ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
Meeting of September 9, 2026

CALL TO ORDER: Chairman Staples calls the meeting to order at 1:02 PM in the main conference room at the Ernest J. LaBaff Industrial Building, Canton.

ROLL CALL:

Staples ..... Present	McMahon ..... Absent
LaBaff ..... Absent	Morrill ..... Present
Blevins ..... Present	Reagen ..... Absent
Hall ..... Present	

A quorum is recognized.

Staff present: Bob Ahlfeld, Kimberly Gilbert, Matthew Goolden, Patrick Kelly, and Lori Sibley

PUBLIC NOTICE: Public notifications sent September 3, 2026, to, at a minimum: newspapers designated for the publication of local laws and other matters required by law to be published; additional local media sources and websites.

PUBLIC COMMENT: None

APPROVAL OF MINUTES: Motion was made to accept the minutes of August 4, 2026 meeting by Mr. Morrill, seconded by Mr. Blevins. The motion is approved unanimously.

FINANCIAL REPORTS:

Mrs. Gilbert reviews the *June 2026* financial report, highlighting revenue received from the second installment of the St. Lawrence County Economic Development Services contract and expenses paid to the St. Lawrence County Property Development Corporation for the lease of the 30 Buck Street Building. Mr. Blevins/Mr. Hall motion/second to approve the June 2026 financial report. The motion is approved unanimously.

COMMITTEE REPORTS: None

STAFF REPORT: Mr. Kelly also provides the following highlights:

Ombra, LLC: Staff members will be attending the open house this evening at Ombra in Potsdam.

30 Buck Street, Canton: We are soliciting bids from disposal and recycling firms for scrap metal at the 30 Buck Street Building.

Outreach to Canada: A variety of activity, driven in part by tariff issues, is underway right now including calls and site visits back and forth with Canadian prospects.

University and Business Connections Event: Staff plan to attend the event that will be held on October 7th at Clarkson University to help connect businesses with the local universities to form partnerships from workforce development to student projects to community initiatives.

Manufacturing and Trades Day Event: This is the 3rd year the SLCIDA has partnered with BOCES to host this event. Ms. Sibley highlights that the purpose of the event is to introduce students to local manufacturing operations, tour the facilities, discover the products made and career pathway opportunities available. So far, 11 companies have committed to hosting a tour, and just over a half dozen school districts have confirmed. With about six weeks to go until the event, Ms. Sibley expects there will be more participation from the schools and business community.

OLD BUSINESS: None

NEW BUSINESS:

Resolution IDA-26-09-15: *Accepting the FY 2027 Tentative Budget*: We are required to adopt and post a draft budget 90 days prior to the end of the fiscal year. This draft budget is an attempt to analyze the current budget and the costs to be expected for next year. Mr. Kelly highlights an increase in the marketing budget, building maintenance costs, and technology upgrades and asks the board to provide any comments or suggested changes before the next meeting at which we will present a final budget. Mr. Hall motions to accept Resolution IDA-26-09-15, seconded by Mr. Blevins. The motion is approved by unanimous vote.

Resolution IDA-26-09-16: *Approving Resolution: Route 58 Enterprises, LLC*: This business is acquiring the former Burns Brothers, Inc. building in Potsdam. The property will be rehabilitated, and Northeastern Signs will be the initial tenant, with one or two other tenant spaces available for warehouse or storage opportunities. Mr. Morrill motions to accept Resolution IDA-26-09-16, seconded by Mr. Hall. The motion is approved by unanimous vote.

EXECUTIVE SESSION: None

ADJOURNMENT: A motion to adjourn is made by Mr. Morrill. The meeting adjourns at 1:10 PM by unanimous vote.

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Mr. Ernest LaBaff, Secretary