisions can include what shifts and how many hours an employee might work, project assignments, as well as salary and promotion decisions. There are two main types of harassment:

Behaviors that contribute to a **hostile work environment** includes, but is not limited to, words, signs, jokes, pranks, intimidation, or physical violence which are of a nature, or which are directed at an individual because of that individual's sex, gender identity, or gender expression. Harassment also consists of any unwanted verbal or physical advances, explicit derogatory or discriminatory statements which an employee finds offensive or objectionable causes an employee discomfort or humiliation, which interferes with the employee's job performance.



Harassment also occurs when a person in authority tries to trade job benefits for favors. This can include hiring, promotion, continued employment or any other terms, conditions or privileges of employment. This is also called “**quid pro quo**” harassment.

Any employee or covered individual who feels harassed is encouraged to report the behavior so that any violation of this policy can be corrected promptly. Any harassing conduct, even a single incident, can be discrimination and is covered by this policy.

### **Examples of Harassment**

The following describes some of the types of acts that may be unlawful harassment and that are strictly prohibited. **This list is just a sample of behaviors and should not be considered exhaustive.** Any employee who believes they have experienced harassment, even if it does not appear on this list, should feel encouraged to report it:

- Physical acts of a nature, such as:
  - Touching, pinching, patting, kissing, hugging, grabbing, brushing against another employee’s body or poking another employee’s body; or
  - Rape, battery, molestation or attempts to commit these assaults, which may be considered criminal conduct outside the scope of this policy (please contact local law enforcement if you wish to pursue criminal charges).
- Unwanted comments, advances, or propositions, such as:
  - Requests for favors accompanied by implied or overt threats concerning the target’s job performance evaluation, a promotion or other job benefits.
    - This can include advances/pressure placed on a service industry employee by customers or clients, especially those industries where hospitality and tips are essential to the customer/employee relationship.
  - Subtle or obvious pressure for unwelcome activities; or
  - Repeated requests for dates or romantic gestures, including gift-giving.
- Sexually oriented gestures, noises, remarks or jokes, or questions or comments about a person’s sexuality or experience, or romantic history which create a hostile work environment. This is not limited to interactions in person. Remarks made over virtual platforms and in messaging apps when employees are working remotely can create a similarly hostile work environment.
- Sex stereotyping, which occurs when someone’s conduct or personality traits are judged based on other people’s ideas or perceptions about how individuals of a particular sex should act or look.
  - Remarks regarding an employee’s gender expression, such as wearing a garment typically associated with a different gender identity; or
  - Asking employees to take on traditionally gendered roles, such as asking a woman to serve meeting refreshments when it is not part of, or appropriate to, her job duties.

- Discriminatory displays or publications anywhere in the workplace, such as:
  - Displaying pictures, posters, calendars, graffiti, objects, promotional material, reading materials or other materials that are demeaning or pornographic. This includes such displays on workplace computers or cell phones and sharing such displays while in the workplace.
  - This also extends to the virtual or remote workspace and can include having such materials visible in the background of one's home during a virtual meeting.
- Hostile actions taken against an individual because of that individual's sex, orientation, gender identity or gender expression, such as:
  - Interfering with, destroying or damaging a person's workstation, tools or equipment, or otherwise interfering with the individual's ability to perform the job;
  - Sabotaging an individual's work.
  - Bullying, yelling, name-calling.
  - Intentional misuse of an individual's preferred pronouns; or
  - Creating different expectations for individuals based on their perceived identities.
    - Dress codes that place more emphasis on women's attire.
    - Leaving parents/caregivers out of meetings.

### **Who can be a target of harassment?**

harassment can occur between any individuals, regardless of their sex or gender. Harassment does not have to be between members of the opposite sex or gender. New York Law protects employees and all covered individuals described earlier in the policy. **Harassers can be** a supervisor, supervisee, or a coworker can all be harassers. Anyone else in the workplace can also be harassers including an independent contractor, contract worker, vendor, client, customer, patient, constituent, or visitor.

harassment does not happen in a vacuum and discrimination experienced by an employee can be impacted by biases and identities beyond an individual's gender. For example:

- Placing different demands or expectations on black women employees than white women employees can be both racial and gender discrimination.
- An individual's immigration status may lead to perceptions of vulnerability and increased concerns around illegal retaliation for reporting harassment; or
- Past experiences as a survivor of domestic or violence may lead an individual to feel retraumatized by someone's behaviors in the workplace.

Individuals bring personal history with them to the workplace that might impact how they interact with certain behavior. It is especially important for all employees to be aware of how words and actions might impact someone with a different experience than their own in the interest of creating a safe and equitable workplace.

## **Where can harassment occur?**

Unlawful harassment is not limited to the physical workplace itself. It can occur while employees are traveling for business or at employer or industry sponsored events or parties. Calls, texts, emails, and social media usage by employees or covered individuals can constitute unlawful workplace harassment, even if it occurs away from the workplace premises, on personal devices, or during non-work hours.

Harassment can occur when employees are working remotely from home as well. Any behaviors outlined above that leave an employee feeling uncomfortable, humiliated, or unable to meet their job requirements constitute harassment even if the employee or covered individual is at home when the harassment occurs. Harassment can happen on virtual meeting platforms, in messaging apps, and after working hours between personal cell phones.

## **Retaliation**

Retaliation is unlawful and is any action by an employer or supervisor that punishes an individual upon learning of a harassment claim, that seeks to discourage a worker or covered individual from making a formal complaint or supporting a harassment or discrimination claim, or that punishes those who have come forward. These actions need not be job-related or occur in the workplace to constitute unlawful retaliation. For example, threats of physical violence outside of work hours or disparaging someone on social media would be covered as retaliation under this policy.

Examples of retaliation may include, but are not limited to:

- Demolition, termination, denying accommodations, reduced hours, or the assignment of less desirable shifts.
- Publicly releasing personnel files.
- Refusing to provide a reference or providing an unwarranted negative reference.
- Labeling an employee as “difficult” and excluding them from projects to avoid “drama”.
- Undermining an individual’s immigration status; or
- Reducing work responsibilities, passing over a promotion, or moving an individual’s desk to a less desirable office location.

Such retaliation is unlawful under federal, state, and (where applicable) local law. The New York State Human Rights Law protects any individual who has engaged in “protected activity.” Protected activity occurs when a person:

- Made a complaint of harassment or discrimination, either internally or with any government agency.
- Testified or assisted in a proceeding involving harassment or discrimination under the Human Rights Law or other anti-discrimination law.
- Oppose harassment or discrimination by making a verbal or informal complaint to management, or by simply informing a supervisor or manager of harassment.
- Reported that another employee has been harassed or discriminated against; or
- Encouraged a fellow employee to report harassment.

Even if the alleged harassment does not turn out to rise to the level of a violation of law, the individual is protected from retaliation if the person had a good faith belief that the practices were unlawful. However, the retaliation provision is not intended to protect persons making intentionally false charges of harassment.

## **Reporting Harassment**

**Preventing harassment is everyone's responsibility, but leadership matters.** Supervisors and managers have a special responsibility to make sure employees feel safe at work and that workplaces are free from harassment and discrimination. Any employee or covered individual is encouraged to report harassing or discriminatory behavior to a supervisor, manager, or the Workforce Development Specialist. Anyone who witnesses or becomes aware of potential instances of harassment should report such behavior to a supervisor, manager, or Workforce Development Specialist.

Reports of harassment may be made verbally or in writing. A written complaint form is attached to this policy if an employee would like to use it, but the complaint form is not required. Employees who are reporting harassment on behalf of other employees should use the complaint form and note that it is on another employee's behalf. A verbal or otherwise written complaint (such as an email) on behalf of oneself or another employee is also acceptable.

Employees and covered individuals who believe they have been a target of harassment may also seek assistance in other available forums, as explained below in the section on Legal Protections.

## **Supervisory Responsibilities**

Supervisors and managers have a responsibility to prevent harassment and discrimination. All supervisors and managers who receive a complaint or information about suspected harassment, observe what may be harassing or discriminatory behavior, or for any reason suspect that harassment or discrimination is occurring, **are required** to report such suspected harassment to the Workforce Development Specialist. Managers or supervisors should not be passive and wait for an employee to make a claim of harassment. If they observe such behavior, they must act.

Supervisors and managers can be subject to discipline for engaging in harassing or discriminatory behavior themselves. Supervisors or managers can also be disciplined for failing to report suspected harassment or allowing harassment to continue after they know about it. Supervisors and managers will also be subject to discipline for engaging in any retaliation.

While supervisors and managers have a responsibility to report harassment and discrimination, supervisors and managers must be mindful of the impact that harassment and a subsequent investigation has on victims. Being identified as a possible victim of harassment and questioned about harassment and discrimination can be intimidating, uncomfortable and re-traumatizing for individuals. Supervisors and managers must accommodate the needs of individuals who have experienced harassment to ensure the workplace is safe, supportive, and free from retaliation for them during and after any investigation.

## **Bystander Intervention**

Any employee witnessing harassment as a bystander is encouraged to report it. A supervisor or manager that is a bystander to harassment is **required** to report it. There are five standard methods of bystander intervention that can be used when anyone witnesses harassment or discrimination and wants to help.

1. A bystander can interrupt the harassment by engaging with the individual being harassed and distracting them from the harassing behavior.
2. A bystander who feels unsafe interrupting on their own can ask a third party to help intervene in the harassment.
3. A bystander can record or take notes on the harassment incident to benefit future investigation.
4. A bystander might check in with the person who has been harassed after the incident, see how they are feeling, and let them know the behavior was not ok and
5. If a bystander feels safe, they can confront the harassers and name the behavior as inappropriate. When confronting harassment, physically assaulting an individual is never an appropriate response.

Though not exhaustive, and dependent on the circumstances, the guidelines above can serve as a brief guide of how to react when witnessing harassment in the workplace. Any employee witnessing harassment as a bystander is encouraged to report it. A supervisor or manager that is a bystander to harassment is required to report it.

## **Complaints and Investigations of Harassment**

*All* complaints or information about harassment will be investigated, whether that information was reported in verbal or written form. Investigations of any complaint, information, or knowledge of suspected harassment will be conducted in a timely manner, thorough, started and completed as soon as possible. The investigation will be kept confidential to the extent possible.

An investigation of any complaint, information or knowledge of suspected harassment will be prompt and thorough, commenced immediately and completed as soon as possible. The investigation will be kept confidential to the extent possible. All persons involved, including those making a harassment claim, witnesses and alleged harassers deserve a fair and impartial investigation.

Any employee may be required to cooperate as needed in an investigation of suspected harassment. The St. Lawrence County Industrial Development Agency will take disciplinary action against anyone engaging in retaliation against employees who file complaints, support another's complaint or participate in an investigation regarding a violation of this policy.

The St. Lawrence County Industrial Development Agency recognizes that participating in a harassment investigation can be uncomfortable and has the potential to retraumatize an employee.

Those receiving claims and leading investigations will handle complaints and questions with sensitivity toward those participating.

While the process may vary from case to case, investigations should be done in accordance with the following steps:

- Upon receipt of complaint, the Workforce Development Specialist will conduct an immediate review of the allegations, assess the appropriate scope of the investigation, and take any interim actions (e.g., instructing the individual(s) about whom the complaint was made to refrain from communications with the individual(s) who reported the harassment), as appropriate. If the complaint is verbal, request that the individual complete the “Complaint Form” in writing. If the person reporting prefers not to fill out the Complaint Form, the Workforce Development Specialist will prepare a complaint form or equivalent documentation based on the verbal reporting.
- Will take steps to obtain, review, and preserve documents sufficient to assess the allegations, including documents, emails or phone records that may be relevant to the investigation. The Workforce Development Specialist will consider and implement appropriate document requests, review, and preservation measures, including for electronic communications.
- Interview all parties involved, including any relevant witnesses.
- Create a written documentation of the investigation (such as a letter, memo, or email), which contains the following:
  - A list of all documents reviewed, along with a detailed summary of relevant documents.
  - A list of names of those interviewed, along with a detailed summary of their statements;
  - A timeline of events;
  - A summary of prior relevant incidents, disclosed in the investigation, reported or unreported; and
  - The basis for the decision and final resolution of the complaint, together with any corrective action(s).
- Keep the written documentation and associated documents in a secure and confidential location.
- Promptly notify the individual(s) who reported and the individual(s) about whom the complaint was made that the investigation has been completed and implement any corrective actions identified in the written document; and
- Inform the individual(s) who reported of the right to file a complaint or charge externally as outlined in the next section.

## **Legal Protections and External Remedies**

harassment is not only prohibited by the St. Lawrence County Industrial Development Agency but is also prohibited by state, federal, and, where applicable, local law.

The internal process outlined in the policy above is one way for employees to report harassment. Employees and covered individuals may also choose to pursue legal remedies with the following governmental entities. While a private attorney is not required to file a complaint with a governmental agency, you may seek the legal advice of an attorney.

### **New York State Division of Human Rights**

The New York State Human Rights Law (HRL), N.Y. Executive Law, art. 15, § 290 et seq., applies to all employers in New York State and protects employees and covered individuals, regardless of immigration status. A complaint alleging violation of the Human Rights Law may be filed either with the New York State Division of Human Rights (DHR) or in the New York State Supreme Court.

Complaints of harassment filed with DHR may be submitted any time **within three years** of the harassment. If an individual does not file a complaint with DHR, they can sue directly in state court under the HRL, **within three years** of the alleged harassment. An individual may not file with DHR if they have already filed a HRL complaint in state court.

Complaining internally to the St. Lawrence County Industrial Development Agency does not extend your time to file with DHR or in court. The three years are counted from the date of the most recent incident of harassment.

You do not need an attorney to file a complaint with DHR, and there is no cost to file with DHR.

DHR will investigate your complaint and determine whether there is probable cause to believe that harassment has occurred. Probable cause cases receive a public hearing before an administrative law judge. If harassment is found after a hearing, DHR has the power to award relief, which varies but may include requiring your employer to take action to stop the harassment, or redress the damage caused by the harassment, including paying of monetary damages, punitive damages, attorney's fees, and civil fines.

DHR's main office contact information is: NYS Division of Human Rights, One Fordham Plaza, Fourth Floor, Bronx, New York 10458. You may call (718) 741-8400 or visit: [www.dhr.ny.gov](http://www.dhr.ny.gov).

Contact DHR harassment hotline at **1 (800) HARASS3** or visit [dhr.ny.gov/complaint](http://dhr.ny.gov/complaint) for more information about filing a complaint. This hotline can also provide you with a referral to a volunteer attorney experienced in harassment matters who can provide you with limited free assistance and counsel over the phone. The website has a digital complaint process that can be completed on your computer or mobile device from start to finish. The website also contains contact information for DHR's regional offices across New York State.



## **The United States Equal Employment Opportunity Commission:**

The United States Equal Employment Opportunity Commission (EEOC) enforces federal anti-discrimination laws, including Title VII of the 1964 federal Civil Rights Act (codified as 42 U.S.C. § 2000e et seq.). An individual can file a complaint with the EEOC anytime within 300 days of the most recent incident of harassment. There is no cost to file a complaint with the EEOC. The EEOC will investigate the complaint and determine whether there is reasonable cause to believe that discrimination has occurred. At which point the EEOC determines that the law may have been violated, the EEOC will try to reach a voluntary settlement with the employer. If the EEOC cannot reach a settlement, the EEOC (or the Department of Justice in certain cases) will decide whether to file a lawsuit. The EEOC will issue a Notice of Right to Sue letter permitting workers to file a lawsuit in federal court if the EEOC closes the charge, is unable to determine if federal employment discrimination law may have been violated or believes that unlawful discrimination occurred but does not file a lawsuit.

Individuals may obtain relief in mediation, settlement, or conciliation. Federal courts may award remedies if discrimination is found to have occurred. In general, private employers must have at least 15 employees to come within the jurisdiction of the EEOC.

An employee alleging discrimination at work can file a “Charge of Discrimination.” The EEOC has district, area, and field offices where complaints can be filed. Contact the EEOC by calling 1-800-669-4000 (TTY: 1-800-669-6820), visiting their website at [www.eeoc.gov](http://www.eeoc.gov) or via email at [info@eeoc.gov](mailto:info@eeoc.gov).

If an individual filed an administrative complaint with the New York State Division of Human Rights, DHR will file the complaint with the EEOC to preserve the right to proceed in federal court.

## **Local Protections**

Many localities enforce laws protecting individuals from harassment and discrimination. An individual should contact the county, city or town in which they live to find out if such a law exists. For example, employees who work in New York City may file complaints of harassment or discrimination with the New York City Commission on Human Rights. Contact their main office at Law Enforcement Bureau of the NYC Commission on Human Rights, 22 Reade Street, 1<sup>st</sup> Floor, New York, New York; call 311 or (212) 306-7450; or visit [www.nyc.gov/html/cchr/html/home/home.shtml](http://www.nyc.gov/html/cchr/html/home/home.shtml).

## **Contact the Local Police Department**

If the harassment involves unwanted physical touching, coerced physical confinement or coerced sex acts, the conduct may constitute a crime. Those wishing to pursue criminal charges are encouraged to contact the local police department.



## Conclusion

The policy outlined above is aimed at providing employees at the St. Lawrence County Industrial Development Agency and covered individuals an understanding of their right to a discrimination and harassment free workplace. All employees should feel safe at work. Though the focus of this policy is on harassment and gender discrimination, the New York State Human Rights Law protects against discrimination in several protected classes including sex, orientation, gender identity or expression, age, race, creed, color, national origin, military status, disability, predisposing genetic characteristics, familial status, marital status, criminal history, or domestic violence survivor status. The prevention policies outlined above should be considered applicable to all protected classes.

By my signature, below, I acknowledge that I have received a copy of the above policy. I understand that I am expected to read and understand the policy as it contains important information relative to my employment with the St. Lawrence County Industrial Development Agency.

|                   |
|-------------------|
| Harassment Policy |
|-------------------|

Employee Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Original: Employee File

Copy: For Employee

## 2024 Assessment of the Effectiveness of Internal Controls

**Purpose:** The St. Lawrence County Industrial Development Agency (“SLCIDA”) is a public benefit corporation created under New York State General Municipal Law, Title 2, Section 914. Its mission is to promote, encourage, attract and develop job opportunities and economically sound commerce and industry in St. Lawrence County. To accomplish its mission, the SLCIDA constructs and owns industrial sites and buildings, administers loan packaging and industrial revenue bond financing, and provides a variety of tax-reduction incentives.

**Internal Controls:** The accounting, financial reporting, and cash management functions are carried out relying on a multitude of internal controls. A Financial Procedures manual details all aspects, if applicable, of the financial controls in place. **Examples of areas where risk is typically associated** and some of the internal controls used are listed below:

- **Payroll** - Payroll for SLCIDA employees is processed externally by a payroll processing company, Paychex Payroll. The Chief Financial Officer enters the number of hours each employee works for the pay period on the Monday prior to the payday into an online Paychex website. A journal entry sheet is prepared and signed by the Chief Financial Officer and entered into the QuickBooks system. This is then attached to an accompanying voucher, created from the QuickBooks system. Signatures are obtained on the journal entry sheet by either the Chief Financial Officer or Chief Executive Officer and by the Chairman or Vice-Chairman, thus authorizing the Chief Financial Officer to transfer online funds from the normal checking account to a payroll checking account. A printout from the online banking account is then attached to the voucher as verification of a correct transfer. To further safeguard funds, Paychex only has access to the funds in the Payroll checking account. Payroll direct deposit slips and accompanying back up reports are printed directly from the Paychex online program. The reports are reviewed first by the Chief Financial Officer and then given to the Workforce Development Specialist, who in turn checks the hours paid for accuracy and initials the document. A journal entry sheet is prepared and signed by the Chief Financial Officer and then it is entered into the QuickBooks system. – *Multiple persons, separate payroll account - low risk*
- **Accounts Payable** - A voucher process is utilized to safeguard SLCIDA finances. All SLCIDA vouchers require review and verification by the Chief Financial Officer, who prepares the vouchers and checks. Additional verification is required by two additional persons. A member of staff, the Chief Financial Officer, or the Chief Executive Officer. Two signatures are required on all checks issued (typically the Chief Financial Officer and SLCIDA Chairman). – *Multiple persons signing off on the process makes this low risk.*
- **Accounts Receivable** - All monies received by SLCIDA are recorded in a main check register database by a staff member, who then stamp endorses all checks and delivers them to the Chief Financial Officer. The Chief Financial Officer ensures that all funds are expense categorized. Each check is entered into the QuickBooks system, a receipt generated, and a deposit created. The deposit receipt from the bank is then attached to the appropriate back up document for the deposit. – *Log records, bank verification & receipts make this low risk.*
- **Investments** - Certificates of deposit are typically bid out to the financial institutions recognized in SLCIDA’s Investment Policy. When a CD matures, it is renewed for an additional term at the current institution, or financial institutions are contacted, and bids are requested. The CD must have complete collateralization. Pursuant to SLCIDA’s Investment Policy no financial institution may hold more than 60% of SLCIDA’s cash on deposit. Only those authorized by the SLCIDA’s Board are allowed to open a CD or initiate an investment transaction. Typically, this responsibility falls to the Chief Financial Officer. **The SLCIDA utilizes savings and/or demand deposit accounts placed through a depository institution that must have a main office or branch office in the State of New York and that contractually agrees to place the funds in federally insured depository institutions through a qualified Reciprocal Deposit program such as the savings option of the Insured Cash Sweep service, or ICS.** *Allocating cash at various financial institutions reduces the risk of loss and utilizing authorized signers makes this a low risk.*

The system of controls applicable to the SLCIDA was last reviewed by the SLCIDA’s Governance Committee on December 18, 2024 and the complete Board on December 18, 2024. The Board’s review affirmed that there are no material control weaknesses to be reported. SLCIDA undergoes an annual financial audit by an independent CPA firm. While auditors are not engaged to perform an audit of internal controls, auditors do provide management letter comments when they encounter internal weaknesses. No material weaknesses have been identified by the independent auditors. If a weakness was noted, it would be addressed by the Audit & Finance Committee. A change in protocol would be made to lower the associated risk and reduce weakness in the internal control, and a solution then presented to the Board.

In summary, the present internal control structure appears to be sufficient to meet internal control objectives that pertain to the prevention and detection of errors and irregularities.

Reviewed by:

\_\_\_\_\_  
Chief Executive Officer - Date

\_\_\_\_\_  
Chief Financial Officer - Date

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
 Resolution No. IDA-24-12-xx  
 December 18, 2024

**AUTHORIZING ALLOCATIONS THROUGH THE  
 ST LAWRENCE COUNTY AMERICAN RESCUE PLAN ACT  
 ECONOMIC DEVELOPMENT AND TOURISM FUNDING PROGRAM**

**WHEREAS**, on August 1, 2022, the St. Lawrence County Board of Legislators approved accepting the County’s American Rescue Plan Act (“ARPA”) Committee’s recommendation for the portion of American Rescue Plan Act Funds to be administered by the St. Lawrence County Industrial Development Agency (“IDA”), and

**WHEREAS**, the Board of Legislators declared that “economic development and tourism are essential to improving the services and activities available in St. Lawrence County” and allocated \$2,900,000 in ARPA funds to be distributed through the St. Lawrence County Industrial Development Agency (“IDA”) to organizations impacted by the COVID-19 pandemic, and

**WHEREAS**, these recommendations included authorizing funds for Economic Development and Tourism as allowed within the scope of the ARPA Final Rule, and

**WHEREAS**, St. Lawrence County and the IDA have an existing economic development services agreement through which the IDA provides economic development services for the County and the allocation of these funds by the IDA is being performed within the scope of this existing economic development services agreement, and

**WHEREAS**, the St. Lawrence County Industrial Development Agency is now accepting applications for ARPA funding assistance,

**NOW, THEREFORE, BE IT RESOLVED** that the St. Lawrence County Industrial Development Agency, having exercised its own due diligence in the matter, authorizes the allocation of ARPA funds in the amounts as described in the attached document (Exhibit A), and

**BE IT FURTHER RESOLVED** that the St. Lawrence County Industrial Development Agency authorizes the creation, execution and/or delivery of any and all documents and/or budget accounts that may be required to effectuate the transactions contemplated by this resolution.

|             |            |            |                |               |
|-------------|------------|------------|----------------|---------------|
| Move:       |            |            |                |               |
| Second:     |            |            |                |               |
| <b>VOTE</b> | <b>AYE</b> | <b>NAY</b> | <b>ABSTAIN</b> | <b>ABSENT</b> |
| Blevins     |            |            |                |               |
| Hall        |            |            |                |               |
| LaBaff      |            |            |                |               |
| McMahon     |            |            |                |               |
| Morrill     |            |            |                |               |
| Reagen      |            |            |                |               |
| Staples     |            |            |                |               |

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/  
 Lori Sibley December 18, 2024

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
Resolution No. IDA-24-12-XX  
December 18, 2024

**AWARDING BID FOR THE MASSENA SCHOOL OF BUSINESS  
REVITALIZATION PROJECT**

**WHEREAS**, the Village of Massena (“Village”) has title to the Former Massena School of Business (“School of Business”) property, and

**WHEREAS**, the St. Lawrence County Industrial Development Agency (“SLCIDA”) supports the redevelopment of the School of Business into a community space while preserving the Main Street façade and recognizes the importance of the project for safety and economic development in the Village and for St. Lawrence County; and

**WHEREAS**, the SLCIDA has received \$1,900,000 in funds from NYS Empire State Development Downtown Revitalization program to rehabilitate the former Massena School of Business located at 22 Main St., Massena, NY 13662, and

**WHEREAS**, the SLCIDA, the Village of Massena (Village), and the Development Authority of the North Country have been working together to develop a plan to remediate the site into a functional public courtyard, and

**WHEREAS**, the SLCIDA is pursuing bids for the Massena School of Business Revitalization Project, and

**WHEREAS**, one bid was received and reviewed in the amount of \$2,386,000 from Ritter and Paratore Contracting, Inc., and

**WHEREAS**, the project scope was negotiated with Ritter and Paratore Contracting, Inc. to bring the project within the allotted budget, and

**WHEREAS**, the SLCIDA has reduced the scope of the project to fill the basement void with crusher run backfill instead of flowable fill, replace the stamped and colored concrete with a standard gray concrete pad, eliminate the installation of trench drains and granite curbs, eliminate the installation of site furnishings and landscaping, and eliminating masonry repair work, and

**WHEREAS**, it is recommended that the SLCIDA Board award the construction contract for the Massena School of Business Revitalization Project to Ritter & Paratore Contracting, Inc. for the base bid and adjustments proposed in the amount of \$1,699,997.32, and

**NOW, THEREFORE BE IT RESOLVED**, that the SLCIDA Board at its December 18<sup>th</sup>, 2024 meeting authorizes Patrick Kelly, CEO to execute the Notice of Award to Ritter & Paratore Contracting, Inc. with the recommended changes to be agreed upon by the contractor and reflected in a pre-award change order. Upon the receipt of bonds and insurance and approval by the

SLCIDA’s attorney, the SLCIDA Board authorizes the CEO to execute the agreement and notice to proceed between the SLCIDA and Ritter & Paratore Contracting, Inc.

|         |     |     |         |        |
|---------|-----|-----|---------|--------|
| Move:   |     |     |         |        |
| Second: |     |     |         |        |
| VOTE    | AYE | NAY | ABSTAIN | ABSENT |
| Blevins |     |     |         |        |
| Hall    |     |     |         |        |
| LaBaff  |     |     |         |        |
| McMahon |     |     |         |        |
| Morrill |     |     |         |        |
| Reagen  |     |     |         |        |
| Staples |     |     |         |        |

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/ s/

Lori Sibley

December 18, 2024

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
**PROJECT AMENDMENT RESOLUTION**  
 NORTHEASTERN SIGN CORPORATION [IDA Project# 4001-23-08]  
 Resolution No. IDA-24-12-xx  
 December 18, 2024

A meeting of the St. Lawrence County Industrial Development Agency (the “SLCIDA”) was convened on December 18, 2024, at 1:00 PM., local time, at the IDA office, Ernest J. LaBaff Industrial Building, 19 Commerce Lane, Canton, New York.

The meeting was called to order and, upon the roll being called, the following members of the SLCIDA were:

| MEMBER            | PRESENT | ABSENT |
|-------------------|---------|--------|
| Blevins, Lynn     |         |        |
| Hall, Mark C.     |         |        |
| LaBaff, Ernest    |         |        |
| McMahon, Andrew   |         |        |
| Morrill, Steven   |         |        |
| Reagen, James     |         |        |
| Staples, Brian W. |         |        |

The following persons were ALSO PRESENT: IDA Staff (Patrick Kelly, Lori Sibley, Rich Williams);

On motion duly made by \_\_\_\_\_ and seconded by \_\_\_\_\_, the following resolution was placed before the members of the St. Lawrence County Industrial Development Agency:

**RESOLUTION OF THE ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY AMENDING IDA PROJECT #4001-23-08 DATED December 20, 2023 (i) AUTHORIZING THE EXTENSION OF AGENT STATUS OF NORTHEASTERN SIGN CORPORATION (THE “COMPANY”) FOR A CERTAIN PROJECT (AS MORE PARTICULARLY DESCRIBED HEREIN); (ii) AMENDING THE FORMS OF FINANCIAL ASSISTANCE BEING CONVEYED BY THE SLCIDA WITH RESPECT TO THE PROJECT; (iii) AUTHORIZING THE EXECUTION AND DELIVERY OF RELATED DOCUMENTS.**

WHEREAS, the **ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY** (the "SLCIDA") is authorized and empowered by Title 1 of Article 18-A of the General Municipal Law of the State of New York (the "State") as amended, and Chapter 358 of the Laws of 1971 of the State, as amended (collectively, the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of industrial, manufacturing, warehousing, commercial, research, and recreation facilities, including industrial pollution control facilities, railroad facilities and certain horse racing facilities, for the purpose of promoting, attracting, encouraging and developing recreation and economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State, to improve their recreation opportunities, prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, by resolution adopted December 20, 2023 (the "Project Authorizing Resolution"), the Agency previously appointed **NORTHEASTERN SIGN CORPORATION** (the "Company") as agent to undertake a certain project (the "Project") consisting of: (i) an exemption from sales and use tax on purchases and rentals of goods and services related to the undertaking of a certain project, the terms and conditions of which are described and amended in **Exhibit A**, attached hereto and made a part thereof, and as may be more thoroughly described within the Application, and

WHEREAS, the Company has requested the Agency's approval to extend their Agency status for Sale and Use Tax exemption through March 31, 2025, and to increase the Sales and Use Tax exemption to \$22,000, and

NOW, THEREFORE, BE IT RESOLVED by the members of the St. Lawrence County Industrial Development Agency as follows:

Section 1. The SLCIDA hereby authorizes an amendment to the Agency Compliance Agreement and accompanying forms to read as follows: The dates of exemption for Project 4001-23-08 will be extended through March 31, 2025.

Section 2. The value of New York state and local sales and use tax exemption provided to the Company under this project will increase from \$14,000 to \$22,000.

Section 3. The officers, employees and agents of the SLCIDA are hereby authorized and directed for and in the name and on behalf of the SLCIDA to do all acts and things required and to execute and deliver all such certificates, instruments and documents, to pay all such fees, charges and expenses and to do all such further acts and things as may be necessary or, in the opinion of the officer, employee or agent acting, desirable and proper to effect the purposes of the foregoing resolutions and to cause compliance by the SLCIDA with all of the terms, covenants and provisions of the documents executed for and on behalf of the SLCIDA.

Section 4. This Resolution shall take effect immediately.

The question of the adoption of the foregoing resolution was duly put to vote on roll call, which resulted as follows:

| Member            | Aye | Nay | Abstain | Absent |
|-------------------|-----|-----|---------|--------|
| Blevins, Lynn     |     |     |         |        |
| Hall, Mark C.     |     |     |         |        |
| LaBaff, Ernest    |     |     |         |        |
| McMahon, Andrew   |     |     |         |        |
| Morrill, Steven   |     |     |         |        |
| Reagen, James     |     |     |         |        |
| Staples, Brian W. |     |     |         |        |

The resolution was thereupon declared duly adopted.

[REMAINDER OF THIS PAGE LEFT INTENTIONALLY BLANK]



**EXHIBIT A**

|            |  |   |
|------------|--|---|
| <b>1.</b>  | <b>Applicant Name/Project Number:</b>  | NORTHEASTERN SIGN CORPORATION [4001-23-08]  |
| <b>2.</b>  | <b>Project Description (the “Project”):</b><br>NORTHEASTERN SIGN CORPORATION (“Company”) plans to undertake a project to Construct a 684 SF addition to the existing facility to better separate clean and dirty manufacturing processes. Also, additional equipment and machinery to support the exploration. |   |
| <b>3.</b>  | <b>Type of Financial Assistance Requested:</b>   | Exemption from sales and use taxes on purchases and rentals of goods and services relating to the undertaking of the “Project” as described, above. |
| <b>4.</b>  | <b>Total Amount of Project:</b>  | \$270,000<br>\$380,455*   |
| <b>5.</b>  | <b>Benefited Project Amount:</b>   | \$164,545<br>\$275,000*   |
| <b>6.</b>  | <b>Estimated value of NYS Sales &amp; local sales and use tax exemption to be provided to the Company for this Project:</b>  | *\$14,000<br>\$22,000*  |
| <b>7.</b>  | <b>PILOT Structure</b>   | N/A   |
| <b>8.</b>  | <b>Mortgage Recording Tax Exemption</b>  | N/A   |
| <b>9.</b>  | <b>Full-time Equivalent Jobs to be Retained as a Result of the Project:</b>  | 8<br>6**  |
| <b>10.</b> | <b>Full-Time Equivalent Jobs to be Created as a Result of the Project:</b>   | 2   |
| <b>11.</b> | <b>Expiration of the Financial Assistance:</b>   | <del>December 31, 2024</del><br>March 31, 2025***   |

- \* Amounts amended by this Resolution
- \*\* Jobs amended by this resolution
- \*\*\*Date amended by this Resolution